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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

NATIONAL Interim Report No. 1, February 1986

The National Interim Report No. 1 provides data on beginning salary offers for the 1985-86 recruiting season made to students graduating between September 1, 1985 and August 31, 1986. Tables on pages 2 through 5 provide data on a national level for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 183 placement offices at 161 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

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FEBRUARY 1986
NATIONAL Interim Report No. 1

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (1/11/86 through 2/7/86)					CUMULATIVE (9/1/85 through 2/7/86)				
			Percentiles					Percentiles		
By Curriculum for All Types of Employers	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	826	$1,789	$2,000	$1,750	$1,608	2,586	$1,769	$1,983	$1,750	$1,583
Business Administration & Mgmt.	122	1,671	2,083	1,620	1,333	455	1,637	2,083	1,600	1,250
Management Information Systems	64	1,981	2,250	2,000	1,625	222	1,897	2,250	1,958	1,450
Marketing & Distribution	179	1,585	1,888	1,583	1,300	498	1,589	1,916	1,583	1,265
HUMANITIES & SOCIAL SCIENCES										
Economics[1]	29	1,675	2,067	1,750	1,250	82	1,649	2,041	1,590	1,270
Humanities	26	1,469	2,000	1,382	1,000	89	1,465	1,933	1,417	1,087
Social Sciences	83	1,405	1,750	1,416	1,000	142	1,456	1,928	1,417	1,000
ENGINEERING										
Aerospace & Aeronautical	32	2,334	2,548	2,343	2,150	175	2,287	2,510	2,300	2,037
Chemical	137	2,463	2,610	2,500	2,292	405	2,443	2,583	2,485	2,250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	122	2,032	2,425	2,000	1,761	384	2,003	2,385	1,970	1,700
Electrical (incl. Computer Engrg.)	579	2,313	2,557	2,375	1,930	1,855	2,299	2,550	2,362	1,930
Geological	3	2,000	*	*	*	10	2,013	*	*	*
Industrial	94	2,241	2,500	2,225	1,932	310	2,250	2,500	2,275	1,930
Mechanical	308	2,313	2,560	2,350	1,931	1,072	2,292	2,540	2,333	1,931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	15	2,364	*	*	*	66	2,315	2,500	2,359	2,100
Mining & Mineral	1	2,250	*	*	*	1	2,250	*	*	*
Nuclear (incl. Engrg. Physics)	8	2,326	*	*	*	35	2,269	2,499	2,325	1,933
Petroleum	41	2,809	2,875[+]	2,850[+]	2,675	114	2,755	2,900	2,833	2,416
Engineering Technology	37	2,182	2,381	2,200	2,000	170	2,180	2,416	2,204	1,833
SCIENCES										
Agricultural Sciences	35	1,667	2,100	1,700	1,200	68	1,579	2,100	1,500	1,126
Allied Health Professions	1	1,225	*	*	*	9	1,641	*	*	*
Biological Sciences	1	1,583	*	*	*	12	1,751	*	*	*
Chemistry	9	1,873	*	*	*	31	1,975	2,390	2,000	1,417
Computer Science	187	2,196	2,513	2,212	1,825	643	2,166	2,500	2,200	1,833
Mathematics	23	2,114	2,508	2,250	1,583	67	1,984	2,500	2,000	1,485
Other Physical & Earth Sciences	5	1,607	*	*	*	32	1,834	2,318	2,100	1,167
Totals	2,967					9,533				

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[1] Incl. economics programs with both business & social science orientation.
*Not computed for fewer than 20 offers.

[+] Due to a clustering of offers between $2,875 and $2,850 the 90th and 50th percentiles are close in value.

FEBRUARY 1986
NATIONAL Interim Report No. 1

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (1/11/86 through 2/7/86)					CUMULATIVE (9/1/85 through 2/7/86)				
			Percentiles					Percentiles		
By Occupational Title For All Types of Employers	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT OCCUPATIONS										
Accountants & Auditors	817	$1,793	$2,000	$1,750	$1,625	2,556	$1,770	$2,000	$1,750	$1,583
Business Administration	45	1,567	2,083	1,500	1,000	136	1,632	2,083	1,667	1,041
Financial Analysts	22	1,805	2,166	1,888	1,458	56	1,779	2,167	1,833	1,300
Management Trainee	223	1,636	2,125	1,583	1,250	599	1,603	2,100	1,541	1,200
Personnel & Labor Relations	9	1,443	*	*	*	34	1,606	2,000	1,600	1,106
COMPUTER & MATHEMATICAL OCCUPATIONS										
Computer Programmers	122	2,092	2,392	2,107	1,825	408	2,063	2,400	2,088	1,750
Computer Scientists (incl. Systems Analysts)	147	2,186	2,516	2,206	1,825	432	2,166	2,500	2,200	1,800
Mathematicians/Statisticians	14	2,119	*	*	*	41	1,859	2,458	1,833	1,416
MARKETING & SALES OCCUPATIONS										
Advertising/Marketing	25	1,675	1,940	1,667	1,300	99	1,672	2,083	1,667	1,292
Retail/Wholesale Sales	89	1,600	1,933	1,583	1,200	311	1,610	1,917	1,583	1,250
Technical Sales	40	1,696	2,037	1,625	1,333	107	1,773	2,333	1,675	1,335
ALL OTHER OCCUPATIONS										
Communications Occupations	6	1,369	*	*	*	33	1,710	2,367	1,629	1,196
Engineers (Engrg. Degree Required)	1,310	2,317	2,583	2,375	1,931	4,443	2,292	2,557	2,342	1,930
Farm & Natural Resources Mgmt.	8	1,355	*	*	*	22	1,627	2,291	1,475	1,126
Health-Related Occupations	5	1,318	*	*	*	19	1,526	*	*	*
Insurance & Real Estate Occupations	15	1,748	*	*	*	35	1,709	2,250	1,620	1,400
Production Occupations	21	2,043	2,333	2,000	1,760	70	1,994	2,425	2,056	1,300
Researchers--Nonscientific	7	1,699	*	*	*	21	1,703	2,000	1,646	1,167
Researchers--Scientific	16	1,859	*	*	*	62	2,015	2,548	2,100	1,250
Social Workers & Recreational Workers	17	1,357	*	*	*	25	1,367	1,806	1,350	1,000
Transportation & Distribution	9	1,767	*	*	*	24	1,770	2,167	1,838	1,167
Totals	2,967					9,533				

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*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

FEBRUARY 1986
NATIONAL Interim Report No. 1
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, nonmilitary employment)

	INTERIM PERIOD (1/11/86 through 2/7/86)					CUMULATIVE (9/1/85 through 2/7/86)				
	Number of		Percentiles			Number of		Percentiles		
Graduate Program	Offers	Average	90th	50th	10th	Offers	Average	90th	50th	10th
BUSINESS										
Accounting	49	$2,150	$2,500	$2,083	$1,833	194	$2,110	$2,500	$2,100	$1,750
MBA (Nontechnical Undergraduate)	68	2,326	3,000	2,249	1,900	224	2,224	2,725	2,208	1,750
MBA (Technical Undergraduate)	10	2,419	*	*	*	33	2,467	2,917	2,420	2,157
MS-Business (incl. Management, Marketing, Finance, etc.)	23	2,180	2,333	2,167	2,000	42	2,261	2,791	2,167	1,875
Administration (incl. Public, Hospital, etc.)	1	2,666	*	*	*	2	2,208	*	*	*
Industrial Mgmt. (incl. Industrial Administration)	1	1,750	*	*	*	4	2,310	*	*	*
HUMANITIES & SOCIAL SCIENCES										
Humanities	4	1,217	*	*	*	14	1,426	*	*	*
Social Sciences	7	1,636	*	*	*	15	1,591	*	*	*
ENGINEERING										
Chemical	18	2,721	*	*	*	32	2,659	2,808	2,671	2,500
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	13	2,494	*	*	*	44	2,433	2,818	2,475	2,000
Electrical (incl. Computer Engrg.)	73	2,819	3,094	2,833	2,583	162	2,810	3,000	2,833	2,550
Industrial	6	2,762	*	*	*	12	2,718	*	*	*
Mechanical	26	2,767	3,067	2,753	2,583	83	2,721	3,000	2,708	2,333
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[1]	9	2,664	*	*	*	15	2,634	*	*	*
Nuclear (incl. Engrg. Physics)	3	3,078	*	*	*	3	3,078	*	*	*
SCIENCES										
Chemistry	6	2,125	*	*	*	9	2,218	*	*	*
Computer Science	28	2,847	3,072	2,942	2,416	80	2,708	3,000	2,783	2,250
Geology & Related Geological Sciences	8	2,378	*	*	*	19	2,389	*	*	*
Mathematics	1	2,400	*	*	*	9	2,436	*	*	*
Totals	354					996				

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*Not computed for fewer than 20 offers.

[1] Previously reported under SCIENCES heading.

FEBRUARY 1986
NATIONAL Interim Report No. 1
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (1/11/86 through 2/7/86)					CUMULATIVE (9/1/85 through 2/7/86)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Nontechnical Undergraduate	15	$2,459	*	*	*	60	$2,383	$2,916	$2,333	$1,833
MBA--Technical Undergraduate	3	3,333	*	*	*	11	2,643	*	*	*
Over 2 to 4 years										
MBA--Nontechnical Undergraduate	16	2,384	*	*	*	36	2,392	3,000	2,275	1,875
MBA--Technical Undergraduate	5	2,756	*	*	*	11	2,777	*	*	*
Over 4 years										
MBA--Nontechnical Undergraduate	2	2,621	*	*	*	12	2,333	*	*	*
MBA--Technical Undergraduate	2	3,251	*	*	*	2	3,251	*	*	*
Totals	43					132				

DOCTORAL DEGREE CANDIDATES

Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
ENGINEERING										
Chemical	7	$3,641	*	*	*	37	$3,532	$3,850	$3,500	$3,333
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	3,225	*	*	*	4	2,960	*	*	*
Electrical (incl. Computer Engrg.)	11	3,835	*	*	*	30	3,742	4,167	3,779	3,080
Mechanical	1	2,625	*	*	*	11	3,486	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)[2]	3	3,167	*	*	*	14	3,479	*	*	*
SCIENCES										
Chemistry	15	3,108	*	*	*	38	3,049	3,500	3,134	1,750
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	2,491	*	*	*	2	2,671	*	*	*
Physics	7	3,451	*	*	*	28	3,505	4,000	3,659	2,500
Totals	48					164				

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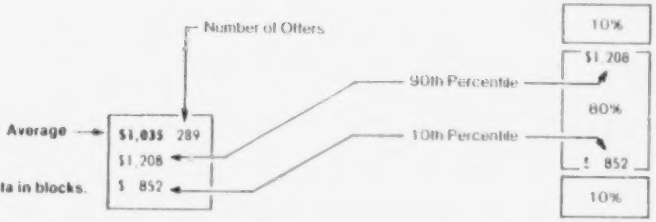
[1] Years of previous full-time, nonmilitary employment.

*Not computed for fewer than 20 offers.

[2] Previously reported under SCIENCES heading.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report ■ February 1986 ■ Data combined for men and women*



This diagram indicates arrangement of data in blocks.

The 90th and 10th percentiles are those salary offers between which 80 percent of the offers in a category are located. Not computed for fewer than 20 offers.

10 percent of the salary offers are higher than the 90th percentile

10 percent of the salary offers are lower than the 10th percentile

	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
CURRICULUM	Accounting Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals Drugs & Allied Products	Computers & Business Machines	Electrical & Electronic Mach. & Equip.	Food & Beverage Processing	Glass Paper Packaging & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Utilities—Public (incl. Transportation)	Federal Government	Local/State Government	Non-Profit Orgs & Educational Institutions
BACHELOR'S DEGREE																		
NON-TECHNICAL																		
Accounting	$1,796 689 $2,000 $1,666	$1,608 9	$1,573 18		$1,691 5		$1,863 15	$1,927 6	$1,888 4	$1,392 2	$1,666 2	$1,710 1	$1,880 51 $2,000 $1,725	$1,875 1	$1,768 7	$1,518 9	$1,481 6	$1,708 1
Business Administration (incl. Mgmt.)	$1,844 4	$1,596 16	$1,554 52 $1,833 $1,333	$2,058 2	$1,965 3		$2,003 9	$1,518 5	$1,798 10	$1,979 5	$2,083 1		$2,056 4	$1,792 2	$1,609 3	$1,374 4	$1,191 2	
Management Information Systems	$2,037 11	$1,732 8	$1,862 7	$1,960 3			$2,417 1	$1,898 4		$2,000 3	$1,792 3		$2,130 15	$1,916 1	$2,046 8			
Marketing & Distribution		$1,299 10	$1,557 89 $1,833 $1,322		$1,615 11	$1,794 2	$1,775 12	$1,536 12	$1,647 14	$1,658 10	$1,604 6	$1,250 2		$1,650 2	$1,967 6		$1,285 2	$1,583 1
Economics		$1,496 6	$1,261 3							$1,736 3				$1,796 15	$2,067 1	$1,594 1		
Humanities		$1,594 4	$1,447 13				$2,029 2			$1,000 1				$1,529 3		$1,196 1		$1,089 2
Social Sciences		$1,477 3	$1,404 37 $1,660 $ 917	$1,816 2	$1,354 2		$ 840 1	$1,833 1		$1,448 7	$2,000 1			$1,615 4	$1,200 1	$1,099 4	$1,319 9	$1,381 11
MASTER'S DEGREE—INEXPERIENCED																		
MBA—Nontechnical Undergraduate Degree	$2,102 26 $2,291 $1,900	$2,507 18	$2,403 3		$2,450 1		$2,950 3		$2,317 1	$2,388 7	$2,833 1		$2,435 2	$2,194 5	$2,200 1			
MBA—Technical Undergraduate Degree	$2,583 1	$2,472 3	$2,292 1											$2,380 5				
BACHELOR'S SUMMARY																		
Nontechnical Curricula	$1,800 704 $2,000 $1,666	$1,547 56 $2,000 $1,000	$1,531 219 $1,833 $1,213	$1,947 7	$1,658 21 $2,000 $1,375	$1,794 2	$1,865 40 $2,166 $1,668	$1,679 28 $2,025 $1,333	$1,735 28 $2,000 $1,333	$1,664 31 $2,208 $1,200	$1,724 13	$1,403 3	$1,943 70 $2,138 $1,725	$1,738 28 $2,041 $1,292	$1,871 26 $2,167 $1,500	$1,387 19	$1,352 19	$1,377 15
Technical Curricula	$2,041 16	$1,906 35 $2,333 $1,500	$2,123 56 $2,510 $1,400	$2,355 305 $2,567 $2,150	$2,370 55 $2,595 $2,080	$2,051 83 $2,375 $1,800	$2,398 180 $2,550 $2,185	$2,285 75 $2,500 $2,000	$2,340 276 $2,508 $2,150	$2,274 37 $2,500 $1,760	$2,413 29 $2,641 $2,125	$2,343 34 $2,500 $2,150	$2,603 130 $2,850 $2,320	$2,216 55 $2,516 $1,792	$2,332 83 $2,517 $2,083	$1,864 128 $2,200 $1,559	$1,867 48 $2,103 $1,586	$1,855 13

*Data in block tables are for period 1/11/86 through 2/7/86

Bachelor's Degree		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting Public	Banking, Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals Drugs & Allied Products	Computers & Business Machines	Electrical & Electronic Mach & Equip	Food & Beverage Processing	Glass Paper Packaging & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl Nat Gas)	Research &/or Consulting Organizations	Utilities - Public (incl Transportation)	Federal Government	Local/State Government	Non-Profit Orgs & Educational Institutions
TECHNICAL	Aerospace & Aeronautical Engineering				$2,338 27 $2,548 $2,150				$2,240 1	$2,433 1					$2,483 2		$1,930 1		
	Chemical Engineering		$2,084 2		$2,425 1	$2,450 1		$2,487 73 $2,558 $2,405	$2,104 2	$2,449 8	$2,429 7	$2,441 6		$2,619 26 $2,750 $2,370	$2,332 3	$2,324 4	$1,763 3	$1,700 1	
	Civil Engineering (incl Construction, Sanitary, & Transportation Engrg)			$2,083 4	$2,383 1		$1,997 55 $2,150 $1,800	$2,350 3		$2,325 1	$2,450 1	$2,425 1		$2,484 9	$2,000 1	$2,243 4	$2,008 3	$1,890 39 $2,100 $1,645	
	Electrical Engineering (incl Computer Engrg)	$2,014 3	$2,387 4	$2,300 17	$2,378 164 $2,575 $2,166	$2,431 10	$2,322 7	$2,421 12	$2,369 42 $2,500 $2,175	$2,360 156 $2,517 $2,200	$2,375 2	$2,471 6	$2,430 7	$2,492 16	$2,359 24 $2,558 $2,083	$2,346 40 $2,500 $2,231	$1,864 61 $2,250 $1,559	$1,887 4	$2,298 4
	Geological Engineering													$2,625 1	$1,625 1			$1,750 1	
	Industrial Engineering	$2,104 4		$2,229 4	$2,379 9	$2,348 7	$2,163 2	$2,421 10	$2,023 4	$2,202 19	$2,437 8	$2,421 2	$2,240 2	$2,308 1	$2,159 6	$2,257 5	$1,936 10		$2,292 1
	Mechanical Engineering		$1,750 1	$2,439 3	$2,307 63 $2,500 $2,125	$2,371 32 $2,583 $2,100	$2,091 9	$2,472 44 $2,625 $2,340	$2,300 2	$2,328 53 $2,500 $2,125	$2,382 8	$2,440 10	$2,300 11	$2,573 21 $2,675 $2,416	$1,896 4	$2,344 17	$1,857 29 $2,167 $1,559		$2,370 1
	Metallurgical Engineering (incl Metallurgy & Ceramic Engrg)				$2,345 2	$2,375 2							$2,338 10	$2,633 1					
	Mining & Mineral Engineering													$2,250 1					
	Nuclear Engineering (incl Engrg Physics)												$2,499 1		$2,333 1	$2,421 5	$1,667 1		
	Petroleum Engineering													$2,809 41 $2,875 $2,675					
	Engineering Technology			$2,000 1	$2,226 7	$2,037 1	$2,036 8	$2,300 1	$2,000 1	$2,256 12		$2,700 1	$2,285 1				$2,204 2	$2,200 1	$1,875 1
	Agricultural Sciences		$1,786 6	$1,458 6				$1,944 5			$1,913 9	$1,800 1			$1,400 1		$1,239 4	$1,208 1	$1,292 2
	Allied Health Professions																		$1,225 1
	Biological Sciences			$1,583 1															
	Chemistry				$1,820 1			$1,850 6			$2,100 1			$1,833 1					
	Computer Science	$2,101 7	$1,868 19	$2,245 18	$2,406 27 $2,600 $2,167	$2,252 2		$2,238 25 $2,325 $2,185	$2,178 21 $2,350 $1,950	$2,310 20 $2,517 $2,150	$2,083 1	$2,083 1	$2,350 2	$2,274 12	$2,213 10	$2,233 7	$1,987 12	$1,520 1	$1,708 2
	Mathematics	$1,750 2	$1,674 3	$1,250 1	$2,105 2		$2,375 2	$1,905 1	$2,504 2	$2,444 6		$2,250 1				$2,558 1	$1,755 2		
	Other Physical & Earth Sciences			$1,250 1	$2,320 1										$1,650 2				$1,167 1

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

NATIONAL Interim Report No. 2, April 1986

The National Interim Report No. 2 provides data on beginning salary offers for the 1985-86 recruiting season made to students graduating between September 1, 1985 and August 31, 1986. Tables on pages 2 through 5 provide data on a national level for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 183 placement offices at 161 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

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APRIL 1986
NATIONAL Interim Report No. 2

AVERAGE MONTHLY SALARY OFFERS
Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Curriculum for All Types of Employers	INTERIM PERIOD (3/8/86 through 4/11/86) Number of Offers	Average	Percentiles 90th	50th	10th	CUMULATIVE (9/1/85 through 4/11/86) Number of Offers	Average	Percentiles 90th	50th	10th
BUSINESS										
Accounting	839	$1,775	$2,000	$1,750	$1,584	4,107	$1,769	$2,000	$1,750	$1,583
Business Administration & Mgmt.	217	1,648	2,083	1,583	1,250	791	1,633	2,083	1,583	1,250
Management Information Systems	66	1,969	2,325	2,000	1,666	350	1,909	2,250	1,958	1,450
Marketing & Distribution	172	1,615	1,917	1,533	1,250	749	1,594	1,917	1,578	1,250
HUMANITIES & SOCIAL SCIENCES										
Economics[1]	106	1,966	2,388	1,908	1,583	222	1,788	2,375	1,750	1,333
Humanities	62	1,638	2,375	1,542	1,083	188	1,521	2,058	1,458	1,087
Social Sciences	91	1,758	2,375	1,708	1,100	265	1,562	2,167	1,500	1,000
ENGINEERING										
Aerospace & Aeronautical	54	2,356	2,513	2,364	2,225	269	2,290	2,513	2,325	2,015
Chemical	252	2,452	2,625	2,500	2,283	831	2,457	2,608	2,500	2,256
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	107	1,994	2,375	1,969	1,600	614	2,005	2,375	1,978	1,708
Electrical (incl. Computer Engrg.)	794	2,393	2,575	2,425	2,185	3,304	2,335	2,557	2,383	1,931
Geological	+	+				12	2,105	*	*	*
Industrial	138	2,277	2,513	2,300	1,950	559	2,255	2,500	2,296	1,930
Mechanical	430	2,313	2,550	2,350	1,930	1,821	2,308	2,550	2,340	1,942
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	37	2,357	2,542	2,375	2,250	118	2,331	2,500	2,350	2,150
Mining & Mineral	+	+				3	1,844	*	*	*
Nuclear (incl. Engrg. Physics)	12	2,261	*	*	*	50	2,273	2,499	2,320	2,000
Petroleum	24	2,843	2,908[#]	2,850[#]	2,535	192	2,772	2,900[#]	2,835[#]	2,423
Engineering Technology	91	2,276	2,500	2,300	1,950	310	2,211	2,458	2,250	1,833
SCIENCES										
Agricultural Sciences	9	1,623	*	*	*	87	1,584	2,100	1,500	1,126
Allied Health Professions	27	1,771	2,000	1,781	1,400	38	1,734	2,019	1,769	1,340
Biological Sciences	9	1,480	*	*	*	25	1,568	2,416	1,470	1,120
Chemistry	22	1,927	2,233	2,027	1,500	65	1,948	2,360	2,040	1,400
Computer Science	403	2,261	2,517	2,292	1,916	1,290	2,206	2,500	2,250	1,833
Mathematics	79	2,151	2,466	2,166	1,821	174	2,078	2,496	2,145	1,583
Other Physical & Earth Sciences	6	2,054	*	*	*	52	1,925	2,500	2,100	1,167
Totals	4,047					16,486				

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[1] Incl. economics programs with both business & social science orientation.
+No offers reported.
*Not computed for fewer than 20 offers.

[#] The 90th and 50th percentiles are close in value due to a clustering of offers.

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AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (3/8/86 through 4/11/86)					CUMULATIVE (9/1/85 through 4/11/86)				
			Percentiles					Percentiles		
By Occupational Title For All Types of Employers	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT OCCUPATIONS										
Accountants & Auditors	833	$1,771	$2,000	$1,750	$1,600	4,062	$1,769	$2,000	$1,750	$1,583
Business Administration	49	1,634	2,083	1,666	1,126	225	1,618	2,083	1,666	1,042
Financial Analysts	71	2,041	2,417	2,060	1,500	149	1,895	2,416	1,900	1,375
Management Trainee	252	1,753	2,333	1,667	1,333	997	1,654	2,200	1,583	1,250
Personnel & Labor Relations	11	1,543	*	*	*	50	1,586	2,000	1,600	1,100
COMPUTER & MATHEMATICAL OCCUPATIONS										
Computer Programmers	185	2,169	2,500	2,208	1,708	720	2,098	2,445	2,138	1,691
Computer Scientists (incl. Systems Analysts)	320	2,281	2,517	2,291	1,950	970	2,220	2,513	2,250	1,840
Mathematicians/Statisticians	49	2,037	2,345	2,058	1,583	106	1,963	2,417	2,000	1,485
MARKETING & SALES OCCUPATIONS										
Advertising/Marketing	79	1,761	2,333	1,667	1,250	205	1,691	2,175	1,667	1,250
Retail/Wholesale Sales	111	1,576	1,925	1,583	1,200	486	1,608	1,954	1,600	1,250
Technical Sales	58	1,797	2,425	1,584	1,450	184	1,778	2,365	1,666	1,335
ALL OTHER OCCUPATIONS										
Communications Occupations	20	1,619	2,500	1,396	1,083	73	1,640	2,375	1,600	1,083
Engineers (Engrg. Degree Required)	1,822	2,354	2,578	2,400	2,000	7,720	2,317	2,575	2,368	1,930
Farm & Natural Resources Mgmt.	7	1,699	*	*	*	33	1,652	2,250	1,559	1,167
Health-Related Occupations	28	1,747	2,000	1,779	1,400	50	1,640	2,000	1,615	1,200
Insurance & Real Estate Occupations	17	1,640	*	*	*	69	1,667	2,250	1,625	1,375
Production Occupations	40	2,048	2,485	2,159	1,417	124	2,001	2,425	2,083	1,300
Researchers--Nonscientific	34	2,173	2,583	2,375	1,500	58	1,978	2,583	2,000	1,250
Researchers--Scientific	42	2,135	2,500	2,250	1,417	130	2,088	2,550	2,162	1,333
Social Workers & Recreational Workers	10	1,246	*	*	*	38	1,312	1,750	1,263	958
Transportation & Distribution	9	1,814	*	*	*	37	1,760	2,167	1,800	1,167
Totals	4,047					16,486				

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*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

APRIL 1986
NATIONAL Interim Report No. 2
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, nonmilitary employment)

	INTERIM PERIOD (3/8/86 through 4/11/86)					CUMULATIVE (9/1/85 through 4/11/86)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	35	$2,178	$2,450	$2,208	$1,875	328	$2,149	$2,475	$2,167	$1,833
MBA (Nontechnical Undergraduate)	193	2,687	3,500	2,583	2,042	479	2,424	3,167	2,333	1,835
MBA (Technical Undergraduate)	53	2,711	3,333	2,667	2,208	100	2,639	3,167	2,562	2,200
MS-Business (incl. Management, Marketing, Finance, etc.)	15	2,538	*	*	*	58	2,346	3,050	2,250	1,875
Administration (incl. Public, Hospital, etc.)	1	2,000	*	*	*	6	2,059	*	*	*
Industrial Mgmt. (incl. Industrial Administration)	3	2,497	*	*	*	12	2,373	*	*	*
HUMANITIES & SOCIAL SCIENCES										
Humanities	6	1,643	*	*	*	22	1,481	1,875	1,405	1,000
Social Sciences	7	1,744	*	*	*	24	1,628	2,200	1,542	1,250
ENGINEERING										
Chemical	43	2,687	2,916	2,725	2,500	94	2,676	2,917	2,692	2,500
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	12	2,404	*	*	*	75	2,439	2,818	2,500	2,100
Electrical (incl. Computer Engrg.)	71	2,896	3,125	2,925	2,570	318	2,838	3,083	2,871	2,570
Industrial	8	2,560	*	*	*	31	2,659	3,000	2,583	2,400
Mechanical	43	2,752	3,000	2,816	2,333	176	2,712	3,000	2,708	2,330
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[1]	10	2,744	*	*	*	32	2,699	3,050	2,685	2,466
Nuclear (incl. Engrg. Physics)	1	2,752	*	*	*	5	2,915	*	*	*
SCIENCES										
Chemistry	6	2,524	*	*	*	15	2,340	*	*	*
Computer Science	54	2,832	3,333	2,929	2,250	195	2,758	3,100	2,817	2,250
Geology & Related Geological Sciences	8	2,617	*	*	*	34	2,524	2,830	2,750	1,542
Mathematics	5	2,696	*	*	*	24	2,669	3,000	2,688	2,200
Totals	574					2,028				

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*Not computed for fewer than 20 offers.

[1] Previously reported under SCIENCES heading.

APRIL 1986
NATIONAL Interim Report No. 2
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (3/8/86 through 4/11/86)					CUMULATIVE (9/1/85 through 4/11/86)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Nontechnical Undergraduate	85	$2,862	$3,750	$2,833	$2,083	170	$2,630	$3,500	$2,500	$2,000
MBA--Technical Undergraduate	14	2,826	*	*	*	29	2,744	3,350	2,666	2,167
Over 2 to 4 years										
MBA--Nontechnical Undergraduate	159	3,195	4,166	3,125	2,250	222	3,043	4,000	3,000	2,083
MBA--Technical Undergraduate	41	3,127	3,875	3,083	2,417	59	3,054	3,833	2,925	2,417
Over 4 years										
MBA--Nontechnical Undergraduate	128	3,273	4,167	3,300	2,500	168	3,108	4,083	3,083	2,198
MBA--Technical Undergraduate	39	3,084	3,750	3,083	2,333	45	3,097	3,750	3,083	2,458
Totals	466					693				

DOCTORAL DEGREE CANDIDATES

	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
ENGINEERING										
Chemical	25	$3,445	$3,675	$3,420	$3,130	69	$3,488	$3,775	$3,500	$3,250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	2,104	*	*	*	7	2,831	*	*	*
Electrical (incl. Computer Engrg.)	11	4,044	*	*	*	46	3,834	4,333	3,867	3,333
Mechanical	2	3,106	*	*	*	20	3,462	3,917	3,564	2,791
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)[2]	5	3,645	*	*	*	25	3,545	4,000	3,500	3,333
SCIENCES										
Chemistry	28	3,255	3,450	3,200	3,120	74	3,107	3,400	3,199	2,750
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	5	3,383	*	*	*	9	3,297	*	*	*
Physics	9	3,809	*	*	*	39	3,560	4,100	3,667	2,917
Totals	87					289				

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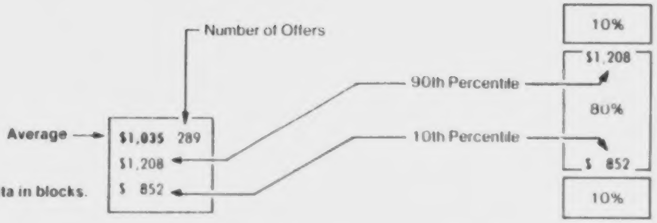
[1] Years of previous full-time, nonmilitary employment.
*Not computed for fewer than 20 offers.
[2] Previously reported under SCIENCES heading.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report ■ April 1986 ■ Data combined for men and women*



This diagram indicates arrangement of data in blocks.

The 90th and 10th percentiles are those salary offers between which 80 percent of the offers in a category are located. Not computed for fewer than 20 offers.

10 percent of the salary offers are higher than the 90th percentile.

10 percent of the salary offers are lower than the 10th percentile.

		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting Public	Banking, Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals, Drugs, & Allied Products	Computers & Business Machines	Electrical & Electronic Mach. & Equip.	Food & Beverage Processing	Glass, Paper Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Utilities—Public (incl. Transportation)	Federal Government	Local/State Government	Non-Profit Orgs & Educational Institutions
	BACHELOR'S DEGREE																		
NON-TECHNICAL	Accounting	$1,786 670 $2,000 $1,650	$1,630 38 $1,916 $1,417	$1,609 15	$1,750 1	$1,724 6	$1,931 4	$2,021 11	$1,804 9	$1,760 17	$1,725 17	$1,675 2		$1,840 26 $2,028 $1,650	$1,942 3	$1,700 6	$1,494 4	$1,613 8	$1,387 2
	Business Administration (incl. Mgmt.)	$1,651 6	$1,577 43 $1,958 $1,200	$1,486 73 $1,833 $1,167	$1,842 5	$1,965 5	$1,639 6	$1,765 14	$1,612 18	$2,132 8	$1,907 17	$1,695 7	$1,450 1	$2,011 5		$2,138 4	$1,575 4	$1,000 1	
	Management Information Systems	$1,909 10	$1,687 4	$1,841 14	$2,283 3	$2,083 1		$2,348 2	$2,059 7	$2,066 3	$2,029 4	$1,875 2	$1,833 1	$2,125 8		$2,073 5	$1,199 1	$1,860 1	
	Marketing & Distribution	$1,989 4	$1,609 15	$1,549 70 $1,917 $1,200	$1,217 1	$2,187 7	$1,583 2	$1,731 9	$1,457 22 $1,558 $1,250	$1,534 8	$1,780 11	$1,700 2	$1,575 2	$1,828 4	$1,461 3	$1,960 5	$1,342 3	$1,559 3	$1,416 1
	Economics	$1,722 8	$2,027 41 $2,416 $1,583	$1,724 21 $2,000 $1,458			$1,900 1	$2,233 3	$1,903 3	$2,083 4	$1,875 2	$2,058 3			$2,137 20 $2,418 $1,750				
	Humanities		$2,111 3	$1,492 33 $1,975 $1,100		$3,500 1	$1,163 1	$1,917 1	$1,500 1	$1,600 1	$1,615 4				$2,390 6	$1,549 2	$2,333 1	$1,461 3	$1,133 5
	Social Sciences	$2,088 2	$2,022 22 $2,416 $1,292	$1,565 34 $2,000 $1,000		$2,500 2		$1,880 3	$1,558 1	$1,750 1	$1,209 2				$2,438 6	$2,167 1	$1,494 3	$1,410 6	$1,502 8
	MASTER'S DEGREE—INEXPERIENCED																		
	MBA—Nontechnical Undergraduate Degree	$2,242 38 $2,566 $1,875	$2,881 72 $3,833 $2,000	$2,501 20 $2,917 $2,083	$2,450 1	$3,085 9	$2,167 1	$2,987 8	$2,536 7	$2,217 3	$3,122 11	$2,917 1		$2,472 3	$2,706 14	$2,694 3	$2,301 1	$2,250 1	
	MBA—Technical Undergraduate Degree	$2,412 9	$3,030 10	$2,582 6	$2,500 1	$2,250 1		$2,690 3	$2,510 1	$2,719 4	$3,000 2	$2,642 4		$2,990 4	$2,733 5	$2,833 1	$1,750 1		$3,200 1
	BACHELOR'S SUMMARY																		
	Nontechnical Curricula	$1,788 700 $2,000 $1,650	$1,775 166 $2,375 $1,350	$1,560 260 $1,975 $1,200	$1,902 10	$2,094 22 $2,917 $1,500	$1,699 14	$1,895 43 $2,208 $1,533	$1,647 61 $2,041 $1,458	$1,836 42 $2,083 $1,500	$1,791 57 $2,200 $1,417	$1,784 16	$1,608 4	$1,912 43 $2,125 $1,708	$2,156 38 $2,583 $1,690	$1,921 23 $2,333 $1,500	$1,520 16	$1,513 22 $2,083 $1,083	$1,367 16
	Technical Curricula	$2,035 38 $2,250 $1,916	$2,040 90 $2,375 $1,583	$2,368 127 $2,600 $1,917	$2,377 470 $2,535 $2,208	$2,372 185 $2,583 $2,083	$2,167 97 $2,530 $1,750	$2,391 252 $2,555 $2,166	$2,373 149 $2,575 $2,170	$2,395 338 $2,550 $2,175	$2,369 40 $2,558 $2,083	$2,441 60 $2,550 $2,300	$2,310 58 $2,600 $2,135	$2,519 149 $2,835 $2,200	$2,242 111 $2,517 $1,916	$2,331 125 $2,550 $2,020	$1,935 133 $2,326 $1,559	$1,809 42 $2,103 $1,583	$1,703 30 $2,000 $1,330

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*Data in block tables are for period 3-8-86 through 4-11-86

Bachelor's Degree

		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting—Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Computers & Business Machines	Electrical & Electronic Mach. & Equip.	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Utilities—Public (incl. Transportation)	Federal Government	Local/State Government	Non-Profit Orgs & Educational Institutions
TECHNICAL	Aerospace & Aeronautical Engineering				**$2,356** 50 $2,513 $2,225	**$2,500** 1		**$2,425** 1		**$2,367** 1							**$2,095** 1		
	Chemical Engineering	**$1,916** 1	**$2,292** 1	**$2,375** 1	**$2,173** 6	**$2,430** 9	**$2,300** 1	**$2,477** 129 $2,600 $2,350	**$2,500** 1	**$2,464** 12	**$2,448** 10	**$2,483** 17	**$2,544** 4	**$2,559** 45 $2,666 $2,500	**$2,319** 4	**$2,021** 2	**$1,898** 9		
	Civil Engineering (incl. Construction, Sanitary, & Transportation Engrg.)		**$1,858** 2	**$2,000** 1	**$2,150** 2		**$2,052** 34 $2,350 $1,708	**$2,238** 2		**$2,083** 1		**$2,100** 1		**$2,411** 9	**$2,062** 5	**$1,910** 6	**$1,929** 12	**$1,822** 32 $2,000 $1,586	
	Electrical Engineering (incl. Computer Engrg.)	**$1,971** 7	**$2,399** 12	**$2,445** 48 $2,600 $2,145	**$2,422** 196 $2,557 $2,250	**$2,410** 42 $2,580 $2,244	**$2,379** 26 $2,600 $2,000	**$2,368** 23 $2,550 $2,195	**$2,428** 64 $2,583 $2,235	**$2,433** 177 $2,575 $2,250	**$2,437** 5	**$2,440** 15	**$2,379** 10	**$2,478** 18	**$2,401** 34 $2,683 $2,167	**$2,402** 66 $2,550 $2,250	**$2,035** 49 $2,475 $1,559	**$2,222** 2	
	Geological Engineering																		
	Industrial Engineering	**$2,244** 5	**$2,025** 4	**$2,431** 9	**$2,348** 14	**$2,354** 18	**$2,263** 7	**$2,345** 11	**$2,260** 5	**$2,222** 26 $2,425 $2,026	**$2,511** 9	**$2,383** 2	**$2,267** 8	**$2,600** 1	**$2,290** 5	**$2,214** 7	**$1,708** 7		
	Mechanical Engineering	**$1,916** 9		**$2,439** 6	**$2,334** 90 $2,465 $2,200	**$2,368** 82 $2,600 $2,083	**$2,251** 13	**$2,409** 35 $2,550 $2,166	**$2,407** 6	**$2,387** 55 $2,583 $2,175	**$2,518** 8	**$2,461** 17	**$2,354** 16	**$2,444** 25 $2,675 $2,040	**$2,264** 9	**$2,316** 16	**$1,871** 37 $2,116 $1,559	**$1,745** 2	**$1,917** 2
	Metallurgical Engineering (incl. Metallurgy & Ceramic Engrg.)				**$2,294** 4	**$2,411** 7	**$1,958** 2	**$2,502** 4	**$2,333** 1	**$2,405** 5		**$2,383** 3	**$2,339** 11						
	Mining & Mineral Engineering																		
	Nuclear Engineering (incl. Engrg. Physics)					**$2,250** 1		**$2,000** 1		**$2,288** 2		**$2,500** 1				**$2,352** 4	**$2,201** 2		**$2,000** 1
	Petroleum Engineering													**$2,843** 24 $2,908 $2,535					
	Engineering Technology	**$1,625** 1		**$2,272** 3	**$2,322** 35 $2,458 $2,175	**$2,511** 8	**$1,912** 12		**$2,284** 2	**$2,359** 13		**$2,396** 2	**$2,250** 5	**$2,292** 1	**$2,089** 6	**$2,869** 2	**$2,584** 1		
	Agricultural Sciences		**$1,300** 2								**$1,808** 5		**$1,800** 1					**$1,167** 1	
	Allied Health Professions			**$2,833** 1														**$1,793** 3	**$1,721** 23 $2,000 $1,400
	Biological Sciences		**$1,120** 1	**$1,208** 1				**$2,358** 2							**$1,229** 2		**$1,350** 2		**$1,121** 1
	Chemistry			**$1,625** 1	**$2,233** 1	**$2,000** 1		**$1,985** 14		**$2,250** 1				**$2,083** 1	**$2,000** 1				**$1,207** 2
	Computer Science	**$2,151** 11	**$1,975** 36 $2,375 $1,561	**$2,366** 53 $2,600 $1,833	**$2,359** 63 $2,550 $2,183	**$2,256** 15	**$2,142** 2	**$2,246** 28 $2,425 $2,083	**$2,320** 63 $2,508 $2,166	**$2,355** 40 $2,516 $2,083	**$2,106** 3	**$2,246** 2	**$1,817** 3	**$2,281** 23 $2,417 $2,185	**$2,235** 30 $2,516 $1,916	**$2,273** 17	**$1,935** 11	**$1,596** 2	**$2,125** 1
	Mathematics	**$1,969** 4	**$2,057** 32 $2,291 $1,821	**$2,083** 1	**$2,429** 7	**$1,700** 1		**$2,020** 2	**$2,414** 7	**$2,375** 5				**$2,200** 1	**$2,202** 14	**$2,136** 3	**$1,580** 2		
	Other Physical & Earth Sciences			**$1,229** 2	**$2,996** 2									**$2,875** 1	**$1,000** 1				

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

NATIONAL Interim Report No. 3, May 1986

The National Interim Report No. 3 provides data on beginning salary offers for the 1985-86 recruiting season made to students graduating between September 1, 1985 and August 31, 1986. Tables on pages 2 through 5 provide data on a national level for the interim period (April 12 through May 9) and cumulatively (September 1 through May 9). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 183 placement offices at 161 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

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MAY 1986
NATIONAL Interim Report No. 3

AVERAGE MONTHLY SALARY OFFERS
Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Curriculum for All Types of Employers	INTERIM PERIOD (4/12/86 through 5/9/86)					CUMULATIVE (9/1/85 through 5/9/86)				
	Number of Offers	Average	Percentiles			Number of Offers	Average	Percentiles		
			90th	50th	10th			90th	50th	10th
BUSINESS										
Accounting	1,020	$1,766	$1,917	$1,750	$1,583	5,127	$1,768	$1,975	$1,750	$1,583
Business Administration & Mgmt.	461	1,622	2,083	1,545	1,250	1,252	1,629	2,083	1,583	1,250
Management Information Systems	101	1,905	2,300	1,975	1,400	451	1,908	2,275	1,958	1,417
Marketing & Distribution	539	1,605	1,917	1,542	1,300	1,288	1,598	1,917	1,576	1,280
HUMANITIES & SOCIAL SCIENCES										
Economics[1]	179	1,826	2,375	1,791	1,417	401	1,805	2,375	1,750	1,375
Humanities	121	1,570	2,063	1,583	1,042	309	1,540	2,058	1,500	1,083
Social Sciences	151	1,656	2,175	1,625	1,200	416	1,596	2,175	1,583	1,083
ENGINEERING										
Aerospace & Aeronautical	117	2,341	2,533	2,353	2,142	386	2,305	2,513	2,333	2,037
Chemical	214	2,425	2,625	2,475	2,154	1,045	2,450	2,616	2,500	2,250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	277	2,017	2,331	2,000	1,740	891	2,009	2,350	2,000	1,740
Electrical (incl. Computer Engrg.)	1,437	2,390	2,575	2,417	2,208	4,741	2,352	2,565	2,400	2,000
Geological	12	1,828	*	*	*	24	1,966	2,500	1,888	1,690
Industrial	202	2,285	2,500	2,333	2,000	761	2,263	2,500	2,300	1,931
Mechanical	693	2,355	2,550	2,360	2,167	2,514	2,321	2,550	2,350	2,000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	49	2,327	2,500	2,350	2,167	167	2,330	2,500	2,350	2,150
Mining & Mineral	7	2,205	*	*	*	10	2,097	*	*	*
Nuclear (incl. Engrg. Physics)	19	2,322	*	*	*	69	2,287	2,500	2,325	1,933
Petroleum	54	2,694	2,900	2,750	2,300	246	2,755	2,900	2,810	2,400
Engineering Technology	90	2,177	2,420	2,208	1,833	400	2,204	2,458	2,250	1,833
SCIENCES										
Agricultural Sciences	20	1,516	1,800	1,500	1,250	107	1,572	2,100	1,500	1,126
Allied Health Professions	6	1,681	*	*	*	44	1,727	2,000	1,737	1,400
Biological Sciences	15	1,558	*	*	*	40	1,564	2,300	1,500	1,121
Chemistry	33	1,999	2,300	2,042	1,417	98	1,965	2,360	2,041	1,400
Computer Science	555	2,217	2,500	2,250	1,900	1,845	2,209	2,500	2,250	1,840
Mathematics	102	2,051	2,435	2,085	1,583	276	2,068	2,466	2,117	1,583
Other Physical & Earth Sciences	28	2,309	2,666	2,388	1,917	80	2,060	2,600	2,200	1,200
Totals	6,502					22,988				

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[1] Incl. economics programs with both business & social science orientation.

*Not computed for fewer than 20 offers.

MAY 1986
NATIONAL Interim Report No. 3

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (4/12/86 through 5/9/86)					CUMULATIVE (9/1/85 through 5/9/86)				
By Occupational Title For	Number of		Percentiles			Number of		Percentiles		
All Types of Employers	Offers	Average	90th	50th	10th	Offers	Average	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT OCCUPATIONS										
Accountants & Auditors	1,000	$1,759	$1,917	$1,750	$1,583	5,062	$1,767	$1,967	$1,750	$1,583
Business Administration	102	1,623	2,167	1,600	1,040	327	1,620	2,100	1,637	1,042
Financial Analysts	126	1,952	2,400	1,916	1,500	275	1,921	2,416	1,900	1,416
Management Trainee	717	1,635	2,154	1,550	1,275	1,714	1,646	2,167	1,583	1,250
Personnel & Labor Relations	22	1,584	2,100	1,500	1,197	72	1,585	2,083	1,535	1,100
COMPUTER & MATHEMATICAL OCCUPATIONS										
Computer Programmers	261	2,160	2,500	2,208	1,833	981	2,114	2,458	2,166	1,750
Computer Scientists (incl. Systems Analysts)	307	2,238	2,500	2,291	1,900	1,277	2,224	2,508	2,250	1,840
Mathematicians/Statisticians	69	2,054	2,416	2,083	1,708	175	1,999	2,416	2,058	1,485
MARKETING & SALES OCCUPATIONS										
Advertising/Marketing	109	1,718	2,250	1,700	1,250	314	1,700	2,200	1,667	1,250
Retail/Wholesale Sales	339	1,653	2,017	1,625	1,333	825	1,627	2,000	1,600	1,250
Technical Sales	79	1,906	2,400	1,833	1,500	263	1,816	2,400	1,733	1,416
ALL OTHER OCCUPATIONS										
Communications Occupations	20	1,757	2,500	1,879	1,000	93	1,665	2,400	1,620	1,017
Engineers (Engrg. Degree Required)	3,110	2,340	2,575	2,378	2,000	10,830	2,324	2,575	2,375	1,931
Farm & Natural Resources Mgmt.	12	1,524	*	*	*	45	1,618	2,208	1,500	1,167
Health-Related Occupations	3	1,831	*	*	*	53	1,651	2,000	1,630	1,200
Insurance & Real Estate Occupations	70	1,586	1,750	1,583	1,417	139	1,626	1,918	1,585	1,400
Production Occupations	42	2,048	2,417	2,192	1,458	166	2,013	2,425	2,150	1,300
Researchers--Nonscientific	32	1,972	2,500	2,042	1,333	90	1,976	2,500	2,000	1,292
Researchers--Scientific	52	2,129	2,600	2,208	1,390	182	2,100	2,591	2,167	1,333
Soçial Workers & Recreational Workers	10	1,137	*	*	*	48	1,276	1,667	1,250	958
Transportation & Distribution	20	1,774	2,150	1,796	1,083	57	1,765	2,167	1,800	1,085
Totals	6,502					22,988				

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*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

MAY 1986
NATIONAL Interim Report No. 3
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, nonmilitary employment)

	INTERIM PERIOD (4/12/86 through 5/9/86)					CUMULATIVE (9/1/85 through 5/9/86)				
	Number of		Percentiles			Number of		Percentiles		
Graduate Program	Offers	Average	90th	50th	10th	Offers	Average	90th	50th	10th
BUSINESS										
Accounting	37	$2,054	$2,375	$2,083	$1,750	365	$2,140	$2,458	$2,167	$1,767
MBA (Nontechnical Undergraduate)	278	2,721	3,416	2,688	2,166	757	2,533	3,333	2,417	1,911
MBA (Technical Undergraduate)	54	2,748	3,333	2,732	2,125	154	2,677	3,333	2,608	2,167
MS-Business (incl. Management, Marketing, Finance, etc.)	28	2,602	3,166	2,585	2,167	86	2,429	3,083	2,250	2,000
Administration (incl. Public, Hospital, etc.)	3	2,000	*	*	*	9	2,039	*	*	*
Industrial Mgmt. (incl. Industrial Administration)	4	2,682	*	*	*	16	2,451	*	*	*
HUMANITIES & SOCIAL SCIENCES										
Humanities	2	1,750	*	*	*	24	1,504	2,167	1,405	1,000
Social Sciences	4	1,726	*	*	*	28	1,642	2,200	1,604	1,233
ENGINEERING										
Chemical	17	2,664	*	*	*	111	2,674	2,917	2,692	2,500
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	16	2,284	*	*	*	91	2,412	2,817	2,400	2,071
Electrical (incl. Computer Engrg.)	106	2,820	3,117	2,833	2,500	424	2,833	3,083	2,850	2,550
Industrial	7	2,710	*	*	*	38	2,669	3,000	2,629	2,300
Mechanical	26	2,790	3,000	2,786	2,333	202	2,722	3,000	2,738	2,333
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[1]	13	2,765	*	*	*	45	2,718	3,050	2,708	2,466
Nuclear (incl. Engrg. Physics)	2	2,625	*	*	*	7	2,832	*	*	*
SCIENCES										
Chemistry	5	2,117	*	*	*	20	2,285	2,620	2,239	1,916
Computer Science	82	2,845	3,094	2,917	2,516	277	2,784	3,100	2,842	2,335
Geology & Related Geological Sciences	5	2,715	*	*	*	39	2,548	2,834	2,750	1,542
Mathematics	10	2,471	*	*	*	34	2,611	3,000	2,592	2,200
Totals	699					2,727				

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*Not computed for fewer than 20 offers.

[1] Previously reported under SCIENCES heading.

MAY 1986
NATIONAL Interim Report No. 3
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (4/12/86 through 5/9/86)					CUMULATIVE (9/1/85 through 5/9/86)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Nontechnical Undergraduate	116	$3,033	$3,750	$3,166	$2,200	286	$2,793	$3,667	$2,750	$2,083
MBA--Technical Undergraduate	27	3,002	3,833	3,083	2,083	56	2,868	3,750	2,919	2,083
Over 2 to 4 years										
MBA--Nontechnical Undergraduate	214	3,119	3,916	3,158	2,375	436	3,080	4,000	3,083	2,250
MBA--Technical Undergraduate	88	3,284	3,750	3,300	2,800	147	3,192	3,750	3,208	2,666
Over 4 years										
MBA--Nontechnical Undergraduate	146	3,217	4,042	3,333	2,333	314	3,159	4,067	3,167	2,330
MBA--Technical Undergraduate	54	3,306	3,833	3,333	2,600	99	3,211	3,833	3,333	2,521
Totals	645					1,338				

DOCTORAL DEGREE CANDIDATES

Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
ENGINEERING										
Chemical	14	$3,599	*	*	*	83	$3,507	$3,833	$3,500	$3,250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+				7	2,831	*	*	*
Electrical (incl. Computer Engrg.)	19	4,058	*	*	*	65	3,900	4,366	4,000	3,200
Mechanical	3	3,227	*	*	*	23	3,431	3,917	3,545	2,791
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)[2]	3	3,405	*	*	*	28	3,530	4,000	3,458	3,200
SCIENCES										
Chemistry	19	3,187	*	*	*	93	3,123	3,400	3,200	2,750
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	10	3,308	*	*	*	19	3,303	*	*	*
Physics	8	3,144	*	*	*	47	3,489	4,000	3,500	2,917
Totals	76					365				

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[1] Years of previous full-time, nonmilitary employment.

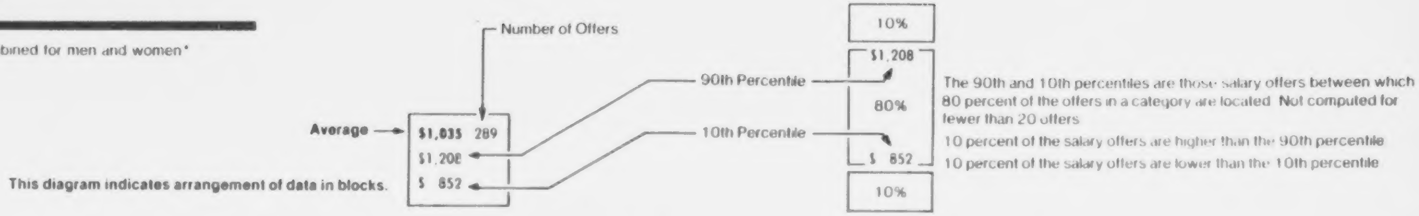
*Not computed for fewer than 20 offers.

+No offers reported.

[2] Previously reported under SCIENCES heading.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report ■ May 1986 ■ Data combined for men and women*



This diagram indicates arrangement of data in blocks.

The 90th and 10th percentiles are those salary offers between which 80 percent of the offers in a category are located. Not computed for fewer than 20 offers.

10 percent of the salary offers are higher than the 90th percentile

10 percent of the salary offers are lower than the 10th percentile

		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals, Drugs & Allied Products	Computers & Business Machines	Electrical & Electronic Mach. & Equip.	Food & Beverage Processing	Glass, Paper Packaging & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Utilities Public (incl. Transportation)	Federal Government	Local State Government	Non-Profit Orgs & Educational Institutions
BACHELOR'S DEGREE																			
NON-TECHNICAL	Accounting	**$1,769** 786 $1,917 $1,650	**$1,647** 47 $1,850 $1,300	**$1,742** 33 $2,125 $1,433	**$1,915** 5	**$1,880** 5	**$1,665** 5	**$1,912** 12	**$1,822** 13	**$1,807** 29 $2,083 $1,583	**$1,753** 18	**$1,765** 6	**$1,844** 4	**$1,869** 25 $2,031 $1,725	**$2,000** 1	**$1,759** 13	**$1,554** 4	**$1,511** 12	**$1,996** 2
	Business Administration (incl. Mgmt.)	**$1,956** 6	**$1,624** 105 $1,917 $1,400	**$1,481** 202 $1,833 $1,200	**$1,819** 4	**$1,735** 13	**$1,548** 7	**$2,013** 13	**$1,601** 21 $1,850 $1,500	**$1,876** 23 $2,100 $1,667	**$2,049** 25 $2,290 $1,700	**$1,755** 8	**$1,750** 1	**$2,080** 7	**$1,292** 3	**$1,665** 9	**$1,601** 8	**$1,600** 5	**$1,238** 1
	Management Information Systems	**$1,975** 6	**$1,778** 12	**$1,692** 33 $2,290 $1,200	**$2,180** 5	**$2,450** 2		**$2,106** 2	**$2,010** 10	**$2,090** 6	**$1,812** 3	**$2,063** 4	**$2,150** 1	**$2,048** 4	**$2,083** 4	**$2,073** 7	**$1,417** 1		**$2,500** 1
	Marketing & Distribution	**$1,649** 3	**$1,613** 43 $2,000 $1,275	**$1,524** 295 $1,791 $1,291	**$2,246** 1	**$1,940** 8	**$1,871** 4	**$1,808** 24 $2,100 $1,458	**$1,539** 44 $1,700 $1,333	**$1,638** 27 $1,840 $1,384	**$1,825** 49 $2,208 $1,542	**$1,767** 13	**$1,839** 7	**$1,779** 3	**$1,271** 4	**$1,905** 10	**$1,485** 1		**$1,417** 3
	Economics	**$1,846** 6	**$1,862** 86 $2,400 $1,417	**$1,648** 29 $1,875 $1,333	**$1,666** 1	**$2,075** 4	**$1,541** 1	**$2,225** 7	**$1,804** 7	**$2,011** 6	**$1,799** 6		**$1,870** 3	**$1,706** 2	**$1,806** 10	**$2,125** 5	**$1,221** 4		**$1,359** 2
	Humanities		**$1,744** 24 $2,500 $1,083	**$1,492** 61 $1,833 $1,083		**$1,500** 1	**$1,000** 1	**$1,908** 2	**$1,531** 5	**$1,597** 4	**$1,844** 4	**$1,957** 2			**$1,615** 4	**$2,058** 1	**$1,967** 3	**$1,316** 3	**$1,186** 6
	Social Sciences	**$1,607** 5	**$1,740** 42 $2,333 $1,440	**$1,485** 52 $1,833 $1,100			**$2,000** 1	**$1,910** 9	**$1,658** 3	**$1,732** 3	**$1,855** 6	**$1,792** 2	**$1,763** 2	**$1,958** 1	**$2,452** 7	**$1,933** 3	**$1,335** 6	**$1,241** 5	**$1,228** 4
MASTER'S DEGREE—INEXPERIENCED																			
	MBA—Nontechnical Undergraduate Degree	**$2,363** 37 $2,750 $1,833	**$2,700** 100 $3,500 $2,041	**$2,707** 37 $3,292 $2,167	**$3,000** 1	**$3,111** 12		**$2,980** 17	**$2,632** 9	**$2,611** 10	**$3,117** 29 $3,416 $2,500	**$2,611** 6	**$2,500** 1	**$2,688** 5	**$2,790** 5	**$2,596** 6	**$2,817** 1	**$2,000** 1	**$1,700** 1
	MBA—Technical Undergraduate Degree	**$2,710** 7	**$2,690** 7	**$2,686** 6	**$2,388** 3	**$3,033** 3		**$3,120** 9	**$2,560** 4	**$2,500** 1	**$3,166** 4	**$2,700** 1	**$2,375** 2	**$2,925** 3	**$2,292** 2	**$2,166** 1		**$1,750** 1	
BACHELOR'S SUMMARY																			
	Nontechnical Curricula	**$1,771** 812 $1,917 $1,650	**$1,709** 359 $2,333 $1,333	**$1,529** 705 $1,875 $1,208	**$1,979** 16	**$1,884** 33 $2,150 $1,500	**$1,641** 19	**$1,932** 69 $2,335 $1,583	**$1,654** 103 $2,000 $1,384	**$1,796** 98 $2,100 $1,500	**$1,864** 111 $2,208 $1,583	**$1,810** 35 $2,083 $1,600	**$1,849** 18	**$1,909** 42 $2,125 $1,725	**$1,848** 33 $2,500 $1,127	**$1,873** 48 $2,170 $1,467	**$1,508** 27 $1,917 $1,000	**$1,451** 25 $1,625 $1,167	**$1,406** 19
	Technical Curricula	**$2,060** 41 $2,250 $1,833	**$1,987** 124 $2,385 $1,500	**$2,167** 143 $2,540 $1,592	**$2,376** 739 $2,550 $2,200	**$2,382** 244 $2,575 $2,175	**$2,155** 196 $2,500 $1,800	**$2,401** 217 $2,620 $2,100	**$2,338** 261 $2,525 $2,083	**$2,372** 788 $2,525 $2,175	**$2,328** 89 $2,583 $1,920	**$2,340** 48 $2,583 $2,020	**$2,318** 101 $2,500 $2,160	**$2,531** 174 $2,810 $2,250	**$2,212** 227 $2,558 $1,833	**$2,322** 266 $2,500 $2,083	**$1,992** 191 $2,400 $1,559	**$1,953** 69 $2,450 $1,586	**$1,724** 12

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*Data in block tables are for period 4/12/86 through 5/9/86

Bachelor's Degree

TECHNICAL

CURRICULUM	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	Accounting Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals, Drugs & Allied Products	Computers & Business Machines	Electrical & Electronic Mach & Equip	Food & Beverage Processing	Glass, Paper, Packaging & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl Nat Gas)	Research &/or Consulting Organizations	Utilities Public (incl Transportation)	Federal Government	Local/State Government	Non-Profit Orgs & Educational Institutions
Aerospace & Aeronautical Engineering				$2,364 105 $2,515 $2,210				$2,750 1	$2,492 2					$2,443 2		$1,852 7		
Chemical Engineering				$2,369 9	$2,489 7	$1,992 3	$2,473 89 $2,683 $2,250	$2,260 4	$2,352 12	$2,383 14	$2,361 9	$2,318 5	$2,551 42 $2,658 $2,475	$2,184 11	$2,358 2	$2,135 6	$2,000 1	
Civil Engineering (incl Construction, Sanitary & Transportation Engrg)		$2,250 1	$2,458 1	$2,209 12	$2,127 4	$2,011 85 $2,250 $1,750	$2,277 3		$2,450 1		$2,500 1	$2,192 2	$2,420 8	$1,963 61 $2,200 $1,750	$2,112 30 $2,317 $1,791	$1,868 15	$1,914 53 $2,183 $1,604	
Electrical Engineering (incl Computer Engrg)	$2,062 6	$2,293 8	$2,425 34 $2,608 $2,292	$2,422 332 $2,562 $2,250	$2,454 47 $2,583 $2,292	$2,341 49 $2,566 $2,166	$2,512 27 $2,625 $2,375	$2,415 132 $2,541 $2,292	$2,415 454 $2,567 $2,292	$2,595 7	$2,436 13	$2,397 18	$2,563 22 $2,708 $2,452	$2,446 56 $2,600 $2,250	$2,378 135 $2,500 $2,250	$2,006 91 $2,417 $1,559	$2,619 4	$1,875 2
Geological Engineering			$1,700 1			$1,723 4								$1,858 4		$1,958 2	$2,000 1	
Industrial Engineering	$2,093 8	$2,131 7	$2,372 12	$2,318 29 $2,466 $2,083	$2,305 14	$2,311 15	$2,348 23 $2,500 $2,166	$2,274 3	$2,277 39 $2 475 $2,083	$2,330 15	$2,316 5	$2,327 11	$2,438 2	$2,059 7	$2,345 5	$2,047 5	$1,666 1	$2,600 1
Mechanical Engineering	$1,916 1	$2,475 2	$2,303 4	$2,353 146 $2,500 $2,208	$2,403 141 $2,583 $2,208	$2,150 22 $2,340 $1,800	$2,467 39 $2,625 $2,300	$2,374 15	$2,338 122 $2,500 $2,100	$2,428 33 $2,550 $2,300	$2,435 8	$2,328 37 $2,485 $2,200	$2,467 26 $2,583 $2,250	$2,334 25 $2,500 $2,192	$2,334 45 $2,500 $2,083	$2,075 25 $2,400 $1,800	$2,967 1	$1,250 1
Metallurgical Engineering (incl Metallurgy & Ceramic Engrg)				$2,329 6	$2,430 8			$2,313 2	$2,372 9		$2,167 1	$2,272 22 $2,500 $2,000	$2,475 1					
Mining & Mineral Engineering					$2,333 3	$2,000 1							$2,100 1	$1,833 1	$2,500 1			
Nuclear Engineering (incl Engrg Physics)				$2,350 2		$2,375 2	$2,500 1		$2,376 6		$2,416 1				$2,409 4	$1,953 3		
Petroleum Engineering		$3,383 1					$2,200 1		$2,300 1			$2,291 1	$2,710 45 $2,900 $2,400	$2,800 1	$2,490 2	$2,000 1	$3,600 1	
Engineering Technology		$1,768 3	$2,196 3	$2,253 22 $2,600 $2,041	$2,163 12	$2,188 4	$1,879 2	$2,250 1	$2,214 25 $2,370 $2,083	$1,995 7		$1,458 1	$2,417 5	$2,290 1	$2,339 3	$1,583 1		
Agricultural Sciences		$1,427 5	$1,408 5				$1,800 1		$1,600 1	$1,719 4					$2,133 1	$1,242 2	$1,250 1	
Allied Health Professions		$1,708 1	$1,475 3															$1,975 2
Biological Sciences		$1,583 3	$1,556 3		$2,100 1									$1,288 2		$1,898 2	$1,250 1	$1,409 3
Chemistry	$2,250 2	$1,834 2	$1,400 2			$2,150 1	$2,003 17				$2,230 5			$1,765 3		$2,367 1		
Computer Science	$2,035 22 $2,292 $1,833	$1,956 38 $2 458 $1,525	$2,145 68 $2,500 $1,900	$2,314 64 $2,533 $2,071	$2,070 6	$2,477 8	$2,318 12	$2,237 92 $2,496 $1,917	$2,324 101 $2,500 $2,150	$2,215 8	$2,024 5	$2,375 4	$2,273 20 $2,416 $2,017	$2,294 39 $2,558 $2,083	$2,271 37 $2,500 $1,965	$2,048 24 $2,211 $1,833	$1,566 4	$1,639 3
Mathematics	$2,083 2	$1,994 52 $2,292 $1,625	$2,151 6	$2,257 4	$2,000 1	$2,500 1	$1,928 2	$2,120 7	$2,216 12	$2,000 1			$2,225 2	$2,120 8	$1,500 1	$1,458 2	$1,840 1	
Other Physical & Earth Sciences		$2,000 1	$1,333 1	$2,435 8		$2,000 1		$2,442 4	$2,346 3					$2,513 6		$1,992 4		

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1986

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
Johnson & Wales College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
State University of New York - Buffalo
Union College
Williams College
Worcester Polytechnic Institute
Yale University - School of Organization and Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	60	826	$1743	$1789	$1850	$1750	$1625	90	2586	$1733	$1769	$1833	$1750	$1625
Business Administration & Management	1	122	1460	1671	*	*	*	4	455	1782	1637	*	*	*
Management Information Systems	+	64	+	1981				+	222	+	1897			
Marketing & Distribution	+	179	+	1585				+	498	+	1589			
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	4	29	1507	1675	*	*	*	4	82	1507	1649	*	*	*
Humanities	3	26	1121	1469	*	*	*	3	89	1121	1465	*	*	*
Social Sciences	5	83	1342	1405	*	*	*	5	142	1342	1456	*	*	*
ENGINEERING														
Aerospace & Aeronautical	+	32	+	2334				3	175	2358	2287	*	*	*
Chemical	2	137	2022	2463	*	*	*	12	405	2435	2443	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	122	+	2032				2	384	2165	2003	*	*	*
Electrical (incl. Computer Engrg.)	14	579	2453	2313	*	*	*	78	1855	2407	2299	2604	2450	2125
Geological	+	3	+	2000				+	10	+	2013			
Industrial	1	94	2208	2241	*	*	*	4	310	2166	2250	*	*	*
Mechanical	8	308	2423	2313	*	*	*	27	1072	2349	2292	2550	2416	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	15	+	2364				1	66	2233	2315	*	*	*
Mining & Mineral	+	1	+	2250				+	1	+	2250			
Nuclear (incl. Engrg. Physics)	+	8	+	2326				+	35	+	2269			
Petroleum	+	41	+	2809				+	114	+	2755			
Engineering Technology	+	37	+	2182				+	170	+	2180			
SCIENCES														
Agricultural Sciences	+	35	+	1667				+	68	+	1579			
Allied Health Professions	+	1	+	1225				+	9	+	1641			
Biological Sciences	+	1	+	1583				+	12	+	1751			
Chemistry	+	9	+	1873				3	31	2373	1975	*	*	*
Computer Science	10	187	1944	2196	*	*	*	20	643	2017	2166	2333	2000	1666
Mathematics	+	23	+	2114				+	67	+	1984			
Other Physical & Earth Sciences	1	5	1167	1607	*	*	*	2	32	1363	1834	*	*	*
Totals	109	2967						258	9533					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	62	817	$1726	$1793	$1850	$1750	$1600	92	2556	$1722	$1770	$1833	$1750	$1600
Business Administration	1	45	1167	1567	*	*	*	1	136	1167	1632	*	*	*
Financial Analysts	+	22	+	1805				+	56	+	1779			
Management Trainee	4	223	1590	1636	*	*	*	5	599	1722	1603	*	*	*
Personnel & Labor Relations	1	9	1250	1443	*	*	*	1	34	1250	1606	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	5	122	2052	2092	*	*	*	9	408	2075	2063	*	*	*
Computer Scientists (incl. Systems Analysts)	3	147	2005	2186	*	*	*	9	432	2056	2166	*	*	*
Mathematicians/Statisticians	+	14	+	2119				+	41	+	1859			
MARKETING & SALES														
Advertising/Marketing	1	25	1292	1675	*	*	*	1	99	1292	1672	*	*	*
Retail/Wholesale Sales	1	89	1500	1600	*	*	*	1	311	1500	1610	*	*	*
Technical Sales	1	40	1750	1696	*	*	*	2	107	1625	1773	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	2	6	1056	1369	*	*	*	2	33	1056	1710	*	*	*
Engineers (Engrg. Degree Required)	25	1310	2399	2317	2550†	2500†	2125	131	4443	2377	2292	2558	2417	2000
Farm & Natural Resources Management	1	8	1250	1355	*	*	*	1	22	1250	1627	*	*	*
Health-Related Occupations	1	5	1166	1318	*	*	*	1	19	1166	1526	*	*	*
Insurance & Real Estate Occupations	+	15	+	1748				1	35	1917	1709	*	*	*
Production Occupations	+	21	+	2043				+	70	+	1994			
Researchers—Nonscientific	1	7	1583	1699	*	*	*	1	21	1583	1703	*	*	*
Researchers—Scientific	+	16	+	1859				+	62	+	2015			
Social Workers & Recreational Workers	+	17	+	1357				+	25	+	1367			
Transportation & Distribution Occupations	+	9	+	1767				+	24	+	1770			
Totals	109	2967						258	9533					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

ECPO REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced

(One Year Or Less Of Full-Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	49	+	$2150				+	194	+	$2110			
MBA (Nontechnical Undergraduate)	+	68	+	2326				+	224	+	2224			
MBA (Technical Undergraduate)	1	10	$2583	2419	*	*	*	2	33	$2458	2467	*	*	*
MS Business (incl Mgmt, Mktg, Finance, etc)	+	23	+	2180				+	42	+	2261			
Administration (incl Public, Hospital, etc)	+	1	+	2666				+	2	+	2208			
Industrial Mgmt. (incl Industrial Admin)	+	1	+	1750				+	4	+	2310			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	4	+	1217				+	14	+	1426			
Social Sciences	+	7	+	1636				+	15	+	1591			
ENGINEERING														
Chemical	+	18	+	2721				+	32	+	2659			
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	13	+	2494				+	44	+	2433			
Electrical (incl Computer Engrg)	2	73	2920	2819	*	*	*	23	162	2805	2810	$3033	$2893	$2533
Industrial	+	6	+	2762				2	12	2796	2718	*	*	*
Mechanical	+	26	+	2767				19	83	2803	2721	*	*	*
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	9	+	2664				1	15	2666	2634	*	*	*
Nuclear (incl Engrg Physics)	+	3	+	3078				+	3	+	3078			
SCIENCES														
Chemistry	+	6	+	2125				2	9	2605	2218	*	*	*
Computer Science	1	28	2416	2847	*	*	*	2	80	2666	2708	*	*	*
Geology & Related Geological Sciences	+	8	+	2378				+	19	+	2389			
Mathematics	+	1	+	2400				+	9	+	2436			
Totals	4	354						51	996					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

ECPO REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	15	+	$2459				+	60	+	$2383			
MBA - Tech Undergraduate	+	3	+	3333				+	11	+	2643			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	16	+	2384				+	36	+	2392			
MBA - Tech Undergraduate	+	5	+	2756				+	11	+	2777			
Over 4 years														
MBA - Nontech Undergraduate	+	2	+	2621				+	12	+	2333			
MBA - Tech Undergraduate	+	2	+	3251				+	2	+	3251			
Totals	+	43						+	132					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	7	+	$3641				2	37	$3438	$3532	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	3	+	3225				+	4	+	2960			
Electrical (incl. Computer Engrg.)	+	11	+	3835				7	30	4010	3742	*	*	*
Mechanical	+	1	+	2625				7	11	3733	3486	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	3	+	3167				8	14	3438	3479	*	*	*
SCIENCES														
Chemistry	+	15	+	3108				8	38	3196	3049	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	1	+	2491				+	2	+	2671			
Physics	+	7	+	3451				6	28	3563	3505	*	*	*
Totals	+	48						38	164					

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[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

FEBRUARY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1742 55 1850 1600		1750 3			
BUSINESS ADMINISTRATION &		1460 1				
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS		1270 1	1500 1			
HUMANITIES			916 1			
SOCIAL SCIENCES			1250 1			

FEBRUARY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL						
CHEMICAL						
ELECTRICAL(INCL COMP ENG)			2500 1			
CIVIL						
GEOLOGICAL						
INDUSTRIAL	2208 1					

FEBRUARY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL			2500 1		2583 1	2500 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

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FEBRUARY 1986 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1986  ECPO REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/11/86 THROUGH 02/07/86           PART 1 - PAGE  4
          ------------------------

  CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
  ------------------------------------------------------------------------------------------------------------------------
  AGRICULTURAL               /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  ALLIED HEALTH PROFESSIONS /               /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  BIOLOGICAL                 /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  CHEMISTRY                  /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  COMPUTER SCIENCE           /              /              / 2167     1   /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  MATHEMATICS                /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  OTHER PHYSICAL & EARTH     /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

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FEBRUARY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING		1885 1				
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES				1250 1		

FEBRUARY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL						
ELECTRICAL(INCL COMP ENG)		2415 1	2327 4			
CIVIL						
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL			2458 2		2525 2	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2144 3				
MATHEMATICS						
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/11/86 THROUGH 02/07/86   PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1625 1	
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS		1191 1	2067 1			
HUMANITIES				1196 1		1250 1
SOCIAL SCIENCES		1521 2				1166 1

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH. CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2485 1			1558 1		
ELECTRICAL(INCL COMP ENG)		2514 8				
CIVIL						
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/11/86 THROUGH 02/07/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH/CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL				1833 1		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

FEBRUARY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/11/86 THROUGH 02/07/86 PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE			1838 2	1875 2		1708 2
MATHEMATICS						
OTHER PHYSICAL & EARTH						1167 1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH						
MBA--TECH	2583 1					

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM		CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

```
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   01/11/86 THROUGH 02/07/86
    ---------------------------------------------------------------------------------------------------------------

    AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1986   ECPO REGIONAL INTERIM REPORT
    ---------------------------------------------------------------------------------------------------------------

CURRICULUM                     PETROLEUM      RESEARCH.CON   UILTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
-------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH                 /             /             /             /             /             /             /
                              /             /             /             /             /             /             /
                              /             /             /             /             /             /             /

-------------------------------------------------------------------------------------------------------------------------
MBA--TECH                     /             /             /             /             /             /             /
                              /             /             /             /             /             /             /
                              /             /             /             /             /             /             /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
Johnson & Wales College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
State University of New York - Buffalo
Union College
Williams College
Worcester Polytechnic Institute
Yale University - School of Organization and Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

ECPO REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	29	682	$1678	$1759	$1900	$1700	$1458	119	3268	$1719	$1767	$1850	$1750	$1583
Business Administration & Management	1	119	1200	1592	*	*	*	5	574	1665	1628	*	*	*
Management Information Systems	1	62	2133	1887	*	*	*	1	284	2133	1895	*	*	*
Marketing & Distribution	+	79	+	1572				+	577	+	1587			
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	+	34	+	1568				4	116	1507	1625	*	*	*
Humanities	+	37	+	1463				3	126	1121	1464	*	*	*
Social Sciences	+	32	+	1480				5	174	1342	1460	*	*	*
ENGINEERING														
Aerospace & Aeronautical	1	40	2291	2216	*	*	*	4	215	2341	2274	*	*	*
Chemical	6	174	2363	2496	*	*	*	18	579	2411	2459	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	8	123	2083	2020	*	*	*	10	507	2099	2007	*	*	*
Electrical (incl. Computer Engrg.)	72	655	2439	2367	2583	2458	2310	150	2510	2423	2317	2583	2454	2250
Geological	+	2	+	2563				+	12	+	2105			
Industrial	4	111	2304	2242	*	*	*	8	421	2235	2248	*	*	*
Mechanical	33	319	2304	2357	2560	2333	2167	60	1391	2324	2307	2550	2358	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	15	+	2337				1	81	2233	2319	*	*	*
Mining & Mineral	+	2	+	1641				+	3	+	1844			
Nuclear (incl. Engrg. Physics)	+	3	+	2369				+	38	+	2277			
Petroleum	+	54	+	2776				+	168	+	2762			
Engineering Technology	2	49	2390	2200	*	*	*	2	219	2390	2184	*	*	*
SCIENCES														
Agricultural Sciences	+	10	+	1588				+	78	+	1580			
Allied Health Professions	+	2	+	1659				+	11	+	1644			
Biological Sciences	+	4	+	1212				+	16	+	1617			
Chemistry	+	12	+	1918				3	43	2373	1959	*	*	*
Computer Science	26	244	2333	2220	2500	2375	2166	46	887	2196	2181	2500	2217	1666
Mathematics	4	28	1852	2095	*	*	*	4	95	1852	2017	*	*	*
Other Physical & Earth Sciences	2	14	2084	2080	*	*	*	4	46	1723	1909	*	*	*
Totals	189	2906						447	12439					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	28	673	$1666	$1760	$1875	$1700	$1458	120	3229	$1709	$1768	$1833	$1750	$1560
Business Administration	+	40	+	1555				1	176	1167	1614	*	*	*
Financial Analysts	1	22	2000	1716	*	*	*	1	78	2000	1761	*	*	*
Management Trainee	3	146	2393	1695	*	*	*	8	745	1974	1621	*	*	*
Personnel & Labor Relations	+	5	+	1547				1	39	1250	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	7	127	2046	2107	*	*	*	16	535	2063	2073	*	*	*
Computer Scientists (incl Systems Analysts)	18	218	2377	2239	*	*	*	27	650	2270	2190	2500	2291	1916
Mathematicians/Statisticians	4	16	1852	2001	*	*	*	4	57	1852	1899	*	*	*
MARKETING & SALES														
Advertising/Marketing	+	27	+	1556				1	126	1292	1647	*	*	*
Retail/Wholesale Sales	+	64	+	1656				1	375	1500	1618	*	*	*
Technical Sales	+	19	+	1746				2	126	1625	1769	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	1	20	1200	1546	*	*	*	3	53	1104	1648	*	*	*
Engineers (Engrg Degree Required)	126	1455	2376	2348	2583	2425	2167	257	5898	2377	2306	2583	2418	2166
Farm & Natural Resources Management	+	4	+	1709				1	26	1250	1640	*	*	*
Health-Related Occupations	+	3	+	1361				1	22	1166	1503	*	*	*
Insurance & Real Estate Occupations	+	17	+	1608				1	52	1917	1676	*	*	*
Production Occupations	+	14	+	1904				+	84	+	1979			
Researchers—Nonscientific	+	3	+	1681				1	24	1583	1701	*	*	*
Researchers—Scientific	1	26	2042	2188	*	*	*	1	88	2042	2066	*	*	*
Social Workers & Recreational Workers	+	3	+	1075				+	28	+	1336			
Transportation & Distribution Occupations	+	4	+	1579				+	28	+	1742			
Totals	189	2906						447	12439					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	99	+	$2215				+	293	+	$2146			
MBA (Nontechnical Undergraduate)	+	62	+	2327				+	286	+	2247			
MBA (Technical Undergraduate)	1	14	$2916	2771	*	*	*	3	47	$2611	2557	*	*	*
MS-Business (incl Mgmt Mktg Finance, etc)	+	1	+	3025				+	43	+	2279			
Administration (incl Public Hospital, etc)	+	3	+	1979				+	5	+	2071			
Industrial Mgmt (incl Industrial Admin)	+	5	+	2350				+	9	+	2332			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1384				+	16	+	1421			
Social Sciences	+	2	+	1499				+	17	+	1580			
ENGINEERING														
Chemical	1	19	2750	2681	*	*	*	1	51	2750	2667	*	*	*
Civil (incl Construction, Sanitary & Transportation Engrg)	2	19	2404	2477	*	*	*	2	63	2404	2446	*	*	*
Electrical (incl Computer Engrg)	16	85	2935	2840	*	*	*	39	247	2859	2621	$3117	$2916	$2550
Industrial	3	11	2975	2667	*	*	*	5	23	2903	2694	*	*	*
Mechanical	6	50	2657	2664	*	*	*	25	133	2768	2699	3000	2750	2509
Metallurgical (incl Metallurgy & Ceramic Engrg)²	2	7	2750	2773	*	*	*	3	22	2722	2678	*	*	*
Nuclear (incl Engrg Physics)	+	1	+	2590				+	4	+	2956			
SCIENCES														
Chemistry	+	+	+	+				2	9	2605	2718	*	*	*
Computer Science	7	61	2738	2759	*	*	*	9	141	2722	2730	*	*	*
Geology & Related Geological Sciences	+	7	+	2783				+	26	+	2495			
Mathematics	+	10	+	2865				+	19	+	2662			
Totals	38	458						89	1454					

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¹ Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
² Previously reported under SCIENCES heading

ECPO REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA · Nontech Undergraduate	+	25	+	$2430				+	85	+	$2397			
MBA · Tech Undergraduate	+	4	+	2738				+	15	+	2668			
Over 2 to 4 years														
MBA · Nontech Undergraduate	+	27	+	3011				+	63	+	2657			
MBA · Tech Undergraduate	+	7	+	3059				+	18	+	2887			
Over 4 years														
MBA · Nontech Undergraduate	+	28	+	2686				+	40	+	2580			
MBA · Tech Undergraduate	+	4	+	3144				+	6	+	3180			
Totals	+	95						+	227					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	7	$3507	$3408	*	*	*	5	44	$3479	$3512	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	1	+	3765				+	5	+	3121			
Electrical (incl. Computer Engrg.)	+	5	+	3930				7	35	4010	3769	*	*	*
Mechanical	1	7	4000	3526	*	*	*	8	18	3767	3501	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	2	6	3833	3614	*	*	*	10	20	3517	3519	*	*	*
SCIENCES														
Chemistry	1	8	3225	2859	*	*	*	9	46	3199	3016	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	2	+	3709				+	4	+	3190			
Physics	+	2	+	3215				6	30	3563	3485	*	*	*
Totals	7	38						45	202					

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[1] Years of previous full time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1673 27					
	1875					
	1458					
BUSINESS ADMINISTRATION &			1200 1			
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL						
CHEMICAL						
ELECTRICAL(INCL COMP ENG)	2166 1		2250 1	2465 5	2613 2	
CIVIL			2250 1	2167 1		2049 4
GEOLOGICAL						
INDUSTRIAL	2208 1					

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL				2335 7	2600 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2299 7	1938 2	2200 3	2225 1		
MATHEMATICS		1975 3				
OTHER PHYSICAL & EARTH						

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING		2000 1				
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS		2133 1				
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL			2291 1			
CHEMICAL	2355 1				2550 1	
ELECTRICAL(INCL COMP ENG)	2573 3	2417 9	2455 41 2583 2325		2425 2	
CIVIL			2167 1			
GEOLOGICAL						
INDUSTRIAL		2292 2			2425 1	

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2500 2	2377 3	2274 16			
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2390 2			

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2425 1	2442 3	2392 4			
MATHEMATICS						
OTHER PHYSICAL & EARTH	2042 1	2125 1				

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING				1485 1		
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 02/08/86 THROUGH 03/07/86   PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2592 3			1500 1		
ELECTRICAL(INCL COMP ENG)	2375 1	2516 1	2448 4	2001 2		
CIVIL					1882 1	
GEOLOGICAL						
INDUSTRIAL						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INIERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2560 1		2458 1	1779 2		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

MARCH 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2514 3	2500 2			
MATHEMATICS				1485 1		
OTHER PHYSICAL & EARTH						

```
     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   02/08/86 THROUGH 03/07/86
   --------------------------------------------------------------------------------------------------------------

   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     MARCH 1986   ECPO REGIONAL INTERIM REPORT
   --------------------------------------------------------------------------------------------------------------

CURRICULUM                 ACCTG-PUBLIC  BANK-FINANCE  MERCHANDSNG   AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
-----------------------------------------------------------------------------------------------------------------
MBA--NON-TECH                         /             /             /             /             /             /             /
                                      /             /             /             /             /             /             /
                                      /             /             /             /             /             /             /

-----------------------------------------------------------------------------------------------------------------
MBA--TECH                             /             /             /             /             /             /             /
                                      /             /             /             /             /             /             /
                                      /             /             /             /             /             /             /

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL	
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH						
MBA--TECH		2916 1				

HS:40-1.3

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1986

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
Johnson & Wales College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
State University of New York - Buffalo
Union College
Williams College
Worcester Polytechnic Institute
Yale University - School of Organization and Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	87	839	$1720	$1775	$1875	$1708	$1584	206	4107	$1720	$1769	$1875	$1750	$1583
Business Administration & Management	10	217	1679	1648	*	*	*	15	791	1674	1633	*	*	*
Management Information Systems	4	66	2179	1969	*	*	*	5	350	2170	1909	*	*	*
Marketing & Distribution	4	172	1619	1615	*	*	*	4	749	1619	1594	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	24	106	2208	1966	2500	2333	1791	28	222	2108	1788	2500	2292	1500
Humanities	12	62	2156	1638	*	*	*	15	188	1949	1521	*	*	*
Social Sciences	24	91	2083	1758	2416	2167	1667	29	265	1955	1562	2416	2000	1250
ENGINEERING														
Aerospace & Aeronautical	12	54	2447	2356	*	*	*	16	269	2421	2290	*	*	*
Chemical	42	252	2389	2452	2625	2500	1916	60	831	2396	2457	2625	2500	1916
Civil (incl Construction Sanitary & Transportation Engrg)	11	107	2079	1994	*	*	*	21	614	2089	2005	2400	2083	1864
Electrical (incl Computer Engrg)	160	794	2427	2393	2600	2500	22[illegible]	310	3304	2425	2335	2600	2458	2250
Geological	+	+	+	+				+	12	+	2105			
Industrial	19	138	2300	2277	*	*	*	27	559	2281	2255	2575	2290	1916
Mechanical	71	830	2277	2313	2550	2300	1916	131	1821	2298	2308	2550	2333	1917
Metallurgical (incl Metallurgy & Ceramic Engrg)	2	37	2067	2357	*	*	*	3	118	2122	2331	*	*	*
Mining & Mineral	+	+	+	+				+	3	+	1844			
Nuclear (incl Engrg Physics)	5	12	2212	2261	*	*	*	5	50	2212	2273	*	*	*
Petroleum	+	24	+	2843				+	192	+	2772			
Engineering Technology	7	91	2293	2276	*	*	*	9	310	2315	2211	*	*	*
SCIENCES														
Agricultural Sciences	+	9	+	1623				+	87	+	1584			
Allied Health Professions	+	27	+	1771				+	38	+	1734			
Biological Sciences	2	9	1271	1480	*	*	*	2	25	1271	1568	*	*	*
Chemistry	1	22	2000	1927	*	*	*	4	65	2280	1948	*	*	*
Computer Science	72	403	2324	2261	2523	2375	1917	118	1290	2274	2206	2517	2333	1916
Mathematics	21	79	2123	2151	2275	2108	1942	25	174	2079	2078	2275	2083	1833
Other Physical & Earth Sciences	1	6	2192	2054	*	*	*	5	52	1817	1925	*	*	*
Totals	591	4047						1038	16486					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	87	833	$1725	$1771	$1875	$1725	$1585	207	4062	$1716	$1769	$1875	$1750	$1583
Business Administration	3	49	1722	1634	*	*	*	4	225	1584	1618	*	*	*
Financial Analysts	23	71	2283	2041	2417†	2375†	1791	24	149	2272	1895	2417†	2375†	1791
Management Trainee	36	252	2009	1753	2375	2083	1500	44	997	2002	1654	2375	2083	1460
Personnel & Labor Relations	+	11	+	1543				1	50	1250	1586	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	19	185	$2203	$2169	*	*	*	35	720	2139	2098	2500	2167	1667
Computer Scientists (incl. Systems Analysts)	48	320	2393	2281	$2583	$2416	$2167	75	970	2349	2220	2517	2375	2133
Mathematicians/Statisticians	20	49	2125	2037	2275	2117	1942	24	106	2079	1963	2275	2092	1833
MARKETING & SALES														
Advertising/Marketing	8	79	1863	1761	*	*	*	9	205	1799	1691	*	*	*
Retail/Wholesale Sales	6	111	1857	1576	*	*	*	7	486	1806	1608	*	*	*
Technical Sales	1	58	2425	1797	*	*	*	3	184	1892	1778	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	+	20	+	1619				3	73	1104	1640	*	*	*
Engineers (Engrg. Degree Required)	316	1822	2365	2354	2600	2425	1931	573	7720	2370	2317	2583	2425	2000
Farm & Natural Resources Management	+	7	+	1699				1	33	1250	1652	*	*	*
Health-Related Occupations	+	28	+	1747				1	50	1166	1640	*	*	*
Insurance & Real Estate Occupations	1	17	1500	1640	*	*	*	2	69	1709	1667	*	*	*
Production Occupations	+	40	+	2048				+	124	+	2001			
Researchers—Nonscientific	19	34	2256	2173	*	*	*	20	58	2222	1978	2667	2375	1583
Researchers—Scientific	2	42	2450	2135	*	*	*	3	130	2314	2088	*	*	*
Social Workers & Recreational Workers	2	10	1125	1246	*	*	*	2	38	1125	1312	*	*	*
Transportation & Distribution Occupations	+	9	+	1814				+	37	+	1760			
Totals	591	4047						1038	16486					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are the same because of a clustering of offers

ECPO REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	2	35	$1854	$2178	*	*	*	2	328	$1854	$2149	*	*	*
MBA (Nontechnical Undergraduate)	29	193	2849	2687	$3750	$2750	$2167	29	479	2849	2424	$3750	$2750	$2167
MBA (Technical Undergraduate)	14	53	2649	2711	*	*	*	17	100	2642	2639	*	*	*
MS-Business (incl Mgmt , Mktg , Finance, etc)	2	15	2733	2538	*	*	*	2	58	2733	2346	*	*	*
Administration (incl Public, Hospital, etc)	+	1	+	2000				+	6	+	2059			
Industrial Mgmt (incl Industrial Admin)	+	3	+	2497				+	12	+	2373			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	6	+	1643				+	22	+	1481			
Social Sciences	+	7	+	1744				+	24	+	1628			
ENGINEERING														
Chemical	21	43	2714	2687	2916	2725	2583	22	94	2716	2676	2916	2728	2583
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	12	+	2404				2	75	2404	2439	*	*	*
Electrical (incl Computer Engrg)	29	71	2961	2896	3333	3000	2570	68	318	2902	2838	3166	2925	2570
Industrial	4	8	2483	2560	*	*	*	9	31	2716	2659	*	*	*
Mechanical	15	43	2735	2752	*	*	*	40	176	2756	2712	3000	2796	2499
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	8	10	2712	2744	*	*	*	11	32	2715	2699	*	*	*
Nuclear (incl Engrg Physics)	1	1	2752	2752	*	*	*	1	5	2752	2915	*	*	*
SCIENCES														
Chemistry	+	6	+	2524				2	15	2605	2340	*	*	*
Computer Science	21	54	3026	2832	3500	3000	2597	30	195	2935	2758	3500	2940	2500
Geology & Related Geological Sciences	1	8	2835	2617	*	*	*	1	34	2835	2524	*	*	*
Mathematics	2	5	2617	2696	*	*	*	2	24	2617	2669	*	*	*
Totals	149	574						238	2028					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	17	85	$2846	$2862	*	*	*	17	170	$2846	$2630	*	*	*
MBA - Tech Undergraduate	+	14	+	2826				+	29	+	2744			
Over 2 to 4 years														
MBA - Nontech Undergraduate	47	159	3192	3195	$4042	$3167	$2083	47	222	3192	3043	$4042	$3167	$2083
MBA - Tech Undergraduate	5	41	2933	3127	*	*	*	5	59	2933	3054	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	55	128	3265	3273	4167	3167	2500	55	168	3265	3108	4167	3167	2500
MBA - Tech Undergraduate	8	39	3195	3084	*	*	*	8	45	3195	3097	*	*	*
Totals	132	466						132	693					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	6	25	$3401	$3445	*	*	*	11	69	$3436	$3488	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	2	2208	2104	*	*	*	1	7	2208	2831	*	*	*
Electrical (incl. Computer Engrg.)	2	11	4200	4044	*	*	*	9	46	4052	3834	*	*	*
Mechanical	+	2	+	3106				8	20	3767	3462	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	2	5	3979	3645	*	*	*	12	25	3594	3545	*	*	*
SCIENCES														
Chemistry	2	28	3538	3255	*	*	*	11	74	3261	3107	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	3	5	3777	3383	*	*	*	3	9	3777	3297	*	*	*
Physics	+	9	+	3809				6	39	3563	3560	*	*	*
Totals	16	87						61	289					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

APRIL 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1726 77 1875 1625	1506 4	2050 1			1725 1
BUSINESS ADMINISTRATION &	1958 1		1420 5			1500 1
MANAGEMENT INFO SYSTEMS	2166 1	2500 1		2250 1		
MARKETING & DISTRIBUTION		1500 1	1538 2			
ECONOMICS		2226 14	1986 3			
HUMANITIES		2375 2	2083 3			
SOCIAL SCIENCES		2364 8	1891 8			

APRIL 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2447 12		
CHEMICAL	1916 1			1875 2		
ELECTRICAL(INCL COMP ENG)	1939 4	2363 7	2513 12	2407 14	2368 4	2388 17
CIVIL				2150 2		1934 5
GEOLOGICAL						
INDUSTRIAL		2250 1	2500 2	2514 1	2608 3	2187 2

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL	1916 9		2500 1	2295 18	2375 4	2422 4
METALLURGICAL						1666 1
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2200 1		

APRIL 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 03/08/86 THROUGH 04/11/86   PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2219 4	2058 10	2469 13	2376 4	2392 3	
MATHEMATICS		2107 16	2083 1			
OTHER PHYSICAL & EARTH				2192 1		

APRIL 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER - INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING		1800 1			1600 1	
BUSINESS ADMINISTRATION &	1965 2			2300 1		
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION					1900 1	
ECONOMICS			2083 2			
HUMANITIES				2166 1		
SOCIAL SCIENCES	1925 1					

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 ECPO REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2341 16		2490 4		2478 10	
ELECTRICAL(INCL COMP ENG)	2504 2	2463 16	2486 54 2641 2350	2525 2	2506 4	
CIVIL						
GEOLOGICAL						
INDUSTRIAL	2225 2		2283 5		2425 1	

APRIL 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
MECHANICAL	2440	4	2444	3	2360	12	2488	2	2490	6		
METALLURGICAL	2467	1										
MINING & MINERAL												
NUCLEAR					2288	2						
PETROLEUM												
ENGINEERING TECHNOLOGY			2300	1	2210	1			2396	2		

APRIL 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 2 - PAGE 4

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2407 20 2516 2208	2369 3		2292 1	
MATHEMATICS	2020 2					
OTHER PHYSICAL & EARTH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1750 1		1750 1			
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS			1800 1			
MARKETING & DISTRIBUTION						
ECONOMICS		2342 5				
HUMANITIES		2615 4				1125 2
SOCIAL SCIENCES		2438 4		1199 1	1417 1	1667 1

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2551 8	2075 1				
ELECTRICAL(INCL COMP ENG)	2634 4	2436 11	2416 3	1975 6		
CIVIL	2567 2			1931 1	1833 1	
GEOLOGICAL						
INDUSTRIAL				1729 2		

APRIL 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL			2129 2	1967 6		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR			2083 1	2201 2		
PETROLEUM						
ENGINEERING TECHNOLOGY		2275 2				

APRIL 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL		1041 1		1500 1		
CHEMISTRY		2000 1				
COMPUTER SCIENCE		2252 14				
MATHEMATICS		2375 2				
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2328 7	3163 13	2667 1			
MBA--TECH	2083 1	3000 3				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MBA--NON-TECH	3083	1	2333	1	2500	1	3146	2	2917	1		
MBA--TECH					2667	1	3000	1	2608	2		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH		2667 1	2750 1			
MBA--TECH		2444 3	2833 1	1750 1		3200 1

A3940-1.2

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1986

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
Johnson & Wales College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
State University of New York - Buffalo
Union College
Williams College
Worcester Polytechnic Institute
Yale University - School of Organization and Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 12 through May 9) and cumulatively (September 1 through May 9). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

ECPO REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	84	1020	$1799	$1766	$1875[†]	$1870[†]	$1550	290	5127	$1743	$1768	$1875	$1750	$1583
Business Administration & Management	13	461	1613	1622	*	*	*	28	1252	1646	1629	2250	1550	1200
Management Information Systems	15	101	2081	1905	*	*	*	20	451	2103	1908	2583	2166	1625
Marketing & Distribution	20	539	1550	1605	1670	1587	1280	24	1288	1561	1598	1795	1587	1280
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	33	179	1940	1826	2412	1833	1500	61	401	2017	1805	2417	2083	1500
Humanities	24	121	1838	1570	2500	1750	1333	39	309	1880	1540	2500	1750	1196
Social Sciences	21	151	1902	1656	2375	1925	1500	50	416	1933	1596	2416	2000	1292
ENGINEERING														
Aerospace & Aeronautical	3	117	2270	2341	*	*	*	19	386	2397	2305	*	*	*
Chemical	25	214	2301	2425	2583	2418	1721	85	1045	2368	2450	2625	2491	1750
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	40	277	2032	2017	2212	2000	1833	61	891	2051	2009	2292	2030	1833
Electrical (incl. Computer Engrg.)	275	1437	2412	2390	2583	2417	2250	585	4741	2419	2352	2583	2450	2250
Geological	+	12	+	1828				+	24	+	1966			
Industrial	18	202	2316	2285	*	*	*	45	761	2295	2263	2583	2290	2083
Mechanical	90	693	2306	2355	2500	2325	2166	221	2514	2301	2321	2541	2333	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	49	+	2327				3	167	2122	2330	*	*	*
Mining & Mineral	+	7	+	2205				+	10	+	2097			
Nuclear (incl. Engrg. Physics)	9	19	2330	2322	*	*	*	14	69	2288	2287	*	*	*
Petroleum	+	54	+	2694				+	246	+	2755			
Engineering Technology	3	90	2069	2177	*	*	*	12	400	2253	2204	*	*	*
SCIENCES														
Agricultural Sciences	4	20	1419	1516	*	*	*	4	107	1419	1572	*	*	*
Allied Health Professions	1	6	1708	1681	*	*	*	1	44	1708	1727	*	*	*
Biological Sciences	5	15	1642	1558	*	*	*	7	40	1536	1564	*	*	*
Chemistry	2	33	2416	1999	*	*	*	6	98	2325	1965	*	*	*
Computer Science	99	555	2283	2217	2500	2333	1875	217	1845	2278	2209	2516	2333	1916
Mathematics	18	102	2025	2051	*	*	*	43	276	2057	2068	2408	2083	1690
Other Physical & Earth Sciences	4	28	2172	2309	*	*	*	9	80	1975	2060	*	*	*
Totals	806	6502						1844	22988					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	89	1000	$1783	$1759	$1875[†]	$1870[†]	$1500	296	5062	$1736	$1767	$1875	$1750	$1560
Business Administration	4	102	1979	1623	*	*	*	8	327	1781	1620	*	*	*
Financial Analysts	21	126	2292	1952	2500	2375	1870	45	275	2281	1921	2500	2375	1833
Management Trainee	66	717	1844	1635	2458	1750	1416	110	1714	1907	1646	2416	1923	1458
Personnel & Labor Relations	2	22	1563	1584	*	*	*	3	72	1458	1585	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	37	261	2140	2160	2500	2190	1625	72	981	2139	2114	2500	2167	1667
Computer Scientists (incl Systems Analysts)	63	307	2345	2238	2500	2375	2100	138	1277	2347	2224	2517	2375	2100
Mathematicians/Statisticians	12	69	1944	2054	*	*	*	36	175	2034	1999	2275	2079	1733
MARKETING & SALES														
Advertising/Marketing	8	109	1523	1718	*	*	*	17	314	1669	1700	*	*	*
Retail/Wholesale Sales	10	339	1696	1653	*	*	*	17	825	1741	1627	*	*	*
Technical Sales	6	79	1913	1906	*	*	*	9	263	1906	1816	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	3	20	1609	1757	*	*	*	6	93	1356	1665	*	*	*
Engineers (Engrg Degree Required)	458	3110	2342	2340	2575	2383	2000	1031	10830	2358	2324	2583	2416	2000
Farm & Natural Resources Management	1	12	1484	1524	*	*	*	2	45	1367	1618	*	*	*
Health-Related Occupations	1	3	1542	1831	*	*	*	2	53	1354	1651	*	*	*
Insurance & Real Estate Occupations	6	70	1635	1586	*	*	*	8	139	1653	1626	*	*	*
Production Occupations	+	42	+	2048				+	166	+	2013			
Researchers—Nonscientific	10	32	2149	1972	*	*	*	30	90	2198	1976	2583	2333	1583
Researchers—Scientific	8	52	1964	2129	*	*	*	11	182	2059	2100	*	*	*
Social Workers & Recreational Workers	1	10	958	1137	*	*	*	3	48	1069	1276	*	*	*
Transportation & Distribution Occupations	+	20	+	1774				+	57	+	1765			
Totals	806	6502						1844	22988					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported
† The 90th and 50th percentiles are the same in value because of a clustering of offers

ECPO REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	37	+	$2054				2	365	$1854	$2140	*	*	*
MBA (Nontechnical Undergraduate)	10	278	$2724	2721	*	*	*	39	757	2817	2533	$3750	$2750	$2167
MBA (Technical Undergraduate)	3	54	2728	2748	*	*	*	20	154	2655	2677	3125	2638	2208
MS-Business (incl Mgmt, Mktg, Finance, etc)	+	28	+	2602				2	86	2733	2429	*	*	*
Administration (incl Public, Hospital, etc)	+	3	+	2000				+	9	+	2039			
Industrial Mgmt. (incl Industrial Admin)	+	4	+	2682				+	16	+	2451			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				+	24	+	1504			
Social Sciences	+	4	+	1726				+	28	+	1642			
ENGINEERING														
Chemical	7	17	2707	2664	*	*	*	29	111	2714	2674	2916	2725	2583
Civil (incl Construction, Sanitary, & Transportation Engrg)	4	16	2386	2284	*	*	*	6	91	2392	2412	*	*	*
Electrical (incl Computer Engrg)	36	106	2818	2820	$3166	$2763	$2483	104	424	2873	2833	3166	2916	2550
Industrial	+	7	+	2710				9	38	2716	2669	*	*	*
Mechanical	4	26	2688	2790	*	*	*	44	202	2750	2722	3000	2796	2333
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	4	13	3008	2765	*	*	*	15	45	2793	2718	*	*	*
Nuclear (incl Engrg Physics)	1	2	2417	2625	*	*	*	2	7	2585	2832	*	*	*
SCIENCES														
Chemistry	1	5	2333	2117	*	*	*	3	20	2514	2285	*	*	*
Computer Science	27	82	2863	2845	3042†	3000†	2583	57	277	2901	2784	3133	3000	2524
Geology & Related Geological Sciences	1	5	3288	2715	*	*	*	2	39	3062	2548	*	*	*
Mathematics	+	10	+	2471				2	34	2617	2611	*	*	*
Totals	98	699						336	2727					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

† The 90th and 50th percentiles [illegible] in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	9	116	$3431	$3033	*	*	*	26	286	$3048	$2793	$3875	$3209	$1917
MBA - Tech Undergraduate	2	27	2042	3002	*	*	*	2	56	2042	2868	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	11	214	3030	3119	*	*	*	58	436	3161	3080	4000	3167	2500
MBA - Tech Undergraduate	2	88	3017	3284	*	*	*	7	147	2957	3192	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	23	146	3549	3217	$4250	$3750	$2917	78	314	3349	3159	4167	3333	2542
MBA - Tech Undergraduate	3	54	3550	3306	*	*	*	11	99	3292	3211	*	*	*
Totals	50	645						182	1338					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	14	$3875	$3599	*	*	*	14	83	$3530	$3507	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				1	7	2208	2831	*	*	*
Electrical (incl. Computer Engrg.)	3	19	3976	4058	*	*	*	12	65	4033	3900	*	*	*
Mechanical	+	3	+	3227				8	23	3767	3431	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	1	3	3833	3405	*	*	*	13	28	3613	3530	*	*	*
SCIENCES														
Chemistry	2	19	3146	3187	*	*	*	13	93	3243	3123	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	10	+	3308				3	19	3777	3303	*	*	*
Physics	+	8	+	3144				6	47	3563	3489	*	*	*
Totals	9	76						70	365					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

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MAY 1986 ECPO INTERIM REPORT
        AVERAGE MONTHLY SALARY OFFERS     MAY 1986     ECPO REGIONAL INTERIM REPORT
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        BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   04/12/86 THROUGH 05/09/86          PART 1 - PAGE  1
        ------------------------

CURRICULUM                  ACCTG-PUBLIC  BANK-FINANCE  MERCHANDSNG    AERO-ELECTRNC AUTO,MECH-EQPT BLDG MATERIAL
----------------------------------------------------------------------------------------------------------------------
ACCOUNTING                / 1819     73  / 1565      7  /             /             / 1750      1  /             /
                          / 1875         /              /             /             /              /             /
                          / 1584         /              /             /             /              /             /
----------------------------------------------------------------------------------------------------------------------
BUSINESS ADMINISTRATION & /              / 1864      3  / 1457     7  /             / 1493      1  /             /
                          /              /              /             /             /              /             /
                          /              /              /             /             /              /             /
----------------------------------------------------------------------------------------------------------------------
MANAGEMENT INFO SYSTEMS   / 2097      3  / 1843      4  /             / 2150     1  / 2750      1  /             /
                          /              /              /             /             /              /             /
                          /              /              /             /             /              /             /
----------------------------------------------------------------------------------------------------------------------
MARKETING & DISTRIBUTION  / 1280      1  / 1450      3  / 1574    11  /             /              /             /
                          /              /              /             /             /              /             /
                          /              /              /             /             /              /             /
----------------------------------------------------------------------------------------------------------------------
ECONOMICS                 / 1812      2  / 1964     23  / 1722     3  /             /              /             /
                          /              / 2417         /             /             /              /             /
                          /              / 1500         /             /             /              /             /
----------------------------------------------------------------------------------------------------------------------
HUMANITIES                /              / 1979     10  / 1677     8  /                            /             /
                          /              /              /             /             /              /             /
                          /              /              /             /             /              /             /
----------------------------------------------------------------------------------------------------------------------
SOCIAL SCIENCES           /              / 1997     10  / 1540     3  /             /              /             /
                          /              /              /             /             /              /             /
                          /              /              /             /             /              /             /
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MAY 1986 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS      MAY 1986      ECPO REGIONAL INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER           INTERIM     PERIOD    04/12/86 THROUGH 05/09/86          PART 1 - PAGE  2
          ------------------------

    CURRICULUM                   ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
    ---------------------------------------------------------------------------------------------------------------------
    AEROSPACE & AERONAUTICAL  /              /              /              / 2270     3    /              /              /
                              /              /              /              /               /              /              /
                              /              /              /              /               /              /              /
    ---------------------------------------------------------------------------------------------------------------------
    CHEMICAL                  /              /              /              /               /              / 1863     2   /
                              /              /              /              /               /              /              /
                              /              /              /              /               /              /              /
    ---------------------------------------------------------------------------------------------------------------------
    ELECTRICAL(INCL COMP ENG) / 2083     2   / 2377     4   / 2423     3   / 2420     31   / 2406     4   / 2353     37  /
                              /              /              /              / 2556          /              / 2625         /
                              /              /              /              / 2258          /              / 2166         /
    ---------------------------------------------------------------------------------------------------------------------
    CIVIL                     /              /              / 2458     1   / 2125     2    / 2000     1   / 1983     19  /
                              /              /              /              /               /              /              /
                              /              /              /              /               /              /              /
    ---------------------------------------------------------------------------------------------------------------------
    GEOLOGICAL                /              /              /              /               /              /              /
                              /              /              /              /               /              /              /
                              /              /              /              /               /              /              /
    ---------------------------------------------------------------------------------------------------------------------
    INDUSTRIAL                / 2166     1   / 2229     3   / 2100     1   /               /              / 2442     5   /
                              /              /              /              /               /              /              /
                              /              /              /              /               /              /              /
    ---------------------------------------------------------------------------------------------------------------------
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MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL	1916 1			2309 17	2331 23 2520 2192	2231 4
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						2500 1
PETROLEUM						
ENGINEERING TECHNOLOGY						

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL			1592 1			
ALLIED HEALTH PROFESSIONS		1708 1				
BIOLOGICAL		1750 1	1750 2			
CHEMISTRY						
COMPUTER SCIENCE	2173 6	1928 7	2303 5	2375 5	1791 1	2434 7
MATHEMATICS		1926 11	2500 1			
OTHER PHYSICAL & EARTH				2133 1		

MAY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 04/12/86 THROUGH 05/09/86

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM, FAB METAL
ACCOUNTING		1833 1	1800 1			
BUSINESS ADMINISTRATION &				2042 1		
MANAGEMENT INFO SYSTEMS		1971 2	2501 1	962 1		
MARKETING & DISTRIBUTION	1375 1	1668 2		1669 2		
ECONOMICS	2318 1		2083 1			
HUMANITIES		1751 2	2058 1	1625 1		
SOCIAL SCIENCES	1925 1		2083 1	1625 1		

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 04/12/86 THROUGH 05/09/86   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2320 10		2407 5	2583 1	2069 2	2400 1
ELECTRICAL(INCL COMP ENG)	2504 4	2454 30 2583 2316	2442 121 2575 2333	2666 1	2562 4	
CIVIL						
GEOLOGICAL						
INDUSTRIAL		2283 1	2347 5		2254 2	

AVERAGE MONTHLY SALARY OFFERS MAY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2333	2	2170	1	2325 2460 2083	25	2533	3	2458	2	2302	7
METALLURGICAL												
MINING & MINERAL												
NUCLEAR	2500	1			2417	4			2416	1		
PETROLEUM												
ENGINEERING TECHNOLOGY					2333	1						

MAY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS MAY 1986 ECPO REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 4

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL			1600 1			
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY					2416 2	
COMPUTER SCIENCE	2100 1	2318 21 2500 2000	2348 33 2500 2208			
MATHEMATICS	1690 1	2408 1	2410 1			
OTHER PHYSICAL & EARTH			2319 2			

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1958 1			
BUSINESS ADMINISTRATION &				1645 1		
MANAGEMENT INFO SYSTEMS		2625 2				
MARKETING & DISTRIBUTION						
ECONOMICS		1889 3				
HUMANITIES		1854 2				
SOCIAL SCIENCES		2417 3				1229 2

AVERAGE MONTHLY SALARY OFFERS MAY 1986 ECPO REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 . PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2541 2		2666 1	1700 1		
ELECTRICAL(INCL COMP ENG)		2427 8	2434 16	2001 9		2083 1
CIVIL		1923 4	2254 7	1782 2	1961 4	
GEOLOGICAL						
INDUSTRIAL						

MAY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 04/12/86 THROUGH 05/09/86   PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2483 1		2250 1	1821 3		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR			2325 1	1559 1		
PETROLEUM						
ENGINEERING TECHNOLOGY			2292 1	1583 1		

AVERAGE MONTHLY SALARY OFFERS MAY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL				1242 2		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						1480 2
CHEMISTRY						
COMPUTER SCIENCE	2416 1	2220 10		2201 2		
MATHEMATICS		2083 3				
OTHER PHYSICAL & EARTH				1917 1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH		2833 5	2917 1			
MBA--TECH	2500 1	3125 1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	2333 1	2537 2	2750 1			
MBA--TECH	2560 1					

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM		PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1986

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
Johnson & Wales College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
State University of New York - Buffalo
Union College
Williams College
Worcester Polytechnic Institute
Yale University - School of Organization and Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 10 through June 13) and cumulatively (September 1 through June 13). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	79	1448	$1721	$1770	$1875	$1750	$1470	369	6575	$1738	$1768	$1875	$1750	$1560
Business Administration & Management	35	682	1796	1655	2313	1750	1375	63	1934	1729	1638	2275	1655	1300
Management Information Systems	17	156	1991	1889	*	*	*	37	607	2052	1903	2583	2133	1625
Marketing & Distribution	28	547	1537	1623	1820	1500	1250	52	1835	1548	1606	1795	1563	1250
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	95	342	1995	1939	2416	2000	1542	156	743	2004	1867	2417	2005	1500
Humanities	76	351	1920	1668	2416	1979	1250	115	660	1907	1608	2500	1917	1250
Social Sciences	92	381	1773	1741	2375	1750	1208	142	797	1829	1665	2375	1792	1250
ENGINEERING														
Aerospace & Aeronautical	30	185	2376	2334	2625	2417	2250	49	571	2384	2315	2625	2417	2210
Chemical	55	377	2349	2402	2580	2450	1916	140	1422	2360	2438	2583	2459	1833
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	73	408	1950	2015	2200	1960	1650	134	1299	1996	2011	2233	2000	1708
Electrical (incl. Computer Engrg.)	456	2222	2395	2389	2583	2417	2215	1041	6963	2408	2364	2583	2425	2248
Geological	+	18	+	1772				+	42	+	1883			
Industrial	46	332	2240	2235	2500	2306	1875	91	1093	2267	2254	2500	2291	1924
Mechanical	178	1038	2251	2323	2500	2306	1916	399	3552	2279	2322	2516	2325	1920
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	9	26	2177	2272	*	*	*	12	193	2163	2322	*	*	*
Mining & Mineral	+	4	+	2328				+	14	+	2163			
Nuclear (incl. Engrg. Physics)	2	13	2521	2420	*	*	*	16	82	2317	2308	*	*	*
Petroleum	+	87	+	2737				+	333	+	2750			
Engineering Technology	11	208	2227	2142	*	*	*	23	608	2241	2183	2466	2300	1917
SCIENCES														
Agricultural Sciences	2	54	2108	1648	*	*	*	6	161	1649	1597	*	*	*
Allied Health Professions	6	21	2190	1651	*	*	*	7	65	2121	1702	*	*	*
Biological Sciences	6	33	1428	1620	*	*	*	13	73	1486	1589	*	*	*
Chemistry	15	51	1941	1913	*	*	*	21	149	2051	1948	2390	2000	1750
Computer Science	190	799	2288	2231	2625	2333	1833	407	2644	2283	2216	2583	2333	1833
Mathematics	30	137	1936	1973	2250	1929	1583	73	413	2007	2037	2333	2042	1667
Other Physical & Earth Sciences	16	57	2108	2156	*	*	*	25	137	2060	2100	2500	2192	1416
Totals	1547	9977						3391	32965					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	85	1432	$1714	$1771	$1875	$1750	$1470	381	6494	$1731	$1768	$1875	$1750	$1550
Business Administration	14	171	1378	1638	*	*	*	22	498	1525	1626	2460	1354	980
Financial Analysts	71	297	2220	2131	2500	2375	1667	116	572	2244	2030	2500	2375	1791
Management Trainee	125	950	1886	1662	2333	1866	1333	235	2664	1896	1652	2376	1916	1380
Personnel & Labor Relations	4	40	2031	1706	*	*	*	7	112	1786	1629	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	80	461	2091	2102	2416	2167	1500	152	1442	2114	2110	2500	2167	1625
Computer Scientists (incl. Systems Analysts)	128	555	2378	2294	2666	2454	1926	266	1832	2362	2245	2625	2416	2046
Mathematicians/Statisticians	19	84	1912	1956	*	*	*	55	259	1992	1985	2275	2029	1650
MARKETING & SALES														
Advertising/Marketing	24	219	1628	1698	2083	1667	1250	41	533	1645	1699	2125	1667	1250
Retail/Wholesale Sales	19	368	1724	1665	*	*	*	36	1193	1732	1639	2009	1667	1500
Technical Sales	9	117	1921	1908	*	*	*	18	380	1914	1845	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	4	54	1396	1585	*	*	*	10	147	1372	1636	*	*	*
Engineers (Engrg. Degree Required)	842	4681	2313	2328	2556	2375	1930	1873	15511	2338	2325	2575	2400	1960
Farm & Natural Resources Management	+	19	+	1728				2	64	1367	1651	*	*	*
Health-Related Occupations	10	23	1737	1527	*	*	*	12	76	1673	1613	*	*	*
Insurance & Real Estate Occupations	28	128	1721	1643	1958	1750	1416	36	267	1706	1635	1917	1729	1500
Production Occupations	4	93	1730	2022	*	*	*	4	259	1730	2017	*	*	*
Researchers—Nonscientific	52	133	1942	1776	2500	1937	1375	82	223	2036	1856	2500	2083	1416
Researchers—Scientific	22	91	2042	1957	2364	2042	1750	33	273	2048	2052	2416	2083	1417
Social Workers & Recreational Workers	6	23	1165	1141	*	*	*	9	71	1133	1232	*	*	*
Transportation & Distribution Occupations	1	38	1375	1885	*	*	*	1	95	1375	1813	*	*	*
Totals	1547	9977						3391	32965					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	99	$2083	$2105	*	*	*	3	464	$1930	$2132	*	*	*
MBA (Nontechnical Undergraduate)	26	408	2542	2521	$3250	$2583	$1833	65	1165	2707	2529	$3333	$2667	$2000
MBA (Technical Undergraduate)	5	87	3085	2738	*	*	*	25	241	2741	2699	3200	2750	2208
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	24	2417	2005	*	*	*	3	110	2627	2337	*	*	*
Administration (incl. Public, Hospital, etc.)	5	17	2332	2035	*	*	*	5	26	2332	2037	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	7	2625	2550	*	*	*	1	23	2625	2481	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	11	1917	1886	*	*	*	1	35	1917	1624	*	*	*
Social Sciences	+	12	+	2016				+	40	+	1754			
ENGINEERING														
Chemical	8	27	2680	2691	*	*	*	37	138	2706	2678	2916	2700	2500
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	37	2375	2338	*	*	*	8	128	2388	2391	*	*	*
Electrical (incl. Computer Engrg.)	88	228	2935	2884	3200	2954	2666	192	652	2902	2851	3166	2917	2583
Industrial	2	25	2859	2765	*	*	*	11	63	2742	2707	*	*	*
Mechanical	23	85	2889	2784	3125	2975	2416	67	287	2798	2740	3125	2833	2400
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	3	10	2917	2744	*	*	*	18	55	2814	2722	*	*	*
Nuclear (incl. Engrg. Physics)	1	4	2650	3108	*	*	*	3	11	2606	2933	*	*	*
SCIENCES														
Chemistry	1	8	2167	2453	*	*	*	4	28	2428	2333	*	*	*
Computer Science	24	96	2861	2758	3208	2991	2250	81	373	2889	2777	3200	3000	2500
Geology & Related Geological Sciences	2	17	2875	2529	*	*	*	4	56	2968	2542	*	*	*
Mathematics	9	24	2348	2459	*	*	*	11	58	2396	2548	*	*	*
Totals	203	1226						539	3953					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	21	197	$3129	$2878	$3750	$3167	$2500	47	483	$3084	$2828	$3833	$3167	$2083
MBA - Tech Undergraduate	2	44	2779	2912	*	*	*	4	100	2410	2888	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	27	217	3240	2936	3833	3333	2500	85	653	3186	3032	3833	3167	2500
MBA - Tech Undergraduate	6	90	2736	3110	*	*	*	13	237	2855	3161	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	39	167	3384	3119	4167	3500	2667	117	481	3361	3145	4167	3333	2573
MBA - Tech Undergraduate	+	81	+	3193				11	180	3292	3203	*	*	*
Totals	95	796						277	2134					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	2	35	$3792	$3676	*	*	*	16	118	$3563	$3557	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	4	+	3000				1	11	2208	2892	*	*	*
Electrical (incl. Computer Engrg.)	12	35	3897	3744	*	*	*	24	100	3965	3845	$4500	$4092	$3200
Mechanical	7	20	3521	3439	*	*	*	15	43	3652	3435	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	4	6	3506	3240	*	*	*	17	34	3587	3479	*	*	*
SCIENCES														
Chemistry	16	44	3162	3090	*	*	*	29	137	3198	3113	3500	3320	2917
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	4	8	3531	3266	*	*	*	7	27	3637	3292	*	*	*
Physics	4	8	3642	3749	*	*	*	10	55	3594	3527	*	*	*
Totals	49	160						119	525					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

AVERAGE MONTHLY SALARY OFFERS JULY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1757 63 1875 1625	1603 9	1581 2		1470 1	
BUSINESS ADMINISTRATION &		1833 5	1515 11	2294 2	2084 1	
MANAGEMENT INFO SYSTEMS	1916 1	1781 4		2287 3		1885 1
MARKETING & DISTRIBUTION		1439 6	1498 12			1500 1
ECONOMICS	1814 4	2079 51 2416 1625	1747 17			
HUMANITIES	1916 2	2174 39 2416 1667	1477 18			
SOCIAL SCIENCES		2020 42 2375 1583	1517 26 1916 1250			

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 ECPO REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL		2308 1		2438 20 2641 2300	2418 1	2306 6
CHEMICAL		2308 1		2275 1		2060 1
ELECTRICAL(INCL COMP ENG)			2450 18	2435 88 2600 2254	2295 16	2368 55 2500 2208
CIVIL			2000 1	2226 5	2117 1	1922 39 2167 1650
GEOLOGICAL						
INDUSTRIAL		1969 4	2500 4	2118 9	2385 4	2167 1

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1986   ECPO REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 05/10/86 THROUGH 06/13/86   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL		2125 6	2225 3	2294 48	2240 20	2250 19
				2422	2612	
				2150	1925	
METALLURGICAL				2316 1		2100 1
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2350 1	1560 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1916 1				
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL			1800 1			
CHEMISTRY		1972 3	2083 1			
COMPUTER SCIENCE	1961 3	1935 31 2354 1458	2295 15	2389 11		1878 3
MATHEMATICS	1791 1	1910 17	1792 2			
OTHER PHYSICAL & EARTH		1604 2	1300 1	2424 4		

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING												
BUSINESS ADMINISTRATION &	1752	6	1542	2	1917	2	1721	2	2083	1		
MANAGEMENT INFO SYSTEMS	2000	1	1885	2	2083	1						
MARKETING & DISTRIBUTION	1850	1	1500	4	1952	2			1750	1		
ECONOMICS	1750	1	1889	3	2047	2			1750	1		
HUMANITIES			1778	3			2000	1				
SOCIAL SCIENCES							1690	4			1800	1

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL					2416	1						
CHEMICAL	2373 2561 2208	30	2580	1	2355	2	2504	2	2460	6		
ELECTRICAL(INCL COMP ENG)	2438	4	2415 2625 2215	75	2443 2583 2300	136			2368	5		
CIVIL	1960	1							2375	1		
GEOLOGICAL												
INDUSTRIAL	2363	2	2488	2	2284	8	2083	1	2301	5	2125	1

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2428 7	2315 6	2285 35 2475 1750		2382 7	2375 3
METALLURGICAL		2502 3	2275 2			
MINING & MINERAL						
NUCLEAR	2425 1					
PETROLEUM						
ENGINEERING TECHNOLOGY		2350 1	2125 3		2525 2	

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
AGRICULTURAL				2300 1		
ALLIED HEALTH PROFESSIONS	2150 4					
BIOLOGICAL	2083 1					
CHEMISTRY	1881 9		2191 1		2000 1	
COMPUTER SCIENCE	2333 1	2444 77 2667 2125	2385 31 2541 2100		2466 1	
MATHEMATICS		2283 4	1900 1			
OTHER PHYSICAL & EARTH			2291 3	1800 1		

JULY 1986 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1551 4	
BUSINESS ADMINISTRATION &		2833 1				2292 2
MANAGEMENT INFO SYSTEMS		2125 3	1833 1			
MARKETING & DISTRIBUTION					1416 1	
ECONOMICS	1900 1	2272 11		1879 2		1323 2
HUMANITIES		2190 7		1600 1	1138 2	1388 3
SOCIAL SCIENCES		2368 6			1283 2	1224 11

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				1560 1		
CHEMICAL	2464 4	2475 1	2500 1	1736 4	1931 1	
ELECTRICAL(INCL COMP ENG)	2592 2	2479 15	2378 24 2459 2250	1797 17	1791 1	
CIVIL	2600 1	1937 2	1744 6	1782 3	1962 13	
GEOLOGICAL						
INDUSTRIAL			2280 3	1930 2		

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 ECPO REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2566 1	2484 2	2494 6	1741 14		2000 1
METALLURGICAL				1558 2		
MINING & MINERAL						
NUCLEAR			2616 1			
PETROLEUM						
ENGINEERING TECHNOLOGY			2272 3			

JULY 1986 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS					2271 2	
BIOLOGICAL		1416 1				1089 3
CHEMISTRY						
COMPUTER SCIENCE		2138 11	1917 1	2025 5		
MATHEMATICS		1841 5				
OTHER PHYSICAL & EARTH		2367 3		2333 1	1417 1	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2271 2	2660 12	2000 4			2950 1
MBA--TECH		2750 1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	2600 1	2500 1	2667 2	3175 1		
MBA--TECH			2913 2			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH		2083 1		3000 1		
MBA--TECH	3425 2					

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JULY 1986 ECPO CUMULATIVE REPORT
          AVERAGE MONTHLY SALARY OFFERS      JULY 1986     ECPO REGIONAL CUMULATIVE REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER           CUMULATIVE    PERIOD   09/01/85 THROUGH 06/13/86          PART 1 - PAGE  1
          ------------------------

CURRICULUM                  ACCTG-PUBLIC    BANK-FINANCE    MERCHANDSNG     AERO-ELECTRNC   AUTO.MECH-EQPT BLDG MATERIAL
-----------------------------------------------------------------------------------------------------------------------
ACCOUNTING                / 1750   324  / 1570    20  / 1730     7  /              / 1610     2  / 1725     1  /
                          / 1875        / 1667        /             /              /             /             /
                          / 1600        / 1300        /             /              /             /             /

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BUSINESS ADMINISTRATION & / 1958     1  / 1853    11  / 1465    24  / 2294     2   / 1789     2  / 1500     1  /
                          /             /             / 2000        /              /             /             /
                          /             /             / 1200        /              /             /             /

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MANAGEMENT INFO SYSTEMS   / 2075     5  / 1888     9  /             / 2252     5   / 2750     1  / 1885     1  /
                          /             /             /             /              /             /             /
                          /             /             /             /              /             /             /

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MARKETING & DISTRIBUTION  / 1280     1  / 1448    10  / 1535    25  /              /             / 1500     1  /
                          /             /             / 1666        /              /             /             /
                          /             /             / 1250        /              /             /             /

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ECONOMICS                 / 1813     6  / 2063    89  / 1764    24  /              /             /             /
                          /             / 2417        / 2142        /              /             /             /
                          /             / 1585        / 1416        /              /             /             /

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HUMANITIES                / 1916     2  / 2144    51  / 1572    30  /              /             /             /
                          /             / 2458        / 2083        /              /             /             /
                          /             / 1667        / 1083        /              /             /             /

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SOCIAL SCIENCES           /             / 2062    60  / 1591    38  /              /             /             /
                          /             / 2416        / 2000        /              /             /             /
                          /             / 1625        / 1250        /              /             /             /

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JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/36

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL		2308 1		2421 37 2641 2250	2418 1	2306 6
CHEMICAL	1916 1	2308 1		2008 3		2072 4
ELECTRICAL (INCL COMP ENG)	2013 7	2368 11	2454 37 2600 2250	2427 145 2600 2250	2361 28 2600 2225	2366 109 2566 2175
CIVIL			2236 3	2185 10	2059 2	1955 68 2167 1700
GEOLOGICAL						
INDUSTRIAL	2208 4	2102 8	2443 7	2157 10	2481 7	2344 8

JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
MECHANICAL	1916	10	2125	6	2335	5	2300 2418 2166	94	2302 2598 2000	50	2280 2500 1916	28
METALLURGICAL							2316	1			1883	2
MINING & MINERAL												
NUCLEAR											2500	1
PETROLEUM												
ENGINEERING TECHNOLOGY							2275	2	1560	1		

JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL			1916	1	1592	1						
ALLIED HEALTH PROFESSIONS			1708	1								
BIOLOGICAL			1750	1	1767	3						
CHEMISTRY			1972	3	2083	1						
COMPUTER SCIENCE	2195	20	1960	51	2328	38	2366	22	2242	4	2267	10
	2291		2375		2600		2525					
	1926		1500		1750		2225					
MATHEMATICS	1791	1	1985	47	2042	4						
			2275									
			1583									
OTHER PHYSICAL & EARTH			1604	2	1300	1	2337	6				

JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
ACCOUNTING			1880	4	1800	1			1600	1		
BUSINESS ADMINISTRATION &	1805	8	1528	3	1917	2	1946	4	2083	1		
MANAGEMENT INFO SYSTEMS	2000	1	1969	5	2292	2	962	1				
MARKETING & DISTRIBUTION	1613	2	1556	6	1952	2	1669	2	1825	2		
ECONOMICS	2034	2	1889	3	2068	5			1750	1		
HUMANITIES			1767	5	2058	1	1930	3				
SOCIAL SCIENCES	1925	2			2083	1	1606	6			1800	1

JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
AEROSPACE & AERONAUTICAL					2354	2						
CHEMICAL	2385 2550 2083	64	2580	1	2431	12	2530	3	2430 2550 2300	20	2400	1
ELECTRICAL(INCL COMP ENG)	2500	13	2432 2600 2250	149	2447 2583 2316	375	2572	3	2464	15		
CIVIL	1960	1			2167	1			2375	1		
GEOLOGICAL												
INDUSTRIAL	2294	4	2368	5	2301	19	2083	1	2318	9	2125	1

JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
MECHANICAL	2441	18	2338	14	2313	96	2428	7	2448	18	2324	10
					2475							
					2150							
METALLURGICAL	2467	1	2502	3	2261	3						
MINING & MINERAL												
NUCLEAR	2463	2			2374	6			2416	1		
PETROLEUM												
ENGINEERING TECHNOLOGY			2325	2	2242	7			2460	4		

JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL			1600 1	2300 1		
ALLIED HEALTH PROFESSIONS	2150 4					
BIOLOGICAL	2083 1					
CHEMISTRY	2004 12		2191 1		2277 3	
COMPUTER SCIENCE	2286 3	2408 126 2666 2100	2357 73 2500 2100		2379 2	
MATHEMATICS	1910 3	2308 5	2155 2			
OTHER PHYSICAL & EARTH	2042 1	2125 1	2302 5	1800 1		

JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1750 1		1854 2	1485 1	1566 5	
BUSINESS ADMINISTRATION &		2833 1		1645 1		2292 2
MANAGEMENT INFO SYSTEMS		2325 5	1817 2			
MARKETING & DISTRIBUTION					1416 1	
ECONOMICS	1900 1	2178 20 2500 1666	2067 1	1879 2		1323 2
HUMANITIES		2269 13		1398 2	1138 2	1278 6
SOCIAL SCIENCES		2283 19		1199 1	1328 3	1250 15

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          AVERAGE MONTHLY SALARY OFFERS      JULY 1986     ECPO REGIONAL CUMULATIVE REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER           CUMULATIVE    PERIOD   09/01/85 THROUGH 06/13/86          PART 3 - PAGE  2
          ------------------------

CURRICULUM                     PETROLEUM        RESEARCH.CON     UTLTIES-PUBLC    GOVT-FEDERAL     GOVT-LCL/STATE NON-PROFIT ORG
---------------------------------------------------------------------------------------------------------------------------------
AEROSPACE & AERONAUTICAL     /                /                /                / 1560       1   /                / 2417       1   /
                             /                /                /                /                /                /                /
                             /                /                /                /                /                /                /
---------------------------------------------------------------------------------------------------------------------------------
CHEMICAL                     / 2534      18   / 2275       2   / 2583       2   / 1671       7   / 1931       1   /                /
                             /                /                /                /                /                /                /
                             /                /                /                /                /                /                /
---------------------------------------------------------------------------------------------------------------------------------
ELECTRICAL(INCL COMP ENG)    / 2566       9   / 2473      48   / 2409      49   / 1726      41   / 1791       1   / 2083       1   /
                             /                / 2667           / 2500           / 2375           /                /                /
                             /                / 2250           / 2250           / 1558           /                /                /
---------------------------------------------------------------------------------------------------------------------------------
CIVIL                        / 2578       3   / 1928       6   / 2019      13   / 1825       7   / 1951      19   /                /
                             /                /                /                /                /                /                /
                             /                /                /                /                /                /                /
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GEOLOGICAL                   /                /                /                /                /                /                /
                             /                /                /                /                /                /                /
                             /                /                /                /                /                /                /
---------------------------------------------------------------------------------------------------------------------------------
INDUSTRIAL                   /                /                / 2280       3   / 1847       5   /                /                /
                             /                /                /                /                /                /                /
                             /                /                /                /                /                /                /
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JULY 1986 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH. CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2536 3	2484 2	2393 10	1816 27 2166 1559		2000 1
METALLURGICAL				1558 2		
MINING & MINERAL						
NUCLEAR			2341 3	1987 3		
PETROLEUM						
ENGINEERING TECHNOLOGY		2275 2	2277 4	1583 1		

JULY 1986 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL				1242 2		
ALLIED HEALTH PROFESSIONS					2271 2	
BIOLOGICAL		1229 2		1500 1		1245 5
CHEMISTRY		2000 1				
COMPUTER SCIENCE	2416 1	2236 39 2516 1916	2119 5	2027 11		1708 2
MATHEMATICS		2021 10		1485 1		
OTHER PHYSICAL & EARTH		2367 3		1936 3	1417 1	1167 1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2315 9	2907 30 3750 2167	2264 6			2950 1
MBA--TECH	2375 4	2975 5				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MBA--NON-TECH	2672	3	2477	4	2646	4	3156	3	2917	1		
MBA--TECH	2560	1			2831	3	3000	1	2608	2		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 ECPO REGIONAL CUMULATIVE REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH		2375 2	2750 1	3000 1		
MBA--TECH	3425 2	2562 4	2833 1	1750 1		3200 1

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1986

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University
West Virginia University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	43	826	$1780	$1789	$1879	$1750	$1666	174	2586	$1708	$1769	$1875	$1750	$1500
Business Administration & Management	2	122	2021	1671	*	*	*	17	455	1536	1637	*	*	+
Management Information Systems	+	64	+	1981				4	222	1983	1897	*	*	*
Marketing & Distribution	1	179	1500	1585	*	*	*	7	498	1521	1589	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	+	29	+	1675				4	82	1542	1649	*	*	*
Humanities	4	26	1437	1469	*	*	*	9	89	1291	1465	*	*	*
Social Sciences	+	83	+	1405				7	142	1456	1456	*	*	*
ENGINEERING														
Aerospace & Aeronautical	+	32	+	2334				6	175	2008	2287	*	*	*
Chemical	10	137	2588	2463	*	*	*	28	405	2476	2443	2750	2513	2258
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	122	2053	2032	*	*	*	9	384	2039	2003	*	*	*
Electrical (incl. Computer Engrg.)	28	579	2350	2313	2600	2407	1930	82	1855	2290	2299	2516	2375	1930
Geological	+	3	+	2000				+	10	+	2013			
Industrial	4	94	2313	2241	*	*	*	23	310	2280	2250	2500	2308	2100
Mechanical	17	308	2307	2313	*	*	*	44	1072	2261	2292	2550	2368	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	15	2411	2364	*	*	*	6	66	2401	2315	*	*	*
Mining & Mineral	1	1	2250	2250	*	*	*	1	1	2250	2250	*	*	*
Nuclear (incl. Engrg. Physics)	+	8	+	2326				2	35	2372	2269	*	*	*
Petroleum	+	41	+	2809				2	114	3189	2755	*	*	*
Engineering Technology	3	37	2139	2182	*	*	*	6	170	2169	2180	*	*	*
SCIENCES														
Agricultural Sciences	+	35	+	1667				2	68	2245	1579	*	*	*
Allied Health Professions	+	1	+	1225				1	9	1041	1641	*	*	*
Biological Sciences	+	1	+	1583				2	12	2675	1751	*	*	*
Chemistry	+	9	+	1873				+	31	+	1975			
Computer Science	7	187	2109	2196	*	*	*	39	643	2200	2166	2558	2208	1625
Mathematics	6	23	2336	2114	*	*	*	11	67	1964	1984	*	*	*
Other Physical & Earth Sciences	1	5	2500	1607	*	*	*	2	32	2458	1834	*	*	*
Totals	133	2967						488	9533					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	43	817	$1780	$1793	$1879	$1750	$1666	174	2556	$1708	$1770	$1875	$1750	$1500
Business Administration	+	45	+	1567				3	136	1377	1632	*	*	*
Financial Analysts	+	22	+	1805				2	56	2525	1779	*	*	*
Management Trainee	3	223	1764	1636	*	*	*	20	599	1561	1603	2166	1396	1100
Personnel & Labor Relations	+	9	+	1443				3	34	1448	1606	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	4	122	2250	2092	*	*	*	11	408	1993	2063	*	*	*
Computer Scientists (incl Systems Analysts)	9	147	2309	2186	*	*	*	37	432	2299	2166	2558	2275	1840
Mathematicians/Statisticians	3	14	2083	2119	*	*	*	8	41	1729	1859	*	*	*
MARKETING & SALES														
Advertising/Marketing	+	25	+	1675				2	99	1550	1672	*	*	*
Retail/Wholesale Sales	4	89	1500	1600	*	*	*	11	311	1535	1610	*	*	*
Technical Sales	+	40	+	1696				3	107	1536	1773	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	+	6	+	1369				1	33	1333	1710	*	*	*
Engineers (Engrg Degree Required)	67	1310	2350	2317	2583	2400	1930	200	4443	2296	2292	2550	2375	1930
Farm & Natural Resources Management	+	8	+	1355				1	22	1990	1627	*	*	*
Health-Related Occupations	+	5	+	1318				+	19	+	1526			
Insurance & Real Estate Occupations	+	15	+	1748				4	35	1980	1709	*	*	*
Production Occupations	+	21	+	2043				1	70	1333	1994	*	*	*
Researchers—Nonscientific	+	7	+	1699				1	21	1167	1703	*	*	*
Researchers—Scientific	+	16	+	1859				5	62	2296	2015	*	*	*
Social Workers & Recreational Workers	+	17	+	1357				1	25	1541	1367	*	*	*
Transportation & Distribution Occupations	+	9	+	1767				+	24	+	1770			
Totals	133	2967						488	9533					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	49	$2000	$2150	*	*	*	2	194	$2000	$2110	*	*	*
MBA (Nontechnical Undergraduate)	+	68	+	2326				5	224	2308	2224	*	*	*
MBA (Technical Undergraduate)	+	10	+	2419				+	33	+	2467			
MS-Business (incl Mgmt , Mktg , Finance, etc)	+	23	+	2180				+	42	+	2261			
Administration (incl Public, Hospital, etc)	1	1	2666	2666	*	*	*	2	2	2208	2208	*	*	*
Industrial Mgmt. (incl Industrial Admin)	+	1	+	1750				1	4	2000	2310	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	3	4	1289	1217	*	*	*	9	14	1328	1426	*	*	*
Social Sciences	+	7	+	1636				6	15	1479	1591	*	*	*
ENGINEERING														
Chemical	2	18	2625	2721	*	*	*	7	32	2455	2659	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	13	+	2494				1	44	1708	2433	*	*	*
Electrical (incl Computer Engrg)	1	73	3000	2819	*	*	*	3	162	3028	2810	*	*	*
Industrial	+	6	+	2762				+	12	+	2718			
Mechanical	1	26	2600	2767	*	*	*	7	83	2609	2721	*	*	*
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	9	+	2664				+	15	+	2634			
Nuclear (incl Engrg Physics)	+	3	+	3078				+	3	+	3078			
SCIENCES														
Chemistry	+	6	+	2125				+	9	+	2218			
Computer Science	4	28	2739	2847	*	*	*	11	80	2616	2708	*	*	*
Geology & Related Geological Sciences	+	8	+	2378				2	19	2118	2389	*	*	*
Mathematics	+	1	+	2400				+	9	+	2436			
Totals	13	354						56	996					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

MAPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	15	+	$2459				2	60	$2709	$2383	*	*	*
MBA - Tech Undergraduate	+	3	+	3333				+	11	+	2643			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	16	+	2384				2	36	2167	2392	*	*	*
MBA - Tech Undergraduate	+	5	+	2756				+	11	+	2777			
Over 4 years														
MBA - Nontech Undergraduate	+	2	+	2621				+	12	+	2333			
MBA - Tech Undergraduate	+	2	+	3251				+	2	+	3251			
Totals	+	43						4	132					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	7	$3416	$3641	*	*	*	8	37	$3465	$3532	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3	3608	3225	*	*	*	1	4	3608	2960	*	*	*
Electrical (incl. Computer Engrg.)	+	11	+	3835				1	30	3333	3742	*	*	*
Mechanical	+	1	+	2625				+	11	+	3486			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	3	+	3167				+	14	+	3479			
SCIENCES														
Chemistry	+	15	+	3108				5	38	2350	3049	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	1	+	2491				+	2	+	2671			
Physics	+	7	+	3451				4	28	3431	3505	*	*	*
Totals	2	48						19	164					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

FEBRUARY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1776 40 1875 1666					
BUSINESS ADMINISTRATION &			1875 1			
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION		1500 1				
ECONOMICS						
HUMANITIES			1437 4			
SOCIAL SCIENCES						

FEBRUARY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL						
CHEMICAL						
ELECTRICAL(INCL COMP ENG)	2166 1	2583 1		2393 7		
CIVIL				2383 1		1888 2
GEOLOGICAL						
INDUSTRIAL	2250 1					

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL				2183 1		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2000 1			

FEBRUARY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2166 1	1958 2				
MATHEMATICS	1916 1					2375 2
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	1750 2					
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

FEBRUARY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2536 6					
ELECTRICAL(INCL COMP ENG)			2406 8			
CIVIL						
GEOLOGICAL						
INDUSTRIAL	2375 1	2200 1			2425 1	

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2525 3		2583 1		2550 1	2355 5
METALLURGICAL						2411 3
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2208 2			

FEBRUARY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

PART 2 - PAGE 4

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		1625 1	2416 1			
MATHEMATICS			2396 2			
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	2020 1					
BUSINESS ADMINISTRATION &		2166 1				
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

FEBRUARY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2686 3		2608 1			
ELECTRICAL(INCL COMP ENG)	2550 1	2437 1	2486 5	1912 4		
CIVIL						
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2540 1		2290 1	1930 4		
METALLURGICAL						
MINING & MINERAL	2250 1					
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

FEBRUARY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE			2517 1	2125 1		
MATHEMATICS			2558 1			
OTHER PHYSICAL & EARTH		2500 1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM		ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM		CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   01/11/86 THROUGH 02/07/86
   ----------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    FEBRUARY 1986   MAPA REGIONAL INTERIM REPORT
   ----------------------------------------------------------------------------------------------------------------
CURRICULUM                  PETROLEUM     RESEARCH,CON   UILTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
-------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH              /            /            /            /            /            /            /
                           /            /            /            /            /            /            /
                           /            /            /            /            /            /            /

-------------------------------------------------------------------------------------------------------------------
MBA--TECH                  /            /            /            /            /            /            /
                           /            /            /            /            /            /            /
                           /            /            /            /            /            /            /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

MIDDLE ATLANTIC REGION (MAPA)

- Bucknell University
- Carnegie-Mellon University
- Cedar Crest College
- University of Delaware
- Fairleigh Dickinson University - Teaneck
- George Washington University
- Grove City College
- IUP - Indiana, PA
- Lafayette College
- Lehigh University
- Lincoln University (PA)
- New Jersey Institute of Technology
- Pennsylvania State University
- Pennsylvania State University - Capitol Campus
- University of Pennsylvania
- University of Pennsylvania - Wharton Graduate School
- University of Pittsburgh
- Princeton University
- Rutgers University - Camden-College of Arts and Sciences
- Rutgers University - New Brunswick
- Villanova University
- Virginia State University
- West Virginia University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	130	682	$1762	$1759	$1911	$1750	$1616	304	3268	$1731	$1767	$1891	$1750	$1583
Business Administration & Management	14	119	1598	1592	*	*	*	31	574	1564	1628	1917	1583	1166
Management Information Systems	10	62	1942	1887	*	*	*	14	284	1954	1895	*	*	*
Marketing & Distribution	10	79	1513	1572	*	*	*	17	577	1516	1587	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	7	34	1397	1568	*	*	*	11	116	1450	1625	*	*	*
Humanities	3	37	1880	1463	*	*	*	12	126	1439	1464	*	*	*
Social Sciences	3	32	1923	1480	*	*	*	10	174	1596	1460	*	*	*
ENGINEERING														
Aerospace & Aeronautical	1	40	1558	2716	*	*	*	7	215	1944	2274	*	*	*
Chemical	22	174	2505	2496	2585[†]	2550[†]	2291	50	579	2489	2459	2585[†]	2525[†]	2291
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	123	2027	2020	*	*	*	12	507	2036	2007	*	*	*
Electrical (incl. Computer Engrg.)	64	655	2326	2367	2550	2419	1931	146	2510	2306	2317	2530	2383	1930
Geological	+	2	+	2563				+	12	+	2105			
Industrial	19	111	2386	2242	*	*	*	42	421	2328	2248	2500	2375	2150
Mechanical	24	319	2248	2357	2500	2313	1875	68	1391	2256	2307	2550	2342	1927
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	2	15	2388	2337	*	*	*	8	81	2398	2319	*	*	*
Mining & Mineral	2	2	1641	1641	*	*	*	3	3	1844	1844	*	*	*
Nuclear (incl. Engrg. Physics)	+	3	+	2369				2	38	2372	2277	*	*	*
Petroleum	4	54	3116	2776	*	*	*	6	168	3140	2762	*	*	*
Engineering Technology	1	49	2350	2200	*	*	*	7	219	2195	2184	*	*	*
SCIENCES														
Agricultural Sciences	+	10	+	1588				2	78	2245	1580	*	*	*
Allied Health Professions	+	2	+	1659				1	11	1041	1644	*	*	*
Biological Sciences	1	4	1199	1212	*	*	*	3	16	2183	1617	*	*	*
Chemistry	2	12	1400	1918	*	*	*	2	43	1400	1959	*	*	*
Computer Science	42	244	2203	2270	2517	2208	1916	81	887	2202	2181	2517	2208	1840
Mathematics	12	28	2285	2095	*	*	*	23	95	2131	2017	2516	2291	1416
Other Physical & Earth Sciences	5	14	1906	2080	*	*	*	7	46	2063	1909	*	*	*
Totals	381	2906						869	12439					

[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

[†] The 90th and 50th percentiles are close in value because of a clustering of offers

MAPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	131	673	$1772	$1760	$1911	$1750	$1625	305	3229	$1735	$1768	$1891	$1750	$1583
Business Administration	1	40	1199	1555	*	*	*	4	176	1333	1614	*	*	*
Financial Analysts	3	22	2005	1716	*	*	*	5	78	2213	1761	*	*	*
Management Trainee	34	146	1834	1695	2425	1868	1199	54	745	1733	1621	2425	1729	1125
Personnel & Labor Relations	+	5	+	1547				3	39	1448	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	19	127	2136	2107	*	*	*	30	535	2084	2073	2500	2166	1666
Computer Scientists (incl. Systems Analyst)	42	218	2194	2239	2517	2213	1916	79	650	2243	2190	2558	2250	1840
Mathematicians/Statisticians	1	16	2166	2001	*	*	*	9	57	1778	1899	*	*	*
MARKETING & SALES														
Advertising/Marketing	4	27	1741	1556	*	*	*	6	126	1677	1647	*	*	*
Retail/Wholesale Sales	7	64	1464	1656	*	*	*	18	375	1508	1618	*	*	*
Technical Sales	2	19	1696	1746	*	*	*	5	126	1600	1769	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	2	20	1798	1546	*	*	*	3	53	1643	1648	*	*	*
Engineers (Engrg. Degree Required)	129	1455	2357	2348	2583	2416	1930	329	5898	2320	2306	2550	2383	1930
Farm & Natural Resources Management	+	4	+	1709				1	26	1990	1640	*	*	*
Health-Related Occupations	1	3	1000	1361	*	*	*	1	22	1000	1503	*	*	*
Insurance & Real Estate Occupations	2	17	1713	1608	*	*	*	6	52	1891	1676	*	*	*
Production Occupations	1	14	2300	1904	*	*	*	2	84	1817	1979	*	*	*
Researchers—Nonscientific	+	3	+	1681				1	24	1167	1701	*	*	*
Researchers—Scientific	2	26	1400	2188	*	*	*	7	68	2040	2066	*	*	*
Social Workers & Recreational Workers	+	3	+	1075				1	28	1541	1336	*	*	*
Transportation & Distribution Occupations	+	4	+	1579				+	28	+	1742			
Totals	381	2906						869	12439					

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¹ Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	99	$2715	$2215	*	*	*	3	293	$2238	$2146	*	*	*
MBA (Nontechnical Undergraduate)	+	62	+	2327				5	286	2308	2247	*	*	*
MBA (Technical Undergraduate)	+	14	+	2771				+	47	+	2557			
MS Business (incl. Mgmt., Mktg., Finance, etc.)	1	1	3025	3025	*	*	*	1	43	3025	2279	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	1979				2	5	2208	2071	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	5	2250	2350	*	*	*	2	9	2125	2332	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	2	1333	1384	*	*	*	10	16	1328	1421	*	*	*
Social Sciences	+	2	+	1499				6	17	1479	1580	*	*	*
ENGINEERING														
Chemical	1	19	2708	2681	*	*	*	8	51	2486	2667	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	19	2572	2477	*	*	*	3	63	2284	2446	*	*	*
Electrical (incl. Computer Engrg.)	2	85	2271	2840	*	*	*	5	247	2725	2821	*	*	*
Industrial	1	11	2450	2667	*	*	*	1	23	2450	2694	*	*	*
Mechanical	4	50	2353	2664	*	*	*	11	133	2516	2699	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	1	7	2700	2773	*	*	*	1	22	2700	2678	*	*	*
Nuclear (incl. Engrg. Physics)	1	1	2590	2590	*	*	*	1	4	2590	2956	*	*	*
SCIENCES														
Chemistry	+	+	+	+				+	9	+	2218			
Computer Science	6	61	2758	2759	*	*	*	17	141	2666	2730	*	*	*
Geology & Related Geological Sciences	+	7	+	2783				2	26	2118	2495	*	*	*
Mathematics	1	10	3000	2865	*	*	*	1	19	3000	2662	*	*	*
Totals	23	458						79	1454					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	25	+	$2430				2	85	$2709	$2397	*	*	*
MBA - Tech Undergraduate	+	4	+	2738				+	15	+	2668			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	27	+	3011				2	63	2167	2657	*	*	*
MBA - Tech Undergraduate	+	7	+	3059				+	18	+	2887			
Over 4 years														
MBA - Nontech Undergraduate	1	28	$2500	2686	*	*	*	1	40	2500	2580	*	*	*
MBA - Tech Undergraduate	+	4	+	3144				+	6	+	3180			
Totals	1	95						5	227					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	2	7	$3230	$3408	*	*	*	10	44	$3418	$3512	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	1	+	3765				1	5	3608	3121	*	*	*
Electrical (incl Computer Engrg)	+	5	+	3930				1	35	3333	3769	*	*	*
Mechanical	+	7	+	3526				+	18	+	3501			
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	3	6	3533	3614	*	*	*	3	20	3533	3519	*	*	*
SCIENCES														
Chemistry	1	8	3015	2859	*	*	*	6	46	2461	3016	*	*	*
Mathematics (incl Oprs Research, Statistics, & Acturarial Science)	+	2	+	3709				+	4	+	3190			
Physics	+	2	+	3215				4	30	3431	3485	*	*	*
Totals	6	38						25	202					

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[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELFCTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1757 1911 1600	115	1875	2	1638	1					1670	2
BUSINESS ADMINISTRATION &	1875	2	1333	1	1333	1	2066	1			1763	2
MANAGEMENT INFO SYSTEMS	2097	3	1833	2								
MARKETING & DISTRIBUTION			1500	1	1240	4						
ECONOMICS	1875	2	1666	1	1055	3						
HUMANITIES	1958	1	1625	1	2058	1						
SOCIAL SCIENCES	1875	1			1895	1						

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL						
CHEMICAL					2291 1	
ELECTRICAL(INCL COMP ENG)			2473 9	2328 5	2350 1	2530 1
CIVIL						1833 1
GEOLOGICAL						
INDUSTRIAL			2517 1			2475 2

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL			2100 2	2317 4	2440 1	2013 2
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2047 8	2444 3	2501 8	2342 1	2600 1	2241 2
MATHEMATICS	1875 1	2166 1		2354 6		
OTHER PHYSICAL & EARTH				2320 1		

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	1750 2		1825 1			1805 1
BUSINESS ADMINISTRATION &		1237 2		1666 1	1916 2	
MANAGEMENT INFO SYSTEMS	2000 1					
MARKETING & DISTRIBUTION					1850 2	
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES			2000 1			

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2560 13				2517 4	
ELECTRICAL(INCL COMP ENG)		2458 1	2454 17		2313 4	2333 3
CIVIL						
GEOLOGICAL						
INDUSTRIAL			2289 7		2425 7	2550 1

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL			2345 6		2400 1	2250 1
METALLURGICAL	2425 1					2350 1
MINING & MINERAL					2083 1	
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						2350 1

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	1400 2					
COMPUTER SCIENCE	2104 2	2255 3	2243 5			
MATHEMATICS						
OTHER PHYSICAL & EARTH					2300 1	

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1982 5			1199 1		
BUSINESS ADMINISTRATION &				1199 2		
MANAGEMENT INFO SYSTEMS	1860 1	1833 1	1888 2			
MARKETING & DISTRIBUTION	1895 1		1875 1	1199 1		
ECONOMICS				1199 1		
HUMANITIES						
SOCIAL SCIENCES						

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				1558 1		
CHEMICAL	2573 2		2556 1	1766 1		
ELECTRICAL(INCL COMP ENG)		2263 3	2474 10	1813 9		1800 1
CIVIL			2317 1	1930 1		
GEOLOGICAL						
INDUSTRIAL			2317 1			

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2234 2	2250 1	2542 2	1745 2		
METALLURGICAL						
MINING & MINERAL				1199 1		
NUCLEAR						
PETROLEUM	3116 4					
ENGINEERING TECHNOLOGY						

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER . INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL				1199 1		
CHEMISTRY						
COMPUTER SCIENCE	2166 1			1877 8		
MATHEMATICS	2200 1	2000 1	2529 2			
OTHER PHYSICAL & EARTH	2350 1	1000 1		1558 1		

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   02/08/86 THROUGH 03/07/86
   ------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MARCH 1986   MAPA REGIONAL INTERIM REPORT
   ------------------------------------------------------------------------------------------------------------------
CURRICULUM                    ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
MBA--NON-TECH              /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
---------------------------------------------------------------------------------------------------------------------
MBA--TECH                  /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM		CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INIERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONIHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM		PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

A3940-1-3

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1986

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University
West Virginia University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	151	839	$1750	$1775	$1875	$1725	$1625	455	4107	$1737	$1769	$1880	$1750	$1583
Business Administration & Management	15	217	1557	1648	*	*	*	46	791	1562	1633	1917	1542	1166
Management Information Systems	2	66	1932	1969	*	*	*	16	350	1951	1909	*	*	*
Marketing & Distribution	19	172	1597	1615	*	*	*	36	749	1559	1594	1895	1500	1199
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	6	106	1893	1966	*	*	*	17	222	1606	1788	*	*	*
Humanities	2	62	1811	1638	*	*	*	14	188	1492	1521	*	*	*
Social Sciences	3	91	2156	1758	*	*	*	13	265	1725	1562	*	*	*
ENGINEERING														
Aerospace & Aeronautical	+	54	+	2356				7	269	1944	2290	*	*	*
Chemical	29	252	2378	2452	2550†	2500†	1930	79	831	2448	2457	2585†	2525†	2000
Civil (incl Construction, Sanitary & Transportation Engrg)	4	107	2088	1994	*	*	*	16	614	2049	2005	*	*	*
Electrical (incl Computer Engrg)	59	794	2409	2393	2583	2400	2250	205	3304	2335	2335	2550	2383	1930
Geological	+	+	*	+				+	12	+	2105			
Industrial	23	138	2300	2277	2500	2350	2000	65	559	2318	2255	2500	2375	2100
Mechanical	42	430	2318	2313	2530	2342	2040	110	1821	2280	2308	2540	2342	1930
Metallurgical (incl Metallurgy & Ceramic Engrg)	11	37	2356	2357	*	*	*	19	118	2374	2331	*	*	*
Mining & Mineral	+	+	*	+				3	3	1844	1844	*	*	*
Nuclear (incl Engrg Physics)	+	12	*	2261				2	50	2372	2273	*	*	*
Petroleum	5	24	3057	2843	*	*	*	11	192	3102	2772	*	*	*
Engineering Technology	9	91	2043	2276	*	*	*	16	310	2109	2211	*	*	*
SCIENCES														
Agricultural Sciences	+	9	+	1623				2	87	2245	1584	*	*	*
Allied Health Professions	2	27	2273	1771	*	*	*	3	38	1862	1734	*	*	*
Biological Sciences	+	9	+	1480				3	25	2183	1568	*	*	*
Chemistry	5	22	2010	1927	*	*	*	7	65	1836	1948	*	*	*
Computer Science	32	403	2125	2261	2517	2200	1583	113	1290	2180	2206	2517	2200	1666
Mathematics	27	79	2298	2151	2516	2291	2075	50	174	2221	2078	2516	2291	1916
Other Physical & Earth Sciences	+	6	+	2054				7	52	2063	1925	*	*	*
Totals	446	4047						1315	16486					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close because of a clustering of offers

MAPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	147	833	$1739	$1771	$1875	$1725	$1625	452	4062	$1736	$1769	$1875	$1750	$1583
Business Administration	+	49	+	1634				4	225	1333	1618	*	*	*
Financial Analysts	4	71	1922	2041	*	*	*	9	149	2084	1895	*	*	*
Management Trainee	16	252	1869	1753	*	*	*	70	997	1764	1654	2425	1811	1166
Personnel & Labor Relations	+	11	+	1543				3	50	1448	1586	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	12	185	1974	2169	*	*	*	42	720	2052	2098	2500	2118	1583
Computer Scientists (incl. Systems Analysts)	43	320	2315	2281	2517	2308	2083	122	970	2268	2220	2517	2291	1930
Mathematicians/Statisticians	5	49	2178	2037	*	*	*	14	106	1921	1963	*	*	*
MARKETING & SALES														
Advertising/Marketing	4	79	1663	1761	*	*	*	10	205	167[illegible]	1691	*	*	*
Retail/Wholesale Sales	9	111	1856	1576	*	*	*	27	486	1624	1608	2058	1500	1166
Technical Sales	23	58	1689	1797	2083	1500†	1500†	28	184	1673	1778	2083	1500	1400
ALL OTHER OCCUPATIONS														
Communications Occupations	+	20	+	1619				3	73	1643	1640	*	*	*
Engineers (Engrg. Degree Required)	175	1822	2353	2354	2550	2375	2000	504	7720	2332	2317	2550	2375	1930
Farm & Natural Resources Management	+	7	+	1699				1	33	1990	1652	*	*	*
Health-Related Occupations	2	28	2273	1747	*	*	*	3	50	1848	1640	*	*	*
Insurance & Real Estate Occupations	3	17	1625	1640	*	*	*	9	69	1802	1667	*	*	*
Production Occupations	+	40	+	2048				2	124	1817	2001	*	*	*
Researchers—Nonscientific	+	34	+	2173				1	58	1167	1978	*	*	*
Researchers—Scientific	3	42	2139	2135	*	*	*	10	130	2070	2088	*	*	*
Social Workers & Recreational Workers	+	10	+	1246				1	38	1541	1312	*	*	*
Transportation & Distribution Occupations	+	9	+	1814				+	37	+	1760			
Totals	446	4047						1315	16486					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

† The 50th and 10th percentiles are the same because of a clustering of offers

MAPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	35	+	$2178				3	328	$2238	$2149	*	*	*
MBA (Nontechnical Undergraduate)	+	193	+	2687				5	479	2308	2424	*	*	*
MBA (Technical Undergraduate)	1	53	$2250	2711	*	*	*	1	100	2250	2639	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	15	2850	2538	*	*	*	2	58	2938	2346	*	*	*
Administration (incl. Public, Hospital, etc.)	+	1	+	2000				2	6	2208	2059	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	3	2416	2497	*	*	*	3	12	2222	2373	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	6	+	1643				10	22	1328	1481	*	*	*
Social Sciences	+	7	+	1744				6	24	1479	1628	*	*	*
ENGINEERING														
Chemical	2	43	2461	2687	*	*	*	10	94	2481	2676	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	12	+	2404				3	75	2284	2439	*	*	*
Electrical (incl. Computer Engrg.)	1	71	3021	2896	*	*	*	6	318	2774	2838	*	*	*
Industrial	+	8	+	2560				1	31	2450	2659	*	*	*
Mechanical	+	43	+	2752				11	176	2516	2712	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	10	+	2744				1	32	2700	2699	*	*	*
Nuclear (incl. Engrg. Physics)	+	1	+	2752				1	5	2590	2915	*	*	*
SCIENCES														
Chemistry	1	6	3375	2524	*	*	*	1	15	3375	2340	*	*	*
Computer Science	1	54	2500	2832	*	*	*	18	195	2657	2758	*	*	*
Geology & Related Geological Sciences	1	8	2830	2617	*	*	*	3	34	2355	2524	*	*	*
Mathematics	+	5	+	2696				1	24	3000	2669	*	*	*
Totals	9	574						88	2028					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA · Nontech Undergraduate	1	85	$2180	$2862	*	*	*	3	170	$2532	$2630	*	*	*
MBA · Tech Undergraduate	+	14	+	2826				+	29	+	2744			
Over 2 to 4 years														
MBA · Nontech Undergraduate	+	159	+	3195				2	222	2167	3043	*	*	*
MBA · Tech Undergraduate	+	41	+	3127				+	59	+	3054			
Over 4 years														
MBA · Nontech Undergraduate	+	128	+	3273				1	168	2500	3108	*	*	*
MBA · Tech Undergraduate	+	39	+	3084				+	45	+	3097			
Totals	1	466						6	693					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	25	$3510	$3445	*	*	*	12	69	$3434	$3488	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	2	+	2104				1	7	3608	2831	*	*	*
Electrical (incl. Computer Engrg.)	+	11	+	4044				1	46	3333	3834	*	*	*
Mechanical	+	2	+	3106				+	20	+	3462			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	1	5	3335	3645	*	*	*	4	25	3484	3545	*	*	*
SCIENCES														
Chemistry	+	28	+	3255				6	74	2461	3107	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	5	+	3383				+	9	+	3297			
Physics	+	9	+	3809				4	39	3431	3560	*	*	*
Totals	3	87						28	289					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

APRIL 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1760 137 1875 1687	1420 7				1625 1
BUSINESS ADMINISTRATION &		1458 1	1397 6			1900 1
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION		1500 1				
ECONOMICS		1708 2				1900 1
HUMANITIES			1811 2			
SOCIAL SCIENCES	2300 1	2084 2				

APRIL 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL						
CHEMICAL					2539 2	2300 1
ELECTRICAL(INCL COMP ENG)		2583 1	2652 3	2403 7	2550 1	2000 1
CIVIL						2088 4
GEOLOGICAL						
INDUSTRIAL	2210 1	2350 1	2500 2	2292 1		2264 3

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2306 6	2379 4	2530 1
METALLURGICAL				2325 3		
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						1906 6

APRIL 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS			2833 1			
BIOLOGICAL						
CHEMISTRY					2000 1	
COMPUTER SCIENCE		1660 6	2372 8	2280 1		
MATHEMATICS	2083 1	2144 3		2468 5		
OTHER PHYSICAL & EARTH						

APRIL 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	2208 1	1679 1	1846 2			
BUSINESS ADMINISTRATION &	1805 3	1583 3				1450 1
MANAGEMENT INFO SYSTEMS						1833 1
MARKETING & DISTRIBUTION	1800 2	1500 11	1500 2			
ECONOMICS	2500 1	1771 2				
HUMANITIES						
SOCIAL SCIENCES						

APRIL 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2513 13		2472 3		2550 2	
ELECTRICAL(INCL COMP ENG)	2000 1	2403 5	2420 20 2550 2300	2308 1	2466 1	2350 4
CIVIL						
GEOLOGICAL						
INDUSTRIAL	2320 5	2000 1	2232 3	2500 2	2340 1	2350 2

APRIL 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2511 3		2403 12		2531 3	2270 4
METALLURGICAL		2333 1	2400 2			2362 5
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						2350 2

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	1933 3		2250 1			
COMPUTER SCIENCE	2196 2	1700 2	2346 3			2250 1
MATHEMATICS		2355 5	2375 5			
OTHER PHYSICAL & EARTH						

APRIL 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 03/08/86 THROUGH 04/11/86   PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1996 2					
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS	2031 1					
MARKETING & DISTRIBUTION	1848 2		2050 1			
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2580 2	2333 1		1782 5		
ELECTRICAL(INCL COMP ENG)		2500 1	2432 12	1930 1		
CIVIL						
GEOLOGICAL						
INDUSTRIAL				1930 1		

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	1984	2	2250	1	2323	3	1751	3		
METALLURGICAL										
MINING & MINERAL										
NUCLEAR										
PETROLEUM	3057	5								
ENGINEERING TECHNOLOGY			2250	1						

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS					1712 1	
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2266 2		2208 4	2117 3		
MATHEMATICS	2200 1	2139 6	2516 1			
OTHER PHYSICAL & EARTH						

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   03/08/86 THROUGH 04/11/86
   ---------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    APRIL 1986   MAPA REGIONAL INTERIM REPORT
   ---------------------------------------------------------------------------------------------------------------------
CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE  MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

------------------------------------------------------------------------------------------------------------------------
MBA--TECH                 /              /              /              /              / 2250     1   /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM		CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM		PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1986

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University
West Virginia University

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The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 12 through May 9) and cumulatively (September 1 through May 9). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

MAPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	200	1020	$1803	$1766	$1958	$1792	$1625	655	5127	$1757	$1768	$1916	$1750	$1583
Business Administration & Management	54	461	1797	1622	2250	1790	1409	100	1252	1689	1629	2166	1666	1250
Management Information Systems	4	101	1607	1905	*	*	*	20	451	1882	1908	2125	1938	1600
Marketing & Distribution	50	539	1631	1605	1900	1542	1416	86	1288	1601	1598	1900	1541	1333
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	38	179	1810	1826	2100	1784	1500	55	401	1747	1805	2100	1777	1375
Humanities	13	121	1616	1570	*	*	*	27	309	1551	1540	2058	1416	1083
Social Sciences	19	151	1679	1656	*	*	*	32	416	1698	1596	2208	1750	1109
ENGINEERING														
Aerospace & Aeronautical	2	117	2323	2341	*	*	*	9	386	2028	2305	*	*	*
Chemical	16	214	2351	2425	*	*	*	95	1045	2432	2450	2570	2500	2175
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	35	277	2014	2017	2300	2000	1750	51	891	2025	2009	2317	2000	1755
Electrical (incl. Computer Engrg.)	182	1437	2369	2390	2525	2400	2200	387	4741	2351	2352	2541	2392	2083
Geological	+	12	+	1828				+	24	+	1966			
Industrial	66	202	2285	2285	2500	2315	1992	131	761	2301	2263	2500	2350	2000
Mechanical	90	693	2297	2355	2500	2300	2160	200	2514	2288	2321	2500	2325	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	11	49	2277	2327	*	*	*	30	167	2338	2330	2433	2350	2250
Mining & Mineral	+	7	+	2205				3	10	1844	2097	*	*	*
Nuclear (incl. Engrg. Physics)	3	19	2100	2322	*	*	*	5	69	2209	2287	*	*	*
Petroleum	6	54	2683	2694	*	*	*	17	246	2954	2755	*	*	*
Engineering Technology	16	90	2132	2177	*	*	*	32	400	2121	2204	2370	2208	1700
SCIENCES														
Agricultural Sciences	+	20	+	1516				2	107	2245	1572	*	*	*
Allied Health Professions	+	6	+	1681				3	44	1862	1727	*	*	*
Biological Sciences	2	15	1550	1558	*	*	*	5	40	1930	1564	*	*	*
Chemistry	5	33	2029	1999	*	*	*	12	98	1916	1965	*	*	*
Computer Science	83	555	2208	2217	2500	2250	1842	196	1845	2192	2209	2517	2227	1800
Mathematics	26	102	2005	2051	2458	2075	1500	76	276	2148	2068	2500	2200	1625
Other Physical & Earth Sciences	1	28	2000	2309	*	*	*	8	80	2055	2060	*	*	*
Totals	922	6502						2237	22988					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	200	1000	$1805	$1759	$1917	$1792	$1667	652	5062	$1757	$1767	$1915	$1750	$1600
Business Administration	11	102	1572	1623	*	*	*	15	327	1508	1620	*	*	*
Financial Analysts	21	126	1961	1952	2250	2000	1667	30	275	1998	1921	2308	2021	1667
Management Trainee	82	717	1793	1635	2208	1775	1500	152	1714	1780	1646	2425	1792	1250
Personnel & Labor Relations	2	22	1375	1584	*	*	*	5	72	1419	1585	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	43	261	2206	2160	2500	2250	1835	85	981	2130	2114	2500	2200	1583
Computer Scientists (incl Systems Analysts)	44	307	2197	2238	2417	2250	1833	166	1277	2249	2224	2517	2273	1916
Mathematicians/Statisticians	15	69	2067	2054	*	*	*	29	175	1996	1999	2458	2075	1416
MARKETING & SALES														
Advertising/Marketing	15	109	1818	1718	*	*	*	25	314	1759	1700	2250	1800	1250
Retail/Wholesale Sales	31	339	1605	1653	2050	1500	1300	58	825	1614	1627	2058	1500	1191
Technical Sales	21	79	1948	1906	2333	2000	1500	49	263	1791	1816	2300	1700	1500
ALL OTHER OCCUPATIONS														
Communications Occupations	1	20	2000	1757	*	*	*	4	93	1732	1665	*	*	*
Engineers (Engrg Degree Required)	410	3110	2300	2340	2500	2334	2000	914	10830	2317	2324	2542	2359	1930
Farm & Natural Resources Management	1	12	900	1524	*	*	*	2	45	1445	1618	*	*	*
Health-Related Occupations	+	3	+	1831				3	53	1848	1651	*	*	*
Insurance & Real Estate Occupations	13	70	1642	1586	*	*	*	22	139	1708	1626	1918	1666	1417
Production Occupations	3	42	1639	2048	*	*	*	5	166	1710	2013	*	*	*
Researchers—Nonscientific	1	32	1833	1972	*	*	*	2	90	1500	1976	*	*	*
Researchers—Scientific	6	52	2428	2129	*	*	*	16	182	2204	2100	*	*	*
Social Workers & Recreational Workers	1	10	1041	1137	*	*	*	2	48	1291	1276	*	*	*
Transportation & Distribution Occupations	1	20	1525	1774	*	*	*	1	57	1525	1765	*	*	*
Totals	922	6502						2237	22988					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	37	+	$2054				3	365	$2238	$2140	*	*	*
MBA (Nontechnical Undergraduate)	1	278	$2791	2721	*	*	*	6	757	2389	2533	*	*	*
MBA (Technical Undergraduate)	1	54	2083	2748	*	*	*	2	154	2167	2677	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	5	28	2893	2602	*	*	*	7	86	2906	2429	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	2000				2	9	2208	2039	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2682				3	16	2222	2451	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				10	24	1328	1504	*	*	*
Social Sciences	1	4	1233	1726	*	*	*	7	28	1444	1642	*	*	*
ENGINEERING														
Chemical	+	17	+	2664				10	111	2481	2674	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	16	+	2284				3	91	2284	2412	*	*	*
Electrical (incl. Computer Engrg.)	3	106	2764	2820	*	*	*	9	424	2771	2833	*	*	*
Industrial	+	7	+	2710				1	38	2450	2669	*	*	*
Mechanical	4	26	2927	2790	*	*	*	15	202	2626	2722	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	13	+	2765				1	45	2700	2718	*	*	*
Nuclear (incl. Engrg. Physics)	+	2	+	2625				1	7	2590	2832	*	*	*
SCIENCES														
Chemistry	+	5	+	2117				1	20	3375	2285	*	*	*
Computer Science	4	82	2702	2845	*	*	*	22	277	2665	2784	$3116	$2683	$2166
Geology & Related Geological Sciences	+	5	+	2715				3	39	2355	2548	*	*	*
Mathematics	+	10	+	2471				1	34	3000	2611	*	*	*
Totals	19	699						107	2727					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	116	+	$3033				3	286	$2532	$2793	*	*	*
MBA - Tech Undergraduate	+	27	+	3002				+	56	+	2868			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	214	+	3119				2	436	2167	3080	*	*	*
MBA - Tech Undergraduate	+	88	+	3284				+	147	+	3192			
Over 4 years														
MBA - Nontech Undergraduate	1	146	$2330	3217	*	*	*	2	314	2415	3159	*	*	*
MBA - Tech Undergraduate	+	54	+	3306				+	99	+	3211			
Totals	1	645						7	1338					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	14	$3700	$3599	*	*	*	15	83	$3487	$3507	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	+	+	+				1	7	3608	2831	*	*	*
Electrical (incl Computer Engrg)	1	19	3000	4058	*	*	*	2	65	3167	3900	*	*	*
Mechanical	2	3	3445	3227	*	*	*	2	23	3445	3431	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	1	3	3050	3405	*	*	*	5	28	3397	3530	*	*	*
SCIENCES														
Chemistry	4	19	3269	3187	*	*	*	10	93	2784	3123	*	*	*
Mathematics (incl Oprs Research, Statistics, & Acturarial Science)	1	10	2550	3308	*	*	*	1	19	2550	3303	*	*	*
Physics	1	8	3000	3144	*	*	*	5	47	3345	3489	*	*	*
Totals	13	76						41	365					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

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MAY 1986 MAPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     MAY 1986     MAPA REGIONAL INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   04/12/86 THROUGH 05/09/86           PART 1 - PAGE  1
          ------------------------

  CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
  --------------------------------------------------------------------------------------------------------------------------
  ACCOUNTING                  / 1807   153   / 1749    11   / 1720    10   /              /              / 1775     3   /
                              / 1917         /              /              /              /              /              /
                              / 1667         /              /              /              /              /              /

  --------------------------------------------------------------------------------------------------------------------------
  BUSINESS ADMINISTRATION &   / 1867     3   / 1766    21   / 1672    14   /              /              /              /
                              /              / 2100         /              /              /              /              /
                              /              / 1416         /              /              /              /              /

  --------------------------------------------------------------------------------------------------------------------------
  MANAGEMENT INFO SYSTEMS     /              /              / 1533     2   /              /              /              /
                              /              /              /              /              /              /              /
                              /              /              /              /              /              /              /

  --------------------------------------------------------------------------------------------------------------------------
  MARKETING & DISTRIBUTION    /              / 1653     6   / 1571    28   /              / 2100     1   / 2000     1   /
                              /              /              / 1875         /              /              /              /
                              /              /              / 1333         /              /              /              /

  --------------------------------------------------------------------------------------------------------------------------
  ECONOMICS                   / 1888     2   / 1775    17   / 1601     7   /              / 2072     3   /              /
                              /              /              /              /              /              /              /
                              /              /              /              /              /              /              /

  --------------------------------------------------------------------------------------------------------------------------
  HUMANITIES                  /              / 1692     4   / 1681     6   /              /              /              /
                              /              /              /              /              /              /              /
                              /              /              /              /              /              /              /

  --------------------------------------------------------------------------------------------------------------------------
  SOCIAL SCIENCES             / 1792     4   / 1708     4   / 1447     6   /              /              /              /
                              /              /              /              /              /              /              /
                              /              /              /              /              /              /              /

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AVERAGE MONTHLY SALARY OFFERS　　MAY 1986　　MAPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER　　INTERIM　　PERIOD　04/12/86 THROUGH 05/09/86　　PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2323 2		
CHEMICAL						
ELECTRICAL(INCL COMP ENG)	2166 1	2188 2	2414 8	2372 24 2500 2192	2413 2	2272 5
CIVIL				2375 2		1982 20 2083 1833
GEOLOGICAL						
INDUSTRIAL	2089 6	2004 3	2418 9	2372 6	2412 4	2253 5

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MECHANICAL			2700	1			2294	15	2272	11	2160	1
METALLURGICAL							2308	3				
MINING & MINERAL												
NUCLEAR							2200	1				
PETROLEUM												
ENGINEERING TECHNOLOGY					2420	1	1700	1	2167	2	2000	1

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL					2100 1	
CHEMISTRY		1417 1				
COMPUTER SCIENCE	1683 1	1946 7	2264 9	2293 7		
MATHEMATICS	2083 1	1971 14	2166 1			
OTHER PHYSICAL & EARTH		2000 1				

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1800	3	1888	2	1737	7			1875	1	1813	2
BUSINESS ADMINISTRATION &	2500	2	1527	5	1977	5	2250	1				
MANAGEMENT INFO SYSTEMS					1500	1						
MARKETING & DISTRIBUTION			1564	6	1542	1			1833	1	1725	1
ECONOMICS	2192	2	1842	2			1833	2			2050	1
HUMANITIES			1384	3								
SOCIAL SCIENCES	2192	2							1833	1		

MAY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2381	6	2200	1	2350	1	2417	1			2213	2
ELECTRICAL(INCL COMP ENG)			2361 2578 2160	23	2374 2525 2230	70	2479	2			2375	1
CIVIL					2450	1						
GEOLOGICAL												
INDUSTRIAL	2298	4	2300	1	2273	16	2500	4			2339	3

AVERAGE MONTHLY SALARY OFFERS　　MAY 1986　　MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM　　PERIOD　04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2407 7	2416 5	2259 20 2452 2083	2338 2		2343 5
METALLURGICAL		2313 2	2300 2			2225 4
MINING & MINERAL						
NUCLEAR			2300 1			
PETROLEUM						2291 1
ENGINEERING TECHNOLOGY			2170 7			1458 1

MAY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 4

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	2160 3				2250 1	
COMPUTER SCIENCE	2417 1	2278 16	2287 17		1857 2	2400 2
MATHEMATICS		1842 2	2312 4			
OTHER PHYSICAL & EARTH						

MAY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1973 5		1896 2			1916 1
BUSINESS ADMINISTRATION &	2258 2		1666 1			
MANAGEMENT INFO SYSTEMS	1860 1					
MARKETING & DISTRIBUTION	1895 1	1300 1	1953 3			
ECONOMICS	1620 1		2000 1			
HUMANITIES						
SOCIAL SCIENCES	1958 1				1041 1	

MAY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2537 3	2164 2				
ELECTRICAL(INCL COMP ENG)	2602 2	2465 16	2360 18	2113 7	2416 1	
CIVIL		1971 12				
GEOLOGICAL						
INDUSTRIAL		2097 3	2250 1	1930 1		

MAY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	1927 1	2264 6	2289 14	2220 2		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR				1800 1		
PETROLEUM	2831 4		2479 1			
ENGINEERING TECHNOLOGY		2290 1	2363 2			

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL		1000 1				
CHEMISTRY						
COMPUTER SCIENCE	2297 3	2274 6	2279 6	1844 6		
MATHEMATICS	2225 2			1458 2		
OTHER PHYSICAL & EARTH						

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   04/12/86 THROUGH 05/09/86
   ---------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MAY 1986   MAPA REGIONAL INTERIM REPORT
   ---------------------------------------------------------------------------------------------------------------
CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

------------------------------------------------------------------------------------------------------------------
MBA--TECH                 / 2083      1  /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
MBA--NON-TECH	2791 1					
MBA--TECH						

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   04/12/86 THROUGH 05/09/86
   ------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MAY 1986   MAPA REGIONAL INTERIM REPORT
   ------------------------------------------------------------------------------------------------------------------
CURRICULUM                  PETROLEUM      RESEARCH,CON   UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
---------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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MBA--TECH                 /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1986

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University
West Virginia University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 10 through June 13) and cumulatively (September 1 through June 13). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	186	1448	$1691	$1770	$1875	$1716	$1416	841	6575	$1743	$1768	$1911	$1750	$1548
Business Administration & Management	70	682	1649	1655	2000	1600	1316	170	1934	1672	1638	2100	1642	1250
Management Information Systems	2	156	1929	1889	*	*	*	22	607	1887	1903	2125	1938	1600
Marketing & Distribution	36	547	1592	1623	2000	1562	1250	122	1835	1598	1606	1916	1541	1300
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	113	342	2216	1939	2583	2333	1542	168	743	2062	1867	2500	2071	1500
Humanities	110	351	1598	1668	2083	1541	1248	137	660	1589	1608	2063	1541	1166
Social Sciences	133	381	1966	1741	2500	2000	1333	165	797	1914	1665	2500	1895	1333
ENGINEERING														
Aerospace & Aeronautical	1	185	2470	2334	*	*	*	10	571	2072	2315	*	*	*
Chemical	60	377	2418	2402	2550	2458	2166	155	1422	2427	2438	2560[†]	2500[†]	2166
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	56	408	2045	2015	2583	1995	1666	107	1299	2035	2011	2450	2000	1733
Electrical (incl. Computer Engrg.)	244	2222	2404	2389	2600	2400	2200	631	6963	2372	2364	2578	2400	2100
Geological	+	18	+	1772				+	42	+	1883			
Industrial	25	332	2242	2235	2500	2200	2100	156	1093	2292	2254	2500	2323	2000
Mechanical	108	1038	2306	2323	2500	2340	2000	308	3552	2294	2322	2500	2333	1959
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	5	26	2314	2272	*	*	*	35	193	2335	2322	2450	2350	2208
Mining & Mineral	1	4	2300	2328	*	*	*	4	14	1958	2163	*	*	*
Nuclear (incl. Engrg. Physics)	+	13	+	2420				5	82	2209	2308	*	*	*
Petroleum	1	87	2800	2737	*	*	*	18	333	2946	2750	*	*	*
Engineering Technology	40	208	1976	2142	2325	2087	1583	72	608	2040	2183	2350	2166	1600
SCIENCES														
Agricultural Sciences	3	54	1582	1648	*	*	*	5	161	1847	1597	*	*	*
Allied Health Professions	5	21	1596	1651	*	*	*	8	65	1696	1702	*	*	*
Biological Sciences	14	33	1820	1620	*	*	*	19	73	1849	1589	*	*	*
Chemistry	16	51	1825	1913	*	*	*	28	149	1864	1948	2250	1930	1400
Computer Science	92	799	2135	2231	2415	2167	1833	288	2644	2174	2216	2500	2208	1800
Mathematics	37	137	1897	1973	2442	1875	1485	113	413	2065	2037	2475	2100	1500
Other Physical & Earth Sciences	17	57	2206	2156	*	*	*	25	137	2158	2100	2578	2300	1241
Totals	1375	9977						3612	32965					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

[†] The 90th and 50th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	188	1432	$1713	$1771	$1900	$1733	$1416	840	6494	$1748	$1768	$1911	$1750	$1583
Business Administration	21	171	1719	1638	2083	1625	1333	36	498	1631	1626	2040	1592	1200
Financial Analysts	122	297	2292	2131	2900	2375	1666	152	572	2234	2030	2525	2333	1666
Management Trainee	157	950	1727	1662	2327	1650	1333	309	2664	1753	1652	2333	1667	1250
Personnel & Labor Relations	5	40	1940	1706	*	*	*	10	112	1679	1629	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	59	461	2099	2102	2500	2091	1615	144	1442	2117	2110	2500	2166	1615
Computer Scientists (incl Systems Analysts)	110	555	2305	2294	2580	2333	1967	276	1832	2272	2245	2517	2292	1925
Mathematicians/Statisticians	17	84	1855	1956	*	*	*	46	259	1944	1985	2292	2000	1475
MARKETING & SALES														
Advertising/Marketing	37	219	1743	1698	2210	1708	1250	62	533	1749	1699	2210	1729	1250
Retail/Wholesale Sales	47	368	1834	1665	2400	1800	1500	105	1193	1712	1639	2125	1666	1300
Technical Sales	16	117	2216	1908	*	*	*	65	380	1895	1845	2333	2000	1500
ALL OTHER OCCUPATIONS														
Communications Occupations	6	54	1467	1585	*	*	*	10	147	1573	1636	*	*	*
Engineers (Engrg Degree Required)	442	4681	2308	2328	2542	2354	1927	1356	15511	2314	2325	2542	2358	1930
Farm & Natural Resources Management	5	19	1794	1728	*	*	*	7	64	1694	1651	*	*	*
Health-Related Occupations	3	23	1800	1527	*	*	*	6	76	1824	1613	*	*	*
Insurance & Real Estate Occupations	25	128	1695	1643	1917	1667	1375	47	267	1701	1635	1918	1667	1416
Production Occupations	10	93	2218	2022	*	*	*	15	259	2049	2017	*	*	*
Researchers—Nonscientific	62	133	1656	1776	2500	1367	1250	64	223	1651	1856	2500	1367	1200
Researchers—Scientific	30	91	1905	1957	2460	1959	1300	46	273	2009	2052	2517	2101	1333
Social Workers & Recreational Workers	5	23	1171	1141	*	*	*	7	71	1206	1232	*	*	*
Transportation & Distribution Occupation	8	38	1594	1885	*	*	*	9	95	1587	1813	*	*	*
Totals	1375	9977						3612	32965					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	5	99	$2160	$2105	*	*	*	8	464	$2190	$2132	*	*	*
MBA (Nontechnical Undergraduate)	21	408	2148	2521	$2500	$2041	$1957	27	1165	2201	2529	$2791	$2041	$1875
MBA (Technical Undergraduate)	4	87	2291	2738	*	*	*	6	241	2250	2699	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	3	24	1884	2005	*	*	*	10	110	2599	2337	*	*	*
Administration (incl. Public, Hospital, etc.)	3	17	1708	2035	*	*	*	5	26	1908	2037	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	3	7	2384	2550	*	*	*	6	23	2303	2481	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	11	2250	1886	*	*	*	11	35	1412	1624	*	*	*
Social Sciences	3	12	1528	2016	*	*	*	10	40	1469	1754	*	*	*
ENGINEERING														
Chemical	1	27	3000	2691	*	*	*	11	138	2528	2678	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	37	2105	2338	*	*	*	5	128	2212	2391	*	*	*
Electrical (incl. Computer Engrg.)	3	228	2805	2884	*	*	*	12	652	2779	2851	*	*	*
Industrial	+	25	+	2765				1	63	2450	2707	*	*	*
Mechanical	1	85	2800	2784	*	*	*	16	287	2637	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	3	10	2939	2744	*	*	*	4	55	2879	2722	*	*	*
Nuclear (incl. Engrg. Physics)	+	4	+	3108				1	11	2590	2933	*	*	*
SCIENCES														
Chemistry	3	8	2583	2453	*	*	*	4	28	2781	2333	*	*	*
Computer Science	7	96	2474	2758	*	*	*	29	373	2619	2777	3116	2500	2083
Geology & Related Geological Sciences	2	17	1666	2529	*	*	*	5	56	2079	2542	*	*	*
Mathematics	1	24	1750	2459	*	*	*	2	58	2375	2548	*	*	*
Totals	66	1226						173	3953					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	13	197	$2198	$2878	*	*	*	16	483	$2260	$2828	*	*	*
MBA - Tech Undergraduate	7	44	2403	2912	*	*	*	7	100	2403	2888	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	13	217	2465	2936	*	*	*	15	653	2425	3032	*	*	*
MBA - Tech Undergraduate	6	90	2653	3110	*	*	*	6	237	2653	3161	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	5	167	2776	3119	*	*	*	7	481	2673	3145	*	*	*
MBA - Tech Undergraduate	5	81	3046	3193	*	*	*	5	180	3046	3203	*	*	*
Totals	49	796						56	2134					

DOCTORAL DEGREE CANDIDATES

	Interim Regional	Interim National	Interim Regional $	Interim National $	90th	50th	10th	Cumulative Regional	Cumulative National	Cumulative Regional $	Cumulative National $	90th	50th	10th
ENGINEERING														
Chemical	9	35	$3628	$3676	*	*	*	24	118	$3540	$3557	$3750	$3598	$3400
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	4	+	3000				1	11	3608	2892	*	*	*
Electrical (incl. Computer Engrg.)	+	35	+	3744				2	100	3167	3845	*	*	*
Mechanical	7	20	3240	3439	*	*	*	9	43	3286	3435	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	6	+	3240				5	34	3397	3479	*	*	*
SCIENCES														
Chemistry	5	44	2513	3090	*	*	*	15	137	2694	3113	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	2	8	2125	3266	*	*	*	3	27	2267	3292	*	*	*
Physics	+	8	+	3749				5	55	3345	3527	*	*	*
Totals	23	160						64	525					

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[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

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JULY 1986 MAPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     JULY 1986     MAPA REGIONAL INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   05/10/86 THROUGH 06/13/86        PART 1 - PAGE  1
          ------------------------

CURRICULUM                   ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
----------------------------------------------------------------------------------------------------------------------
ACCOUNTING                 / 1700   148   / 1637    14   / 1564     3   /              /              / 1610     4   /
                           / 1875         /              /              /              /              /              /
                           / 1416         /              /              /              /              /              /

----------------------------------------------------------------------------------------------------------------------
BUSINESS ADMINISTRATION &  / 1916     1   / 1730    31   / 1416    11   /              / 1646     2   / 1802     8   /
                           /              / 2083         /              /              /              /              /
                           /              / 1416         /              /              /              /              /

----------------------------------------------------------------------------------------------------------------------
MANAGEMENT INFO SYSTEMS    /              /              / 1750     1   /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

----------------------------------------------------------------------------------------------------------------------
MARKETING & DISTRIBUTION   / 1915     1   / 1468    10   / 1603    12   /              /              / 2000     1   /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

----------------------------------------------------------------------------------------------------------------------
ECONOMICS                  / 1976    11   / 2299    66   / 2139    10   /              /              / 1000     1   /
                           /              / 3000         /              /              /              /              /
                           /              / 1583         /              /              /              /              /

----------------------------------------------------------------------------------------------------------------------
HUMANITIES                 / 1957     4   / 1945    18   / 1508    69   /              / 1400     1   /              /
                           /              /              / 1833         /              /              /              /
                           /              /              / 1166         /              /              /              /

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SOCIAL SCIENCES            / 1940     9   / 2203    63   / 1540    34   /              / 2250     1   /              /
                           /              / 2667         / 2100         /              /              /              /
                           /              / 1583         / 1250         /              /              /              /

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AVERAGE MONTHLY SALARY OFFERS JULY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2470 1		
CHEMICAL	2250 1	2169 2	2450 1	2400 1	1850 1	2446 5
ELECTRICAL(INCL COMP ENG)	2153 6	2386 14	2716 11	2414 26 2578 2200	2467 4	2356 4
CIVIL	2304 3	1912 3	2166 1	2630 1	2258 2	1983 24 2120 1733
GEOLOGICAL						
INDUSTRIAL		1917 1	2100 1		2342 1	

JULY 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL	2283 3	2331 7	2000 1	2350 11	2335 12	2327 14
METALLURGICAL		1917 1		2325 1	2475 1	
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2000 1	2251 3	2250 1	1898 11

JULY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						1950 1
ALLIED HEALTH PROFESSIONS			1333 1			
BIOLOGICAL	2225 2	2083 1	1717 3			
CHEMISTRY		1600 1				2134 2
COMPUTER SCIENCE	2104 9	2101 6	1809 13	2330 5	2253 1	2295 2
MATHEMATICS	1875 2	1709 9	1857 3	2210 1		1917 1
OTHER PHYSICAL & EARTH	2700 1	2136 3	2002 2	2477 2		

JULY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING			1631 4	1623 4		
BUSINESS ADMINISTRATION &	1917 2		1625 1	1468 6	1975 1	
MANAGEMENT INFO SYSTEMS				2108 1		
MARKETING & DISTRIBUTION	1958 2	1302 4		1433 2		
ECONOMICS	1896 2		2200 1	1750 2	1416 1	3000 1
HUMANITIES	2000 1		1656 3	1700 3	1750 1	
SOCIAL SCIENCES	2250 1	1333 1	2083 3	1747 5		

JULY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2461 24 2525 2400		2443 4	2504 6	2322 3	2100 1
ELECTRICAL(INCL COMP ENG)	2528 3	2469 39 2750 2300	2397 82 2520 2225	2650 1	2345 5	
CIVIL	2088 2		3600 1	2189 2	1916 1	
GEOLOGICAL						
INDUSTRIAL	2329 2	2250 1	2192 12	2503 3	2170 2	2350 1

JULY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
MECHANICAL	2430	6	2333	1	2341 2458 2200	25	2200	2	2167	3	2370	5
METALLURGICAL					2425	1					2427	1
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY			2087	2	2136	10	1920	1	2360	1	1667	1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
AGRICULTURAL	1250	1					1545	1				
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL	1803	3	2000	1								
CHEMISTRY	1844	6					1750	1			1860	1
COMPUTER SCIENCE	2242	5	2216	17	2237	16	2425	1	1620	2	2177	3
MATHEMATICS	2083	1	1945	3	2262	5						
OTHER PHYSICAL & EARTH	2285	4	2375	1	2229	2						

JULY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1865 5		1656 4			
BUSINESS ADMINISTRATION &	1860 1	1239 3	1604 2		1583 1	
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION	1812 3		2058 1			
ECONOMICS		2419 14		1833 1		1633 3
HUMANITIES			1250 3	1450 3	1633 1	1312 3
SOCIAL SCIENCES		2541 8		1742 2	1125 2	1485 4

JULY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2613 6	2255 3		2100 2		
ELECTRICAL(INCL COMP ENG)		2516 16	2339 21 2442 2300	2043 9		1936 3
CIVIL	2583 1	2164 4	1845 8		1660 2	1600 1
GEOLOGICAL						
INDUSTRIAL		2291 1				

JULY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2255 2	2387 4	2304 4	2000 8		
METALLURGICAL						
MINING & MINERAL	2300 1					
NUCLEAR						
PETROLEUM	2800 1					
ENGINEERING TECHNOLOGY		1875 5	1739 3	1083 1		

JULY 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS			1250 1	2041 1		1679 2
BIOLOGICAL		1725 3				1208 1
CHEMISTRY	2210 1	1625 2		1800 1		1400 1
COMPUTER SCIENCE	2350 1	2078 6	1939 3			2692 2
MATHEMATICS	2200 1	2006 4		1751 6	1391 1	
OTHER PHYSICAL & EARTH		2250 1	1208 1			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2047 14	2600 2	2000 1			
MBA--TECH	2083 1	2416 1				2166 1

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   05/10/86 THROUGH 06/13/86
   ------------------------------------------------------------------------------------------------------------------

   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY 1986   MAPA REGIONAL INTERIM REPORT
   ------------------------------------------------------------------------------------------------------------------

CURRICULUM                   CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
---------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH              /             /             /             /             /             /             /
                           /             /             /             /             /             /             /
                           /             /             /             /             /             /             /

---------------------------------------------------------------------------------------------------------------------
MBA--TECH                  /             /             / 2500       1  /             /             /             /
                           /             /             /             /             /             /             /
                           /             /             /             /             /             /             /

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	3500 1		2250 1		1995 1	1500 1
MBA--TECH						

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1747 1875 1583	709	1635 1917 1250	37	1663	15			1000	1	1673	10
BUSINESS ADMINISTRATION &	1878	6	1710 2100 1333	57	1520 1875 1166	40	2066	1	1646	2	1803	11
MANAGEMENT INFO SYSTEMS	2097	3	1833	2	1605	3						
MARKETING & DISTRIBUTION	1915	1	1531	19	1540 1875 1165	48			2100	1	2000	2
ECONOMICS	1951	15	2174 2500 1583	86	1770 2500 1250	22			2072	3	1450	2
HUMANITIES	1957	5	1852 2400 1416	24	1532 1900 1166	82			1400	1		
SOCIAL SCIENCES	1920	15	2171 2667 1583	69	1524 2000 1200	44			2250	1		

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2342 4		
CHEMICAL	2250 1	2169 2	2450 1	2463 2	2305 4	2422 6
ELECTRICAL(INCL COMP ENG)	2156 8	2361 19	2528 32 3000 2250	2387 75 2513 2200	2422 9	2301 11
CIVIL	2304 3	1912 3	2166 1	2441 4	2160 4	1977 54 2125 1750
GEOLOGICAL						
INDUSTRIAL	2124 8	2033 6	2349 14	2331 8	2398 5	2330 12

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MECHANICAL	2283 3	2377 8	2067 3	2308 38 2441 2165	2320 28 2510 2076	2294 18
METALLURGICAL		1917 1		2318 7	2475 1	
MINING & MINERAL						
NUCLEAR				2292 2		
PETROLEUM						
ENGINEERING TECHNOLOGY			2140 3	2114 4	2194 3	1906 18

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						1950 1
ALLIED HEALTH PROFESSIONS			1736 3			
BIOLOGICAL	2225 2	2083 1	1717 3		2100 1	
CHEMISTRY		1509 2			2000 1	2134 2
COMPUTER SCIENCE	2061 19	1961 25 2500 1542	2207 43 2517 1833	2301 16	2427 2	2268 4
MATHEMATICS	1951 6	1910 27 2292 1542	1934 4	2326 13		2222 3
OTHER PHYSICAL & EARTH	2700 1	2102 4	2002 2	2424 3		

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
ACCOUNTING	1841	9	1818	3	1731	16	1628	5	1875	1	1795	4
BUSINESS ADMINISTRATION &	2017	8	1486	10	1858	7	1590	8	1914	4	1450	1
MANAGEMENT INFO SYSTEMS	2000	1	1600	1	1500	1	2108	1			2036	3
MARKETING & DISTRIBUTION	1879	4	1506 1708 1384	22	1514	3	1433	2	1844	3	1725	1
ECONOMICS	2135	5	1704	6	2200	1	1792	4	1416	1	2525	2
HUMANITIES	2000	1	1330	4	1656	3	1700	3	1750	1		
SOCIAL SCIENCES	2211	3	1092	2	1916	5	1844	6	1833	1		

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2490 2550 2390	72	2200	1	2421	11	2465	9	2453	10	2175	3
ELECTRICAL(INCL COMP ENG)	2394	7	2427 2700 2208	69	2392 2540 2233	217	2475	5	2344	10	2347	8
CIVIL	2088	2			3025	2	2189	2	1916	1		
GEOLOGICAL												
INDUSTRIAL	2319	12	2188	4	2242 2385 2125	45	2474	15	2371	11	2399	8

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
MECHANICAL	2438 2550 2300	24	2403	6	2334 2500 2170	71	2333	6	2374	9	2349 2450 2250	21
METALLURGICAL	2400	3	2319	3	2365	5					2341	15
MINING & MINERAL									2083	1		
NUCLEAR	2360	1			2300	1						
PETROLEUM											2291	1
ENGINEERING TECHNOLOGY			2088	3	2165 2370 1916	21	1920	1	2360	1	2033	5

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
AGRICULTURAL	1620	2					2023	2				
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL	2152	5	2000	1								
CHEMISTRY	1868	14			2250	1	1750	1	2250	1	1860	1
COMPUTER SCIENCE	2334	14	2193 2417 1700	44	2274 2458 2000	50	2425	1	1738	4	2264	6
MATHEMATICS	1750	2	2137	11	2326	16						
OTHER PHYSICAL & EARTH	2311	5	2375	1	2229	2			2300	1		

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1953 2031 1915	20			1736	6	1199	1	1333	1	1569	3
BUSINESS ADMINISTRATION &	2125	3	1471	4	1625	3	1271	4	1583	1		
MANAGEMENT INFO SYSTEMS	1917	3	1833	1	1944	3						
MARKETING & DISTRIBUTION	1790	8	1300	1	1974	6	1199	1				
ECONOMICS	1620	1	2419	14	2000	1	1516	2			1633	3
HUMANITIES					1229	4	1450	3	1633	1	1287	5
SOCIAL SCIENCES	1958	1	2541	8			1742	2	1208	4	1485	4

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				1893 6		
CHEMICAL	2603 16	2238 6	2582 2	1867 9		
ELECTRICAL(INCL COMP ENG)	2584 3	2469 39 2600 2250	2400 73 2517 2300	1931 39 2375 1559	2416 1	2066 6
CIVIL	2532 2	2019 16	1897 9	1930 1	1660 2	1600 1
GEOLOGICAL						
INDUSTRIAL		2146 4	2284 2	1930 2		

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2191 9	2302 12	2331 26 2500 2250	1696 26 2217 1559		
METALLURGICAL						
MINING & MINERAL	2275 2			1199 1		
NUCLEAR				1800 1		
PETROLEUM	3016 16		2479 1			
ENGINEERING TECHNOLOGY		1988 7	1988 5	1083 1		

JULY 1986 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS			1250 1	2041 1	1712 1	1679 2
BIOLOGICAL		1544 4		1199 1		1208 1
CHEMISTRY	2210 1	1625 2		1800 1		1400 1
COMPUTER SCIENCE	2277 7	2176 12	2203 14	1924 23 2200 1485		2304 4
MATHEMATICS	2210 5	2078 11	2533 4	1582 10	1391 1	
OTHER PHYSICAL & EARTH	2350 1	1917 3	1208 1	1558 1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 MAPA REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
MBA--NON-TECH	2036	15	2317	3	2000	1			2000	1		
MBA--TECH	2083	2	2416	1					2250	1	2166	1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 MAPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	2791 1	3584 1	2333 1			
MBA--TECH			2500 1			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 MAPA REGIONAL CUMULATIVE REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	3500 1		2250 1		1995 1	1500 1
MBA--TECH						

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1986

MIDWESTERN REGION (MCPA)

- University of Akron
- Case Western Reserve University
- University of Chicago - Graduate School of Business
- Cleveland State University
- University of Detroit
- Illinois Institute of Technology
- University of Illinois at Chicago
- University of Illinois - Commerce and Business
- University of Illinois - College of Engineering
- Indiana University
- Iowa State University - Engineering
- Iowa State University - Sciences and Humanities
- University of Iowa
- University of Iowa - Engineering
- University of Kansas - College of Arts
- University of Kansas - College of Business
- University of Kansas - College of Engineering
- Michigan State University
- Michigan Technological University
- University of Michigan - Ann Arbor College of Engineering
- University of Michigan - Ann Arbor Graduate School of Business
- University of Michigan - Dearborn
- University of Minnesota - School of Management
- University of Missouri - Columbia-College of Engineering
- University of Missouri - Rolla
- University of Missouri - St. Louis
- University of North Dakota
- Northwestern University
- Northwestern University - Kellogg Graduate School
- Ohio State University - College of Administrative Science
- Ohio State University - College of Arts and Science
- Ohio State University - College of Engineering
- Ohio University
- Purdue University
- Southern Illinois University - Carbondale
- Southern Illinois University - Edwardsville
- Southwest Missouri State University
- University of Toledo
- Washington University - School of Business
- Wayne State University
- University of Wisconsin - Madison-College of Arts
- University of Wisconsin - Madison-College of Business
- University of Wisconsin - Madison-College of Engineering

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	341	826	$1775	$1789	$1958	$1750	$1650	927	2586	$1759	$1769	$1916	$1750	$1625
Business Administration & Management	58	122	1713	1671	2166	1700	1200	167	455	1674	1637	2140	1625	1250
Management Information Systems	16	64	1930	1981	*	*	*	52	222	1881	1897	2200	1836	1542
Marketing & Distribution	70	179	1596	1585	1833	1583	1333	165	498	1612	1589	1875	1583	1333
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	17	29	1857	1675	*	*	*	29	82	1792	1649	2083	1791	1417
Humanities	7	26	1442	1469	*	*	*	12	89	1383	1465	*	*	*
Social Sciences	15	83	1578	1405	*	*	*	21	142	1570	1456	1950	1500	1200
ENGINEERING														
Aerospace & Aeronautical	15	32	2423	2334	*	*	*	77	175	2363	2287	2548	2359	2225
Chemical	72	137	2460	2463	2583	2480	2367	191	405	2456	2443	2583	2480	2333
Civil (incl Construction, Sanitary, & Transportation Engrg)	32	122	2017	2032	2441	2000	1625	138	384	1954	2003	2300	1950	1625
Electrical (incl Computer Engrg)	266	579	2364	2313	2557	2410	2083	749	1855	2345	2299	2550	2400	2000
Geological	1	3	2625	2000	*	*	*	6	10	2072	2013	*	*	*
Industrial	44	94	2225	2241	2500	2225	1931	165	310	2271	2250	2500	2300	1983
Mechanical	128	308	2377	2313	2600	2400	2125	433	1072	2345	2292	2550	2366	2125
Metallurgical (incl Metallurgy & Ceramic Engrg.)	8	15	2335	2364	*	*	*	41	66	2323	2315	2500	2375	2100
Mining & Mineral	+	1	+	2250				+	1	+	2250			
Nuclear (incl Engrg Physics)	5	8	2466	2326	*	*	*	24	35	2336	2269	2499	2358	2200
Petroleum	1	41	2800	2809	*	*	*	17	114	2858	2755	*	*	*
Engineering Technology	11	37	2183	2182	*	*	*	25	170	2248	2180	2500	2300	1975
SCIENCES														
Agricultural Sciences	2	35	1923	1667	*	*	*	2	68	1923	1579	*	*	*
Allied Health Professions	1	1	1225	1225	*	*	*	2	9	1494	1641	*	*	*
Biological Sciences	1	1	1583	1583	*	*	*	4	12	1458	1751	*	*	*
Chemistry	7	9	1886	1873	*	*	*	11	31	1984	1975	*	*	*
Computer Science	115	187	2221	2196	2528	2220	1825	242	643	2209	2166	2500	2209	1892
Mathematics	11	23	2263	2114	*	*	*	19	67	2105	1984	*	*	*
Other Physical & Earth Sciences	+	5	+	1607				9	32	1787	1834	*	*	*
Totals	1244	2967						3528	9533					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 1   February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	336	817	$1771	$1793	$1958	$1750	$1650	914	2556	$1754	$1770	$1915	$1750	$1625
Business Administration	12	45	1751	1567	*	*	*	25	136	1607	1632	2250	1600	1000
Financial Analysts	12	22	1743	1805	*	*	*	18	56	1787	1779	*	*	*
Management Trainee	87	223	1769	1636	2166	1750	1333	180	599	1691	1603	2140	1613	1300
Personnel & Labor Relations	4	9	1446	1443	*	*	*	8	34	1588	1606	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	53	122	2075	2092	2400	2083	1825	117	408	2043	2063	2427	2083	1625
Computer Scientists (incl Systems Analysts)	89	147	2219	2186	2517	2220	1833	177	432	2173	2166	2500	2200	1775
Mathematicians/Statisticians	9	14	2261	2119	*	*	*	18	41	2004	1859	*	*	*
MARKETING & SALES														
Advertising/Marketing	5	25	1686	1675	*	*	*	25	99	1729	1672	2225	1700	1350
Retail/Wholesale Sales	44	89	1623	1600	1842	1583	1416	97	311	1624	1610	1875	1617	1333
Technical Sales	12	40	1777	1696	*	*	*	40	107	1897	1773	2400	1905	1500
ALL OTHER OCCUPATIONS														
Communications Occupations	+	6	+	1369				9	33	2181	1710	*	*	*
Engineers (Engrg Degree Required)	551	1310	2360	2317	2567	2415	2040	1807	4443	2326	2292	2550	2375	1975
Farm & Natural Resources Management	1	8	1970	1355	*	*	*	2	22	2035	1627	*	*	*
Health-Related Occupations	1	5	1225	1318	*	*	*	3	19	1562	1526	*	*	*
Insurance & Real Estate Occupations	6	15	1650	1748	*	*	*	13	35	1673	1709	*	*	*
Production Occupations	14	21	2054	2043	*	*	*	42	70	2127	1994	2425	2208	1810
Researchers—Nonscientific	+	7	+	1699				3	21	1882	1703	*	*	*
Researchers—Scientific	7	16	1858	1859	*	*	*	19	62	2079	2015	*	*	*
Social Workers & Recreational Workers	+	17	+	1357				1	25	1806	1367	*	*	*
Transportation & Distribution Occupations	1	9	1300	1767	*	*	*	10	24	1691	1770	*	*	*
Totals	1244	2967						3528	9533					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non-Military Employment)

	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	6	49	$1947	$2150	*	*	*	36	194	$1924	$2110	$2383	$1875	$1650
MBA (Nontechnical Undergraduate)	37	68	2384	2326	$2917	$2250	$2042	98	224	2225	2224	2791	2210	1665
MBA (Technical Undergraduate)	7	10	2412	2419	*	*	*	19	33	2543	2467	*	*	*
MS-Business (incl Mgmt , Mktg , Finance, etc)	21	23	2211	2180	2333	2167	2083	34	42	2248	2261	2750	2188	2000
Administration (incl Public, Hospital, etc)	+	1	+	2666				+	2	+	2208			
Industrial Mgmt. (incl Industrial Admin)	1	1	1750	1750	*	*	*	3	4	2414	2310	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	4	+	1217				2	14	2020	1426	*	*	*
Social Sciences	2	7	1917	1636	*	*	*	3	15	1861	1591	*	*	*
ENGINEERING														
Chemical	2	18	2834	2721	*	*	*	4	32	2754	2659	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	13	13	2494	2494	*	*	*	34	44	2441	2433	2817	2500	2000
Electrical (incl Computer Engrg)	50	73	2828	2819	3000	2833	2583	98	162	2805	2810	3000	2796	2542
Industrial	3	6	3041	2762	*	*	*	5	12	2825	2718	*	*	*
Mechanical	9	26	2757	2767	*	*	*	27	83	2680	2721	3000	2725	2165
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	9	9	2664	2664	*	*	*	10	15	2660	2634	*	*	*
Nuclear (incl Engrg Physics)	+	3	+	3078				+	3	+	3078			
SCIENCES														
Chemistry	5	6	2115	2125	*	*	*	5	9	2115	2218	*	*	*
Computer Science	19	28	2891	2847	*	*	*	42	80	2836	2708	3000	2819	2483
Geology & Related Geological Sciences	2	8	1793	2378	*	*	*	4	19	2017	2389	*	*	*
Mathematics	+	1	+	2400				+	9	+	2436			
Totals	186	354						424	996					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	6	15	$2424	$2459	*	*	*	8	60	$2415	$2383	*	*	*
MBA - Tech Undergraduate	3	3	3333	3333	*	*	*	6	11	2861	2643	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	5	16	2432	2384	*	*	*	11	36	2523	2392	*	*	*
MBA - Tech Undergraduate	2	5	2666	2756	*	*	*	2	11	2666	2777	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	1	2	2500	2621	*	*	*	8	12	2406	2333	*	*	*
MBA - Tech Undergraduate	2	2	3251	3251	*	*	*	2	2	3251	3251	*	*	*
Totals	19	43						37	132					

DOCTORAL DEGREE CANDIDATES

	Interim Regional	Interim National	Interim Avg. Regional	Interim Avg. National	90th	50th	10th	Cumulative Regional	Cumulative National	Cumulative Avg. Regional	Cumulative Avg. National	90th	50th	10th
ENGINEERING														
Chemical	5	7	$3675	$3641	*	*	*	24	37	$3549	$3532	$3880	$3521	$3333
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	3	+	3225				+	4	+	2960			
Electrical (incl. Computer Engrg.)	8	11	3715	3835	*	*	*	11	30	3755	3742	*	*	*
Mechanical	1	1	2625	2625	*	*	*	2	11	2563	3486	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	3	3	3167	3167	*	*	*	6	14	3533	3479	*	*	*
SCIENCES														
Chemistry	13	15	3189	3108	*	*	*	18	38	3188	3049	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	1	+	2491				+	2	+	2671			
Physics	6	7	3418	3451	*	*	*	7	28	3400	3505	*	*	*
Totals	36	48						68	164					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

FEBRUARY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1765 1875 1667	275	1615	4	1528	3			1678	4		
BUSINESS ADMINISTRATION &	2042	2	1755	5	1526	18	1907	1	1765	3		
MANAGEMENT INFO SYSTEMS	2057	3	1825	2	1728	2	2199	1				
MARKETING & DISTRIBUTION			1358	5	1591 1833 1416	41					1667	1
ECONOMICS			1792	2								
HUMANITIES			1229	2	1406	3						
SOCIAL SCIENCES			1250	1	1806	3	1966	1	1354	2		

FEBRUARY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AEROSPACE & AERONAUTICAL							2427	11				
CHEMICAL							2425	1	2450	1		
ELECTRICAL(INCL COMP ENG)	1750	1	2322	3	2063	9	2456 2585 2275	92	2478	9	2250	1
CIVIL					2110	3					2002	8
GEOLOGICAL												
INDUSTRIAL	1917	1			2433	1	2414	3	2342	5	2125	1

FEBRUARY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL		1750 1		2362 25 2535 2250	2433 21 2600 2150	
METALLURGICAL					2300 1	
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2289 3		

FEBRUARY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL			1583 1			
CHEMISTRY						
COMPUTER SCIENCE	2090 6	1848 14	2239 9	2456 19	2252 2	
MATHEMATICS		1615 1		2210 1		
OTHER PHYSICAL & EARTH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/11/86 THROUGH 02/07/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	1893 9	1935 5	1917 3	1375 1	1600 1	1710 1
BUSINESS ADMINISTRATION &	2013 7	1586 4	1880 5	2065 3	2083 1	
MANAGEMENT INFO SYSTEMS		2021 2			1792 3	
MARKETING & DISTRIBUTION	1799 7	1474 5	1473 2	1740 5	1644 3	
ECONOMICS				2250 1		
HUMANITIES						
SOCIAL SCIENCES		1833 1		1521 4		

FEBRUARY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
AEROSPACE & AERONAUTICAL			2240	1	2433	1						
CHEMICAL	2491 2550 2410	42	1958	1	2423	3	2500	2	2478	5		
ELECTRICAL(INCL COMP ENG)	2346	8	2383 2500 2293	25	2400 2508 2255	56	2083	1	2455	5	2439	6
CIVIL	2320	2							2425	1		
GEOLOGICAL												
INDUSTRIAL	2414	3	2000	1	2202	9	2460	4	2416	1		

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2468 33 2625 2340		2390 17	2417 3	2389 3	2298 4
METALLURGICAL						2292 6
MINING & MINERAL						
NUCLEAR						2499 1
PETROLEUM						
ENGINEERING TECHNOLOGY	2300 1		2163 6			

FEBRUARY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1923 2					
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	1854 5			2100 1		
COMPUTER SCIENCE	2230 23 2305 2185	2206 7	2319 12	2083 1	2083 1	2350 2
MATHEMATICS	1905 1	2504 2	2469 4		2250 1	
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
INIERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1911 2000 1725	26	1875	1	1725	5	1483	1	1458	1	1708	1
BUSINESS ADMINISTRATION &	2000	1	1417	1	1580	2	1387	3	1171	2		
MANAGEMENT INFO SYSTEMS			1916	1	2038	2						
MARKETING & DISTRIBUTION			1500	1								
ECONOMICS			1839	14								
HUMANITIES			1710	2								
SOCIAL SCIENCES			1708	2			1000	1				

FEBRUARY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM		RESEARCH/CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL			2483	2								
CHEMICAL	2523	11	2332	3	2168	2	1931	1				
ELECTRICAL(INCL COMP ENG)	2535	5	2233	11	2322	17	1771	11	1924	2	2298	4
CIVIL	2377	4	2000	1	2105	2	2333	1	1708	10		
GEOLOGICAL	2625	1										
INDUSTRIAL			2159	6	2325	2	1878	6			2292	1

FEBRUARY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2580 7	2188 2	2352 4	1785 7		2370 1
METALLURGICAL	2633 1					
MINING & MINERAL						
NUCLEAR		2333 1	2499 3			
PETROLEUM	2800 1					
ENGINEERING TECHNOLOGY						1875 1

FEBRUARY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						1225 1
BIOLOGICAL						
CHEMISTRY	1833 1					
COMPUTER SCIENCE	2256 4	2157 9	2359 4	2177 2		
MATHEMATICS				2025 1		
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2170 12	2633 11	2210 1		2450 1	
MBA--TECH		2583 2	2292 1			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	2550 2		2317 1	2360 5	2833 1	
MBA--TECH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH		2168 3				
MBA--TECH		2356 4				

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor College of Engineering
University of Michigan - Ann Arbor Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
Southwest Missouri State University
University of Toledo
Washington University - School of Business
Wayne State University
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	221	682	$1759	$1759	$1875	$1750	$1666	1148	3268	$1759	$1767	$1915	$1750	$1625
Business Administration & Management	19	119	1699	1592	*	*	*	186	574	1677	1628	2100	1625	1250
Management Information Systems	11	62	1983	1887	*	*	*	63	284	1899	1895	2208	1875	1542
Marketing & Distribution	13	79	1566	1572	*	*	*	178	577	1608	1587	1875	1583	1325
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	8	34	1575	1568	*	*	*	37	116	1745	1625	2042	1750	1417
Humanities	8	37	1533	1463	*	*	*	20	126	1443	1464	1916	1392	1125
Social Sciences	3	32	1755	1480	*	*	*	24	174	1593	1460	1966	1542	1200
ENGINEERING														
Aerospace & Aeronautical	18	40	2347	2216	*	*	*	95	215	2360	2274	2548	2365	2210
Chemical	37	174	2480	2496	2625	2525	2367	228	579	2460	2459	2600	2500	2335
Civil (incl Construction, Sanitary, & Transportation Engrg)	23	123	2022	2020	2330	2000	1758	161	507	1963	2007	2300	1950	1667
Electrical (incl Computer Engrg)	163	655	2431	2367	2600	2500	2166	912	2510	2360	2317	2557	2400	2082
Geological	+	2	+	2563				6	12	2072	2105	*	*	*
Industrial	47	111	2268	2242	2500	2297	1931	212	421	2270	2248	2500	2300	1950
Mechanical	90	319	2401	2357	2575	2427	2208	523	1391	2355	2307	2550	2375	2125
Metallurgical (incl Metallurgy & Ceramic Engrg)	10	15	2336	2337	*	*	*	51	81	2326	2319	2500	2333	2150
Mining & Mineral	+	2	+	1641				+	3	+	1844			
Nuclear (incl Engrg Physics)	2	3	2317	2369	*	*	*	26	38	2335	2277	2499	2358	2200
Petroleum	1	54	2750	2776	*	*	*	18	168	2852	2762	*	*	*
Engineering Technology	8	49	2258	2200	*	*	*	33	219	2250	2184	2381	2300	2000
SCIENCES														
Agricultural Sciences	3	10	1342	1588	*	*	*	5	78	1574	1580	*	*	*
Allied Health Professions	+	2	+	1659				2	11	1494	1644	*	*	*
Biological Sciences	+	4	+	1212				4	16	1458	1617	*	*	*
Chemistry	5	12	2096	1918	*	*	*	16	43	2019	1959	*	*	*
Computer Science	64	244	2309	2220	2504	2355	2075	306	887	2230	2181	2500	2248	1916
Mathematics	6	28	2168	2095	*	*	*	25	95	2120	2017	2500	2212	1615
Other Physical & Earth Sciences	+	14	+	2080				9	46	1787	1909	*	*	*
Totals	760	2906						4288	12439					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	216	673	$1755	$1760	$1875	$1750	$1660	1130	3229	$1754	$1768	$1891	$1750	$1625
Business Administration	5	40	1398	1555	*	*	*	30	176	1572	1614	2083	1500	1000
Financial Analysts	6	22	1774	1716	*	*	*	24	78	1783	1761	2025	1871	1250
Management Trainee	17	146	1844	1695	*	*	*	197	745	1705	1621	2166	1625	1300
Personnel & Labor Relations	2	5	1950	1547	*	*	*	10	39	1660	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	22	127	2158	2107	2500	2212	1667	139	535	2061	2073	2467	2083	1625
Computer Scientists (incl. Systems Analysts)	48	218	2293	2239	2517	2329	1930	225	650	2198	2190	2500	2210	1800
Mathematicians/Statisticians	4	16	1985	2001	*	*	*	22	57	2000	1899	2500	1938	1600
MARKETING & SALES														
Advertising/Marketing	6	27	1608	1556	*	*	*	31	126	1706	1647	2200	1677	1350
Retail/Wholesale Sales	13	64	1631	1656	*	*	*	110	375	1625	1618	1875	1621	1375
Technical Sales	8	19	1866	1746	*	*	*	48	126	1891	1769	2417	1905	1417
ALL OTHER OCCUPATIONS														
Communications Occupations	4	20	1949	1546	*	*	*	13	53	2109	1648	*	*	*
Engineers (Engrg. Degree Required)	387	1455	2381	2348	2575	2426	2100	2194	5898	2336	2306	2550	2383	2000
Farm & Natural Resources Management	+	4	+	1709				2	26	2035	1640	*	*	*
Health-Related Occupations	+	3	+	1361				3	22	1562	1503	*	*	*
Insurance & Real Estate Occupations	3	17	1572	1608	*	*	*	16	52	1654	1676	*	*	*
Production Occupations	2	14	1921	1904	*	*	*	44	84	2118	1979	2425	2208	1791
Researchers—Nonscientific	3	3	1681	1681	*	*	*	6	24	1781	1701	*	*	*
Researchers—Scientific	12	26	2319	2188	*	*	*	31	88	2172	2066	2548	2210	1750
Social Workers & Recreational Workers	1	3	1125	1075	*	*	*	2	28	1466	1336	*	*	*
Transportation & Distribution Occupations	1	4	1900	1579	*	*	*	11	28	1710	1742	*	*	*
Totals	760	2906						4288	12439					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	99	$2000	$2215	*	*	*	37	293	$1926	$2146	$2383	$1875	$1650
MBA (Nontechnical Undergraduate)	33	62	2386	2327	$3000	$2416	$1792	131	286	2265	2247	2833	2250	1750
MBA (Technical Undergraduate)	6	14	2981	2771	*	*	*	25	47	2648	2557	3500	2500	2167
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	1	+	3025				34	43	2248	2279	2750	2188	2000
Administration (incl. Public, Hospital, etc.)	1	3	2067	1979	*	*	*	1	5	2067	2071	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	4	5	2375	2350	*	*	*	7	9	2391	2332	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1384				2	16	2020	1421	*	*	*
Social Sciences	+	2	+	1499				3	17	1861	1580	*	*	*
ENGINEERING														
Chemical	9	19	2681	2681	*	*	*	13	51	2703	2667	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	7	19	2667	2477	*	*	*	41	63	2480	2446	2818	2500	2125
Electrical (incl. Computer Engrg.)	30	85	2830	2840	3000	2854	2583	128	247	2811	2821	3000	2808	2558
Industrial	2	11	2784	2667	*	*	*	7	23	2813	2694	*	*	*
Mechanical	8	50	2882	2664	*	*	*	35	133	2726	2699	3000	2725	2170
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	7	+	2773				10	22	2660	2678	*	*	*
Nuclear (incl. Engrg. Physics)	+	1	+	2590				+	4	+	2956			
SCIENCES														
Chemistry	+	+	+	+				5	9	2115	2218	*	*	*
Computer Science	25	61	2934	2759	3217	3000	2600	67	141	2872	2730	3042	2958	2483
Geology & Related Geological Sciences	+	7	+	2783				4	26	2017	2495	*	*	*
Mathematics	2	10	2654	2865	*	*	*	2	19	2654	2662	*	*	*
Totals	128	458						552	1454					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	10	25	$2402	$2430	*	*	*	18	85	$2408	$2397	*	*	*
MBA - Tech Undergraduate	2	4	2915	2738	*	*	*	8	15	2874	2668	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	23	27	3110	3011	$3900	$3167	$2500	34	63	2920	2657	$3750	$2888	$2167
MBA - Tech Undergraduate	6	7	3090	3059	*	*	*	8	18	2984	2887	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	22	28	2872	2686	3500	2917	2152	30	40	2748	2580	3333	2917	2083
MBA - Tech Undergraduate	4	4	3144	3144	*	*	*	6	6	3180	3180	*	*	*
Totals	67	95						104	227					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	2	7	$3439	$3408	*	*	*	26	44	$3541	$3512	$3880	$3500	$3333
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	1	3765	3765	*	*	*	1	5	3765	3121	*	*	*
Electrical (incl. Computer Engrg.)	3	5	4197	3930	*	*	*	14	35	3850	3769	*	*	*
Mechanical	1	7	2791	3526	*	*	*	3	18	2639	3501	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	1	6	3416	3614	*	*	*	7	20	3517	3519	*	*	*
SCIENCES														
Chemistry	3	8	2969	2859	*	*	*	21	46	3157	3016	3400	3141	2750
Mathematics (incl. Oprs. Research Statistics, & Acturarial Science)	+	2	+	3709				+	4	+	3190			
Physics	+	2	+	3215				7	30	3400	3485	*	*	*
Totals	11	38						79	202					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1757 184 1833 1683	1707 4	1670 3			1381 2
BUSINESS ADMINISTRATION &		1541 3	1779 2	1400 1	1700 3	
MANAGEMENT INFO SYSTEMS		1916 1	1755 2	1880 1	2100 1	
MARKETING & DISTRIBUTION		1500 1	1625 3	1460 1		1583 1
ECONOMICS	1750 1	1083 1	1591 2			
HUMANITIES			1708 3			
SOCIAL SCIENCES						

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　　FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM PERIOD 02/08/86 THROUGH 03/07/86　　PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2347 18		
CHEMICAL					2010 2	2383 1
ELECTRICAL(INCL COMP ENG)	2325 3		2370 11	2485 69 2630 2350	2411 4	
CIVIL			2083 1			2113 4
GEOLOGICAL						
INDUSTRIAL	2314 5		2500 1	2298 10	2283 3	2450 1

MARCH 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL			2418 2	2378 12	2397 34 2575 2200	
METALLURGICAL				2239 3	2458 1	
MINING & MINERAL						
NUCLEAR				2208 1		
PETROLEUM						
ENGINEERING TECHNOLOGY				2253 1		

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1551 1	950 1			
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	1750 1	2083 1	2360 17	2327 12	2434 1	
MATHEMATICS						
OTHER PHYSICAL & EARTH						

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/03/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	1686 4	1950 1	1780 6	1965 4	1925 3	
BUSINESS ADMINISTRATION &	1629 2	1500 1	1858 2	1821 4	1850 1	
MANAGEMENT INFO SYSTEMS		1848 1			2000 1	
MARKETING & DISTRIBUTION	1000 1	1500 1		1666 1	1858 3	
ECONOMICS		1583 2			1708 2	
HUMANITIES	1800 1	1384 1				
SOCIAL SCIENCES	2300 1			1716 1		

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2505 12		2425 2	2325 4	2521 4	
ELECTRICAL(INCL COMP ENG)	2519 7	2407 11	2396 23 2517 2100		2500 2	2358 3
CIVIL	2338 2				2425 1	2250 1
GEOLOGICAL						
INDUSTRIAL	2394 4	2183 8	2404 7	2500 1	2425 1	

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELFCTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2587	7	2375	2	2327	12			2480	5	2333	5
METALLURGICAL					2433	1			2425	1	2275	3
MINING & MINERAL												
NUCLEAR					2425	1						
PETROLEUM												
ENGINEERING TECHNOLOGY	2319	4			2242	2						

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 2 - PAGE 4

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				1525 1		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	2108 4					
COMPUTER SCIENCE	2263 2	2235 8	2451 6		2325 2	
MATHEMATICS		2238 5				
OTHER PHYSICAL & EARTH						

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1844 7		1733 1	1483 1		1583 1
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS	2600 1	2104 2	1750 1			
MARKETING & DISTRIBUTION		1200 1				
ECONOMICS						
HUMANITIES		1279 2				1400 1
SOCIAL SCIENCES						1250 1

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　　FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM PERIOD 02/08/86 THROUGH 03/07/86　　PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2589 12					
ELECTRICAL(INCL COMP ENG)	2554 5	2461 5	2522 11	2043 8		1667 1
CIVIL		1910 2	2118 2	2064 3	1767 7	
GEOLOGICAL						
INDUSTRIAL		2291 1		1829 5		

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2545 5	2354 2	2312 3	2000 1		
METALLURGICAL	2500 1					
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2750 1					
ENGINEERING TECHNOLOGY				2050 1		

MARCH 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 02/08/86 THROUGH 03/07/86 — PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	2050 1					
COMPUTER SCIENCE	2396 5		2433 5	2055 3		1417 1
MATHEMATICS				1817 1		
OTHER PHYSICAL & EARTH						

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD  02/08/86 THROUGH 03/07/86
   ---------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MARCH 1986   MCPA REGIONAL INTERIM REPORT
   ---------------------------------------------------------------------------------------------------------------
CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             / 2275    11   / 2374    10   /              / 2250      1   / 2500      1   / 1667      1   /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
------------------------------------------------------------------------------------------------------------------------
MBA--TECH                 /              / 3750      1   /              /              / 3083      1   /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
------------------------------------------------------------------------------------------------------------------------
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	3083 2		1375 1	3000 3		
MBA--TECH			2500 1			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM		RESEARCH, CON		UILTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA--NON-TECH			2250	1	2500	1					2250	1
MBA--TECH	2550	1	3000	2								

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1986

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor College of Engineering
University of Michigan - Ann Arbor Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
Southwest Missouri State University
University of Toledo
Washington University - School of Business
Wayne State University
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 3   April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/8/86 THROUGH 4/11/86

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	302	839	$1750	$1775	$1916	$1750	$1600
Business Administration & Management	119	217	1654	1648	2083	1600	1208
Management Information Systems	31	66	1947	1969	2208	2000	1667
Marketing & Distribution	84	172	1644	1615	2000	1563	1200
HUMANITIES & SOCIAL SCIENCES							
Economics[2]	13	106	1958	1966	*	*	*
Humanities	30	62	1426	1638	2083	1250	1040
Social Sciences	27	91	1571	1758	2167	1417	1000
ENGINEERING							
Aerospace & Aeronautical	27	54	2342	2356	2513	2361	2141
Chemical	104	252	2479	2452	2600	2500	2300
Civil (incl Construction, Sanitary, & Transportation Engrg)	43	107	1867	1994	2190	1845	1586
Electrical (incl Computer Engrg)	312	794	2414	2393	2575	2448	2203
Geological	+	+	+	+			
Industrial	57	138	2326	2277	2580	2362	2080
Mechanical	167	430	2350	2313	2567	2395	2000
Metallurgical (incl Metallurgy & Ceramic Engrg)	22	37	2382	2357	2542	2400	2250
Mining & Mineral	+	+	+	+			
Nuclear (incl Engrg Physics)	2	12	2396	2261	*	*	*
Petroleum	+	24	+	2843			
Engineering Technology	19	91	2388	2276	*	*	*
SCIENCES							
Agricultural Sciences	2	9	1583	1623	*	*	*
Allied Health Professions	25	27	1730	1771	2000	1781	1400
Biological Sciences	3	9	2044	1480	*	*	*
Chemistry	13	22	1947	1927	*	*	*
Computer Science	160	403	2292	2261	2550	2297	1958
Mathematics	13	79	2017	2151	*	*	*
Other Physical & Earth Sciences	2	6	1229	2054	*	*	*
Totals	1577	4047					

CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	1450	4107	$1757	$1769	$1915	$1750	$1625
Business Administration & Management	305	791	1668	1633	2085	1625	1250
Management Information Systems	94	350	1915	1909	2208	1890	1584
Marketing & Distribution	262	749	1620	1594	1916	1583	1250
HUMANITIES & SOCIAL SCIENCES							
Economics[2]	50	222	1800	1788	2167	1750	1500
Humanities	50	188	1433	1521	2000	1275	1083
Social Sciences	51	265	1581	1562	2083	1500	1042
ENGINEERING							
Aerospace & Aeronautical	122	269	2356	2290	2535	2361	2210
Chemical	332	831	2466	2457	2600	2500	2333
Civil (incl Construction, Sanitary, & Transportation Engrg)	204	614	1943	2005	2300	1930	1615
Electrical (incl Computer Engrg)	1224	3304	2374	2335	2560	2417	2108
Geological	6	12	2072	2105	*	*	*
Industrial	269	559	2282	2255	2500	2300	2000
Mechanical	690	1821	2354	2308	2556	2375	2125
Metallurgical (incl Metallurgy & Ceramic Engrg)	73	118	2343	2331	2500	2375	2150
Mining & Mineral	+	3	+	1844			
Nuclear (incl Engrg Physics)	28	50	2339	2273	2499	2358	2200
Petroleum	18	192	2852	2772	*	*	*
Engineering Technology	52	310	2301	2211	2500	2300	1975
SCIENCES							
Agricultural Sciences	7	87	1577	1584	*	*	*
Allied Health Professions	27	38	1713	1734	2000	1776	1400
Biological Sciences	7	25	1709	1568	*	*	*
Chemistry	29	65	1987	1948	2250	2083	1500
Computer Science	466	1290	2251	2206	2516	2250	1917
Mathematics	38	174	2085	2078	2500	2050	1615
Other Physical & Earth Sciences	11	52	1685	1925	*	*	*
Totals	5865	16486					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	289	833	$1745	$1771	$1875	$1750	$1600	1419	4062	$1752	$1769	$1891	$1750	$1625
Business Administration	23	49	1568	1634	2000	1666	1041	53	225	1570	1618	2083	1501	1000
Financial Analysts	18	71	1807	2041	*	*	*	42	149	1794	1895	2083	1871	1300
Management Trainee	92	252	1686	1753	2333	1600	1250	289	997	1699	1654	2166	1625	1291
Personnel & Labor Relations	5	11	1561	1543	*	*	*	15	50	1627	1586	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	80	185	2188	2169	2508	2203	1800	219	720	2107	2098	2500	2155	1708
Computer Scientists (incl. Systems Analysts)	131	320	2263	2281	2533	2250	1875	356	970	2222	2220	2513	2232	1833
Mathematicians/Statisticians	11	49	1947	2037	*	*	*	33	106	1982	1963	2500	2000	1583
MARKETING & SALES														
Advertising/Marketing	34	79	1855	1761	2414	1696	1250	65	205	1784	1691	2333	1677	1250
Retail/Wholesale Sales	50	111	1493	1576	1800	1500	1125	160	486	1584	1608	1850	1592	1208
Technical Sales	20	58	1782	1797	2500	1625	1250	68	184	1859	1778	2425	1888	1335
ALL OTHER OCCUPATIONS														
Communications Occupations	14	20	1403	1619	*	*	*	27	73	1743	1640	2500	1667	1100
Engineers (Engrg. Degree Required)	721	1822	2373	2354	2580	2425	2083	2915	7720	2345	2317	2558	2400	2000
Farm & Natural Resources Management	+	7	+	1699				2	33	2035	1652	*	*	*
Health-Related Occupations	25	28	1730	1747	2000	1781	1400	28	50	1712	1640	2000	1769	1400
Insurance & Real Estate Occupations	9	17	1557	1640	*	*	*	25	69	1619	1667	2250	1585	1200
Production Occupations	20	40	1855	2048	2367	1893	1250	64	124	2036	2001	2425	2166	1417
Researchers—Nonscientific	2	34	1375	2173	*	*	*	8	58	1680	1978	*	*	*
Researchers—Scientific	19	42	2082	2135	*	*	*	50	130	2138	2088	2542	2209	1500
Social Workers & Recreational Workers	8	10	1276	1246	*	*	*	10	38	1314	1312	*	*	*
Transportation & Distribution Occupations	6	9	1722	1814	*	*	*	17	37	1714	1760	*	*	*
Totals	1577	4047						5865	16486					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	4	35	$1907	$2178	*	*	*	41	328	$1924	$2149	$2383	$1875	$1650
MBA (Nontechnical Undergraduate)	110	193	2754	2687	$3623	$2731	$2000	241	479	2488	2424	3333	2400	1791
MBA (Technical Undergraduate)	16	53	2851	2711	*	*	*	41	100	2727	2639	3667	2500	2170
MS-Business (incl Mgmt, Mktg, Finance, etc	7	15	2090	2538	*	*	*	41	58	2221	2346	2667	2167	2000
Administration (incl Public, Hospital, etc)	+	1	+	2000				1	6	2067	2059	*	*	*
Industrial Mgmt (incl Industrial Admin)	2	3	2537	2497	*	*	*	9	12	2424	2373	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	6	6	1643	1643	*	*	*	8	22	1737	1481	*	*	*
Social Sciences	3	7	1819	1744	*	*	*	6	24	1840	1628	*	*	*
ENGINEERING														
Chemical	10	43	2709	2687	*	*	*	23	94	2706	2676	2925	2708	2500
Civil (incl Construction, Sanitary, & Transportation Engrg)	6	12	2281	2404	*	*	*	47	75	2454	2439	2818	2500	2000
Electrical (incl Computer Engrg)	15	71	2884	2896	*	*	*	143	318	2819	2838	3041	2817	2578
Industrial	3	8	2583	2560	*	*	*	10	31	2744	2659	*	*	*
Mechanical	7	43	2845	2752	*	*	*	42	176	2746	2712	3000	2738	2340
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	2	10	2869	2744	*	*	*	12	32	2695	2699	*	*	*
Nuclear (incl Engrg Physics)	+	1	+	2752				+	5	+	2915			
SCIENCES														
Chemistry	3	6	2261	2524	*	*	*	8	15	2170	2340	*	*	*
Computer Science	16	54	2664	2832	*	*	*	83	195	2832	2758	3042	2900	2417
Geology & Related Geological Sciences	1	8	1625	2617	*	*	*	5	34	1939	2524	*	*	*
Mathematics	+	5	+	2696				2	24	2654	2669	*	*	*
Totals	211	574						763	2028					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	43	85	$2979	$2862	$3750	$3000	$2167	61	170	$2810	$2630	$3750	$2700	$2083
MBA - Tech Undergraduate	2	14	3354	2826	*	*	*	10	29	2970	2744	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	84	159	3365	3195	4167	3333	2500	118	222	3236	3043	4166	3167	2500
MBA - Tech Undergraduate	32	41	3199	3127	3917	3234	2417	40	59	3156	3054	3875	3134	2500
Over 4 years														
MBA - Nontech Undergraduate	56	128	3328	3273	4166	3335	2500	86	168	3126	3108	3958	3167	2309
MBA - Tech Undergraduate	24	39	3014	3084	3750	3083	2200	30	45	3047	3097	3750	3092	2333
Totals	241	466						345	693					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	5	25	$3480	$3445	*	*	*	31	69	$3531	$3488	$3880	$3500	$3300
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	2	2000	2104	*	*	*	2	7	2883	2831	*	*	*
Electrical (incl. Computer Engrg.)	1	11	4083	4044	*	*	*	15	46	3866	3834	*	*	*
Mechanical	2	2	3106	3106	*	*	*	5	20	2826	3462	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	2	5	3467	3645	*	*	*	9	25	3506	3545	*	*	*
SCIENCES														
Chemistry	19	28	3242	3255	*	*	*	40	74	3197	3107	3400	3199	3025
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	5	+	3383				+	9	+	3297			
Physics	+	9	+	3809				7	39	3400	3560	*	*	*
Totals	30	87						109	289					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

APRIL 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1753 215 1835 1667	1664 16	1573 8		1669 4	2500 1
BUSINESS ADMINISTRATION &	1647 3	1583 30 1958 1042	1539 38 2000 1208	1625 1	1931 4	1578 3
MANAGEMENT INFO SYSTEMS	1892 3	1270 2	1938 8		2083 1	
MARKETING & DISTRIBUTION	2333 1	1650 8	1580 44 1917 1166		2187 7	1583 2
ECONOMICS	1650 1	2064 4				
HUMANITIES			1317 17		3500 1	1163 1
SOCIAL SCIENCES		1709 4	1192 4		2500 2	

APRIL 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2351 25 2513 2242		
CHEMICAL			2375 1	2300 1	2399 7	
ELECTRICAL(INCL COMP ENG)		2167 1	2420 16	2445 104 2578 2285	2488 19	2021 2
CIVIL						1971 10
GEOLOGICAL						
INDUSTRIAL	2253 4	2000 1	2346 4	2349 10	2295 11	2208 1

APRIL 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL			2500 1	2342 33	2397 55	2029 4
				2467	2620	
				2250	2177	
METALLURGICAL				2200 1	2425 5	2250 1
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2333 2	2167 1	2512 7	

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY				2233 1		
COMPUTER SCIENCE	2104 6	1978 9	2437 25 2683 2063	2414 28 2621 2208	2154 7	
MATHEMATICS	1917 2	1951 6				
OTHER PHYSICAL & EARTH			1229 2			

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	2014	9	1936	4	1819	4	1769	13	1750	1		
BUSINESS ADMINISTRATION &	1688	6	1626	13	2000	4	1908	12	1700	2		
MANAGEMENT INFO SYSTEMS	2348	2	1985	6	1825	1	2117	2	1875	2		
MARKETING & DISTRIBUTION	1694	3	1352	5	1500	2	1661	4			1250	1
ECONOMICS			2167	1			2291	1				
HUMANITIES							1431	3				
SOCIAL SCIENCES					1750	1	1209	2				

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM, FAB METAL
AEROSPACE & AERONAUTICAL			2367 1			
CHEMICAL	2488 62 2600 2345	2500 1	2529 3	2426 7	2483 3	2300 1
ELECTRICAL(INCL COMP ENG)	2442 10	2400 32 2556 2213	2451 57 2558 2225	2375 1	2388 7	2399 6
CIVIL	2238 2					
GEOLOGICAL						
INDUSTRIAL	2419 3	2333 3	2402 4	2564 4		2239 6

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2404	13	2370	3	2375	14	2547	3	2414	8	2379	9
METALLURGICAL	2514	3			2408	3			2383	3	2320	6
MINING & MINERAL												
NUCLEAR									2500	1		
PETROLEUM												
ENGINEERING TECHNOLOGY					2464	3					2250	2

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				1583 2		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL	2358 2					
CHEMISTRY	1991 10					
COMPUTER SCIENCE	2233 18	2358 19	2328 19	2106 3	2200 1	
MATHEMATICS						
OTHER PHYSICAL & EARTH						

AVERAGE MONTHLY SALARY OFFERS　　APRIL 1986　　MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM　　PERIOD　03/08/86 THROUGH 04/11/86　　PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1780 10	1913 2	1690 5	1495 2	1582 6	1387 2
BUSINESS ADMINISTRATION &	1916 1		2197 2			
MANAGEMENT INFO SYSTEMS	2146 2		2000 1		1860 1	
MARKETING & DISTRIBUTION		1417 2	2111 3	1313 2		
ECONOMICS		1849 6				
HUMANITIES		2083 1	1040 1	2333 1	1292 2	1139 3
SOCIAL SCIENCES			2167 1	2083 1	1408 5	1479 7

APRIL 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				2095 1		
CHEMICAL	2572 14	2433 2	2041 1	2350 1		
ELECTRICAL(INCL COMP ENG)	2474 5	2404 11	2389 28 2550 2167	2050 13		
CIVIL		1900 2	1842 3	1926 4	1776 22 2000 1586	
GEOLOGICAL						
INDUSTRIAL		2238 4	2375 2			

APRIL 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2397 5	2258 3	2379 7	1926 9		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR			2291 1			
PETROLEUM						
ENGINEERING TECHNOLOGY		1911 3	3337 1			

APRIL 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS					1834 2	1721 23 2000 1400
BIOLOGICAL		1417 1				
CHEMISTRY	2083 1					1083 1
COMPUTER SCIENCE	2331 5	2084 8	2218 12			
MATHEMATICS		2094 4	2310 1			
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2157 17	2966 34 3833 2000	2517 15		3133 8	2167 1
MBA--TECH	2566 1	2911 6	2375 2			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	2974 7	2738 4		3117 9		
MBA--TECH	2690 3			3000 1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2542 2	2752 12	2500 1			
MBA--TECH	3426 1	3167 2				

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1986

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor College of Engineering
University of Michigan - Ann Arbor Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
Southwest Missouri State University
University of Toledo
Washington University - School of Business
Wayne State University
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 12 through May 9) and cumulatively (September 1 through May 9). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS		*												
Accounting	431	1020	$1748	$1766	$1880	$1750	$1583	1881	5127	$1755	$1768	$1900	$1750	$1625
Business Administration & Management	177	461	1649	1622	2083	1600	1275	482	1252	1661	1629	2083	1625	1250
Management Information Systems	38	101	1996	1905	2300	2111	1458	132	451	1938	1908	2260	1988	1542
Marketing & Distribution	295	539	1613	1605	1916	1583	1333	557	1288	1616	1598	1916	1583	1320
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	26	179	1922	1826	2458	1921	1458	76	401	1842	1805	2333	1792	1458
Humanities	16	121	1592	1570	*	*	*	66	309	1472	1540	2083	1359	1000
Social Sciences	27	151	1682	1656	2100	1725	1100	78	416	1616	1596	2100	1613	1042
ENGINEERING														
Aerospace & Aeronautical	49	117	2413	2341	2578	2417	2231	171	386	2372	2305	2548	2383	2225
Chemical	87	214	2474	2425	2658	2500	2275	419	1045	2467	2450	2625	2500	2308
Civil (incl Construction, Sanitary, & Transportation Engrg)	100	277	2008	2017	2321	2000	1758	304	891	1964	2009	2300	1950	1667
Electrical (incl Computer Engrg)	493	1437	2411	2390	2575	2433	2275	1717	4741	2385	2352	2565	2420	2165
Geological	10	12	1855	1828	*	*	*	16	24	1936	1966	*	*	*
Industrial	56	202	2277	2285	2500	2342	1966	325	761	2281	2263	2500	2300	2000
Mechanical	319	693	2377	2355	2575	2400	2180	1009	2514	2361	2321	2565	2383	2125
Metallurgical (incl Metallurgy & Ceramic Engrg)	26	49	2314	2327	2517	2350	2083	99	167	2335	2330	2500	2375	2150
Mining & Mineral	3	7	2111	2205	*	*	*	3	10	2111	2097	*	*	*
Nuclear (incl Engrg Physics)	3	19	2331	2322	*	*	*	31	69	2338	2287	2499	2350	2200
Petroleum	8	54	2678	2694	*	*	*	26	246	2798	2755	3021	2850	2400
Engineering Technology	20	90	2256	2177	2583	2252	1958	72	400	2288	2204	2511	2300	1958
SCIENCES														
Agricultural Sciences	5	20	1468	1516	*	*	*	12	107	1532	1572	*	*	*
Allied Health Professions	2	6	1975	1681	*	*	*	29	44	1731	1727	2000	1781	1400
Biological Sciences	1	15	1167	1558	*	*	*	8	40	1642	1564	*	*	*
Chemistry	16	33	1979	1999	*	*	*	45	98	1984	1965	2250	2042	1625
Computer Science	183	555	2258	2217	2500	2292	1920	649	1845	2253	2209	2504	2259	1917
Mathematics	26	102	2152	2051	2333	2125	2000	64	276	2112	2068	2458	2125	1817
Other Physical & Earth Sciences	1	28	2434	2309	*	*	*	12	80	1748	2060	*	*	*
Totals	2418	6502						8283	22988					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	406	1000	$1737	$1759	$1855	$1750	$1600	1825	5062	$1749	$1767	$1875	$1750	$1625
Business Administration	33	102	1824	1623	2253	1835	1292	86	327	1668	1620	2167	1703	1041
Financial Analysts	42	126	1851	1952	2200	1890	1333	84	275	1822	1921	2166	1878	1300
Management Trainee	216	717	1627	1635	2230	1548	1275	505	1714	1668	1646	2200	1583	1291
Personnel & Labor Relations	9	22	1693	1584	*	*	*	24	72	1652	1585	2100	1709	1000
COMPUTER & MATHEMATICAL														
Computer Programmers	90	261	2159	2160	2467	2231	1917	309	981	2122	2114	2475	2167	1750
Computer Scientists (incl. Systems Analysts)	85	307	2258	2238	2517	2325	1917	441	1277	2229	2224	2513	2250	1840
Mathematicians/Statisticians	26	69	2090	2054	2260	2125	1841	59	175	2030	1999	2435	2058	1615
MARKETING & SALES														
Advertising/Marketing	30	109	1758	1718	2166	1717	1500	95	314	1775	1700	2333	1700	1300
Retail/Wholesale Sales	204	339	1651	1653	1958	1625	1333	364	825	1621	1627	1916	1617	1320
Technical Sales	30	79	1967	1906	2400	1932	1500	98	263	1892	1816	2417	1888	1500
ALL OTHER OCCUPATIONS														
Communications Occupations	4	20	1542	1757	*	*	*	31	93	1717	1665	2500	1667	1083
Engineers (Engrg. Degree Required)	1160	3110	2358	2340	2575	2408	2000	4075	10830	2349	2324	2565	2400	2000
Farm & Natural Resources Management	3	12	1524	1524	*	*	*	5	45	1728	1618	*	*	*
Health-Related Occupations	2	3	1975	1831	*	*	*	30	53	1730	1651	2000	1779	1400
Insurance & Real Estate Occupations	21	70	1577	1586	1700	1583	1458	46	139	1600	1626	1850	1583	1333
Production Occupations	30	42	2166	2048	2417	2208	1917	94	166	2077	2013	2425	2188	1500
Researchers—Nonscientific	2	32	2234	1972	*	*	*	10	90	1791	1976	*	*	*
Researchers—Scientific	19	52	2054	2129	*	*	*	69	182	2115	2100	2542	2110	1500
Social Workers & Recreational Workers	1	10	1583	1137	*	*	*	11	48	1338	1276	*	*	*
Transportation & Distribution Occupations	5	20	1625	1774	*	*	*	22	57	1694	1765	2200	1754	1040
Totals	2418	6502						8283	22988					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

MCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	8	37	$1956	$2054	*	*	*	49	365	$1929	$2140	$2383	$1916	$1650
MBA (Nontechnical Undergraduate)	188	278	2849	2721	$3416	$2917	$2200	429	757	2646	2533	3400	2583	2000
MBA (Technical Undergraduate)	30	54	2941	2748	3416	3083	2275	71	154	2818	2677	3450	2791	2250
MS-Business (incl Mgmt , Mktg , Finance, etc)	18	28	2470	2602	*	*	*	59	86	2297	2429	2833	2208	2000
Administration (incl Public, Hospital, etc)	3	3	2000	2000	*	*	*	4	9	2017	2039	*	*	*
Industrial Mgmt (incl Industrial Admin)	4	4	2682	2682	*	*	*	13	16	2503	2451	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	2	1750	1750	*	*	*	10	24	1740	1504	*	*	*
Social Sciences	1	4	1625	1726	*	*	*	7	28	1810	1642	*	*	*
ENGINEERING														
Chemical	1	17	3195	2664	*	*	*	24	111	2726	2674	3000	2737	2500
Civil (incl Construction, Sanitary, & Transportation Engrg)	8	16	2270	2284	*	*	*	55	91	2428	2412	2817	2450	2000
Electrical (incl Computer Engrg)	30	106	2837	2820	3117	2826	2583	173	424	2822	2833	3083	2817	2578
Industrial	6	7	2745	2710	*	*	*	16	38	2744	2669	*	*	*
Mechanical	8	26	2688	2790	*	*	*	50	202	2737	2722	3000	2738	2333
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	9	13	2636	2765	*	*	*	21	45	2679	2718	2917	2667	2366
Nuclear (incl Engrg Physics)	+	2	+	2625				+	7	+	2832			
SCIENCES														
Chemistry	3	5	2020	2117	*	*	*	11	20	2129	2285	*	*	*
Computer Science	33	82	2887	2845	3042	2917	2625	116	277	2848	2784	3042	2909	2458
Geology & Related Geological Sciences	1	5	2830	2715	*	*	*	6	39	2087	2548	*	*	*
Mathematics	2	10	2596	2471	*	*	*	4	34	2625	2611	*	*	*
Totals	355	699						1118	2727					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

MCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	92	116	$3128	$3033	$3750	$3229	$2500	153	286	$3001	$2793	$3750	$3000	$2200
MBA - Tech Undergraduate	16	27	2995	3002	*	*	*	26	56	2986	2868	3833	3042	2000
Over 2 to 4 years														
MBA - Nontech Undergraduate	158	214	3124	3119	3958	3158	2333	276	436	3172	3080	4041	3166	2417
MBA - Tech Undergraduate	31	88	3291'	3284	3750	3302	2791	71	147	3215	3192	3833	3250	2655
Over 4 years														
MBA - Nontech Undergraduate	28	146	3082	3217	4042	3000	2333	114	314	3115	3159	3958	3166	2333
MBA - Tech Undergraduate	11	54	3145	3306	*	*	*	41	99	3074	3211	3833	3100	2333
Totals	336	645						681	1338					

DOCTORAL DEGREE CANDIDATES

	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	3	14	$3369	$3599	*	*	*	34	83	$3517	$3507	$3880	$3500	$3130
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	+	+	+				2	7	2883	2831	*	*	*
Electrical (incl Computer Engrg)	5	19	4287	4058	*	*	*	20	65	3971	3900	4342	4000	3600
Mechanical	+	3	+	3227				5	23	2826	3431	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg . /Science & Ceramics)[3]	+	3	+	3405				9	28	3506	3530	*	*	*
SCIENCES														
Chemistry	10	19	3207	3187	*	*	*	50	93	3199	3123	3400	3199	3025
Mathematics (incl Oprs Research, Statistics, & Acturarial Science)	4	10	3406	3308	*	*	*	4	19	3406	3303	*	*	*
Physics	3	8	3339	3144	*	*	*	10	47	3382	3489	*	*	*
Totals	25	76						134	365					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

MAY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　MAY 1986　MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　INTERIM　PERIOD　04/12/86 THROUGH 05/09/86　PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1739 1833 1650	312	1693	18	1794	12	1928	4	1912	4	1500	1
BUSINESS ADMINISTRATION &	2038	2	1624 1750 1483	31	1448 1733 1208	68	1842	3	1776	10	1523	4
MANAGEMENT INFO SYSTEMS	1833	1	1867	1	1896	17	2035	2	2150	1		
MARKETING & DISTRIBUTION	1833	2	1557	16	1546 1800 1300	172			1914	5	1867	2
ECONOMICS			1888	7	1592	4						
HUMANITIES			2092	2	1455	7			1500	1		
SOCIAL SCIENCES			1625	4	1622	16						

MAY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2410 46 2575 2250		
CHEMICAL					2488 6	
ELECTRICAL(INCL COMP ENG)		2125 1	2439 8	2432 158 2558 2300	2462 34 2583 2292	2316 1
CIVIL		2250 1		2322 6	2331 1	1945 14
GEOLOGICAL			1700 1			1750 2
INDUSTRIAL	2041 1	2150 1		2348 6	2272 6	2114 3

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MECHANICAL		2250	1	2250	3	2372 2500 2208	56	2441 2600 2275	93	2088	11
METALLURGICAL						2349	3	2427	7		
MINING & MINERAL								2400	1		
NUCLEAR										2250	1
PETROLEUM											
ENGINEERING TECHNOLOGY				2333	1	2430	4	2162	10		

MAY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1333 1	1125 2			
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL			1167 1			
CHEMISTRY		2250 1				
COMPUTER SCIENCE	2046 11	1931 9	2162 13	2413 28 2565 2208	2193 3	
MATHEMATICS	2083 1	2116 19	2958 1			
OTHER PHYSICAL & EARTH						

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1931	6	1841	9	1817	12	1782	14	1708	3	1875	2
BUSINESS ADMINISTRATION &	1957	8	1629	12	1873	11	2086	13	1868	6	1750	1
MANAGEMENT INFO SYSTEMS	2041	1	2250	1	2129	3	2238	2	2111	3	2150	1
MARKETING & DISTRIBUTION	1912	12	1509 1625 1333	23	1735	15	1730 1917 1458	27	1870	8	1858	6
ECONOMICS	2219	4	1703	3	2083	2	1979	2				
HUMANITIES	1732	1			1249	2	2208	1	2163	1		
SOCIAL SCIENCES			1833	1			2008	2			1725	1

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MAY 1986 MCPA INTERIM REPORT
       AVERAGE MONTHLY SALARY OFFERS      MAY 1986      MCPA REGIONAL INTERIM REPORT
       -----------------------------
       BY CURRICULUM & EMPLOYER           INTERIM    PERIOD   04/12/86 THROUGH 05/09/86          PART 2 - PAGE  2
       ------------------------

CURRICULUM                      CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
---------------------------------------------------------------------------------------------------------------------------
AEROSPACE & AERONAUTICAL      /              /              / 2500      1  /              /              /              /
                              /              /              /              /              /              /              /
                              /              /              /              /              /              /              /

---------------------------------------------------------------------------------------------------------------------------
CHEMICAL                      / 2527     43  /              / 2259      4  / 2523      9  / 2417      3  / 2416      1  /
                              / 2684         /              /              /              /              /              /
                              / 2400         /              /              /              /              /              /
---------------------------------------------------------------------------------------------------------------------------
ELECTRICAL(INCL COMP ENG)     / 2527     18  / 2405     42  / 2395    127  / 2628      3  / 2538      2  / 2368     11  /
                              /              / 2500         / 2542         /              /              /              /
                              /              / 2300         / 2225         /              /              /              /
---------------------------------------------------------------------------------------------------------------------------
CIVIL                         / 2277      3  /              /              /              /              / 2050      1  /
                              /              /              /              /              /              /              /
                              /              /              /              /              /              /              /
---------------------------------------------------------------------------------------------------------------------------
GEOLOGICAL                    /              /              /              /              /              /              /
                              /              /              /              /              /              /              /
                              /              /              /              /              /              /              /
---------------------------------------------------------------------------------------------------------------------------
INDUSTRIAL                    / 2370     15  /              / 2189      6  / 2370      5  / 2365      1  / 2146      4  /
                              /              /              /              /              /              /              /
                              /              /              /              /              /              /              /
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MAY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2517	18	2325	4	2391 2550 2083	39	2426	19	2425	5	2316 2450 2200	21
METALLURGICAL					2420	5			2167	1	2153	9
MINING & MINERAL												
NUCLEAR					2292	1						
PETROLEUM					2300	1						
ENGINEERING TECHNOLOGY	2300	1			2256	3	2375	1				

MAY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 4

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				1625 1		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	1950 12				2108 1	
COMPUTER SCIENCE	2330 9	2180 24 2392 1875	2369 30 2517 2225	2137 4	2136 3	2400 1
MATHEMATICS						
OTHER PHYSICAL & EARTH						

MAY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1857	14	2000	1	1635	6	1517	2	1533	10	2075	1
BUSINESS ADMINISTRATION &	2225	2			1689	4	1000	1	1450	1		
MANAGEMENT INFO SYSTEMS			2000	1	2016	4						
MARKETING & DISTRIBUTION	1721	2	1225	2	1867	3						
ECONOMICS	1792	1	1833	1	2334	2						
HUMANITIES			1000	1								
SOCIAL SCIENCES			2500	1					1438	2		

MAY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   MAY 1986   MCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 04/12/86 THROUGH 05/09/86   PART 3 - PAGE 2

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL			2443	2								
CHEMICAL	2545	13	2241	5	2050	1	1925	1	2000	1		
ELECTRICAL(INCL COMP ENG)	2562	8	2460	16	2397 2500 2317	50	1992	13			1666	1
CIVIL	2396	2	1985 2190 1750	30	2188	6	1935	5	1905 2180 1700	31		
GEOLOGICAL			1858	4			1958	2	2000	1		
INDUSTRIAL	2833	1	1958	3	2408	2			1666	1	2600	1

MAY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2438 5	2329 14	2361 20 2500 2083	2038 9		1250 1
METALLURGICAL	2475 1					
MINING & MINERAL	2100 1	1833 1				
NUCLEAR			2450 1			
PETROLEUM	2771 6		2500 1			
ENGINEERING TECHNOLOGY						

MAY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL			2133 1			
ALLIED HEALTH PROFESSIONS						1975 2
BIOLOGICAL						
CHEMISTRY		1953 2				
COMPUTER SCIENCE	2274 11	2403 13	2280 18	2063 5		1750 1
MATHEMATICS		2142 5				
OTHER PHYSICAL & EARTH		2434 1				

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   04/12/86 THROUGH 05/09/86
   ---------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MAY 1986   MCPA REGIONAL INTERIM REPORT
   ---------------------------------------------------------------------------------------------------------------------
CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             / 2429    19   / 2831    66   / 2747    27   / 3000     1   / 3137    11   /              /
                          /              / 3500         / 3333         /              /              /              /
                          /              / 2083         / 2167         /              /              /              /
------------------------------------------------------------------------------------------------------------------------
MBA--TECH                 / 2771     4   / 2916     1   / 3141     1   / 2624     2   / 3033     3   /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MBA--NON-TECH	3097	12	3125	2	2657	6	3137 3416 2500	28	2633	5	2500	1
MBA--TECH	3190	8	2521	2			3166	4			2500	1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2683 4	2884 3	2889 3			
MBA--TECH	2925 3	2250 1				

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1986

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor College of Engineering
University of Michigan - Ann Arbor Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
Southwest Missouri State University
University of Toledo
Washington University - School of Business
Wayne State University
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 10 through June 13) and cumulatively (September 1 through June 13). The block tables contain data for both the interim and cumulative periods.

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MCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	365	1448	$1759	$1770	$1917	$1750	$1583	2246	6575	$1755	$1768	$1916	$1750	$1617
Business Administration & Management	206	682	1637	1655	2083	1613	1300	688	1934	1654	1638	2083	1625	1250
Management Information Systems	44	156	1931	1889	2258	1958	1400	176	607	1936	1903	2260	1967	1518
Marketing & Distribution	125	547	1695	1623	2083	1667	1333	682	1835	1631	1606	1925	1600	1325
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	30	342	1597	1939	2083	1521	1083	106	743	1773	1867	2291	1750	1333
Humanities	57	351	1538	1668	1940	1500	1200	123	660	1502	1608	2000	1500	1100
Social Sciences	34	381	1491	1741	1925	1500	1000	112	797	1578	1665	2083	1583	1042
ENGINEERING														
Aerospace & Aeronautical	69	185	2381	2334	2557	2405	2200	240	571	2375	2315	2550	2383	2208
Chemical	101	377	2429	2402	2550	2450	2333	520	1422	2460	2438	2600	2500	2308
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	107	408	1977	2015	2333	1958	1586	411	1299	1968	2011	2317	1950	1650
Electrical (incl. Computer Engrg.)	609	2222	2421	2389	2591	2425	2250	2326	6963	2394	2364	2575	2425	2167
Geological	8	18	1743	1772	*	*	*	24	42	1872	1883	2125	1940	1600
Industrial	113	332	2200	2235	2500	2275	1916	438	1093	2260	2254	2500	2300	1930
Mechanical	324	1038	2380	2323	2550	2400	2167	1333	3552	2365	2322	2556	2400	2150
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	10	26	2279	2272	*	*	*	109	193	2330	2322	2500	2375	2150
Mining & Mineral	1	4	2273	2328	*	*	*	4	14	2152	2163	*	*	*
Nuclear (incl. Engrg. Physics)	8	13	2386	2420	*	*	*	39	82	2348	2308	2499	2383	2200
Petroleum	+	87	+	2737				26	333	2798	2750	3021	2850	2400
Engineering Technology	24	208	2241	2142	2400	2292	2000	96	608	2276	2183	2511	2300	1958
SCIENCES														
Agricultural Sciences	5	54	1625	1648	*	*	*	17	161	1559	1597	*	*	*
Allied Health Professions	4	21	1177	1651	*	*	*	33	65	1664	1702	2000	1762	1250
Biological Sciences	3	33	1561	1620	*	*	*	11	73	1620	1589	*	*	*
Chemistry	11	51	1864	1913	*	*	*	56	149	1960	1948	2250	2024	1625
Computer Science	187	799	2277	2231	2550	2280	2000	836	2644	2259	2216	2513	2260	1930
Mathematics	13	137	1924	1973	*	*	*	77	413	2081	2037	2458	2086	1666
Other Physical & Earth Sciences	2	57	2242	2156	*	*	*	14	137	1818	2100	*	*	*
Totals	2460	9977						10743	32965					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

MCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	362	1432	$1759	$1771	$1917	$1750	$1583	2187	6494	$1751	$1768	$1900	$1750	$1617
Business Administration	32	171	1520	1638	2125	1417	1083	118	498	1628	1626	2166	1666	1041
Financial Analysts	31	297	1815	2131	2200	1800	1500	115	572	1820	2030	2167	1842	1333
Management Trainee	177	950	1623	1662	2167	1541	1250	682	2664	1656	1652	2183	1583	1250
Personnel & Labor Relations	13	40	1506	1706	*	*	*	37	112	1601	1629	2083	1583	1000
COMPUTER & MATHEMATICAL														
Computer Programmers	121	461	2136	2102	2425	2208	1770	430	1442	2126	2110	2467	2175	1770
Computer Scientists (incl Systems Analysts)	145	555	2281	2294	2576	2291	1928	586	1832	2242	2245	2531	2253	1850
Mathematicians/Statisticians	12	84	1956	1956	*	*	*	71	259	2017	1985	2375	2042	1625
MARKETING & SALES														
Advertising/Marketing	54	219	1771	1698	2167	1796	1250	149	533	1774	1699	2325	1717	1280
Retail/Wholesale Sales	90	368	1651	1665	2000	1666	1250	454	1193	1627	1639	1925	1625	1300
Technical Sales	47	117	1864	1908	2417	1667	1400	145	380	1883	1845	2417	1833	1499
ALL OTHER OCCUPATIONS														
Communications Occupations	16	54	1670	1585	*	*	*	47	147	1701	1636	2450	1667	1083
Engineers (Engrg Degree Required)	1286	4681	2353	2328	2555	2400	2000	5361	15511	2350	2325	2560	2400	2000
Farm & Natural Resources Manageme	2	19	1979	1728	*	*	*	7	64	1800	1651	*	*	*
Health-Related Occupations	3	23	1194	1527	*	*	*	33	76	1681	1613	2000	1762	1260
Insurance & Real Estate Occupations	21	128	1536	1643	1750	1583	1250	67	267	1580	1635	1800	1583	1250
Production Occupations	24	93	2073	2022	2500	2100	1700	118	259	2076	2017	2425	2166	1583
Researchers—Nonscientific	4	133	2138	1776	*	*	*	14	223	1890	1856	*	*	*
Researchers—Scientific	15	91	2019	1957	*	*	*	84	273	2097	2052	2525	2100	1500
Social Workers & Recreational Workers	1	23	1500	1141	*	*	*	12	71	1352	1232	*	*	*
Transportation & Distribution Occupations	4	38	1932	1885	*	*	*	26	95	1730	1813	2208	1779	1040
Totals	2460	9977						10743	32965					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

MCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	14	99	$1997	$2105	*	*	*	63	464	$1944	$2132	$2167	$1917	$1675
MBA (Nontechnical Undergraduate)	233	408	2689	2521	$3333	$2650	$2125	662	1165	2661	2529	3333	2585	2080
MBA (Technical Undergraduate)	62	87	2799	2738	3417	2833	2083	133	241	2809	2699	3426	2833	2170
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	8	24	2120	2005	*	*	*	67	110	2276	2337	2833	2208	2000
Administration (incl. Public, Hospital, etc.)	1	17	1417	2035	*	*	*	5	26	1897	2037	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	2	7	2788	2550	*	*	*	15	23	2541	2481	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	11	1404	1886	*	*	*	11	35	1709	1624	*	*	*
Social Sciences	1	12	1500	2016	*	*	*	8	40	1771	1754	*	*	*
ENGINEERING														
Chemical	10	27	2730	2691	*	*	*	34	138	2727	2678	3000	2700	2417
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	12	37	2293	2338	*	*	*	67	128	2403	2391	2818	2450	1955
Electrical (incl. Computer Engrg.)	61	228	2881	2884	3117	2900	2667	234	652	2837	2851	3083	2834	2583
Industrial	10	25	2818	2765	*	*	*	26	63	2773	2707	3265	2713	2416
Mechanical	35	85	2729	2784	3000	2694	2350	85	287	2734	2740	3000	2725	2350
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	4	10	2468	2744	*	*	*	25	55	2645	2722	2958	2667	2317
Nuclear (incl. Engrg. Physics)	1	4	3133	3108	*	*	*	1	11	3133	2933	*	*	*
SCIENCES														
Chemistry	+	8	+	2453				11	28	2129	2333	*	*	*
Computer Science	42	96	2824	2758	3083	2971	2416	158	373	2842	2777	3072	2917	2458
Geology & Related Geological Sciences	+	17	+	2529				6	56	2087	2542	*	*	*
Mathematics	7	24	2544	2459	*	*	*	11	58	2573	2548	*	*	*
Totals	504	1226						1622	3953					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

MCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	128	197	$3040	$2878	$3583	$3167	$2333	281	483	$3019	$2828	$3750	$3083	$2250
MBA - Tech Undergraduate	32	44	3037	2912	3417	3000	2583	58	100	3014	2888	3750	3000	2250
Over 2 to 4 years														
MBA - Nontech Undergraduate	141	217	3006	2936	3542	3083	2250	417	653	3116	3032	4000	3150	2333
MBA - Tech Undergraduate	58	90	3142	3110	3475	3167	2750	129	237	3182	3161	3750	3167	2667
Over 4 years														
MBA - Nontech Undergraduate	97	167	3080	3119	4000	3000	2250	211	481	3099	3145	3958	3083	2333
MBA - Tech Undergraduate	60	81	3248	3193	3667	3300	2725	101	180	3177	3203	3750	3250	2500
Totals	516	796						1197	2134					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	19	35	$3645	$3676	*	*	*	53	118	$3563	$3557	$3850	$3541	$3333
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	4	3500	3000	*	*	*	3	11	3088	2892	*	*	*
Electrical (incl. Computer Engrg.)	9	35	3693	3744	*	*	*	29	100	3885	3845	4342	4000	3333
Mechanical	1	20	3333	3439	*	*	*	6	43	2910	3435	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	2	6	2709	3240	*	*	*	11	34	3361	3479	*	*	*
SCIENCES														
Chemistry	13	44	3222	3090	*	*	*	63	137	3204	3113	3450	3200	3000
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	8	3250	3266	*	*	*	5	27	3375	3292	*	*	*
Physics	1	8	3883	3749	*	*	*	11	55	3427	3527	*	*	*
Totals	47	160						181	525					

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[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

JULY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1765 1875 1667	278	1694 2000 1416	21	1478	14	1841	1	1932	6	1458	1
BUSINESS ADMINISTRATION &	1925	2	1575 2000 1125	39	1536 1875 1208	75	2023	4	1970	8	1485	3
MANAGEMENT INFO SYSTEMS	2167	1	1765	6	1845	14	1924	2	1925	1	1333	1
MARKETING & DISTRIBUTION			1473	13	1578 1958 1250	47			1868	9	1925	1
ECONOMICS			1712	13	1408	10						
HUMANITIES			1540	11	1442 1700 1200	27					1667	1
SOCIAL SCIENCES			1675	6	1351	18						

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2409 63 2557 2266		
CHEMICAL			2700 1	2480 1	2050 2	2358 3
ELECTRICAL(INCL COMP ENG)	2291 1		2362 21 2500 2167	2451 200 2600 2250	2422 37 2550 2250	2451 2
CIVIL		1905 1	3000 1	2225 1		1919 18
GEOLOGICAL			1000 1			
INDUSTRIAL		1790 9	2037 4	2336 19	2398 11	2177 2

JULY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL			2467 8	2403 31 2580 2258	2411 99 2583 2200	2361 5
METALLURGICAL				2300 1	2475 1	2253 1
MINING & MINERAL						
NUCLEAR				2208 1		
PETROLEUM						
ENGINEERING TECHNOLOGY				2377 5	1998 4	

JULY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1986   MCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 05/10/86 THROUGH 06/13/86   PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1584 2				
ALLIED HEALTH PROFESSIONS		1125 1	1000 1			
BIOLOGICAL			1350 1			
CHEMISTRY						
COMPUTER SCIENCE	1892 2	1929 8	2257 27 2550 1791	2436 41 2600 2250	2342 4	2042 2
MATHEMATICS		1858 11		2535 1		
OTHER PHYSICAL & EARTH				2483 1		

JULY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1837	9	1960	11	1817	6	1834	6	1904	2		
BUSINESS ADMINISTRATION &	2000	2	1593 1875 1335	30	1988	8	1834	9	1861	8	1813	4
MANAGEMENT INFO SYSTEMS	2162	6	2028	3			1759	2			2100	1
MARKETING & DISTRIBUTION	2061	3	1718	18	2011	3	1970	16	1737	5	1617	2
ECONOMICS	1000	1	1583	2	1650	1	1750	1				
HUMANITIES	1700	1	1396	2	2001	2	1944	3	1528	3		
SOCIAL SCIENCES	1925	1			1875	1	1716	1				

JULY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM, FAB METAL
AEROSPACE & AERONAUTICAL		2358 1				
CHEMICAL	2461 43 2575 2365	2535 2	2398 4	2436 10	2475 6	2500 2
ELECTRICAL(INCL COMP ENG)	2428 10	2459 72 2667 2333	2396 168 2500 2208	2597 5	2406 6	2433 9
CIVIL	2305 3	2480 1	2363 2		2425 1	
GEOLOGICAL						
INDUSTRIAL	2370 2	2242 7	2275 13	2327 14	2200 4	2355 5

JULY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
MECHANICAL	2422	16	2386	19	2342 2465 2167	58	2451	11	2420	13	2272 2400 2150	22
METALLURGICAL	2316	1	2175	1	2458	1					2133	3
MINING & MINERAL												
NUCLEAR					2421	2			2500	1		
PETROLEUM												
ENGINEERING TECHNOLOGY	2283	1			2262	11	2208	1			2267	2

JULY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				1750 2		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						2000 1
CHEMISTRY	1864 11					
COMPUTER SCIENCE	2184 17	2233 36 2500 1833	2369 13	2083 2	2253 6	2413 2
MATHEMATICS						
OTHER PHYSICAL & EARTH						2000 1

JULY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1583	1			1723	5			1581	4		
BUSINESS ADMINISTRATION &	1700	1	1803	3	1678	4	1575	2	991	2	1547	2
MANAGEMENT INFO SYSTEMS	2227	4			1888	3						
MARKETING & DISTRIBUTION	1666	1	1583	3	1775	2			1635	2		
ECONOMICS			2000	1			2000	1				
HUMANITIES			1813	4							1321	3
SOCIAL SCIENCES			1917	1	2000	1			1542	1	1335	4

JULY 1986 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL	2541	1					1894	4				
CHEMICAL	2465 2550 2367	20	2179	2	2255	3	1931	2				
ELECTRICAL(INCL COMP ENG)	2549	4	2382	18	2368 2500 2250	40	2216	13	2986	2	2186	1
CIVIL	2361	7	2007 2250 1750	26	1942	8	1912	5	1802 2160 1586	33		
GEOLOGICAL			2019	4			1622	3				
INDUSTRIAL			1981	9	2289	4	1832	6	1583	1	2184	3

JULY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2533 8	2301 9	2429 17	1990 7	1850 1	
METALLURGICAL		2416 1				
MINING & MINERAL	2273 1					
NUCLEAR		2367 2	2404 2			
PETROLEUM						
ENGINEERING TECHNOLOGY						

JULY 1986 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL					1458 1	
ALLIED HEALTH PROFESSIONS						1292 2
BIOLOGICAL		1333 1				
CHEMISTRY						
COMPUTER SCIENCE	2335 5	2320 9	2334 10	1948 1	1875 2	
MATHEMATICS		2042 1				
OTHER PHYSICAL & EARTH						

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   05/10/86 THROUGH 06/13/86
----------------------------------------------------------------------------------------------------------------
 AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     JULY 1986   MCPA REGIONAL  INTERIM REPORT
----------------------------------------------------------------------------------------------------------------
CURRICULUM                   ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
----------------------------------------------------------------------------------------------------------------
MBA--NON-TECH               / 2349     56  / 2786     48  / 2738     13  / 2800      1  / 2902     26  / 1750      1  /
                            / 2667         / 3750         /              /              / 3400         /              /
                            / 2083         / 2083         /              /              / 2500         /              /
----------------------------------------------------------------------------------------------------------------
MBA--TECH                   / 2461      7  / 3000      2  / 2719      4  / 2667      2  / 3109      8  / 1912      4  /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
MBA--NON-TECH	3015	18	2572	17	2515	7	3054 3333 2417	24	2975	2	2291	1
MBA--TECH	3105	13	2744	8	3011	8	3083	1	2750	1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 MCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2746 10	2354 6	2708 2			1500 1
MBA--TECH	2222 3	2708 1				

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JULY 1986 MCPA CUMULATIVE REPORT
          AVERAGE MONTHLY SALARY OFFERS     JULY 1986     MCPA REGIONAL CUMULATIVE REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          CUMULATIVE    PERIOD   09/01/85 THROUGH 06/13/86        PART 1 - PAGE  1
          ------------------------

CURRICULUM                      ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EGPT BLDG MATERIAL
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ACCOUNTING                    / 1753   1772  / 1682     68  / 1646     52  / 1803      9  / 1816     20  / 1610      6  /
                              / 1850         / 1850         / 1960         /              / 2083         /              /
                              / 1666         / 1491         / 1300         /              / 1667         /              /

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BUSINESS ADMINISTRATION &     / 1878     10  / 1611    121  / 1511    239  / 1653     11  / 1866     28  / 1606     14  /
                              /              / 1958         / 1875         /              / 2250         /              /
                              /              / 1250         / 1208         /              / 1408         /              /

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MANAGEMENT INFO SYSTEMS       / 1924     13  / 1770     23  / 1867     53  / 1999      6  / 2065      4  / 1333      1  /
                              /              / 1958         / 2290         /              /              /              /
                              /              / 1708         / 1200         /              /              /              /

----------------------------------------------------------------------------------------------------------------------------
MARKETING & DISTRIBUTION      / 2000      3  / 1530     47  / 1563    366  / 1460      1  / 1985     21  / 1779     11  /
                              /              / 1850         / 1875         /              / 2333         /              /
                              /              / 1200         / 1300         /              / 1700         /              /

----------------------------------------------------------------------------------------------------------------------------
ECONOMICS                     / 1789      6  / 1758     28  / 1531     20  /              / 2000      1  / 1520      1  /
                              /              / 2400         / 1867         /              /              /              /
                              /              / 1083         / 1250         /              /              /              /

----------------------------------------------------------------------------------------------------------------------------
HUMANITIES                    /              / 1572     15  / 1419     60  /              / 2500      2  / 1415      2  /
                              /              /              / 1750         /              /              /              /
                              /              /              / 1125         /              /              /              /

----------------------------------------------------------------------------------------------------------------------------
SOCIAL SCIENCES               /              / 1615     16  / 1482     43  / 1966      1  / 1932      5  /              /
                              /              /              / 1833         /              /              /              /
                              /              /              / 1000         /              /              /              /

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JULY 1986 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2389 214 2550 2231	2255 7	
CHEMICAL	2000 1		2538 2	2424 4	2373 21 2541 2208	2365 4
ELECTRICAL(INCL COMP ENG)	2156 6	2144 7	2336 71 2550 2083	2441 796 2583 2267	2445 133 2583 2253	2278 9
CIVIL		1968 3	2283 5	2299 8	2331 1	1962 80 2183 1750
GEOLOGICAL			1350 2			1833 3
INDUSTRIAL	2183 17	1842 11	2247 10	2323 65 2475 2100	2319 47 2525 2000	2185 8

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL		2000 2	2388 15	2366 251 2513 2230	2407 355 2594 2200	2158 22 2425 1750
METALLURGICAL				2298 14	2393 23 2541 2250	2252 2
MINING & MINERAL					2400 1	
NUCLEAR				2208 2		2250 2
PETROLEUM					2300 1	
ENGINEERING TECHNOLOGY			2333 3	2339 18	2247 21 2583 1953	

JULY 1986 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL		
AGRICULTURAL			1513	4	1067	3							
ALLIED HEALTH PROFESSIONS			1125	1	1000	1							
BIOLOGICAL					1367	3			1500	1			
CHEMISTRY			2250	1			2233	1					
COMPUTER SCIENCE	2056	35	1892	45	2278	104	2402	154	2222	21	2042	2	
	2290		2083		2550		2600		2500				
	1833		1608		1920		2187		2000				
MATHEMATICS	1972	3	1979	41	2404	2	2431	3					
			2250										
			1649										
OTHER PHYSICAL & EARTH					1249	3	2316	4	2250	1			

JULY 1986 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
ACCOUNTING	1894	38	1917	30	1821	37	1784	51	1838	12	1781	4
	2167		2042		2083		2000					
	1642		1800		1675		1583					
BUSINESS ADMINISTRATION &	1882	26	1593	73	1937	32	1912	55	1840	24	1800	5
	2210		1875		2150		2208		2083			
	1458		1335		1500		1625		1500			
MANAGEMENT INFO SYSTEMS	2226	10	1977	14	2053	4	2119	8	1940	9	1994	4
MARKETING & DISTRIBUTION	1838	26	1568	55	1729	29	1786	57	1785	22	1738	14
	2167		1917		2000		2069		1875			
	1600		1333		1500		1583		1500			
ECONOMICS	1975	5	1701	8	1939	3	2050	5	1708	2		
HUMANITIES	1579	4	1392	3	1625	4	1682	8	1687	4		
SOCIAL SCIENCES	2113	2	1833	2	1813	2	1595	10			1725	1

JULY 1986 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1986   MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER   CUMULATIVE   PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL			2393	4	2433	3						
CHEMICAL	2484	257	2382	4	2424	18	2456	51	2463	38	2431	6
	2600						2583		2550			
	2367						2350		2333			
ELECTRICAL(INCL COMP ENG)	2462	67	2413	219	2398	541	2552	15	2428	23	2393	37
	2625		2542		2533				2550		2600	
	2345		2275		2230				2300		2167	
CIVIL	2276	13	2415	2	2289	6			2394	4	2093	5
GEOLOGICAL												
INDUSTRIAL	2368	56	2212	23	2286	49	2391	41	2295	17	2294	21
	2425		2300		2500		2583				2550	
	2300		2000		2100		2184				2160	

JULY 1986 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2461 115 2625 2340	2368 31 2500 2250	2360 182 2500 2166	2407 51 2558 2250	2412 44 2550 2292	2305 71 2450 2200
METALLURGICAL	2390 7	2175 1	2428 16		2310 7	2244 30 2400 2083
MINING & MINERAL						
NUCLEAR	2470 1		2387 6		2500 2	2499 1
PETROLEUM			2300 1			
ENGINEERING TECHNOLOGY	2308 7		2257 33 2417 2000	2396 4		2258 4

AVERAGE MONTHLY SALARY OFFERS   JULY 1986   MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER   CUMULATIVE   PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1923 2			1636 6		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL	2358 2					2000 1
CHEMISTRY	1954 43 2250 1625			2192 3	2108 1	
COMPUTER SCIENCE	2241 72 2381 2185	2246 103 2500 1917	2350 94 2542 2083	2070 12	2227 15	2236 13
MATHEMATICS	1905 1	2314 7	2469 4		2250 1	
OTHER PHYSICAL & EARTH	1000 1		1504 1			2000 1

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JULY 1986 MCPA CUMULATIVE REPORT
          AVERAGE MONTHLY SALARY OFFERS      JULY 1986     MCPA REGIONAL CUMULATIVE REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER           CUMULATIVE    PERIOD   09/01/85 THROUGH 06/13/86       PART 3 - PAGE  1
          ------------------------

  CURRICULUM                      PETROLEUM      RESEARCH,CON    UTLTIES-PUBLC  GOVT-FEDERAL    GOVT-LCL/STATE NON-PROFIT ORG
  -------------------------------------------------------------------------------------------------------------------------
  ACCOUNTING                    / 1859     66  / 1907      5  / 1737     40  / 1461      8  / 1562     22  / 1579      6  /
                                / 2000         /              / 1891         /              / 1850         /              /
                                / 1667         /              / 1583         /              / 1167         /              /
  -------------------------------------------------------------------------------------------------------------------------
  BUSINESS ADMINISTRATION &     / 1908      8  / 1610      6  / 1826     19  / 1386      9  / 1162      5  / 1448      3  /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  -------------------------------------------------------------------------------------------------------------------------
  MANAGEMENT INFO SYSTEMS       / 2215      8  / 1958      5  / 1928     12  / 1500      1  / 1860      1  /              /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  -------------------------------------------------------------------------------------------------------------------------
  MARKETING & DISTRIBUTION      / 1829      6  / 1415      9  / 1848     10  / 1313      2  / 1623      3  /              /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  -------------------------------------------------------------------------------------------------------------------------
  ECONOMICS                     / 1792      1  / 1849     22  / 2334      2  / 2000      1  / 1708      1  /              /
                                /              / 2041         /              /              /              /              /
                                /              / 1750         /              /              /              /              /
  -------------------------------------------------------------------------------------------------------------------------
  HUMANITIES                    /              / 1631     10  / 1040      1  / 2333      1  / 1292      2  / 1254      7  /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  -------------------------------------------------------------------------------------------------------------------------
  SOCIAL SCIENCES               /              / 1958      4  / 2084      2  / 1542      2  / 1474      9  / 1386     13  /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
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JULY 1986 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL	2541	1	2463	4	1833	1	1961	6				
CHEMICAL	2529	85	2294	13	2193	8	1957	7	2000	1		
	2658											
	2367											
ELECTRICAL(INCL COMP ENG)	2510	33	2412	67	2385	174	1955	115	2434	5	2087	8
	2708		2900		2500		2375					
	2330		2117		2225		1559					
CIVIL	2384	16	1990	87	2040	25	1926	22	1797	134		
			2166		2257		1958		2160			
			1800		1775		1829		1586			
GEOLOGICAL	2625	1	1931	9			1839	8	2000	1		
INDUSTRIAL	2833	1	2096	25	2339	15	1879	25	1625	2	2289	5
			2333				2060					
			1916				1559					

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2506 2675 2375	40	2318 2500 2016	33	2365 2500 2083	69	1904 2192 1559	47	2175	2	1773	3
METALLURGICAL	2527	4	2258	2	2450	1	1965	2				
MINING & MINERAL	2187	2	1833	1								
NUCLEAR			2278	6	2386	17	2067	2				
PETROLEUM	2855 3021 2425	23			2500	1						
ENGINEERING TECHNOLOGY			1911	3	3337	1	2050	1			1875	1

JULY 1986 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL			2133 1		1458 1	
ALLIED HEALTH PROFESSIONS					1834 2	1694 29 2000 1260
BIOLOGICAL		1417 3			1250 1	
CHEMISTRY	1989 3	1953 2			1646 1	1083 1
COMPUTER SCIENCE	2334 35 2500 2167	2211 49 2500 1808	2292 66 2500 2037	2038 12	1875 2	1584 2
MATHEMATICS		2095 11	2310 1	1814 3		
OTHER PHYSICAL & EARTH		2434 1		1629 2		

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     CUMULATIVE     PERIOD   09/01/85 THROUGH 06/13/86
  -----------------------------------------------------------------------------------------------------------------
  AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY 1986   MCPA REGIONAL CUMULATIVE REPORT
  -----------------------------------------------------------------------------------------------------------------
CURRICULUM                   ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
---------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH              / 2279    139  / 2761    183  / 2573    67  / 2683      3  / 2978    47  / 1861      3  /
                           / 2583         / 3750         / 3333        /              / 3500        /              /
                           / 2000         / 2000         / 2083        /              / 2500        /              /
---------------------------------------------------------------------------------------------------------------------
MBA--TECH                  / 2542     13  / 2920     14  / 2618     9  / 2646      4  / 3074    13  / 1912      4  /
                           /              /              /             /              /             /              /
                           /              /              /             /              /             /              /
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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     CUMULATIVE     PERIOD   09/01/85 THROUGH 06/13/86
   --------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY 1986   MCPA REGIONAL CUMULATIVE REPORT
   ----------------------------------------------------------------------------------------------------------------------
CURRICULUM                  CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
-------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             / 3010    43   / 2630    24   / 2483    15   / 3017    71   / 2633     9   / 2396     2   /
                          / 3333         / 3000         /              / 3416         /              /              /
                          / 2625         / 2270         /              / 2291         /              /              /

-------------------------------------------------------------------------------------------------------------------------
MBA--TECH                 / 3081    24   / 2699    10   / 2906    11   / 3025     7   / 2750     1   / 2500     1   /
                          / 3417         /              /              /              /              /              /
                          / 2675         /              /              /              /              /              /

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 MCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA--NON-TECH	2590	18	2582 3333 2080	25	2525	10	1200	1			1875	2
MBA--TECH	2677	8	2621	13	3100	1						

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1986

ROCKY MOUNTAIN REGION (RMCPA)

- University of Arizona
- Brigham Young University
- Colorado School of Mines
- Colorado State University
- University of Colorado
- University of Denver
- Kansas State University
- University of Missouri - Kansas City
- Montana State University
- University of Montana
- University of Nebraska - Lincoln
- New Mexico State University
- University of New Mexico
- Northern Arizona University
- University of Northern Colorado
- South Dakota School of Mines and Technology
- Utah State University
- University of Utah

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	94	826	$1720	$1789	$1924	$1750	$1485	302	2586	$1721	$1769	$1875	$1750	$1500
Business Administration & Management	12	122	1585	1671	*	*	*	60	455	1593	1637	2025	1500	1333
Management Information Systems	3	64	1797	1981	*	*	*	50	222	1779	1897	2400	1892	1200
Marketing & Distribution	18	179	1536	1585	*	*	*	71	498	1494	1589	1800	1500	1120
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	+	29	+	1675				14	82	1538	1649	*	*	*
Humanities	1	26	2500	1469	*	*	*	17	89	1584	1465	*	*	*
Social Sciences	5	83	1068	1405	*	*	*	16	142	1365	1456	*	*	*
ENGINEERING														
Aerospace & Aeronautical	4	32	2252	2334	*	*	*	29	175	2252	2287	2666	2250	2040
Chemical	14	137	2404	2463	*	*	*	48	405	2373	2443	2560	2430	2090
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	12	122	2150	2032	*	*	*	71	384	1985	2003	2410	1900	1600
Electrical (incl. Computer Engrg.)	84	579	2189	2313	2500	2282	1559	322	1855	2224	2299	2500	2318	1600
Geological	2	3	1688	2000	*	*	*	4	10	1925	2013	*	*	*
Industrial	14	94	2254	2241	*	*	*	30	310	2216	2250	2542	2204	1840
Mechanical	43	308	2248	2313	2465	2296	1931	176	1072	2235	2292	2450	2292	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	15	2385	2364	*	*	*	9	66	2356	2315	*	*	*
Mining & Mineral	+	1	+	2250				+	1	+	2250			
Nuclear (incl. Engrg. Physics)	+	8	+	2326				+	35	+	2269			
Petroleum	1	41	2850	2809	*	*	*	5	114	2740	2755	*	*	*
Engineering Technology	7	37	2216	2182	*	*	*	56	170	2110	2180	2400	2200	1667
SCIENCES														
Agricultural Sciences	2	35	1750	1667	*	*	*	13	68	1415	1579	*	*	*
Allied Health Professions	+	1	+	1225				+	9	+	1641			
Biological Sciences	+	1	+	1583				+	12	+	1751			
Chemistry	+	9	+	1873				3	31	1194	1975	*	*	*
Computer Science	15	187	2280	2196	*	*	*	76	643	2111	2166	2484	2159	1633
Mathematics	3	23	1692	2114	*	*	*	14	67	2025	1984	*	*	*
Other Physical & Earth Sciences	2	5	1785	1607	*	*	*	5	32	2047	1834	*	*	*
Totals	340	2967						1391	9533					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	86	817	$1740	$1793	$1958	$1750	$1498	286	2556	$1731	$1770	$1875	$1750	$1500
Business Administration	3	45	1200	1567	*	*	*	31	136	1606	1632	1900	1750	1042
Financial Analysts	2	22	2000	1805	*	*	*	8	56	1703	1779	*	*	*
Management Trainee	26	223	1530	1636	2100	1500	840	133	599	1551	1603	1983	1500	1200
Personnel & Labor Relations	2	9	1509	1443	*	*	*	9	34	1740	1606	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	8	122	2027	2092	*	*	*	61	409	2043	2063	2392	2050	1583
Computer Scientists (incl. Systems Analysts)	15	147	2165	2186	*	*	*	58	432	2097	2166	2500	2272	1515
Mathematicians/Statisticians	+	14	+	2119				4	41	1946	1859	*	*	*
MARKETING & SALES														
Advertising/Marketing	4	25	1813	1675	*	*	*	17	99	1489	1672	*	*	*
Retail/Wholesale Sales	4	89	1408	1600	*	*	*	17	311	1481	1610	*	*	*
Technical Sales	1	40	1250	1696	*	*	*	11	107	1745	1773	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	1	6	1485	1369	*	*	*	5	33	1572	1710	*	*	*
Engineers (Engrg. Degree Required)	182	1310	2230	2317	2500	2289	1816	724	4443	2218	2292	2523	2275	1766
Farm & Natural Resources Management	2	8	1265	1355	*	*	*	6	22	1522	1627	*	*	*
Health-Related Occupations	+	5	+	1318				3	19	1511	1526	*	*	*
Insurance & Real Estate Occupations	1	15	2083	1748	*	*	*	2	35	1642	1709	*	*	*
Production Occupations	+	21	+	2043				4	70	1784	1994	*	*	*
Researchers—Nonscientific	1	7	1500	1699	*	*	*	5	21	1446	1703	*	*	*
Researchers—Scientific	1	16	2320	1859	*	*	*	4	62	2022	2015	*	*	*
Social Workers & Recreational Workers	1	17	1000	1357	*	*	*	3	25	1021	1367	*	*	*
Transportation & Distribution Occupations	+	9	+	1767				+	24	+	1770			
Totals	340	2967						1391	9533					

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¹ Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	18	49	$1969	$2150	*	*	*	45	194	$2000	$2110	$2125	$1958	$1833
MBA (Nontechnical Undergraduate)	11	68	1923	2326	*	*	*	41	224	2000	2274	2420	1917	1667
MBA (Technical Undergraduate)	+	10	+	2419				5	33	2353	2467	*	*	*
MS-Business (incl Mgmt , Mktg , Finance, etc)	1	23	1833	2180	*	*	*	4	42	2071	2261	*	*	*
Administration (incl Public, Hospital, etc)	+	1	+	2666				+	2	+	2208			
Industrial Mgmt (incl Industrial Admin)	+	1	+	1750				+	4	+	2310			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	4	+	1217				+	14	+	1426			
Social Sciences	2	7	1646	1636	*	*	*	2	15	1646	1591	*	*	*
ENGINEERING														
Chemical	+	18	+	2721				3	32	2755	2659	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	13	+	2494				2	44	2220	2433	*	*	*
Electrical (incl Computer Engrg)	4	73	2774	2819	*	*	*	10	162	2794	2810	*	*	*
Industrial	1	6	2500	2762	*	*	*	3	12	2653	2718	*	*	*
Mechanical	2	26	2415	2767	*	*	*	6	83	2452	2721	*	*	*
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	9	+	2664				2	15	2600	2634	*	*	*
Nuclear (incl Engrg Physics)	3	3	3078	3078	*	*	*	3	3	3078	3078	*	*	*
SCIENCES														
Chemistry	+	6	+	2125				1	9	2000	2218	*	*	*
Computer Science	4	28	2854	2847	*	*	*	6	80	2763	2708	*	*	*
Geology & Related Geological Sciences	3	8	2384	2378	*	*	*	6	19	2313	2389	*	*	*
Mathematics	1	1	2400	2400	*	*	*	4	9	2682	2436	*	*	*
Totals	50	354						143	996					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

RMCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	1	15	$2600	$2459	*	*	*	20	60	$2409	$2383	$2708	$2333	$2167
MBA - Tech Undergraduate	+	3	+	3333				1	11	2500	2643	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	1	16	2142	2384	*	*	*	8	36	2443	2392	*	*	*
MBA - Tech Undergraduate	+	5	+	2756				4	11	2734	2777	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	+	2	+	2621				3	12	2000	2333	*	*	*
MBA - Tech Undergraduate	+	2	+	3251				+	2	+	3251			
Totals	2	43						36	132					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	7	+	$3641				1	37	$3708	$3532	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3	$3717	3225	*	*	*	1	4	3717	2960	*	*	*
Electrical (incl. Computer Engrg.)	+	11	+	3835				1	30	4166	3742	*	*	*
Mechanical	+	1	+	2625				+	11	+	3486			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	3	+	3167				+	14	+	3479			
SCIENCES														
Chemistry	+	15	+	3108				+	38	+	3049			
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	1	+	2491				+	2	+	2671			
Physics	+	7	+	3451				+	28	+	3505			
Totals	1	48						3	164					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1763 75 1924 1587	1463 3	1408 4			
BUSINESS ADMINISTRATION &		1274 3	1537 6	2208 1		
MANAGEMENT INFO SYSTEMS		1709 2				
MARKETING & DISTRIBUTION		800 1	1490 10		1860 1	
ECONOMICS						
HUMANITIES		2500 1				
SOCIAL SCIENCES						

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2252 4		
CHEMICAL						
ELECTRICAL(INCL COMP ENG)			2641 5	2212 25 2400 1559	2000 1	2417 1
CIVIL						2107 7
GEOLOGICAL						
INDUSTRIAL			1916 1	2664 1		

FEBRUARY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2339 10	2348 1	1933 5
METALLURGICAL				2345 2	2450 1	
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2229 1		2125 1

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2053 1	2473 3	2167 1		
MATHEMATICS		1825 1	1250 1	2000 1		
OTHER PHYSICAL & EARTH			1250 1	2320 1		

FEBRUARY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/11/86 THROUGH 02/07/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	1896 2					
BUSINESS ADMINISTRATION &	2100 1			1600 1		
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION	1810 1		1750 1	1529 2		
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES	840 1					

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2510 5	2250 1	2400 1	2375 4		
ELECTRICAL(INCL COMP ENG)		2410 5	2295 14			
CIVIL	2410 1					
GEOLOGICAL						
INDUSTRIAL	2500 3	1840 1	2204 6	2500 1		

AVERAGE MONTHLY SALARY OFFERS
FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELFCTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2380 3	2325 1	2361 7	2338 2		2083 1
METALLURGICAL						2400 1
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2275 2			

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				2300 1		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2295 4	2317 3			
MATHEMATICS						
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1812 2			1487 6	1536 2	
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS	1975 1					
MARKETING & DISTRIBUTION		1800 1			1670 1	
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES				1330 1	1057 3	

FEBRUARY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2629 2				1700 1	
ELECTRICAL(INCL COMP ENG)	2573 2	2325 2	2375 5	1895 23 2208 1559	1500 1	
CIVIL	2521 2			1761 1	1833 1	
GEOLOGICAL		1625 1			1750 1	
INDUSTRIAL				1917 1		

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT,
INIERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2546 2		2392 2	2071 9		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2850 1					
ENGINEERING TECHNOLOGY				2204 2	2200 1	

FEBRUARY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL	/	/	/	/ 1200 1	/	/
ALLIED HEALTH PROFESSIONS	/	/	/	/	/	/
BIOLOGICAL	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2417 1	/	/	/ 2004 2	/	/
MATHEMATICS	/	/	/	/	/	/
OTHER PHYSICAL & EARTH	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER , PART 1 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	1949 10	1666 1				
MBA--TECH						

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    BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   01/11/86 THROUGH 02/07/86
   ------------------------------------------------------------------------------------------------------------

   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    FEBRUARY 1986   RMCPA REGIONAL INTERIM REPORT
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CURRICULUM                    CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
---------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH               /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

---------------------------------------------------------------------------------------------------------------------
MBA--TECH                   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM		PETROLEUM	RESEARCH,CON	UILTIES PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

53940-1-5-11

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	24	682	$1568	$1759	$1833	$1609	$1200	326	3268	$1709	$1767	$1875	$1750	$1485
Business Administration & Management	13	119	1599	1592	*	*	*	73	574	1594	1628	2025	1500	1320
Management Information Systems	16	62	1751	1887	*	*	*	66	284	1772	1895	2400	1842	1200
Marketing & Distribution	14	79	1633	1572	*	*	*	85	577	1517	1587	1810	1500	1200
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	5	34	1672	1568	*	*	*	19	116	1573	1625	*	*	*
Humanities	5	37	1517	1463	*	*	*	22	126	1568	1464	2000	1500	1100
Social Sciences	8	32	1468	1480	*	*	*	24	174	1399	1460	2000	1315	840
ENGINEERING														
Aerospace & Aeronautical	+	40	+	2216				29	215	2252	2274	2666	2250	2040
Chemical	17	174	2476	2496	*	*	*	65	579	2400	2459	2560	2450	2110
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	10	123	2006	2020	*	*	*	81	507	1987	2007	2410	1925	1600
Electrical (incl. Computer Engrg.)	49	655	2277	2367	2500	2320	1930	371	2510	2235	2317	2500	2320	1900
Geological	2	2	2563	2563	*	*	*	6	12	2138	2105	*	*	*
Industrial	+	111	+	2242				30	421	2216	2248	2542	2204	1840
Mechanical	32	319	2311	2357	2475	2333	2083	208	1391	2247	2307	2465	2296	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	15	2309	2337	*	*	*	10	81	2352	2319	*	*	*
Mining & Mineral	+	2	+	1641				+	3	+	1844			
Nuclear (incl. Engrg. Physics)	+	3	+	2369				+	38	+	2277			
Petroleum	+	54	+	2776				5	168	2740	2762	*	*	*
Engineering Technology	9	49	2349	2200	*	*	*	65	219	2143	2184	2400	2200	1692
SCIENCES														
Agricultural Sciences	2	10	1834	1588	*	*	*	15	78	1471	1580	*	*	*
Allied Health Professions	+	2	+	1659				+	11	+	1644			
Biological Sciences	2	4	1200	1212	*	*	*	2	16	1200	1617	*	*	*
Chemistry	1	12	2040	1918	*	*	*	4	43	1406	1959	*	*	*
Computer Science	23	244	2225	2220	2400	2250	2000	99	887	2137	2181	2484	2236	1750
Mathematics	3	28	1860	2095	*	*	*	17	95	1996	2017	*	*	*
Other Physical & Earth Sciences	2	14	1879	2080	*	*	*	7	46	1999	1909	*	*	*
Totals	238	2906						1629	12439					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	24	673	$1605	$1760	$1895	$1684	$1200	310	3229	$1721	$1768	$1875	$1750	$1498
Business Administration	10	40	1503	1555	*	*	*	41	176	1581	1614	1917	1750	1000
Financial Analysts	3	22	1656	1716	*	*	*	11	78	1690	1761	*	*	*
Management Trainee	12	146	1656	1695	*	*	*	145	745	1559	1621	2000	1500	1200
Personnel & Labor Relations	+	5	+	1547				9	39	1740	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	15	127	1992	2107	*	*	*	76	535	2033	2073	2392	2050	1583
Computer Scientists (incl. Systems Analysts)	26	218	2207	2239	2400	2263	1833	84	650	2131	2190	2484	2264	1559
Mathematicians/Statisticians	2	16	1798	2001	*	*	*	6	57	1896	1899	*	*	*
MARKETING & SALES														
Advertising/Marketing	6	27	1697	1556	*	*	*	23	126	1543	1647	1858	1585	1100
Retail/Wholesale Sales	11	64	1537	1656	*	*	*	28	375	1503	1618	1800	1563	1100
Technical Sales	4	19	1517	1746	*	*	*	15	126	1684	1769	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	1	20	1666	1546	*	*	*	6	53	1588	1648	*	*	*
Engineers (Engrg. Degree Required)	114	1455	2298	2348	2526	2333	1931	838	5898	2229	2306	2525	2288	1825
Farm & Natural Resources Management	2	4	1834	1709	*	*	*	8	26	1600	1640	*	*	*
Health-Related Occupations	+	3	+	1361				3	22	1511	1503	*	*	*
Insurance & Real Estate Occupations	+	17	+	1608				2	52	1642	1676	*	*	*
Production Occupations	3	14	1543	1904	*	*	*	7	84	1681	1979	*	*	*
Researchers—Nonscientific	+	3	+	1681				5	24	1446	1701	*	*	*
Researchers—Scientific	2	26	1620	2188	*	*	*	6	88	1888	2066	*	*	*
Social Workers & Recreational Workers	1	3	1200	1075	*	*	*	4	28	1066	1336	*	*	*
Transportation & Distribution Occupatior	2	4	1500	1579	*	*	*	2	28	1500	1742	*	*	*
Totals	238	2906						1629	12439					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	10	99	$1966	$2215	*	*	*	55	293	$1994	$2146	$2125	$1958	$1833
MBA (Nontechnical Undergraduate)	5	62	2206	2327	*	*	*	46	286	2023	2247	2420	1979	1667
MBA (Technical Undergraduate)	1	14	2620	2771	*	*	*	6	47	2398	2557	*	*	*
MS-Business (incl Mgmt , Mktg , Finance, etc)	+	1	+	3025				4	43	2071	2279	*	*	*
Administration (incl Public, Hospital, etc)	2	3	1935	1979	*	*	*	2	5	1935	2071	*	*	*
Industrial Mgmt. (incl Industrial Admin)	+	5	+	2350				+	9	+	2332			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1384				+	16	+	1421			
Social Sciences	+	2	+	1499				2	17	1646	1580	*	*	*
ENGINEERING														
Chemical	1	19	2641	2681	*	*	*	4	51	2727	2667	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	1	19	2567	2477	*	*	*	3	63	2336	2446	*	*	*
Electrical (incl Computer Engrg)	7	85	2892	2840	*	*	*	17	247	2835	2821	*	*	*
Industrial	1	11	2900	2667	*	*	*	4	23	2715	2694	*	*	*
Mechanical	7	50	2712	2664	*	*	*	13	133	2592	2699	*	*	*
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	4	7	2802	2773	*	*	*	6	22	2735	2678	*	*	*
Nuclear (incl Engrg Physics)	+	1	+	2590				3	4	3078	2956	*	*	*
SCIENCES														
Chemistry	+	+	+	+				1	9	2000	2218	*	*	*
Computer Science	13	61	2448	2759	*	*	*	19	141	2547	2730	*	*	*
Geology & Related Geological Sciences	+	7	+	2783				6	26	2313	2495	*	*	*
Mathematics	1	10	2783	2865	*	*	*	5	19	2702	2662	*	*	*
Totals	53	458						196	1454					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

RMCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86 NUMBER OF OFFERS Regional	National	AVERAGE $ OFFERS Regional	National	PERCENTILES[2] 90th	50th	10th	CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86 NUMBER OF OFFERS Regional	National	AVERAGE $ OFFERS Regional	National	PERCENTILES[2] 90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	25	+	$2430				20	85	$2409	$2397	$2708	$2333	$2167
MBA - Tech Undergraduate	+	4	+	2738				1	15	2500	2668	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	27	+	3011				8	63	2443	2657	*	*	*
MBA - Tech Undergraduate	+	7	+	3059				4	18	2734	2887	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	2	28	$1917	2686	*	*	*	5	40	1967	2580	*	*	*
MBA - Tech Undergraduate	+	4	+	3144				+	6	+	3180			
Totals	2	95						38	227					

DOCTORAL DEGREE CANDIDATES

GRADUATE PROGRAM	INTERIM NUMBER OF OFFERS Regional	National	AVERAGE $ OFFERS Regional	National	PERCENTILES 90th	50th	10th	CUMULATIVE NUMBER OF OFFERS Regional	National	AVERAGE $ OFFERS Regional	National	PERCENTILES 90th	50th	10th
ENGINEERING														
Chemical	+	7	+	$3408				1	44	$3708	$3512	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3765				1	5	3717	3121	*	*	*
Electrical (incl. Computer Engrg.)	+	5	+	3930				1	35	4166	3769	*	*	*
Mechanical	+	7	+	3526				+	18	+	3501			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	6	+	3614				+	20	+	3519			
SCIENCES														
Chemistry	+	8	+	2859				+	46	+	3016			
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	2	+	3709				+	4	+	3190			
Physics	+	2	+	3215				+	30	+	3485			
Totals	+	38						3	202					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

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MARCH 1986 RMCPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1986  RMCPA REGIONAL  INTERIM REPORT
          ----------------- ----- ----
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   02/08/86 THROUGH 03/07/86         PART 1 - PAGE  1
          -------------------------

  CURRICULUM                     ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
  ------------------------------------------------------------------------------------------------------------------------
  ACCOUNTING                   / 1537   16   / 1417    1   /              / 1875    1   /              /  900    1   /
                               /             /             /              /             /              /             /
                               /             /             /              /             /              /             /
  ------------------------------------------------------------------------------------------------------------------------
  BUSINESS ADMINISTRATION &    /             / 1650    1   / 1452    4    /             /              / 1133    1   /
                               /             /             /              /             /              /             /
                               /             /             /              /             /              /             /
  ------------------------------------------------------------------------------------------------------------------------
  MANAGEMENT INFO SYSTEMS      / 2083    1   / 1500    1   / 1883    9    /             /              /             /
                               /             /             /              /             /              /             /
                               /             /             /              /             /              /             /
  ------------------------------------------------------------------------------------------------------------------------
  MARKETING & DISTRIBUTION     /             /             / 1709    8    / 1730    1   /              /             /
                               /             /             /              /             /              /             /
                               /             /             /              /             /              /             /
  ------------------------------------------------------------------------------------------------------------------------
  ECONOMICS                    /             / 1396    2   / 1856    3    /             /              /             /
                               /             /             /              /             /              /             /
                               /             /             /              /             /              /             /
  ------------------------------------------------------------------------------------------------------------------------
  HUMANITIES                   /             /             / 1389    3    /             /              /             /
                               /             /             /              /             /              /             /
                               /             /             /              /             /              /             /
  ------------------------------------------------------------------------------------------------------------------------
  SOCIAL SCIENCES              /             / 2000    1   /  970    2    /             /              /             /
                               /             /             /              /             /              /             /
                               /             /             /              /             /              /             /
  ------------------------------------------------------------------------------------------------------------------------
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MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL						
CHEMICAL				2329 2		2450 1
ELECTRICAL(INCL COMP ENG)			2486 3	2299 22 2458 2140		
CIVIL				2540 1	2200 1	2056 4
GEOLOGICAL						
INDUSTRIAL						

MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MECH-EQPT	BLDG MATERIAL
MECHANICAL				2293 9	2167 1	2104 2
METALLURGICAL				2309 1		
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2409 5	2309 3	

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE			1750 1	2254 7		2090 1
MATHEMATICS						
OTHER PHYSICAL & EARTH				2557 1		

MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING				2000 1	1750 1	
BUSINESS ADMINISTRATION &	2183 1		1750 1	1554 2		
MANAGEMENT INFO SYSTEMS			1690 3			
MARKETING & DISTRIBUTION		1416 1	1733 1			
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES					2000 1	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2455 5		2460 2			
ELECTRICAL(INCL COMP ENG)	2500 1	2260 4	2341 10			
CIVIL						
GEOLOGICAL						
INDUSTRIAL						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2405 5		2425 2		2333 2	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY		2167 1				

MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				2250 1		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL					900 1	
CHEMISTRY	2040 1					
COMPUTER SCIENCE		2113 5	2301 7			
MATHEMATICS		1900 1				
OTHER PHYSICAL & EARTH						

MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1708 1		1546 1	1817 1		
BUSINESS ADMINISTRATION &			1833 1		1716 1	1600 1
MANAGEMENT INFO SYSTEMS						1205 2
MARKETING & DISTRIBUTION				1434 3		
ECONOMICS						
HUMANITIES			1500 1			1917 1
SOCIAL SCIENCES				1533 3	1200 1	

MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   02/08/86 THROUGH 03/07/86   PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2599 6				2200 1	
ELECTRICAL(INCL COMP ENG)			2370 1	2028 8		
CIVIL				1745 2	1800 2	
GEOLOGICAL	2625 1		2500 1			
INDUSTRIAL						

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

INIERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2492 2		2375 1	2257 8		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL				1417 1		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL			1500 1			
CHEMISTRY						
COMPUTER SCIENCE			2500 1			2375 1
MATHEMATICS	2083 1			1596 1		
OTHER PHYSICAL & EARTH				1200 1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH		2250 1	2308 2			
MBA--TECH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH						
MBA--TECH		2620 1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2083 2					
MBA--TECH						

A3940-1.5

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1986

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	60	839	$1773	$1775	$2000	$1750	$1500	386	4107	$1719	$1769	$1900	$1750	$1488
Business Administration & Management	9	217	1664	1648	*	*	*	82	791	1601	1633	2025	1521	1320
Management Information Systems	5	66	2180	1969	*	*	*	71	350	1801	1909	2400	1850	1200
Marketing & Distribution	7	172	1573	1615	*	*	*	92	749	1521	1594	1810	1500	1200
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	+	106	+	1966				19	222	1573	1788	*	*	*
Humanities	1	62	1883	1638	*	*	*	23	188	1582	1521	2000	1500	1100
Social Sciences	5	91	1666	1758	*	*	*	29	265	1445	1562	2000	1416	840
ENGINEERING														
Aerospace & Aeronautical	1	54	2036	2356	*	*	*	30	269	2245	2290	2491	2250	2040
Chemical	15	252	2470	2452	*	*	*	80	831	2413	2457	2565	2450	2200
Civil (incl Construction, Sanitary, & Transportation Engrg)	8	107	2331	1994	*	*	*	89	614	2018	2005	2540	1931	1600
Electrical (incl Computer Engrg)	67	794	2292	2393	2500	2333	1931	438	3304	2244	2335	2500	2322	1900
Geological	+	+	+	+				6	12	2138	2105	*	*	*
Industrial	11	138	2169	2277	*	*	*	41	559	2203	2255	2542	2225	1800
Mechanical	40	430	2290	2313	2600	2317	1916	248	1821	2254	2308	2525	2300	1930
Metallurgical (incl Metallurgy & Ceramic Engrg)	1	37	2250	2357	*	*	*	11	118	2342	2331	*	*	*
Mining & Mineral	+	+	+	+				+	3	+	1844			
Nuclear (incl Engrg Physics)	1	12	2000	2261	*	*	*	1	50	2000	2273	*	*	*
Petroleum	1	24	2500	2843	*	*	*	6	192	2700	2772	*	*	*
Engineering Technology	41	91	2340	2276	2500	2333	2150	106	310	2219	2211	2491	2250	1750
SCIENCES														
Agricultural Sciences	3	9	1767	1623	*	*	*	18	87	1520	1584	*	*	*
Allied Health Professions	+	27	+	1771				+	38	+	1734			
Biological Sciences	+	9	+	1480				2	25	1200	1568	*	*	*
Chemistry	+	22	+	1927				4	65	1406	1948	*	*	*
Computer Science	40	403	2249	2261	2500	2321	2000	139	1290	2169	2206	2500	2250	1791
Mathematics	4	79	1851	2151	*	*	*	21	174	1968	2078	2333	2000	1596
Other Physical & Earth Sciences	+	6	+	2054				7	52	1999	1925	*	*	*
Totals	320	4047						1949	16486					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	59	833	$1775	$1771	$2000	$1750	$1500	369	4062	$1730	$1769	$1917	$1750	$1500
Business Administration	1	49	1750	1634	*	*	*	42	225	1585	1618	1917	1750	1000
Financial Analysts	1	71	1500	2041	*	*	*	12	149	1675	1895	*	*	*
Management Trainee	10	252	1551	1753	*	*	*	155	997	1559	1654	1983	1500	1200
Personnel & Labor Relations	1	11	1416	1543	*	*	*	10	50	1707	1586	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	32	185	2267	2169	2500	2326	2000	108	720	2102	2098	2450	2120	1667
Computer Scientists (incl. Systems Analysts)	17	320	2260	2281	*	*	*	101	970	2153	2220	2500	2275	1559
Mathematicians/Statisticians	4	49	1851	2037	*	*	*	10	106	1878	1963	*	*	*
MARKETING & SALES														
Advertising/Marketing	4	79	1688	1761	*	*	*	27	205	1565	1691	1860	1666	1100
Retail/Wholesale Sales	6	111	1651	1576	*	*	*	34	486	1529	1608	1800	1600	1100
Technical Sales	2	58	2050	1797	*	*	*	17	184	1727	1778	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	+	20	+	1619				6	73	1588	1640	*	*	*
Engineers (Engrg. Degree Required)	170	1822	2308	2354	2558	2341	1931	1008	7720	2242	2317	2533	2294	1833
Farm & Natural Resources Management	3	7	1883	1699	*	*	*	11	33	1677	1652	*	*	*
Health-Related Occupations	+	28	+	1747				3	50	1511	1640	*	*	*
Insurance & Real Estate Occupations	1	17	2595	1640	*	*	*	3	69	1959	1667	*	*	*
Production Occupations	9	40	2330	2048	*	*	*	16	124	2046	2001	*	*	*
Researchers—Nonscientific	+	34	+	2173				5	58	1446	1978	*	*	*
Researchers—Scientific	+	42	+	2135				6	130	1888	2088	*	*	*
Social Workers & Recreational Workers	+	10	+	1246				4	38	1066	1312	*	*	*
Transportation & Distribution Occupatio	+	9	+	1814				2	37	1500	1760	*	*	*
Totals	320	4047						1949	16486					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/8/86 THROUGH 4/11/86: NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86: NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	7	35	$2283	$2178	*	*	*	62	328	$2027	$2149	$2250	$1979	$1875
MBA (Nontechnical Undergraduate)	3	193	2250	2687	*	*	*	49	479	2036	2424	2458	2000	1667
MBA (Technical Undergraduate)	+	53	+	2711				6	100	2398	2639	*	*	*
MS Business (incl. Mgmt., Mktg., Finance, etc.)	1	15	3500	2538	*	*	*	5	58	2357	2346	*	*	*
Administration (incl. Public, Hospital, etc.)	1	1	2000	2000	*	*	*	3	6	1957	2059	*	*	*
Industrial Mgmt (incl. Industrial Admin.)	+	3	+	2497				+	12	+	2373			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	6	+	1643				+	22	+	1481			
Social Sciences	3	7	1517	1744	*	*	*	5	24	1568	1628	*	*	*
ENGINEERING														
Chemical	2	43	2562	2687	*	*	*	6	94	2672	2676	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	12	2541	2404	*	*	*	7	75	2453	2439	*	*	*
Electrical (incl. Computer Engrg.)	6	71	2873	2896	*	*	*	23	318	2845	2838	3042	2863	2650
Industrial	1	8	2800	2560	*	*	*	5	31	2732	2659	*	*	*
Mechanical	12	43	2736	2752	*	*	*	25	176	2661	2712	3000	2700	2283
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	10	+	2744				6	32	2735	2699	*	*	*
Nuclear (incl. Engrg. Physics)	+	1	+	2752				3	5	3078	2915	*	*	*
SCIENCES														
Chemistry	1	6	2363	2524	*	*	*	2	15	2182	2340	*	*	*
Computer Science	9	54	2823	2832	*	*	*	28	195	2636	2758	3228	2950	1583
Geology & Related Geological Sciences	1	8	2675	2617	*	*	*	7	34	2364	2524	*	*	*
Mathematics	+	5	+	2696				5	24	2702	2669	*	*	*
Totals	51	574						247	2028					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	85	+	$2862				20	170	$2409	$2630	$2708	$2333	$2167
MBA - Tech Undergraduate	1	14	$3350	2826	*	*	*	2	29	2925	2744	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	6	159	1875	3195	*	*	*	14	222	2200	3043	*	*	*
MBA - Tech Undergraduate	+	41	+	3127				4	59	2734	3054	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	+	128	+	3273				5	168	1967	3108	*	*	*
MBA - Tech Undergraduate	+	39	+	3084				+	45	+	3097			
Totals	7	466						45	693					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	25	+	$3445				1	69	$3708	$3488	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	2	+	2104				1	7	3717	2831	*	*	*
Electrical (incl. Computer Engrg.)	+	11	+	4044				1	46	4166	3834	*	*	*
Mechanical	+	2	+	3106				+	20	+	3462			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	5	+	3645				+	25	+	3545			
SCIENCES														
Chemistry	+	28	+	3255				+	74	+	3107			
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	5	+	3383				+	9	+	3297			
Physics	+	9	+	3809				+	39	+	3560			
Totals	+	87						3	289					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

APRIL 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1768 42 1958 1583	1771 2	1567 3	1750 1	2166 1	
BUSINESS ADMINISTRATION &		1625 2	1456 4	1866 1		
MANAGEMENT INFO SYSTEMS		1708 1		2318 1		
MARKETING & DISTRIBUTION		1638 2	1584 4			
ECONOMICS						
HUMANITIES			1883 1			
SOCIAL SCIENCES			1604 4			

APRIL 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2036 1		
CHEMICAL				2250 1		
ELECTRICAL(INCL COMP ENG)			2310 3	2329 24 2500 2225	2191 1	2666 3
CIVIL						2433 4
GEOLOGICAL						
INDUSTRIAL		1500 1	2500 1	2300 1	2200 1	

APRIL 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   RMCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 03/08/86 THROUGH 04/11/86   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2387 9	2228 6	2365 1
METALLURGICAL					2250 1	
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2150 1	2333 30 2458 2250	2508 1	

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1500 1				
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		1333 1	2094 3	2339 14	2146 2	2200 1
MATHEMATICS		1821 1			1700 1	
OTHER PHYSICAL & EARTH						

APRIL 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	1900 1	1850 1	1742 5			
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS		2500 1	2187 2			
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES	1915 1					

APRIL 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2521 4		2350 1	2500 1		
ELECTRICAL(INCL COMP ENG)		2321 2	2304 18			
CIVIL						
GEOLOGICAL						
INDUSTRIAL		2300 1	2050 2	2480 2		

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2508 3		2401 5	2425 1		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR	2000 1					
PETROLEUM						
ENGINEERING TECHNOLOGY		2267 1	2349 7			

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				2000 1		1800 1
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2187 5	2372 9			1475 1
MATHEMATICS		2208 1				
OTHER PHYSICAL & EARTH						

APRIL 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 03/08/86 THROUGH 04/11/86   PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1885 4					
BUSINESS ADMINISTRATION &	2183 1			1850 1		
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION				1400 1		
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

APRIL 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2562 7			1931 1		
ELECTRICAL(INCL COMP ENG)	2500 1		2465 6	1871 8	2208 1	
CIVIL	2434 2			2023 2		
GEOLOGICAL						
INDUSTRIAL	2600 1			1400 1		

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2582 4	2300 1	2261 3	1908 6	1560 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2500 1					
ENGINEERING TECHNOLOGY				2584 1		

APRIL 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2403 3					2125 1
MATHEMATICS				1675 1		
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH					2700 1	
MBA--TECH						

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   03/08/86 THROUGH 04/11/86
   ----------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    APRIL 1986   RMCPA REGIONAL INTERIM REPORT
   ----------------------------------------------------------------------------------------------------------------
CURRICULUM                    CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL      FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
--------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH                /              /              / 1750       1 /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
--------------------------------------------------------------------------------------------------------------------
MBA--TECH                    /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   03/08/86 THROUGH 04/11/86
---------------------------------------------------------------------------------------------------------------
  AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    APRIL 1986   RMCPA REGIONAL INTERIM REPORT
---------------------------------------------------------------------------------------------------------------
CURRICULUM                PETROLEUM     RESEARCH.CON   UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH           /             /             /             / 2301       1  /             /             /
                        /             /             /             /               /             /             /
                        /             /             /             /               /             /             /

------------------------------------------------------------------------------------------------------------------
MBA--TECH               /             /             /             /               /             /             /
                        /             /             /             /               /             /             /
                        /             /             /             /               /             /             /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1986

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 12 through May 9) and cumulatively (September 1 through May 9). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	89	1020	$1774	$1766	$1917	$1750	$1500	475	5127	$1730	$1768	$1916	$1750	$1500
Business Administration & Management	28	461	1572	1622	2208	1500	1056	110	1252	1594	1629	2083	1500	1200
Management Information Systems	12	101	1781	1905	*	*	*	83	451	1798	1908	2350	1850	1200
Marketing & Distribution	49	539	1515	1605	1900	1500	1166	141	1288	1519	1598	1833	1500	1200
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	10	179	1506	1826	*	*	*	29	401	1550	1805	2000	1583	1000
Humanities	6	121	1730	1570	*	*	*	29	309	1613	1540	2000	1600	1100
Social Sciences	7	151	1363	1656	*	*	*	36	416	1429	1596	2000	1375	1000
ENGINEERING														
Aerospace & Aeronautical	28	117	2295	2341	2500	2300	2000	58	386	2269	2305	2500	2278	2000
Chemical	23	214	2396	2425	2583	2431	2154	103	1045	2409	2450	2583	2450	2154
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	31	277	1880	2017	2200	1803	1692	120	891	1982	2009	2410	1900	1600
Electrical (incl. Computer Engrg.)	193	1437	2360	2390	2600	2375	2083	631	4741	2280	2352	2523	2333	1930
Geological	2	12	1695	1828	*	*	*	8	24	2027	1966	*	*	*
Industrial	13	202	2297	2285	*	*	*	54	761	2226	2263	2500	2250	1817
Mechanical	51	693	2344	2355	2500	2333	2200	299	2514	2269	2321	2525	2300	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	11	49	2401	2327	*	*	*	22	167	2371	2330	2500	2400	2250
Mining & Mineral	4	7	2275	2205	*	*	*	4	10	2275	2097	*	*	*
Nuclear (incl. Engrg. Physics)	2	19	2500	2322	*	*	*	3	69	2333	2287	*	*	*
Petroleum	21	54	2665	2694	2800[†]	2740[†]	2583	27	246	2673	2755	2850	2708	2500
Engineering Technology	13	90	2069	2177	*	*	*	119	400	2203	2204	2458	2250	1750
SCIENCES														
Agricultural Sciences	8	20	1617	1516	*	*	*	26	107	1550	1572	2250	1500	1126
Allied Health Professions	+	6	+	1681				+	44	+	1727			
Biological Sciences	1	15	1196	1558	*	*	*	3	40	1199	1564	*	*	*
Chemistry	1	33	2150	1999	*	*	*	5	98	1555	1965	*	*	*
Computer Science	22	555	2182	2217	2385	2250	1750	161	1845	2171	2209	2491	2250	1791
Mathematics	2	102	2325	2051	*	*	*	23	276	1999	2068	2351	2000	1596
Other Physical & Earth Sciences	11	28	2303	2309	*	*	*	18	80	2185	2060	*	*	*
Totals	638	6502						2587	22988					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

[†] The 90th and 50th percentiles are close in value because of a clustering of offers

RMCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	90	1000	$1773	$1759	$1916	$1750	$1500	459	5062	$1738	$1767	$1917	$1750	$1500
Business Administration	4	102	1336	1623	*	*	*	46	327	1563	1620	1946	1720	925
Financial Analysts	5	126	1686	1952	*	*	*	17	275	1678	1921	*	*	*
Management Trainee	72	717	1569	1635	2000	1500	1160	227	1714	1562	1646	2000	1500	1200
Personnel & Labor Relations	2	22	1793	1584	*	*	*	12	72	1722	1585	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	21	261	2163	2160	2500	2250	1750	129	981	2112	2114	2470	2170	1667
Computer Scientists (incl Systems Analysts)	13	307	2301	2238	*	*	*	114	1277	2170	2224	2500	2291	1583
Mathematicians/Statisticians	2	69	1692	2054	*	*	*	12	175	1847	1999	*	*	*
MARKETING & SALES														
Advertising/Marketing	6	109	1475	1718	*	*	*	33	314	1548	1700	1858	1666	1200
Retail/Wholesale Sales	16	339	1623	1653	*	*	*	50	825	1559	1627	1946	1583	1200
Technical Sales	9	79	1853	1906	*	*	*	26	263	1770	1816	2300	1634	1250
ALL OTHER OCCUPATIONS														
Communications Occupations	+	20	+	1757				6	93	1588	1665	*	*	*
Engineers (Engrg Degree Required)	383	3110	2325	2340	2625	2350	1917	1391	10830	2265	2324	2558	2310	1850
Farm & Natural Resources Management	2	12	1917	1524	*	*	*	13	45	1714	1618	*	*	*
Health-Related Occupations	+	3	+	1831				3	53	1511	1651	*	*	*
Insurance & Real Estate Occupations	5	70	1518	1586	*	*	*	8	139	1684	1626	*	*	*
Production Occupations	3	42	1899	2048	*	*	*	19	166	2023	2013	*	*	*
Researchers—Nonscientific	+	32	+	1972				5	90	1446	1976	*	*	*
Researchers—Scientific	2	52	2033	2129	*	*	*	8	182	1924	2100	*	*	*
Social Workers & Recreational Workers	1	10	1083	1137	*	*	*	5	48	1069	1276	*	*	*
Transportation & Distribution Occupations	2	20	1667	1774	*	*	*	4	57	1583	1765	*	*	*
Totals	638	6502						2587	22988					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/12/86 THROUGH 5/9/86 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	7	37	$1780	$2054	*	*	*	69	365	$2002	$2140	$2250	$1958	$1750
MBA (Nontechnical Undergraduate)	9	278	2467	2721	*	*	*	58	757	2103	2533	2700	2000	1667
MBA (Technical Undergraduate)	+	54	+	2748				6	154	2398	2677	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	28	+	2602				5	86	2357	2429	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	2000				3	9	1957	2039	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2682				+	16	+	2451			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				+	24	+	1504			
Social Sciences	+	4	+	1726				5	28	1568	1642	*	*	*
ENGINEERING														
Chemical	3	17	2337	2664	*	*	*	9	111	2560	2674	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	16	+	2284				7	91	2453	2412	*	*	*
Electrical (incl. Computer Engrg.)	6	106	2729	2820	*	*	*	29	424	2821	2833	3042	2840	2541
Industrial	1	7	2500	2710	*	*	*	6	38	2693	2669	*	*	*
Mechanical	1	26	2675	2790	*	*	*	26	202	2662	2722	3000	2700	2283
Metallurgical (incl. Metallurgy & Ceramic Engrg.)²	+	13	+	2765				6	45	2735	2718	*	*	*
Nuclear (incl. Engrg. Physics)	1	2	2833	2625	*	*	*	4	7	3017	2832	*	*	*
SCIENCES														
Chemistry	+	5	+	2117				2	20	2182	2285	*	*	*
Computer Science	5	82	3048	2845	*	*	*	33	277	2698	2784	3228	2950	2100
Geology & Related Geological Sciences	+	5	+	2715				7	39	2364	2548	*	*	*
Mathematics	+	10	+	2471				5	34	2702	2611	*	*	*
Totals	33	699						280	2727					

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¹ Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
² Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	6	116	$1940	$3033	*	*	*	26	286	$2301	$2793	$2708	$2283	$1667
MBA - Tech Undergraduate	+	27	+	3002				2	56	2925	2868	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	214	+	3119				14	436	2200	3080	*	*	*
MBA - Tech Undergraduate	2	88	2458	3284	*	*	*	6	147	2642	3192	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	7	146	2344	3217	*	*	*	12	314	2187	3159	*	*	*
MBA - Tech Undergraduate	1	54	3166	3306	*	*	*	1	99	3166	3211	*	*	*
Totals	16	645						61	1338					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	1	14	$3250	$3599	*	*	*	2	83	$3479	$3507	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				1	7	3717	2831	*	*	*
Electrical (incl. Computer Engrg.)	+	19	+	4058				1	65	4166	3900	*	*	*
Mechanical	+	3	+	3227				+	23	+	3431			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	1	3	3333	3405	*	*	*	1	28	3333	3530	*	*	*
SCIENCES														
Chemistry	1	19	2460	3187	*	*	*	1	93	2460	3123	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	2	10	3600	3308	*	*	*	2	19	3600	3303	*	*	*
Physics	1	8	3300	3144	*	*	*	1	47	3300	3489	*	*	*
Totals	6	76						9	365					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

MAY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　MAY 1986　RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　INTERIM　PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1798 69 1916 1708	1261 3	1695 3			
BUSINESS ADMINISTRATION &		1437 4	1460 15		1792 1	
MANAGEMENT INFO SYSTEMS	1791 1		1408 4			
MARKETING & DISTRIBUTION		1540 6	1453 31 1775 1166		1750 1	1750 1
ECONOMICS		1550 2	1750 3	1666 1		
HUMANITIES			1375 2			
SOCIAL SCIENCES		1250 1	1313 2			

MAY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2336 25 2500 2140		
CHEMICAL				2431 1		2250 1
ELECTRICAL(INCL COMP ENG)			2329 7	2423 73 2643 2230	2390 3	2390 1
CIVIL				1666 1	2375 1	1922 5
GEOLOGICAL						1695 2
INDUSTRIAL			2300 2	2250 1		

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2316 26 2405 2200	2367 2	2333 1
METALLURGICAL					2450 1	
MINING & MINERAL					2300 2	2000 1
NUCLEAR				2500 1		
PETROLEUM						
ENGINEERING TECHNOLOGY				2146 4		

AVERAGE MONTHLY SALARY OFFERS MAY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1450 4	1500 1			
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						2150 1
COMPUTER SCIENCE	1700 1	2385 1	2211 4	2048 4	2200 1	
MATHEMATICS						2500 1
OTHER PHYSICAL & EARTH			1333 1	2589 3		

MAY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
ACCOUNTING	2375	1	1500	1	1850	5	1800	1				
BUSINESS ADMINISTRATION &							1899	3				
MANAGEMENT INFO SYSTEMS	2170	1	2100	2	2150	1						
MARKETING & DISTRIBUTION	1458	1	1510	4			1933	3				
ECONOMICS												
HUMANITIES	2083	1					1916	1				
SOCIAL SCIENCES	1583	1					1500	1				

MAY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS — MAY 1986 — RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER — INTERIM — PERIOD 04/12/86 THROUGH 05/09/86 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2400 2	2280 3		2252 2		
ELECTRICAL(INCL COMP ENG)	2400 1	2355 20 2600 2000	2432 40 2567 2293			
CIVIL						
GEOLOGICAL						
INDUSTRIAL			2288 4	2483 3	2250 1	

AVERAGE MONTHLY SALARY OFFERS MAY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
MECHANICAL	2525 4	2457 3	2472 3			
METALLURGICAL			2325 2			2413 8
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2244 4	1868 5		

AVERAGE MONTHLY SALARY OFFERS MAY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1800 1			1917 2		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2200 3	2335 7			
MATHEMATICS		2150 1				
OTHER PHYSICAL & EARTH		2367 3	2400 1			

MAY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1750 1		2000 2	1500 1	1400 2	
BUSINESS ADMINISTRATION &	1833 1			1745 3	1817 1	
MANAGEMENT INFO SYSTEMS		1083 1	2170 2			
MARKETING & DISTRIBUTION				1485 1		1666 1
ECONOMICS			1958 1	1100 2		884 1
HUMANITIES				1817 2		
SOCIAL SCIENCES				1500 1	1083 1	

AVERAGE MONTHLY SALARY OFFERS MAY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM		RESEARCH,CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL							1949	3				
CHEMICAL	2579	10	2123	4								
ELECTRICAL(INCL COMP ENG)	2619	4	2410	7	2403	11	2007 2320 1542	25	2083	1		
CIVIL	2410	1	1878	8	1879	6	1857	4	1700	5		
GEOLOGICAL												
INDUSTRIAL			2250	1			1917	1				

MAY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2469 4	2323 3	2043 2	2157 3		
METALLURGICAL						
MINING & MINERAL			2500 1			
NUCLEAR				2500 1		
PETROLEUM	2658 20 2800 2583	2800 1				
ENGINEERING TECHNOLOGY						

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL				1196 1		
CHEMISTRY						
COMPUTER SCIENCE						1750 1
MATHEMATICS						
OTHER PHYSICAL & EARTH		2334 2		2066 1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2389 3	2083 1	2942 2		2833 1	
MBA--TECH						

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   04/12/86 THROUGH 05/09/86
   ----------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1986   RMCPA REGIONAL INTERIM REPORT
   ----------------------------------------------------------------------------------------------------------------------
CURRICULUM                  CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
-------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-------------------------------------------------------------------------------------------------------------------------
MBA--TECH                 /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   04/12/86 THROUGH 05/09/86
   ---------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MAY 1986   RMCPA REGIONAL INTERIM REPORT
   ---------------------------------------------------------------------------------------------------------------
CURRICULUM                   PETROLEUM      RESEARCH,CON   UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             /              /              / 2240      1  /              / 2000      1  /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
------------------------------------------------------------------------------------------------------------------
MBA--TECH                 /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1986

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 10 through June 13) and cumulatively (September 1 through June 13). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	190	1448	$1741	$1770	$1958	$1750	$1500	665	6575	$1733	$1768	$1917	$1750	$1500
Business Administration & Management	116	682	1644	1655	2208	1500	1200	226	1934	1620	1638	2183	1500	1200
Management Information Systems	42	156	1853	1889	2250	1850	1333	125	607	1816	1903	2300	1850	1285
Marketing & Distribution	118	547	1612	1623	1958	1600	1250	259	1835	1561	1606	1900	1500	1200
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	30	342	1673	1939	2250	1633	1100	59	743	1612	1867	2000	1583	1020
Humanities	67	351	1706	1668	2500	1666	1100	96	660	1678	1608	2119	1625	1100
Social Sciences	29	381	1557	1741	2350	1500	1000	65	797	1486	1665	2000	1416	1000
ENGINEERING														
Aerospace & Aeronautical	25	185	2271	2334	2416	2291	2100	83	571	2270	2315	2500	2288	2036
Chemical	57	377	2307	2402	2555	2425	1917	160	1422	2373	2438	2575	2450	1931
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	64	408	2065	2015	2666	2062	1600	184	1299	2011	2011	2458	1950	1600
Electrical (incl. Computer Engrg.)	333	2222	2351	2389	2578	2375	2104	964	6963	2304	2364	2542	2350	1930
Geological	9	18	1737	1772	*	*	*	17	42	1874	1883	*	*	*
Industrial	41	332	2343	2235	2500	2316	2150	95	1093	2277	2254	2500	2292	1916
Mechanical	148	1038	2278	2323	2500	2300	2050	447	3552	2272	2322	2500	2300	1932
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	26	2375	2272	*	*	*	23	193	2372	2322	2500	2400	2250
Mining & Mineral	2	4	2370	2328	*	*	*	6	14	2307	2163	*	*	*
Nuclear (incl. Engrg. Physics)	1	13	2483	2420	*	*	*	4	82	2371	2308	*	*	*
Petroleum	+	87	+	2737				27	333	2673	2750	2850	2708	2500
Engineering Technology	47	208	2209	2142	2438	2240	1850	166	608	2204	2183	2458	2250	1833
SCIENCES														
Agricultural Sciences	6	54	1603	1648	*	*	*	32	161	1560	1597	2208	1500	1200
Allied Health Professions	2	21	1625	1651	*	*	*	2	65	1625	1702	*	*	*
Biological Sciences	7	33	1489	1620	*	*	*	10	73	1402	1589	*	*	*
Chemistry	3	51	1982	1913	*	*	*	8	149	1715	1948	*	*	*
Computer Science	112	799	2276	2231	2565	2300	1920	273	2644	2214	2216	2500	2280	1800
Mathematics	29	137	2076	1973	2350	2050	1800	52	413	2042	2037	2350	2045	1675
Other Physical & Earth Sciences	8	57	2228	2156	*	*	*	26	137	2198	2100	2666	2350	1300
Totals	1487	9977						4074	32965					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	177	1432	$1736	$1771	$1950	$1750	$1500	636	6494	$1738	$1768	$1924	$1750	$1500
Business Administration	28	171	1656	1638	2800	1542	1050	74	498	1598	1626	1950	1666	1000
Financial Analysts	22	297	1936	2131	2916	1817	1400	39	572	1823	2030	2667	1683	1300
Management Trainee	175	950	1628	1662	2208	1500	1250	402	2664	1591	1652	2025	1500	1200
Personnel & Labor Relations	9	40	1943	1706	*	*	*	21	112	1816	1629	2500	1666	1200
COMPUTER & MATHEMATICAL														
Computer Programmers	75	461	2062	2102	2475	2083	1533	204	1442	2093	2110	2470	2166	1633
Computer Scientists (incl. Systems Analysts)	67	555	2330	2294	2583	2301	2090	181	1832	2229	2245	2500	2292	1833
Mathematicians/Statisticians	25	84	2094	1956	2350	2050	1833	37	259	2014	1985	2333	2025	1596
MARKETING & SALES														
Advertising/Marketing	39	219	1751	1698	2166	1666	1360	72	533	1658	1699	2000	1666	1250
Retail/Wholesale Sales	49	368	1630	1665	2000	1666	1250	99	1193	1594	1639	2000	1600	1200
Technical Sales	17	117	1842	1908	*	*	*	43	380	1799	1845	2375	1750	1250
ALL OTHER OCCUPATIONS														
Communications Occupations	15	54	1642	1585	*	*	*	21	147	1627	1636	2500	1500	1100
Engineers (Engrg Degree Required)	705	4681	2296	2328	2533	2333	1930	2096	15511	2275	2325	2550	2325	1900
Farm & Natural Resources Management	5	19	1900	1728	*	*	*	18	64	1766	1651	*	*	*
Health-Related Occupations	6	23	1245	1527	*	*	*	9	76	1334	1613	*	*	*
Insurance & Real Estate Occupations	19	128	1555	1643	*	*	*	27	267	1593	1635	2083	1521	1100
Production Occupations	19	93	1822	2022	*	*	*	38	259	1922	2017	2500	2094	1199
Researchers—Nonscientific	10	133	1651	1776	*	*	*	15	223	1583	1856	*	*	*
Researchers—Scientific	11	91	1868	1957	*	*	*	19	273	1892	2052	*	*	*
Social Workers & Recreational Workers	5	23	1127	1141	*	*	*	10	71	1098	1232	*	*	*
Transportation & Distribution Occupation	9	38	2093	1885	*	*	*	13	95	1936	1813	*	*	*
Totals	1487	9977						4074	32965					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	41	99	$2012	$2105	$2333	$1925	$1833	110	464	$2006	$2132	$2250	$1954	$1833
MBA (Nontechnical Undergraduate)	50	408	2157	2521	2916	2083	1608	108	1165	2128	2529	2800	2059	1666
MBA (Technical Undergraduate)	6	87	2587	2738	*	*	*	12	241	2492	2699	*	*	*
MS-Business (incl Mgmt , Mktg , Finance, etc)	5	24	1782	2005	*	*	*	10	110	2069	2337	*	*	*
Administration (incl Public, Hospital, etc)	6	17	2160	2035	*	*	*	9	26	2092	2037	*	*	*
Industrial Mgmt. (incl Industrial Admin)	+	7	+	2550				+	23	+	2481			
HUMANITIES & SOCIAL SCIENCES														
Humanities	5	11	1918	1886	*	*	*	5	35	1918	1624	*	*	*
Social Sciences	4	12	2491	2016	*	*	*	9	40	1978	1754	*	*	*
ENGINEERING														
Chemical	+	27	+	2691				9	138	2560	2678	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	7	37	2099	2338	*	*	*	14	128	2276	2391	*	*	*
Electrical (incl Computer Engrg)	14	228	2713	2884	*	*	*	43	652	2786	2851	3000	2795	2500
Industrial	4	25	2725	2765	*	*	*	10	63	2706	2707	*	*	*
Mechanical	5	85	2715	2784	*	*	*	31	287	2670	2740	3000	2700	2333
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	10	+	2744				6	55	2735	2722	*	*	*
Nuclear (incl Eng'g Physics)	1	4	3650	3108	*	*	*	5	11	3143	2933	*	*	*
SCIENCES														
Chemistry	1	8	3166	2453	*	*	*	3	28	2510	2333	*	*	*
Computer Science	5	96	2792	2758	*	*	*	38	373	2711	2777	3228	2950	2100
Geology & Related Geological Sciences	3	17	1916	2529	*	*	*	10	56	2230	2542	*	*	*
Mathematics	1	24	2583	2459	*	*	*	6	58	2682	2548	*	*	*
Totals	158	1226						438	3953					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86 NUMBER OF OFFERS Regional	 National	 AVERAGE $ OFFERS Regional	 National	 PERCENTILES[2] 90th	 50th	 10th	CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86 NUMBER OF OFFERS Regional	 National	 AVERAGE $ OFFERS Regional	 National	 PERCENTILES[2] 90th	 50th	 10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	16	197	$2533	$2878	*	*	*	42	483	$2390	$2828	$2917	$2342	$2083
MBA - Tech Undergraduate	1	44	2750	2912	*	*	*	3	100	2867	2888	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	13	217	2408	2936	*	*	*	27	653	2300	3032	3336	2000	1500
MBA - Tech Undergraduate	1	90	2750	3110	*	*	*	7	237	2657	3161	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	5	167	2416	3119	*	*	*	17	481	2254	3145	*	*	*
MBA - Tech Undergraduate	4	81	3083	3193	*	*	*	5	180	3100	3203	*	*	*
Totals	40	796						101	2134					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	35	$3966	$3676	*	*	*	3	118	$3641	$3557	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	4	2500	3000	*	*	*	3	11	2906	2892	*	*	*
Electrical (incl. Computer Engrg.)	6	35	3282	3744	*	*	*	7	100	3408	3845	*	*	*
Mechanical	2	20	3508	3439	*	*	*	2	43	3508	3435	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	6	+	3240				1	34	3333	3479	*	*	*
SCIENCES														
Chemistry	3	44	3150	3090	*	*	*	4	137	2978	3113	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	8	+	3266				2	27	3600	3292	*	*	*
Physics	+	8	+	3749				1	55	3300	3527	*	*	*
Totals	14	160						23	525					

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[1] Years of previous full time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

AVERAGE MONTHLY SALARY OFFERS JULY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1737 1950 1500	131	1755	13	1741	11	1833	1	1708	2	1744	3
BUSINESS ADMINISTRATION &	1000	1	1687	17	1554 1956 1200	66	2200	2	2500	1	1500	2
MANAGEMENT INFO SYSTEMS	1900	1	1583	3	1609	7	1841	4				
MARKETING & DISTRIBUTION			1566	13	1561 1875 1250	73			1764	3		
ECONOMICS			1653	17	1570	7			2500	1		
HUMANITIES			1879	12	1610 2083 1125	32	2421	2	1833	1	2000	1
SOCIAL SCIENCES			1760	6	1494	6						

AVERAGE MONTHLY SALARY OFFERS JULY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2290 23 2416 2150	2100 1	
CHEMICAL		2325 1		2414 3	1440 1	2035 2
ELECTRICAL(INCL COMP ENG)		2000 1	2402 12	2360 128 2550 2200	2483 7	2318 16
CIVIL				2381 4	1559 1	2043 30 2666 1667
GEOLOGICAL						1449 5
INDUSTRIAL			2254 2	2283 8		

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL		1976 1	2350 2	2328 76 2500 2166	2284 7	2281 6
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2272 32 2417 2133	2153 4	1500 1

AVERAGE MONTHLY SALARY OFFERS JULY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1500 1				
ALLIED HEALTH PROFESSIONS			1500 1			
BIOLOGICAL		1750 1	833 1			1975 1
CHEMISTRY						
COMPUTER SCIENCE		1639 4	2343 22 2500 1920	2253 25 2500 2100	2371 2	2000 1
MATHEMATICS		2113 18	2208 1	2099 3	1833 1	
OTHER PHYSICAL & EARTH				2370 3		

AVERAGE MONTHLY SALARY OFFERS JULY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING			1888	2	1837	4	1500	1	1500	1	1742	1
BUSINESS ADMINISTRATION &			1813	2	2054	2	1844	9	1470	1	1000	1
MANAGEMENT INFO SYSTEMS			1910	12	2064	4						
MARKETING & DISTRIBUTION	1874	6	1760	6	1500	1	1791	9	1438	2	1917	1
ECONOMICS									1667	1		
HUMANITIES	1850	3	1100	1			1596	2	3000	1		
SOCIAL SCIENCES			1750	2			2166	1	1750	1		

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2396	11	2408	5	2314	6	2500	1	2250	1		
ELECTRICAL(INCL COMP ENG)	2667	1	2374	28	2395	82						
			2578		2600							
			2000		2250							
CIVIL												
GEOLOGICAL									2291	1		
INDUSTRIAL	2433	3	2283	2	2264	14	2449	7	2208	2		

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2207 3	2158 4	2341 20 2500 2175	2250 1		
METALLURGICAL	2375 1					
MINING & MINERAL	2500 1					
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2328 6			

JULY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 RMCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1785 2			1516 3		
ALLIED HEALTH PROFESSIONS			1750 1			
BIOLOGICAL	1350 2					
CHEMISTRY	2333 2					
COMPUTER SCIENCE	2069 3	2459 14	2362 31 2500 2200			
MATHEMATICS		1833 1	2583 1			
OTHER PHYSICAL & EARTH	1666 1	2583 1	2583 2			

JULY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM		RESEARCH,CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1847	9			1879	2	1543	4	1736	3	1584	2
BUSINESS ADMINISTRATION &					2189	5	1512	5	1650	1	1595	1
MANAGEMENT INFO SYSTEMS	2195	4			2180	1	1955	3			1510	3
MARKETING & DISTRIBUTION			1000	1			1471	2			960	1
ECONOMICS			2000	1	1333	1	1800	2				
HUMANITIES					1500	2	1799	4	862	1	1536	5
SOCIAL SCIENCES							1225	2	1569	8	1075	3

JULY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL							2023	1				
CHEMICAL	2563	12	2350	3	2143	3	1893	8				
ELECTRICAL(INCL COMP ENG)	2419	3	2393	3	2481 2987 2250	21	1991 2425 1558	28	2590	2	2467	1
CIVIL			1870	5	2223	9	1996	7	1951	7	2791	1
GEOLOGICAL					2500	1	1800	1	1800	1		
INDUSTRIAL	2580	1			2810	2						

JULY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2278 5	2292 1	2429 8	1883 14		
METALLURGICAL						
MINING & MINERAL	2240 1					
NUCLEAR	2483 1					
PETROLEUM						
ENGINEERING TECHNOLOGY		1856 3		1483 1		

JULY 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1986   RMCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL		2000 1				1166 1
CHEMISTRY			1280 1			
COMPUTER SCIENCE		2100 1	1775 2	2173 5	1400 1	2000 1
MATHEMATICS		2222 2		1493 2		
OTHER PHYSICAL & EARTH				1300 1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2091 5	1972 13	2022 12	2486 3	2495 5	
MBA--TECH		2250 1	2400 1	2644 2		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
MBA--NON-TECH		2459 2	2500 1	3175 1		
MBA--TECH					2700 1	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM		RESEARCH,CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG
MBA--NON-TECH	2050	2	1625	1	2525	3	1817	1	1833	1	
MBA--TECH					2886	1					

JULY 1986 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1749	505	1560	31	1626	23	1786	12	1812	4	1533	4
	1900		2083		2000							
	1583		1250		1250							
BUSINESS ADMINISTRATION &	1000	1	1616	29	1529	125	1922	11	2146	2	1378	3
			2333		1958							
			1000		1200							
MANAGEMENT INFO SYSTEMS	1756	4	1784	14	1596	34	1959	8	1642	1	1950	2
					1950							
					1200							
MARKETING & DISTRIBUTION	1557	5	1499	24	1523	160	1840	2	1780	5	1625	2
			1833		1875							
			1125		1208							
ECONOMICS			1619	21	1574	21	1733	2	2500	1		
			2250		2000							
			1100		1020							
HUMANITIES	2000	1	1927	13	1573	46	2421	2	1833	1	2000	1
					2000							
					1125							
SOCIAL SCIENCES			1726	8	1396	19			1983	1		

JULY 1986 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AEROSPACE & AERONAUTICAL					2666	1	2310 2500 2140	70	2170	2	1853	3
CHEMICAL			2325	1			2264	12	2170	2	2267	5
ELECTRICAL(INCL COMP ENG)			2000	1	2415 2558 2208	42	2361 2557 2200	353	2416 2566 2191	20	2357 2550 1930	30
CIVIL					2408	1	2355	10	1909	4	2060 2700 1600	59
GEOLOGICAL											1567	8
INDUSTRIAL			1500	1	2254	6	2295	15	2200	1	1550	1

AVERAGE MONTHLY SALARY OFFERS JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL		1976 1	2282 5	2330 172 2500 2209	2249 28 2600 1931	2147 30 2450 1600
METALLURGICAL				2250 4	2410 5	
MINING & MINERAL					2300 2	2000 1
NUCLEAR				2500 1		
PETROLEUM						
ENGINEERING TECHNOLOGY			2488 2	2263 102 2458 2075	2190 12	1791 7

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL			1369	8	1350	2			1250	1	1300	1
ALLIED HEALTH PROFESSIONS					1500	1						
BIOLOGICAL			1750	1	833	1					1975	1
CHEMISTRY					1250	1					2150	1
COMPUTER SCIENCE	1700	1	1791	8	2313 2510 1791	36	2264 2487 2100	69	2289	6	2093	4
MATHEMATICS			2076 2333 1892	21	1729	2	2185	8	1767	2	2500	1
OTHER PHYSICAL & EARTH					1292	2	2450	9				

JULY 1986 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
ACCOUNTING	2017	4	1781	4	1808	14	1767	3	1625	2	1742	1
BUSINESS ADMINISTRATION &	2142	2	1660	6	1953	3	1800	15	1470	1	1000	1
MANAGEMENT INFO SYSTEMS	2170	1	2047 2500 1500	22	2008	14	1450	2				
MARKETING & DISTRIBUTION	1803	9	1658	14	1693	6	1756	16	1438	2	1917	1
ECONOMICS			1667	1					1667	1		
HUMANITIES	1828	6	1300	2			1652	4	3000	1		
SOCIAL SCIENCES	1446	3	1750	2			1791	3	1875	2		

JULY 1986 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2426 2558 2280	38	2356	10	2374	11	2375	9	2250	1		
ELECTRICAL(INCL COMP ENG)	2527	4	2376 2578 2000	65	2382 2516 2250	180					2425	2
CIVIL	2410	2			1750	1			2167	1		
GEOLOGICAL									2291	1		
INDUSTRIAL	2512	9	2177	4	2237 2400 2150	26	2465	13	2222	3		

JULY 1986 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2411 24 2550 2305	2291 8	2343 49 2500 2175	2301 12	2333 2	2367 2
METALLURGICAL	2375 1		2325 2			2407 11
MINING & MINERAL	2500 1					
NUCLEAR	2000 1					
PETROLEUM						
ENGINEERING TECHNOLOGY		2211 3	2300 22 2459 2175	1868 5		

AVERAGE MONTHLY SALARY OFFERS　　JULY 1986　　RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER　　CUMULATIVE　　PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1790 3			1692 12		1800 1
ALLIED HEALTH PROFESSIONS			1750 1			
BIOLOGICAL	1350 2				900 1	
CHEMISTRY	1977 4					
COMPUTER SCIENCE	1848 5	2267 37 2750 1833	2341 61 2500 2100			1475 1
MATHEMATICS		2023 4	2583 1			
OTHER PHYSICAL & EARTH	1666 1	2421 4	2522 3			

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JULY 1986 RMCPA CUMULATIVE REPORT
          AVERAGE MONTHLY SALARY OFFERS      JULY 1986     RMCPA REGIONAL CUMULATIVE REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER           CUMULATIVE    PERIOD   09/01/85 THROUGH 06/13/86       PART 3 - PAGE  1
          ------------------------

    CURRICULUM                  PETROLEUM        RESEARCH,CON     UTLTIES-PUBLC   GOVT-FEDERAL    GOVT-LCL/STATE NON-PROFIT ORG
    ------------------------------------------------------------------------------------------------------------------------------
    ACCOUNTING                / 1819    22  /                / 1760     9  / 1531    14  / 1578    11  / 1584     2  /
                              / 2095        /                /             /             /             /             /
                              / 1700        /                /             /             /             /             /
    ------------------------------------------------------------------------------------------------------------------------------
    BUSINESS ADMINISTRATION & / 1950     3  /                / 2061     7  / 1667    10  / 1671     4  / 1412     3  /
                              /             /                /             /             /             /             /
                              /             /                /             /             /             /             /
    ------------------------------------------------------------------------------------------------------------------------------
    MANAGEMENT INFO SYSTEMS   / 2151     5  / 1092     2     / 2095     6  / 1767     4  /             / 1462     6  /
                              /             /                /             /             /             /             /
                              /             /                /             /             /             /             /
    ------------------------------------------------------------------------------------------------------------------------------
    MARKETING & DISTRIBUTION  /             / 1400     2     /             / 1433     8  / 1670     1  / 1313     2  /
                              /             /                /             /             /             /             /
                              /             /                /             /             /             /             /
    ------------------------------------------------------------------------------------------------------------------------------
    ECONOMICS                 / 1867     2  / 1800     2     / 1646     2  / 1456     5  /             /  884     1  /
                              /             /                /             /             /             /             /
                              /             /                /             /             /             /             /
    ------------------------------------------------------------------------------------------------------------------------------
    HUMANITIES                /             / 1100     1     / 1625     4  / 1805     6  /  862     1  / 1508     7  /
                              /             /                /             /             /             /             /
                              /             /                /             /             /             /             /
    ------------------------------------------------------------------------------------------------------------------------------
    SOCIAL SCIENCES           /             / 2291     1     /             / 1428     8  / 1379    14  / 1081     4  /
                              /             /                /             /             /             /             /
                              /             /                /             /             /             /             /
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JULY 1986 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				2014 7		
CHEMICAL	2564 41 2666 2450	2237 10	2359 7	1917 11	1950 2	
ELECTRICAL(INCL COMP ENG)	2551 15	2319 15	2403 69 2987 2235	1939 156 2292 1558	2084 10	2509 2
CIVIL	2683 6	1909 16	2071 18	1910 20 2180 1750	1806 45 2115 1600	2791 1
GEOLOGICAL	2625 1	1625 1	2475 3	1800 1	1775 2	
INDUSTRIAL	2590 2	2012 4	2666 4	1833 6		

JULY 1986 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS — JULY 1986 — RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER — CUMULATIVE — PERIOD 09/01/85 THROUGH 06/13/86 — PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2504 21 2675 2208	2234 9	2318 22 2500 2042	2006 57 2352 1564	1631 5	
METALLURGICAL						
MINING & MINERAL	2240 1		2500 1			
NUCLEAR	2483 1			2500 1		
PETROLEUM	2668 26 2850 2500	2800 1				
ENGINEERING TECHNOLOGY		1767 4		2028 6	1833 3	

JULY 1986 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL	2525 1			1239 3		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL		2000 1	1500 1	1196 1		1166 1
CHEMISTRY			1280 1			1133 1
COMPUTER SCIENCE	2378 5	2063 5	1976 11	1975 12	1359 4	2046 8
MATHEMATICS	2292 3	2222 2		1664 7	2000 1	
OTHER PHYSICAL & EARTH		2289 3		1683 4		

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     CUMULATIVE     PERIOD   09/01/85 THROUGH 06/13/86
    ------------------------------------------------------------------------------------------------------------------

    AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     JULY 1986   RMCPA REGIONAL CUMULATIVE REPORT
    ------------------------------------------------------------------------------------------------------------------

CURRICULUM                    ACCTG-PUBLIC    BANK-FINANCE    MERCHANDSNG     AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
----------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH                / 2059     23  / 1952     22  / 2071     21  / 2486      3  / 2573      7  /              /
                             / 2416         / 2250         / 2800         /              /              /              /
                             / 1900         / 1583         / 1500         /              /              /              /
----------------------------------------------------------------------------------------------------------------------
MBA--TECH                    /              / 2250      1  / 2482      2  / 2540      3  /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	2420 1	2261 4	2125 2	3175 1	1875 1	
MBA--TECH	2420 1	2620 1			2700 1	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 RMCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2312 7	2049 6	2375 5	2059 2	1778 3	
MBA--TECH			2886 1	2225 2		

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1986

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	91	826	$1720	$1789	$1833	$1750	$1583	181	2586	$1731	$1769	$1917	$1750	$1542
Business Administration & Management	11	122	1663	1671	*	*	*	47	455	1588	1637	1917	1600	1250
Management Information Systems	7	64	1763	1981	*	*	*	30	222	1769	1897	2208	1750	1417
Marketing & Distribution	20	179	1559	1585	2167	1500	1300	41	498	1571	1589	2000	1500	1213
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	5	29	1444	1675	*	*	*	17	82	1540	1649	*	*	*
Humanities	8	26	1490	1469	*	*	*	35	89	1501	1465	1933	1500	1087
Social Sciences	4	83	1284	1405	*	*	*	21	142	1423	1456	1833	1417	1100
ENGINEERING														
Aerospace & Aeronautical	1	32	1930	2334	*	*	*	13	175	2240	2287	*	*	*
Chemical	9	137	2429	2463	*	*	*	42	405	2429	2443	2585	2460	2325
Civil (incl. Construction, Sanitary & Transportation Engrg.)	4	122	2069	2032	*	*	*	27	384	2093	2003	2490	2000	1833
Electrical (incl. Computer Engrg.)	43	579	2195	2313	2550	2300	1559	157	1855	2297	2299	2600	2333	1930
Geological	+	3	+	2000				+	10	+	2013			
Industrial	9	94	2287	2241	*	*	*	38	310	2250	2250	2500	2275	1900
Mechanical	34	308	2181	2313	2466	2267	1559	142	1072	2249	2292	2475	2282	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	15	+	2364				3	66	2143	2315	*	*	*
Mining & Mineral	+	1	+	2250				+	1	+	2250			
Nuclear (incl. Engrg. Physics)	3	8	2092	2326	*	*	*	9	35	2068	2269	*	*	*
Petroleum	+	41	+	2809				+	114	+	2755			
Engineering Technology	2	37	2788	2182	*	*	*	4	170	2352	2180	*	*	*
SCIENCES														
Agricultural Sciences	1	35	1333	1667	*	*	*	16	68	1433	1579	*	*	*
Allied Health Professions	+	1	+	1225				3	9	1902	1641	*	*	*
Biological Sciences	+	1	+	1583				4	12	1561	1751	*	*	*
Chemistry	+	9	+	1873				1	31	2500	1975	*	*	*
Computer Science	13	187	2095	2196	*	*	*	61	643	2077	2166	2333	2166	1833
Mathematics	1	23	1583	2114	*	*	*	9	67	1643	1984	*	*	*
Other Physical & Earth Sciences	1	5	800	1607	*	*	*	3	32	1377	1834	*	*	*
Totals	267	2967						904	9533					

[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	91	817	$1720	$1793	$1833	$1750	$1583	183	2556	$1725	$1770	$1917	$1750	$1500
Business Administration	6	45	1195	1567	*	*	*	11	136	1412	1632	*	*	*
Financial Analysts	2	22	1755	1805	*	*	*	8	56	1649	1779	*	*	*
Management Trainee	23	223	1635	1636	2208	1600	1000	73	599	1557	1603	2167	1458	1125
Personnel & Labor Relations	+	9	+	1443				2	34	1500	1606	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	4	122	2090	2092	*	*	*	37	408	1957	2063	2333	1917	1584
Computer Scientists (incl. Systems Analysts)	10	147	2043	2186	*	*	*	39	432	2072	2166	2333	2141	1710
Mathematicians/Statisticians	1	14	1583	2119	*	*	*	6	41	1506	1859	*	*	*
MARKETING & SALES														
Advertising/Marketing	7	25	1528	1675	*	*	*	15	99	1635	1672	*	*	*
Retail/Wholesale Sales	4	89	1598	1600	*	*	*	50	311	1635	1610	1933	1583	1300
Technical Sales	1	40	1500	1696	*	*	*	8	107	1869	1773	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	+	6	+	1369				6	33	1590	1710	*	*	*
Engineers (Engrg. Degree Required)	104	1310	2220	2317	2566	2300	1559	425	4443	2271	2292	2560	2325	1925
Farm & Natural Resources Management	1	8	1333	1355	*	*	*	5	22	1654	1627	*	*	*
Health Related Occupations	1	5	1300	1318	*	*	*	9	19	1568	1526	*	*	*
Insurance & Real Estate Occupations	+	15	+	1748				2	35	1696	1709	*	*	*
Production Occupations	+	21	+	2043				6	70	1416	1994	*	*	*
Researchers—Nonscientific	2	7	1257	1699	*	*	*	3	21	1505	1703	*	*	*
Researchers—Scientific	1	16	800	1859	*	*	*	5	62	1635	2015	*	*	*
Social Workers & Recreational Workers	1	17	1417	1357	*	*	*	2	25	1296	1367	*	*	*
Transportation & Distribution Occupations	8	9	1825	1767	*	*	*	9	24	1752	1770	*	*	*
Totals	267	2967						904	9533					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	49	+	$2150				9	194	$1945	$2110	*	*	*
MBA (Nontechnical Undergraduate)	13	68	$2532	2326	*	*	*	19	224	2372	2224	*	*	*
MBA (Technical Undergraduate)	1	10	2475	2419	*	*	*	2	33	2550	2467	*	*	*
MS Business (incl. Mgmt., Mktg., Finance, etc.)	+	23	+	2180				+	42	+	2261			
Administration (incl. Public, Hospital, etc.)	+	1	+	2666				+	2	+	2208			
Industrial Mgmt. (incl. Industrial Admin.)	+	1	+	1750				+	4	+	2310			
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	4	1000	1217	*	*	*	1	14	1000	1426	*	*	*
Social Sciences	+	7	+	1636				1	15	1797	1591	*	*	*
ENGINEERING														
Chemical	1	18	2542	2721	*	*	*	1	32	2542	2659	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	13	+	2494				+	44	+	2433			
Electrical (incl. Computer Engrg.)	1	73	2600	2819	*	*	*	3	162	2853	2810	*	*	*
Industrial	+	6	+	2762				+	12	+	2718			
Mechanical	+	26	+	2767				2	83	2520	2721	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	9	+	2664				+	15	+	2634			
Nuclear (incl. Engrg. Physics)	+	3	+	3078				+	3	+	3078			
SCIENCES														
Chemistry	+	6	+	2125				+	9	+	2218			
Computer Science	+	28	+	2847				1	80	2335	2708	*	*	*
Geology & Related Geological Sciences	+	8	+	2378				1	19	2625	2389	*	*	*
Mathematics	+	1	+	2400				3	9	2414	2436	*	*	*
Totals	17	354						43	996					

[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA Nontech Undergraduate	2	15	$2500	$2459	*	*	*	4	60	$2167	$2383	*	*	*
MBA - Tech Undergraduate	+	3	+	3333				+	11	+	2643			
Over 2 to 4 years														
MBA - Nontech Undergraduate	6	16	2507	2384	*	*	*	11	36	2336	2392	*	*	*
MBA - Tech Undergraduate	1	5	2600	2756	*	*	*	2	11	2838	2777	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	+	2	+	2621				+	12	+	2333			
MBA - Tech Undergraduate	+	2	+	3251				+	2	+	3251			
Totals	9	43						17	132					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	7	+	$3641				1	37	$3483	$3532	*	*	*
Civil (incl Construction Sanitary & Transportation Engrg)	+	3	+	3225				+	4	+	2960			
Electrical (incl Computer Engrg)	+	11	+	3835				7	30	3273	3742	*	*	*
Mechanical	+	1	+	2625				+	11	+	3486			
Metallurgical (incl Metallurgy Materials Engrg /Science & Ceramics)[3]	+	3	+	3167				+	14	+	3479			
SCIENCES														
Chemistry	1	15	$1500	3108	*	*	*	1	38	1500	3049	*	*	*
Mathematics (incl Oprs Research Statistics & Acturarial Science)	+	1	+	2491				+	2	+	2671			
Physics	+	7	+	3451				+	28	+	3505			
Totals	1	48						9	164					

[1] Years of previous full time nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

FEBRUARY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1742 82 1833 1666	1625 1	1583 4			
BUSINESS ADMINISTRATION &		1479 4	1717 2			
MANAGEMENT INFO SYSTEMS		1417 1	960 1			
MARKETING & DISTRIBUTION		1451 1	1313 7			
ECONOMICS		1375 2	1417 1			
HUMANITIES		1417 1	1674 2			
SOCIAL SCIENCES			1209 2			

FEBRUARY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/11/86 THROUGH 02/07/86   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL						
CHEMICAL						
ELECTRICAL(INCL COMP ENG)				2475 2		2119 2
CIVIL						1833 1
GEOLOGICAL						
INDUSTRIAL			2283 2			

FEBRUARY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/11/85 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL			2408 2	2153 3	2310 4	2275 2
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

FEBRUARY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE			2202 4			
MATHEMATICS		1583 1				
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1542	1					1408	1				
BUSINESS ADMINISTRATION &	1838	1			1672	2	2100	1				
MANAGEMENT INFO SYSTEMS	2417	1	1551	1			2000	3				
MARKETING & DISTRIBUTION			1517	3	1725	2	1584	2	1500	1		
ECONOMICS							1458	1				
HUMANITIES	2029	2					1000	1				
SOCIAL SCIENCES												

FEBRUARY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　　FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM　PERIOD　01/11/86 THROUGH 02/07/86　　PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2508 8					
ELECTRICAL(INCL COMP ENG)	2484 2	2328 3	2363 16		2550 1	2375 1
CIVIL						
GEOLOGICAL						
INDUSTRIAL	2364 3	2050 1		2308 1		2400 1

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2442	3			2219	4	2429	2	2421	2	2250	1
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY					2875	1			2700	1		

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2225 1	2127 4				
MATHEMATICS						
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1367 2	
BUSINESS ADMINISTRATION &			1667 1			
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			2097 3			1583 1
ECONOMICS				1594 1		
HUMANITIES		1167 1				928 1
SOCIAL SCIENCES					1417 1	1300 1

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				1930 1		
CHEMICAL				1800 1		
ELECTRICAL(INCL COMP ENG)			2278 3	1791 12	2200 1	
CIVIL			2380 2		1683 1	
GEOLOGICAL						
INDUSTRIAL				2165 1		

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/85 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL		1542 1	2257 5	1622 5		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR			2305 2	1667 1		
PETROLEUM						
ENGINEERING TECHNOLOGY						

FEBRUARY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

INIERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PEIROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						1333 1
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE				1925 4		
MATHEMATICS						
OTHER PHYSICAL & EARTH		800 1				

```
    BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   01/11/86 THROUGH 02/07/86
  -------------------------------------------------------------------------------------------------------------
  AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    FEBRUARY 1986   SCPA REGIONAL INTERIM REPORT
  -------------------------------------------------------------------------------------------------------------
CURRICULUM                    ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
---------------------------------------------------------------------------------------------------------------
MBA--NON-TECH               / 2271      2  / 2490      4  / 3083      1  /             /             /             /
                            /              /              /              /             /             /             /
                            /              /              /              /             /             /             /
---------------------------------------------------------------------------------------------------------------
MBA--TECH                   /              /              /              /             /             /             /
                            /              /              /              /             /             /             /
                            /              /              /              /             /             /             /
---------------------------------------------------------------------------------------------------------------
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	3750 1			2458 2		
MBA--TECH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH		2233 2	2200 1			
MBA--TECH		2475 1				

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 2   March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	65	682	$1728	$1759	$1875	$1792	$1417	246	3268	$1730	$1767	$1875	$1750	$1500
Business Administration & Management	33	119	1590	1592	1875	1542	1375	80	574	1589	1628	1875	1583	1250
Management Information Systems	7	62	1661	1887	*	*	*	37	284	1749	1895	2208	1750	1300
Marketing & Distribution	9	79	1570	1572	*	*	*	50	577	1571	1587	2000	1500	1167
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	4	34	1844	1568	*	*	*	21	116	1598	1625	1833	1500	1300
Humanities	12	37	1395	1463	*	*	*	47	126	1474	1464	1917	1458	1087
Social Sciences	6	32	1129	1480	*	*	*	27	174	1358	1460	1833	1375	917
ENGINEERING														
Aerospace & Aeronautical	5	40	1782	2216	*	*	*	18	215	2113	2274	*	*	*
Chemical	15	174	2491	2496	*	*	*	57	579	2445	2459	2625	2500	2325
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	12	123	1864	2020	*	*	*	39	507	2023	2007	2450	2000	1559
Electrical (incl. Computer Engrg.)	58	655	2360	2367	2643	2400	1931	215	2510	2314	2317	2610	2350	1930
Geological	+	2	+	2563				+	12	+	2105			
Industrial	7	111	2157	2242	*	*	*	45	421	2236	2248	2500	2275	1900
Mechanical	20	319	2404	2357	2600	2350	2058	162	1391	2268	2307	2525	2300	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	15	2308	2337	*	*	*	4	81	2184	2319	*	*	*
Mining & Mineral	+	2	+	1641				+	3	+	1844			
Nuclear (incl. Engrg. Physics)	1	3	2475	2369	*	*	*	10	38	2109	2277	*	*	*
Petroleum	+	54	+	2776				+	168	+	2762			
Engineering Technology	3	49	1791	2200	*	*	*	7	219	2112	2184	*	*	*
SCIENCES														
Agricultural Sciences	3	10	1671	1588	*	*	*	19	78	1471	1580	*	*	*
Allied Health Professions	+	2	+	1659				3	11	1902	1644	*	*	*
Biological Sciences	1	4	1250	1212	*	*	*	5	16	1499	1617	*	*	*
Chemistry	1	12	1925	1918	*	*	*	2	43	2213	1959	*	*	*
Computer Science	30	244	2053	2220	2470	2000	1663	91	887	2069	2181	2375	2092	1663
Mathematics	2	28	1600	2095	*	*	*	11	95	1635	2017	*	*	*
Other Physical & Earth Sciences	+	14	+	2080				3	46	1377	1909	*	*	*
Totals	295	2906						1199	12439					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	64	673	$1726	$1760	$1875	$1792	$1417	247	3229	$1725	$1768	$1875	$1750	$1500
Business Administration	1	40	1200	1555	*	*	*	12	176	1394	1614	*	*	*
Financial Analysts	5	22	1428	1716	*	*	*	13	78	1564	1761	*	*	*
Management Trainee	33	146	1546	1695	1875	1500	1167	106	745	1553	1621	2100	1500	1125
Personnel & Labor Relations	3	5	1278	1547	*	*	*	5	39	1367	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	7	127	1746	2107	*	*	*	44	535	1924	2073	2333	1888	1551
Computer Scientists (incl. Systems Analysts)	24	218	2095	2239	2500	2019	1486	63	650	2081	2190	2470	2120	1663
Mathematicians/Statisticians	2	16	1659	2001	*	*	*	8	57	1544	1899	*	*	*
MARKETING & SALES														
Advertising/Marketing	7	27	1445	1556	*	*	*	22	126	1575	1647	1917	1500	1125
Retail/Wholesale Sales	7	64	1944	1656	*	*	*	57	375	1673	1618	2000	1667	1300
Technical Sales	1	19	2083	1746	*	*	*	9	126	1892	1769	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	6	20	1392	1546	*	*	*	12	53	1491	1648	*	*	*
Engineers (Engrg. Degree Required)	121	1455	2293	2348	2610	2375	1833	546	5898	2276	2306	2578	2330	1900
Farm & Natural Resources Management	1	4	1970	1709	*	*	*	6	26	1707	1640	*	*	*
Health-Related Occupations	1	3	1250	1361	*	*	*	10	22	1537	1503	*	*	*
Insurance & Real Estate Occupations	9	17	1609	1608	*	*	*	11	52	1625	1676	*	*	*
Production Occupations	1	14	1667	1904	*	*	*	7	84	1452	1979	*	*	*
Researchers—Nonscientific	+	3	+	1681				3	24	1505	1701	*	*	*
Researchers—Scientific	1	26	1925	2188	*	*	*	6	88	1684	2066	*	*	*
Social Workers & Recreational Workers	1	3	900	1075	*	*	*	3	28	1164	1336	*	*	*
Transportation & Distribution Occupations	+	4	+	1579				9	28	1752	1742	*	*	*
Totals	295	2906						1199	12439					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	26	99	$2121	$2215	$2250	$2167	$1917	35	293	$2076	$2146	$2250	$2125	$1750
MBA (Nontechnical Undergraduate)	22	62	2213	2327	2500	2138	1917	41	286	2287	2247	3000	2167	1917
MBA (Technical Undergraduate)	3	14	2400	2771	*	*	*	5	47	2460	2557	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	1	+	3025				+	43	+	2279			
Administration (incl. Public, Hospital, etc.)	+	3	+	1979				+	5	+	2071			
Industrial Mgmt. (incl. Industrial Admin.)	+	5	+	2350				+	9	+	2332			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1384				1	16	1000	1421	*	*	*
Social Sciences	2	2	1499	1499	*	*	*	3	17	1598	1580	*	*	*
ENGINEERING														
Chemical	2	19	2665	2681	*	*	*	3	51	2624	2667	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	19	2165	2477	*	*	*	2	63	2165	2446	*	*	*
Electrical (incl. Computer Engrg.)	5	85	3015	2840	*	*	*	8	247	2954	2821	*	*	*
Industrial	2	11	2334	2667	*	*	*	2	23	2334	2694	*	*	*
Mechanical	6	50	2811	2664	*	*	*	8	133	2738	2699	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	7	+	2773				+	22	+	2678			
Nuclear (incl. Engrg. Physics)	+	1	+	2590				+	4	+	2956			
SCIENCES														
Chemistry	+	+	+	+				+	9	+	2218			
Computer Science	8	61	2725	2759	*	*	*	9	141	2681	2730	*	*	*
Geology & Related Geological Sciences	1	7	2830	2783	*	*	*	2	26	2728	2495	*	*	*
Mathematics	2	10	2613	2865	*	*	*	5	19	2493	2662	*	*	*
Totals	81	458						124	1454					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

SCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	7	25	$2541	$2430	*	*	*	11	85	$2405	$2397	*	*	*
MBA - Tech Undergraduate	2	4	2562	2738	*	*	*	2	15	2562	2668	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	3	27	2417	3011	*	*	*	14	63	2354	2657	*	*	*
MBA - Tech Undergraduate	+	7	+	3059				2	18	2838	2887	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	3	28	1900	2686	*	*	*	3	40	1900	2580	*	*	*
MBA - Tech Undergraduate	+	4	+	3144				+	6	+	3180			
Totals	15	95						32	227					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	7	+	$3408				1	44	$3483	$3512	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	1	+	3765				+	5	+	3121			
Electrical (incl Computer Engrg)	+	5	+	3930				7	35	3273	3769	*	*	*
Mechanical	+	7	+	3526				+	18	+	3501			
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	+	6	+	3614				+	20	+	3519			
SCIENCES														
Chemistry	2	8	$2839	2859	*	*	*	3	46	2392	3016	*	*	*
Mathematics (incl Oprs Research, Statistics, & Actuarial Science)	1	2	4417	3709	*	*	*	1	4	4417	3190	*	*	*
Physics	1	2	3050	3215	*	*	*	1	30	3050	3485	*	*	*
Totals	4	38						13	202					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1752 59 1875 1567	1333 1	1650 2			
BUSINESS ADMINISTRATION &	1875 3	1629 15	1578 7			1900 1
MANAGEMENT INFO SYSTEMS		1125 1	1313 2	1833 1		
MARKETING & DISTRIBUTION	1917 1		1373 5			1517 1
ECONOMICS		2084 2	1375 1			
HUMANITIES			1362 9			
SOCIAL SCIENCES		1000 2	1138 2		1600 1	

MARCH 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				1559 1		
CHEMICAL						
ELECTRICAL(INCL COMP ENG)			2500 1	2441 17		2385 2
CIVIL						1756 4
GEOLOGICAL						
INDUSTRIAL	2042 2					

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INIERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL			2500 1	3640 1	2275 1	2209 2
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			1167 1	2123 1		

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	1979 2	1667 1	2025 2			
MATHEMATICS						
OTHER PHYSICAL & EARTH						

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING						
BUSINESS ADMINISTRATION &		1000 1	1375 2	1458 1	1375 1	
MANAGEMENT INFO SYSTEMS	2015 3					
MARKETING & DISTRIBUTION	2333 1				1500 1	
ECONOMICS				1833 1		
HUMANITIES	1683 1					
SOCIAL SCIENCES						

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2531 8			2410 1	2440 1	
ELECTRICAL(INCL COMP ENG)	2360 1	2367 9	2325 3		2517 2	
CIVIL					2100 1	
GEOLOGICAL						
INDUSTRIAL				2438 2		

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MARCH 1986 SCPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1986  SCPA REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   02/08/86 THROUGH 03/07/86           PART 2 - PAGE  3
          ------------------------

  CURRICULUM                  CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
  -----------------------------------------------------------------------------------------------------------------------
  MECHANICAL                /              / 2300     2   /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -----------------------------------------------------------------------------------------------------------------------
  METALLURGICAL             /              /              /              /              / 2308     1   /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -----------------------------------------------------------------------------------------------------------------------
  MINING & MINERAL          /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -----------------------------------------------------------------------------------------------------------------------
  NUCLEAR                   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -----------------------------------------------------------------------------------------------------------------------
  PETROLEUM                 /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -----------------------------------------------------------------------------------------------------------------------
  ENGINEERING TECHNOLOGY    /              / 2083     1   /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1970 1			1375 1	1667 1	
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL	1250 1					
CHEMISTRY	1925 1					
COMPUTER SCIENCE		2408 3	2022 3			2000 2
MATHEMATICS						
OTHER PHYSICAL & EARTH						

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　　FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM PERIOD 02/08/86 THROUGH 03/07/86　　PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1675 1		1316 2	
BUSINESS ADMINISTRATION &			1408 1	1485 1		
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES					1600 1	1200 1
SOCIAL SCIENCES		900 1				

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　　FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM PERIOD 02/08/86 THROUGH 03/07/86　　PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				1838 4		
CHEMICAL	2584 4			1931 1		
ELECTRICAL(INCL COMP ENG)	2569 6	2523 5	2258 6	1807 6		
CIVIL	2434 2	1750 1	1950 1	1559 3		
GEOLOGICAL						
INDUSTRIAL			2275 1	1931 2		

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INIERIM PERIOD 02/03/86 THROUGH 03/07/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2540 8		2117 3	1995 2		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR			2475 1			
PETROLEUM						
ENGINEERING TECHNOLOGY						

MARCH 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2208 1	2490 3	2255 5	1708 8		
MATHEMATICS					1600 2	
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2122	18	2605	2				
MBA--TECH	2267	2						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH				3083 1		
MBA--TECH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2200 1					
MBA--TECH	2667 1					

A 3940-1.6

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1986

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School
of Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	73	839	$1747	$1775	$1916	$1750	$1525	319	4107	$1734	$1769	$1900	$1750	$1500
Business Administration & Management	22	217	1725	1648	2100	1792	1375	102	791	1618	1633	2000	1600	1250
Management Information Systems	9	66	1787	1969	*	*	*	46	350	1756	1909	2208	1762	1300
Marketing & Distribution	22	172	1547	1615	1958	1479	1250	72	749	1564	1594	2000	1500	1213
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	55	106	1911	1966	2375	1833	1583	76	222	1824	1788	2375	1792	1375
Humanities	12	62	1656	1638	*	*	*	59	188	1511	1521	1958	1500	1087
Social Sciences	29	91	1677	1758	2333	1667	900	56	265	1523	1562	2167	1500	917
ENGINEERING														
Aerospace & Aeronautical	11	54	2301	2356	*	*	*	29	269	2184	2290	2500	2225	1930
Chemical	38	252	2437	2452	2625	2464	2250	95	831	2442	2457	2625	2480	2292
Civil (incl Construction, Sanitary, & Transportation Engrg)	23	107	2031	1994	2385	2000	1825	62	614	2026	2005	2435	2000	1683
Electrical (incl Computer Engrg)	126	794	2376	2393	2548	2417	2145	341	3304	2337	2335	2583	2375	1931
Geological	+	+	+	+				+	12	+	2105			
Industrial	21	138	2172	2277	2465	2175	1950	66	559	2216	2255	2500	2250	1917
Mechanical	69	430	2282	2313	2540	2333	1931	231	1821	2272	2308	2525	2300	1931
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	37	+	2357				4	118	2184	2331	*	*	*
Mining & Mineral	+	+	+	+				+	3	+	1844			
Nuclear (incl Engrg Physics)	3	12	2428	2261	*	*	*	13	50	2182	2273	*	*	*
Petroleum	+	24	+	2843				+	192	+	2772			
Engineering Technology	8	91	2005	2276	*	*	*	15	310	2055	2211	*	*	*
SCIENCES														
Agricultural Sciences	3	9	1681	1623	*	*	*	22	87	1500	1584	1970	1438	1167
Allied Health Professions	+	27	+	1771				3	38	1902	1734	*	*	*
Biological Sciences	2	9	1165	1480	*	*	*	7	25	1403	1568	*	*	*
Chemistry	3	22	1677	1927	*	*	*	5	65	1891	1948	*	*	*
Computer Science	48	403	2223	2261	2558	2250	1917	139	1290	2122	2206	2470	2178	1667
Mathematics	12	79	2082	2151	*	*	*	23	174	1868	2078	2375	1700	1485
Other Physical & Earth Sciences	+	6	+	2054				3	52	1377	1925	*	*	*
Totals	589	4047						1.88	16486					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	76	833	$1752	$1771	$1917	$1750	$1525	323	4062	$1732	$1769	$1900	$1750	$1500
Business Administration	12	49	1715	1634	*	*	*	24	225	1554	1618	2100	1458	1000
Financial Analysts	22	71	2077	2041	2417	1979	1700	35	149	1886	1895	2417	1833	1381
Management Trainee	68	252	1784	1753	2292	1792	1375	174	997	1644	1654	2199	1589	1208
Personnel & Labor Relations	1	11	954	1543	*	*	*	6\	50	1298	1586	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	11	185	2135	2169	*	*	*	55	720	1966	2098	2333	1920	1551
Computer Scientists (incl. Systems Analysts)	46	320	2180	2281	2558	2224	1833	109	970	2122	2220	2500	2178	1710
Mathematicians/Statisticians	6	49	1914	2037	*	*	*	14	106	1703	1963	*	*	*
MARKETING & SALES														
Advertising/Marketing	13	79	1738	1761	*	*	*	35	205	1635	1691	2175	1517	1217
Retail/Wholesale Sales	20	111	1599	1576	2000	1542	1300	77	486	1653	1608	2000	1600	1300
Technical Sales	5	58	1865	1797	*	*	*	14	184	1883	1778	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	6	20	2124	1619	*	*	*	18	73	1702	1640	*	*	*
Engineers (Engrg. Degree Required)	269	1822	2306	2354	2535	2375	1950	815	7720	2286	2317	2550	2342	1930
Farm & Natural Resources Management	3	7	1681	1699	*	*	*	9	33	1698	1652	*	*	*
Health-Related Occupations	+	28	+	1747				10	50	1537	1640	*	*	*
Insurance & Real Estate Occupations	3	17	1633	1640	*	*	*	14	69	1627	1667	*	*	*
Production Occupations	5	40	2097	2048	*	*	*	12	124	1721	2001	*	*	*
Researchers—Nonscientific	13	34	2175	2173	*	*	*	16	58	2049	1978	*	*	*
Researchers—Scientific	9	42	2112	2135	*	*	*	15	130	1941	2088	*	*	*
Social Workers & Recreational Workers	+	10	+	1246				3	38	1164	1312	*	*	*
Transportation & Distribution Occupations	1	9	2058	1814	*	*	*	10	37	1783	1760	*	*	*
Totals	589	4047						1788	16486					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	6	35	$2021	$2178	*	*	*	41	328	$2068	$2149	$2250	$2100	$1750
MBA (Nontechnical Undergraduate)	32	193	2579	2687	$3125	$2500	$2000	73	479	2415	2424	3083	2333	1917
MBA (Technical Undergraduate)	12	53	2588	2711	*	*	*	17	100	2551	2639	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc)	4	15	2906	2538	*	*	*	4	58	2906	2346	*	*	*
Administration (incl Public, Hospital, etc)	+	1	+	2000				+	6	+	2059			
Industrial Mgmt (incl Industrial Admin)	+	3	+	2497				+	12	*	2373			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	6	+	1643				1	22	1000	1481	*	*	*
Social Sciences	+	7	+	1744				3	24	1598	1628	*	*	*
ENGINEERING														
Chemical	4	43	2677	2687	*	*	*	7	94	2654	2676	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	12	+	2404				2	75	2165	2439	*	*	*
Electrical (incl Computer Engrg)	13	71	2773	2896	*	*	*	21	318	2842	2838	3000	2917	2500
Industrial	+	8	+	2560				2	31	2334	2659	*	*	*
Mechanical	5	43	2685	2752	*	*	*	13	176	2718	2712	*	*	*
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	10	+	2744				+	32	+	2699			
Nuclear (incl Engrg Physics)	+	1	+	2752				+	5	+	2915			
SCIENCES														
Chemistry	1	6	2625	2524	*	*	*	1	15	2625	2340	*	*	*
Computer Science	4	54	2906	2832	*	*	*	13	195	2750	2758	*	*	*
Geology & Related Geological Sciences	2	8	2758	2617	*	*	*	4	34	2743	2524	*	*	*
Mathematics	2	5	2905	2696	*	*	*	7	24	2611	2669	*	*	*
Totals	85	574						209	2028					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	18	85	$2567	$2862	*	*	*	29	170	$2505	$2630	$2917	$2500	$2000
MBA - Tech Undergraduate	3	14	2750	2826	*	*	*	5	29	2675	2744	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	20	159	2900	3195	$3500	$2972	$2200	34	222	2675	3043	3333	2667	1958
MBA - Tech Undergraduate	2	41	2696	3127	*	*	*	4	59	2767	3054	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	11	128	3125	3273	*	*	*	14	168	2862	3108	*	*	*
MBA - Tech Undergraduate	6	39	3002	3084	*	*	*	6	45	3002	3097	*	*	*
Totals	60	466						92	693					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	4	25	$3413	$3445	*	*	*	5	69	$3427	$3488	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	2104				+	7	+	2831			
Electrical (incl. Computer Engrg.)	1	11	3833	4044	*	*	*	8	46	3343	3834	*	*	*
Mechanical	+	2	+	3106				+	20	+	3462			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	5	+	3645				+	25	+	3545			
SCIENCES														
Chemistry	3	28	3163	3255	*	*	*	6	74	2778	3107	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	1	5	2250	3383	*	*	*	2	9	3334	3297	*	*	*
Physics	+	9	+	3809				1	39	3050	3560	*	*	*
Totals	9	87						22	289					

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[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1761 62 1916 1583	1665 3	1500 1			1875 1
BUSINESS ADMINISTRATION &		1581 4	1165 2	1838 1	2100 1	
MANAGEMENT INFO SYSTEMS	1875 6		1313 2			
MARKETING & DISTRIBUTION	1875 3	1500 1	1377 7	1217 1		
ECONOMICS	1833 1	1918 21 2333 1583	1690 16			
HUMANITIES		1583 1	1559 7			
SOCIAL SCIENCES	1875 1	1890 7	1509 17			

APRIL 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2265 9	2500 1	
CHEMICAL		2292 1		2420 1		
ELECTRICAL(INCL COMP ENG)	2014 3	2500 3	2408 11	2442 33 2535 2318	2583 1	2400 1
CIVIL		1858 2				1971 9
GEOLOGICAL						
INDUSTRIAL						2465 1

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL			2408 4	2296 15	2263 11	2189 3
METALLURGICAL						
MINING & MINERAL						
NUCLEAR					2250 1	
PETROLEUM						
ENGINEERING TECHNOLOGY	1625 1			2199 1		1942 4

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL			1208 1			
CHEMISTRY			1625 1			
COMPUTER SCIENCE	2167 1	2208 9	1917 1	2214 5		
MATHEMATICS	1958 1	2029 6				
OTHER PHYSICAL & EARTH						

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING		1708 1		1584 4		
BUSINESS ADMINISTRATION &	1700 2	1563 2	2047 2	1808 4	1833 2	
MANAGEMENT INFO SYSTEMS				2208 1		
MARKETING & DISTRIBUTION	1650 2	1292 2	1725 1	2000 1		
ECONOMICS	2100 2		2083 2	1458 1	2058 3	
HUMANITIES	1917 1		1600 1			
SOCIAL SCIENCES	1800 1					

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL	2425 1					
CHEMICAL	2465 20 2550 2375		2250 1	2500 1	2446 2	2625 3
ELECTRICAL(INCL COMP ENG)	2255 8	2467 5	2416 21 2517 2225	2450 1	2467 3	
CIVIL					2100 1	
GEOLOGICAL						
INDUSTRIAL	2483 1		2155 10	2384 1		

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2392 9		2313 6			2400 2
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						2050 1

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				1938 2		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	2075 1					
COMPUTER SCIENCE	2175 4	2376 9	2379 4			1725 1
MATHEMATICS		2910 1				
OTHER PHYSICAL & EARTH						

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1900 1					
BUSINESS ADMINISTRATION &	1917 2					
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION		1550 1	1416 1		1739 2	
ECONOMICS		2216 9				
HUMANITIES			2058 1		1800 1	
SOCIAL SCIENCES		2438 2		1200 1		

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2529 6		2000 1	1946 2		
ELECTRICAL(INCL COMP ENG)	2396 5	2417 3	2379 14	2159 14		
CIVIL	2425 4		1968 2	1925 4	1825 1	
GEOLOGICAL						
INDUSTRIAL		2500 1	2150 5	1745 2		

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2478 5	2263 4	2364 2	1867 7		2500 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR			2517 2			
PETROLEUM						
ENGINEERING TECHNOLOGY			2400 1			

APRIL 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL					1167 1	
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						1121 1
CHEMISTRY						1330 1
COMPUTER SCIENCE	2225 1	2356 8		1948 4	1500 1	
MATHEMATICS		2438 2	1583 1	1485 1		
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2343 5	2679 20 3750 2000	2419 3			
MBA--TECH	2319 3		2685 4			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH		2416 1	2400 1			
MBA--TECH		2510 1	2751 2		2675 2	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2333 1		2833 1			
MBA--TECH						

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1986

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 12 through May 9) and cumulatively (September 1 through May 9). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	63	1020	$1724	$1766	$1875	$1750	$1500	382	5127	$1732	$1768	$1875	$1750	$1500
Business Administration & Management	80	461	1593	1622	1910	1541	1250	182	1252	1607	1629	1917	1583	1250
Management Information Systems	10	101	1675	1905	*	*	*	56	451	1742	1908	2208	1762	1300
Marketing & Distribution	27	539	1710	1605	2208	1667	1300	99	1288	1604	1598	2083	1500	1213
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	62	179	1832	1826	2375	1750	1425	138	401	1828	1805	2375	1750	1417
Humanities	43	121	1433	1570	1750	1466	1041	102	309	1478	1540	1917	1500	1042
Social Sciences	55	151	1669	1656	2208	1600	1200	111	416	1595	1596	2167	1583	1083
ENGINEERING														
Aerospace & Aeronautical	16	117	2209	2341	*	*	*	45	386	2193	2305	2500	2240	1708
Chemical	37	214	2483	2425	2658	2516	2350	132	1045	2453	2450	2625	2500	2325
Civil (incl Construction Sanitary & Transportation Engrg)	28	277	2031	2017	2475	2038	1572	90	891	2028	2009	2442	2000	1667
Electrical (incl Computer Engrg)	180	1437	2325	2390	2525	2416	1930	521	4741	2333	2352	2550	2400	1931
Geological	+	12	+	1828				+	24	+	1966			
Industrial	32	202	2349	2285	2503	2371	2183	98	761	2259	2263	2500	2313	1931
Mechanical	63	693	2379	2355	2550	2358	2200	294	2514	2295	2321	2548	2329	2042
Metallurgical (incl Metallurgy & Ceramic Engrg)	1	49	2400	2327	*	*	*	5	167	2227	2330	*	*	*
Mining & Mineral	+	7	+	2205				+	10	+	2097			
Nuclear (incl Engrg Physics)	2	19	2430	2322	*	*	*	15	69	2215	2287	*	*	*
Petroleum	2	54	2823	2694	*	*	*	2	246	2823	2755	*	*	*
Engineering Technology	2	90	1817	2177	*	*	*	17	400	2027	2204	*	*	*
SCIENCES														
Agricultural Sciences	2	20	1334	1516	*	*	*	24	107	1486	1572	1970	1417	1167
Allied Health Professions	+	6	+	1681				3	44	1902	1727	*	*	*
Biological Sciences	2	15	1500	1558	*	*	*	9	40	1425	1564	*	*	*
Chemistry	7	33	1837	1999	*	*	*	12	98	1859	1965	*	*	*
Computer Science	84	555	2145	2217	2458	2177	1833	223	1845	2131	2209	2458	2178	1800
Mathematics	16	102	1919	2051	*	*	*	39	276	1889	2068	2333	1840	1485
Other Physical & Earth Sciences	5	28	2091	2309	*	*	*	8	80	1823	2060	*	*	*
Totals	819	6502						2607	22988					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	62	1000	$1699	$1759	$1864	$1750	$1500	385	5062	$1726	$1767	$1875	$1750	$1500
Business Administration	22	102	1481	1623	1875	1459	1125	46	327	1519	1620	2083	1458	1000
Financial Analysts	29	126	1892	1952	2375	1833	1464	64	275	1889	1921	2375	1833	1408
Management Trainee	143	717	1590	1635	2000	1542	1250	317	1714	1619	1646	2083	1583	1208
Personnel & Labor Relations	+	22	+	1584				6	72	1298	1585	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	28	261	2138	2160	2358	2178	1900	83	981	2024	2114	2350	2083	1625
Computer Scientists (incl. Systems Analysts)	56	307	2169	2238	2500	2193	1840	165	1277	2138	2224	2500	2178	1833
Mathematicians/Statisticians	7	69	1926	2054	*	*	*	21	175	1777	1999	2133	1700	1485
MARKETING & SALES														
Advertising/Marketing	25	109	1923	1718	2450	1833	1500	60	314	1755	1700	2375	1725	1300
Retail/Wholesale Sales	39	339	1740	1653	2208	1667	1411	116	825	1683	1627	2125	1666	1300
Technical Sales	7	79	1882	1906	*	*	*	21	263	1882	1816	2417	1833	1500
ALL OTHER OCCUPATIONS														
Communications Occupations	8	20	1858	1757	*	*	*	26	93	1750	1665	2500	1704	1167
Engineers (Engrg. Degree Required)	342	3110	2332	2340	2550	2398	1931	1157	10830	2299	2324	2550	2355	1930
Farm & Natural Resources Management	2	12	1334	1524	*	*	*	11	45	1632	1618	*	*	*
Health-Related Occupations	+	3	+	1831				10	53	1537	1651	*	*	*
Insurance & Real Estate Occupations	11	70	1561	1586	*	*	*	25	139	1598	1626	1750	1600	1433
Production Occupations	2	42	1729	2048	*	*	*	14	166	1722	2013	*	*	*
Researchers—Nonscientific	16	32	1964	1972	*	*	*	32	90	2006	1976	2458	2229	1292
Researchers—Scientific	8	52	2254	2129	*	*	*	23	182	2050	2100	2600	2292	1121
Social Workers & Recreational Workers	2	10	1000	1137	*	*	*	5	48	1098	1276	*	*	*
Transportation & Distribution Occupations	10	20	1891	1774	*	*	*	20	57	1837	1765	2167	1929	1500
Totals	819	6502						2607	22988					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	4	37	$1984	$2054	*	*	*	45	365	$2060	$2140	$2250	$2083	$1700
MBA (Nontechnical Undergraduate)	47	278	2477	2721	$3167	$2500	$1833	120	757	2439	2533	3083	2333	1917
MBA (Technical Undergraduate)	17	54	2560	2748	*	*	*	34	154	2555	2677	2917	2547	2166
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	28	+	2602				4	86	2906	2429	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	2000				+	9	+	2039			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2682				+	16	+	2451			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				1	24	1000	1504	*	*	*
Social Sciences	+	4	+	1726				3	28	1598	1642	*	*	*
ENGINEERING														
Chemical	4	17	2786	2664	*	*	*	11	111	2702	2674	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	16	1988	2284	*	*	*	4	91	2076	2412	*	*	*
Electrical (incl. Computer Engrg.)	13	106	2706	2820	*	*	*	34	424	2790	2833	3000	2849	2467
Industrial	+	7	+	2710				2	38	2334	2669	*	*	*
Mechanical	2	26	3000	2790	*	*	*	15	202	2755	2722	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	13	+	2765				+	45	+	2718			
Nuclear (incl. Engrg. Physics)	+	2	+	2625				+	7	+	2832			
SCIENCES														
Chemistry	1	5	2192	2117	*	*	*	2	20	2409	2285	*	*	*
Computer Science	2	82	2331	2845	*	*	*	15	277	2694	2784	*	*	*
Geology & Related Geological Sciences	2	5	2303	2715	*	*	*	6	39	2596	2548	*	*	*
Mathematics	7	10	2431	2471	*	*	*	14	34	2521	2611	*	*	*
Totals	101	699						310	2727					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

SCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	6	116	$2398	$3033	*	*	*	35	286	$2487	$2793	$2917	$2500	$1958
MBA - Tech Undergraduate	9	27	3227	3002	*	*	*	14	56	3030	2868	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	43	214	3139	3119	$3750	$3167	$2375	77	436	2934	3080	3750	3000	2166
MBA - Tech Undergraduate	53	88	3321	3284	3750	3333	2917	57	147	3282	3192	3750	3292	2917
Over 4 years														
MBA - Nontech Undergraduate	84	146	3266	3217	4000	3333	2500	98	314	3208	3159	4000	3333	2280
MBA - Tech Undergraduate	38	54	3332	3306	3750	3333	2667	44	99	3287	3211	3750	3333	2667
Totals	233	645						325	1338					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	14	+	$3599				5	83	$3427	$3507	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	+	+	+				+	7	+	2831			
Electrical (incl Computer Engrg)	1	19	$4000	4058	*	*	*	9	65	3416	3900	*	*	*
Mechanical	1	3	2792	3227	*	*	*	1	23	2792	3431	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	+	3	+	3405				+	28	+	3530			
SCIENCES														
Chemistry	+	19	+	3187				6	93	2778	3123	*	*	*
Mathematics (incl Oprs Research, Statistics, & Acturanal Science)	1	10	2335	3308	*	*	*	3	19	3001	3303	*	*	*
Physics	+	8	+	3144				1	47	3050	3489	*	*	*
Totals	3	76						25	365					

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[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1707 1800 1500	51	1541	2	2015	2						
BUSINESS ADMINISTRATION &	2060	1	1528 1750 1375	30	1540 2166 1125	25					1583	3
MANAGEMENT INFO SYSTEMS			1750	6	1459	2						
MARKETING & DISTRIBUTION			2014	3	1372	8			2100	1		
ECONOMICS	1838	2	1893 2375 1417	31	1704	9			2083	1	1541	1
HUMANITIES			1389	6	1416 1750 1125	24					1000	1
SOCIAL SCIENCES	867	1	1711	18	1487	17						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2324 12		
CHEMICAL				2386 4		
ELECTRICAL(INCL COMP ENG)	2042 2		2521 6	2375 23 2490 2244	2453 3	2297 3
CIVIL						1940 6
GEOLOGICAL						
INDUSTRIAL				2370 11	2192 1	2425 2

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1986 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MECHANICAL			2460 1	2378 13	2365 7	2238 3
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY		1925 1				

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL		1500 2				
CHEMISTRY	2250 2		1400 2			
COMPUTER SCIENCE	1958 2	2015 12	2116 16	2210 2		
MATHEMATICS		1838 8	1967 2		2000 1	
OTHER PHYSICAL & EARTH				2235 2		2000 1

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	2000 1		1850 1		1796 2	
BUSINESS ADMINISTRATION &	1834 2	1696 2	1815 5	2208 1	1417 2	
MANAGEMENT INFO SYSTEMS					1917 1	
MARKETING & DISTRIBUTION			1582 6	1993 5		
ECONOMICS		1917 2	1939 3	1585 2		1780 2
HUMANITIES			1833 1	1625 1	1750 1	
SOCIAL SCIENCES	1929 4	1542 1	1464 1	1994 2	1750 1	1800 1

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL			2483 1			
CHEMICAL	2543 18		2400 1		2465 4	2350 1
ELECTRICAL(INCL COMP ENG)	2483 4	2442 7	2427 50 2525 2317	2660 1	2335 7	2456 6
CIVIL						
GEOLOGICAL						
INDUSTRIAL	2294 3		2356 4	2500 1	2458 1	2567 3

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2450 4		2301 16	2525 2	2440 1	2439 3
METALLURGICAL						2400 1
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 04/12/86 THROUGH 05/09/86   PART 2 - PAGE 4

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				1417 1		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	2084 2					
COMPUTER SCIENCE	2333 1	2260 15	2244 4	2175 1		2300 1
MATHEMATICS	2166 1		2279 2			
OTHER PHYSICAL & EARTH						

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 04/12/86 THROUGH 05/09/86   PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1948 2		1467 1	1683 1		
BUSINESS ADMINISTRATION &	1880 2	1239 2	1789 3	1666 1	1833 1	
MANAGEMENT INFO SYSTEMS				1417 1		
MARKETING & DISTRIBUTION			1898 4			
ECONOMICS		1760 6	2000 1	1485 1		1833 1
HUMANITIES		1750 1	2058 1	2267 1	1295 2	1104 4
SOCIAL SCIENCES		2472 3	1933 3	1118 3		

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 04/12/86 THROUGH 05/09/86   PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				1658 3		
CHEMICAL	2544 8			1583 1		
ELECTRICAL(INCL COMP ENG)	2518 6	2403 8	2360 26	1880 28		
			2458	2376		
			2250	1559		
CIVIL	2431 5	1925 5	2075 8	1930 1	1645 3	
GEOLOGICAL						
INDUSTRIAL	2042 1		2330 2	2130 3		

MAY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2502 7	2684 1	2252 3	2438 2		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR			2430 2			
PETROLEUM	2823 2					
ENGINEERING TECHNOLOGY	1708 1					

MAY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   MAY 1986   SCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86   PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL					1250 1	
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY		1390 1				
COMPUTER SCIENCE	2242 4	2239 10	2233 4	2132 10	1092 1	1417 1
MATHEMATICS			1500 1		1840 1	
OTHER PHYSICAL & EARTH				1993 2		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2229	11	2423	18	2533	5			
MBA--TECH	3300	1	2558	5	2595	5			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM, FAB METAL
MBA--NON-TECH	3046 2	3084 2	2584 2	2542 1	2500 1	
MBA--TECH		2500 1	2500 1		2700 1	2250 1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2708 1	2650 2	2333 1	2817 1		
MBA--TECH		2333 1	2166 1			

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1986

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 10 through June 13) and cumulatively (September 1 through June 13). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	170	1448	$1764	$1770	$1975	$1796	$1450	552	6575	$1742	$1768	$1917	$1750	$1500
Business Administration & Management	140	682	1683	1655	2083	1654	1250	322	1934	1640	1638	2060	1625	1250
Management Information Systems	8	156	1785	1889	*	*	*	64	607	1747	1903	2208	1786	1300
Marketing & Distribution	72	547	1671	1623	2200	1666	1250	171	1835	1632	1606	2083	1583	1250
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	52	342	1700	1939	2000	1667	1375	190	743	1793	1867	2354	1717	1417
Humanities	20	351	1550	1668	2000	1563	1208	122	660	1490	1608	1917	1500	1083
Social Sciences	55	381	1557	1741	2250	1500	1000	166	797	1583	1665	2208	1532	1000
ENGINEERING														
Aerospace & Aeronautical	10	185	2262	2334	*	*	*	55	571	2206	2315	2483	2250	1800
Chemical	11	377	2418	2402	*	*	*	143	1422	2451	2438	2620	2500	2292
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	20	408	1938	2015	2292	1895	1692	110	1299	2011	2011	2442	2000	1683
Electrical (incl. Computer Engrg.)	112	2222	2301	2389	2541	2352	1930	633	6963	2327	2364	2550	2375	1931
Geological	+	18	+	1772				+	42	+	1883			
Industrial	30	332	2183	2235	2500	2175	1930	128	1093	2241	2254	2500	2275	1930
Mechanical	57	1038	2330	2323	2600	2333	2000	351	3552	2301	2322	2550	2333	2042
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	26	2750	2272	*	*	*	6	193	2314	2322	*	*	*
Mining & Mineral	+	4	+	2328				+	14	+	2163			
Nuclear (incl. Engrg. Physics)	+	13	+	2420				15	82	2215	2308	*	*	*
Petroleum	+	87	+	2737				2	333	2823	2750	*	*	*
Engineering Technology	11	208	2160	2142	*	*	*	28	608	2079	2183	2650	2067	1625
SCIENCES														
Agricultural Sciences	11	54	1576	1648	*	*	*	35	161	1514	1597	1970	1458	1250
Allied Health Professions	1	21	1000	1651	*	*	*	4	65	1676	1702	*	*	*
Biological Sciences	2	33	1500	1620	*	*	*	11	73	1438	1589	*	*	*
Chemistry	3	51	2550	1913	*	*	*	15	149	1997	1948	*	*	*
Computer Science	80	799	2098	2231	2375	2175	1750	303	2644	2122	2216	2417	2175	1750
Mathematics	10	137	1814	1973	*	*	*	49	413	1874	2037	2333	1796	1485
Other Physical & Earth Sciences	3	57	1717	2156	*	*	*	11	137	1794	2100	*	*	*
Totals	879	9977						3486	32965					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	168	1432	$1767	$1771	$2000	$1800	$1450	553	6494	$1739	$1768	$1917	$1750	$1500
Business Administration	22	171	1734	1638	2208	1604	1000	68	498	1589	1626	2167	1500	1000
Financial Analysts	31	297	1957	2131	2333	1958	1500	95	572	1911	2030	2375	1875	1458
Management Trainee	145	950	1583	1662	1875	1583	1250	462	2664	1608	1652	2000	1583	1250
Personnel & Labor Relations	1	40	1292	1706	*	*	*	7	112	1297	1629	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	50	461	2100	2102	2383	2167	1750	133	1442	2052	2110	2354	2125	1667
Computer Scientists (incl. Systems Analysts)	39	555	2116	2294	2425	2167	1667	204	1832	2134	2245	2500	2175	1750
Mathematicians/Statisticians	5	84	1651	1956	*	*	*	26	259	1753	1985	2133	1650	1400
MARKETING & SALES														
Advertising/Marketing	30	219	1687	1698	2083	1646	1300	90	533	1733	1699	2333	1692	1300
Retail/Wholesale Sales	88	368	1636	1665	2058	1583	1250	204	1193	1662	1639	2080	1625	1300
Technical Sales	7	117	2161	1908	*	*	*	28	380	1952	1845	2450	2079	1500
ALL OTHER OCCUPATIONS														
Communications Occupations	8	54	1465	1585	*	*	*	34	147	1683	1636	2375	1675	1094
Engineers (Engrg. Degree Required)	240	4681	2272	2328	2541	2334	1930	1397	15511	2295	2325	2550	2350	1930
Farm & Natural Resources Management	3	19	1530	1728	*	*	*	14	64	1610	1651	*	*	*
Health-Related Occupations	+	23	+	1527				10	76	1537	1613	*	*	*
Insurance & Real Estate Occupations	13	128	1527	1643	*	*	*	38	267	1573	1635	1750	1592	1375
Production Occupations	6	93	2262	2022	*	*	*	20	259	1884	2017	2667	1950	1167
Researchers—Nonscientific	1	133	1500	1776	*	*	*	33	223	1991	1856	2458	2208	1292
Researchers—Scientific	4	91	1832	1957	*	*	*	27	273	2017	2052	2600	2250	1121
Social Workers & Recreational Workers	5	23	1047	1141	*	*	*	10	71	1073	1232	*	*	*
Transportation & Distribution Occupations	13	38	1910	1885	*	*	*	33	95	1866	1813	2292	1958	1292
Totals	879	9977						3486	32965					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	11	99	$2152	$2105	*	*	*	56	464	$2078	$2132	$2250	$2083	$1750
MBA (Nontechnical Undergraduate)	16	408	2539	2521	*	*	*	136	1165	2451	2529	3083	2392	1917
MBA (Technical Undergraduate)	6	87	2420	2738	*	*	*	40	241	2535	2699	2825	2547	2166
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	24	+	2005				4	110	2906	2337	*	*	*
Administration (incl. Public, Hospital, etc.)	+	17	+	2035				+	26	+	2037			
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2550				+	23	+	2481			
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	11	1642	1886	*	*	*	3	35	1428	1624	*	*	*
Social Sciences	+	12	+	2016				3	40	1598	1754	*	*	*
ENGINEERING														
Chemical	1	27	2625	2691	*	*	*	12	138	2696	2678	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	37	2250	2338	*	*	*	6	128	2134	2391	*	*	*
Electrical (incl. Computer Engrg.)	17	228	2955	2884	*	*	*	51	652	2845	2851	3042	2900	2467
Industrial	2	25	2580	2765	*	*	*	4	63	2457	2707	*	*	*
Mechanical	2	85	2833	2784	*	*	*	17	287	2765	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	10	+	2744				+	55	+	2722			
Nuclear (incl. Engrg. Physics)	+	4	+	3108				+	11	+	2933			
SCIENCES														
Chemistry	3	8	2180	2453	*	*	*	5	28	2271	2333	*	*	*
Computer Science	2	96	2763	2758	*	*	*	17	373	2702	2777	*	*	*
Geology & Related Geological Sciences	+	17	+	2529				6	56	2596	2542	*	*	*
Mathematics	1	24	2783	2459	*	*	*	15	58	2539	2548	*	*	*
Totals	65	1226						375	3953					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

SCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	9	197	$2087	$2878	*	*	*	44	483	$2405	$2828	$2917	$2500	$1833
MBA - Tech Undergraduate	1	44	3500	2912	*	*	*	15	100	3061	2888	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	20	217	2830	2936	$3333	$2959	$2166	97	653	2913	3032	3750	3000	2166
MBA - Tech Undergraduate	18	90	3338	3110	*	*	*	75	237	3295	3161	3750	3300	2917
Over 4 years														
MBA - Nontech Undergraduate	13	167	3146	3119	*	*	*	111	481	3201	3145	4000	3333	2291
MBA - Tech Undergraduate	7	81	3034	3193	*	*	*	51	180	3252	3203	3750	3333	2583
Totals	68	796						393	2134					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	35	+	$3676				5	118	$3427	$3557	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	4	+	3000				+	11	+	2892			
Electrical (incl Computer Engrg)	+	35	+	3744				9	100	3416	3845	*	*	*
Mechanical	+	20	+	3439				1	43	2792	3435	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	+	6	+	3240				+	34	+	3479			
SCIENCES														
Chemistry	3	44	$3022	3090	*	*	*	9	137	2859	3113	*	*	*
Mathematics (incl Oprs Research, Statistics, & Acturarial Science)	+	8	+	3266				3	27	3001	3292	*	*	*
Physics	+	8	+	3749				1	55	3050	3527	*	*	*
Totals	3	160						28	525					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

JULY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1767 131 1917 1541	1549 6	1333 3		2200 2	
BUSINESS ADMINISTRATION &	2000 1	1679 49 2042 1416	1473 39 1833 1167	1603 1	1800 1	1650 2
MANAGEMENT INFO SYSTEMS		1405 3				
MARKETING & DISTRIBUTION		1661 8	1549 28 2240 1000		2083 1	
ECONOMICS		1704 31 1850 1417	1535 5		2150 1	1542 1
HUMANITIES		1479 2	1485 6			
SOCIAL SCIENCES		1796 21 2375 1375	1405 22 1700 1000			1300 2

JULY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2220 5	2297 4	
CHEMICAL						
ELECTRICAL(INCL COMP ENG)		2041 1	2433 4	2479 4	2263 3	2340 1
CIVIL						1842 7
GEOLOGICAL						
INDUSTRIAL			2083 1	2340 1	2417 3	

JULY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL			2292 2	2492 1	2365 18	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2279 2		2333 1	2083 1

JULY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL			1508 5		2000 1	
ALLIED HEALTH PROFESSIONS		1000 1				
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		1873 8	2027 12	2127 5	2350 1	2100 2
MATHEMATICS		1708 4	1792 1			2028 1
OTHER PHYSICAL & EARTH			1667 1			

JULY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1963	2	2134	1	2004	9			1833	1		
BUSINESS ADMINISTRATION &	1737	3	1750	3	1935	16	1957	15	1822	4		
MANAGEMENT INFO SYSTEMS			2018	3			2004	2				
MARKETING & DISTRIBUTION	2180	3	1494	4	1695	3	1776	14	1706	4		
ECONOMICS	1780	3			2005	3	1692	2	1735	2	1500	1
HUMANITIES	2000	1			1600	1	1653	3	2275	1		
SOCIAL SCIENCES					1767	2	1483	2	1833	1		

JULY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2426 6	2500 1	2200 1			
ELECTRICAL(INCL COMP ENG)	2350 3	2330 11	2420 38 2550 2275		2333 1	2275 1
CIVIL			2508 1		1950 1	2211 2
GEOLOGICAL						
INDUSTRIAL	2500 1		2186 16	2500 3		

JULY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
MECHANICAL	2575	3	2494	3	2346	11			2250	3	2333	3
METALLURGICAL									2750	1		
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY	2650	1	2050	1	2501	1						

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AGRICULTURAL							1573	4	1508	1		
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL	1750	1										
CHEMISTRY	2125	1							2108	1		
COMPUTER SCIENCE	2295	3	2223	7	2283	17	1754	2			2150	3
MATHEMATICS			2583	1	1600	1						
OTHER PHYSICAL & EARTH												

JULY 1986 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1838 6	1439 3	1583 5	1500 1
BUSINESS ADMINISTRATION &	1833 1		1867 2	1208 3		
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION	1592 1	1605 2	2058 3	1336 1		
ECONOMICS	1700 1		1375 1	1400 1		
HUMANITIES		1442 2			1750 2	964 2
SOCIAL SCIENCES		1500 1			1297 2	1000 2

JULY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1986   SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   05/10/86 THROUGH 06/13/86   PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL			2333 1			
CHEMICAL	2475 1		2435 2			
ELECTRICAL(INCL COMP ENG)	2375 1	2479 2	2314 27 2450 2166	1856 15		
CIVIL	2525 1		1790 7	1930 1		
GEOLOGICAL						
INDUSTRIAL		1916 1		1787 3	1582 1	

JULY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2392 2	2250 1	2396 6	1755 4		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				1591 2		2203 2

JULY 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL		1250 1				
CHEMISTRY		3416 1				
COMPUTER SCIENCE	2288 2	1970 6	2073 6	1949 4	1743 2	
MATHEMATICS					1650 2	
OTHER PHYSICAL & EARTH			2000 1	1485 1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2416 1	2437 4	2494 4			
MBA--TECH	2583 1					

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
MBA--NON-TECH			2850 1	2706 2	2550 1	
MBA--TECH		2680 1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH			2558 3			
MBA--TECH			2315 4			

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1752 1917 1567	456	1578	16	1559	16	1690	1	2200	2	1875	1
BUSINESS ADMINISTRATION &	1937	5	1606 1910 1375	117	1495 1833 1167	82	1739	3	1858	4	1650	7
MANAGEMENT INFO SYSTEMS	1901	8	1603	18	1415	10	1833	1				
MARKETING & DISTRIBUTION	1885	4	1729	14	1449 1833 1083	68	1217	1	2117	3	1517	1
ECONOMICS	1836	3	1790 2375 1375	95	1640 1916 1375	34			2439	3	1542	2
HUMANITIES			1424	12	1438 1750 1125	62					1000	1
SOCIAL SCIENCES	1371	2	1724 2354 1200	50	1444 1750 1000	68			1600	1	1339	3

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2255 36 2401 2200	2365 6	
CHEMICAL		2292 1		2393 5		
ELECTRICAL(INCL COMP ENG)	2025 5	2386 4	2424 25 2608 2145	2417 92 2578 2275	2389 13	2281 10
CIVIL		1858 2				1914 34 2167 1667
GEOLOGICAL						
INDUSTRIAL	2042 2		2216 3	2368 12	2361 4	2438 3

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL			2399 10	2325 46 2461 2200	2311 53 2500 2135	2223 13
METALLURGICAL						
MINING & MINERAL						
NUCLEAR					2250 1	
PETROLEUM						
ENGINEERING TECHNOLOGY	1625 1	1925 1	1908 3	2024 3	2333 1	1989 6

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1333 1	1494 7		2000 1	
ALLIED HEALTH PROFESSIONS		1000 1				
BIOLOGICAL		1500 2	1208 1			
CHEMISTRY	2250 2		1475 3			
COMPUTER SCIENCE	2008 5	1988 36 2375 1542	2074 42 2383 1750	2163 14	2350 1	2100 2
MATHEMATICS	1958 1	1858 19	1926 6		1750 2	2028 1
OTHER PHYSICAL & EARTH			1667 1	2235 2		2000 1

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
ACCOUNTING	1867	4	1859	3	1937	11	1728	8	1756	4	1550	1
BUSINESS ADMINISTRATION &	1765	8	1596	8	1860 2300 1417	27	1864 2667 1225	29	1685	9		
MANAGEMENT INFO SYSTEMS	2116	4	1810	7	1793	2	2036	6	1806	3		
MARKETING & DISTRIBUTION	2029	6	1457	9	1690	14	1818 2167 1600	22	1671	7		
ECONOMICS	1908	5	1917	2	2000	8	1610	8	1929	5	1687	3
HUMANITIES	1932	5	1542	1	1700	6	1583	6	2013	2		
SOCIAL SCIENCES	1903	5	1542	1	1666	3	1659	6	1775	4	1800	1

JULY 1986 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL	2425	1			2504	2						
CHEMICAL	2489 2625 2390	80	2500	1	2163	4	2525	3	2469	10	2556	4
ELECTRICAL(INCL COMP ENG)	2440 2730 2195	26	2359 2560 2167	47	2423 2567 2250	149	2555	2	2447 2625 2362	20	2426	9
CIVIL					2508	1			2050	3	2211	2
GEOLOGICAL												
INDUSTRIAL	2350	13	2276	8	2203 2350 2083	31	2454	12	2442	2	2525	4

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2440 2550 2335	27	2353	12	2296 2500 2000	43	2482	5	2422	14	2342	11
METALLURGICAL	2350	1			2333	1			2529	2	2400	1
MINING & MINERAL												
NUCLEAR	2270	1			1730	1						
PETROLEUM												
ENGINEERING TECHNOLOGY	2650	1	2067	2	2688	2			2700	1	2050	1

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1970 2			1555 16	1588 2	
ALLIED HEALTH PROFESSIONS	2070 1					
BIOLOGICAL	1611 3					
CHEMISTRY	2058 5			2500 1	2108 1	
COMPUTER SCIENCE	2262 13	2261 49 2500 1958	2256 33 2458 1972	1894 3		2068 7
MATHEMATICS	2166 1	2747 2	2053 3			
OTHER PHYSICAL & EARTH	2250 1					

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1932	3			1767	11	1500	4	1489	10	1500	1
BUSINESS ADMINISTRATION &	1885	5	1239	2	1760	8	1377	6	1614	2		
MANAGEMENT INFO SYSTEMS	1990	1			2400	1	1417	1	1773	1	1833	1
MARKETING & DISTRIBUTION	1592	1	1690	4	1872	13	1336	1	1739	2	1583	1
ECONOMICS	1700	1	2033	15	1688	2	1493	3			1833	1
HUMANITIES			1450	4	1941	3	2267	1	1507	8	1238	11
SOCIAL SCIENCES			2099	7	1933	3	1139	4	1296	4	1200	4

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL					2333	1	1799	9				
CHEMICAL	2540	25			2193	4	1856	6				
	2610											
	2500											
ELECTRICAL(INCL COMP ENG)	2500	21	2447	18	2330	99	1902	90	2225	2	2500	1
	2666				2475		2327					
	2375				2167		1559					
CIVIL	2436	18	1911	7	2010	25	1855	12	1604	6		
					2316							
					1693							
GEOLOGICAL												
INDUSTRIAL	2042	1	2208	2	2174	15	1853	14	1582	1	2921	1

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2475 2600 2390	31	2243	8	2345 2475 2150	39	1888 2165 1559	38			2500	1
METALLURGICAL							1745	1				
MINING & MINERAL												
NUCLEAR	2250	1			2389	9	1613	2				
PETROLEUM	2823	2										
ENGINEERING TECHNOLOGY	1708	1			2400	1	1591	2			2203	2

JULY 1986 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL									1253	3	1153	3
ALLIED HEALTH PROFESSIONS					2295	1			1340	1		
BIOLOGICAL			1250	1	1470	3					1121	1
CHEMISTRY			2403	2							1330	1
COMPUTER SCIENCE	2218	11	2242 2517 1917	27	2132 2400 1900	20	1932 2250 1486	34	1519	4	1626	2
MATHEMATICS			2438	2	1542	2	1414	4	1668	5	1700	1
OTHER PHYSICAL & EARTH			800	1	2000	1	1823	3	1080	1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2193	38	2534	50	2475	14			
	2500		3333						
	1875		1917						
MBA--TECH	2482	7	2558	5	2635	9			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MBA--NON-TECH	3280	3	2861	3	2604	4	2536	7	2525	2		
MBA--TECH			2563	3	2657	4			2683	3	2250	1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2414 3	2441 4	2507 6	2499 2		
MBA--TECH	2667 1	2404 2	2285 5			

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1986

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
East Texas State University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 1   February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	173	826	$1923	$1789	$2000†	$1958†	$1792	567	2586	$1905	$1769	$2000	$1947	$1750
Business Administration & Management	30	122	1620	1671	2000	1541	1375	77	455	1653	1637	2083	1600	1333
Management Information Systems	37	64	2045	1981	2250	2042	1867	65	222	2029	1897	2230	2083	1795
Marketing & Distribution	48	179	1552	1585	1916	1541	1250	119	498	1615	1589	2000	1581	1265
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	1	29	1375	1675	*	*	*	7	82	1868	1649	*	*	*
Humanities	2	26	1667	1469	*	*	*	4	89	1600	1465	*	*	*
Social Sciences	5	83	1349	1405	*	*	*	8	142	1489	1456	*	*	*
ENGINEERING														
Aerospace & Aeronautical	12	32	2285	2334	*	*	*	30	175	2215	2287	2450	2283	1833
Chemical	27	137	2515	2463	2691	2500	2100	68	405	2495	2443	2675	2500	2250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	70	122	2014	2032	2250	2000	1800	121	384	2026	2003	2250	2000	1829
Electrical (incl. Computer Engrg.)	125	579	2311	2313	2558	2375	1930	285	1855	2275	2299	2535	2333	1930
Geological	+	3	+	2000				+	10	+	2013			
Industrial	22	94	2235	2241	2350	2250	2080	36	310	2168	2250	2375	2205	1860
Mechanical	71	308	2303	2313	2585	2300	2067	190	1072	2287	2292	2517	2332	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	15	+	2364				1	66	2400	2315	*	*	*
Mining & Mineral	+	1	+	2250				+	1	+	2250			
Nuclear (incl. Engrg. Physics)	+	8	+	2326				+	35	+	2269			
Petroleum	39	41	2808	2809	2900†	2850†	2600	90	114	2727	2755	2880†	2832†	2400
Engineering Technology	13	37	2092	2182	*	*	*	60	170	2193	2180	2387	2188	2000
SCIENCES														
Agricultural Sciences	30	35	1656	1667	2025	1630	1208	30	68	1656	1579	2025	1630	1208
Allied Health Professions	+	1	+	1225				1	9	2000	1641	*	*	*
Biological Sciences	+	1	+	1583				+	12	+	1751			
Chemistry	1	9	1833	1873	*	*	*	10	31	2056	1975	*	*	*
Computer Science	12	187	2197	2196	*	*	*	98	643	2149	2166	2416	2162	1835
Mathematics	1	23	1485	2114	*	*	*	3	67	1656	1984	*	*	*
Other Physical & Earth Sciences	+	5	+	1607				9	32	2016	1834	*	*	*
Totals	719	2967						1879	9533					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported
† The 90th and 50th percentiles are close in value because of a clustering of offers

SWPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	176	817	$1936	$1793	$2000†	$1958†	$1800	561	2556	$1914	$1770	$2000†	$1950†	$1769
Business Administration	14	45	1554	1567	*	*	*	24	136	1673	1632	2200	1583	1200
Financial Analysts	6	22	1882	1805	*	*	*	12	56	1891	1779	*	*	*
Management Trainee	42	223	1581	1636	1834	1517	1375	90	599	1655	1603	2120	1546	1337
Personnel & Labor Relations	2	9	1470	1443	*	*	*	5	34	1525	1606	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	36	122	2056	2092	2253	2088	1833	99	408	2078	2063	2308	2097	1833
Computer Scientists (incl Systems Analysts)	17	147	2119	2186	*	*	*	66	432	2201	2166	2416	2206	1888
Mathematicians/Statisticians	1	14	1485	2119	*	*	*	3	41	1656	1859	*	*	*
MARKETING & SALES														
Advertising/Marketing	5	25	1851	1675	*	*	*	29	99	1758	1672	2083	1800	1500
Retail/Wholesale Sales	21	89	1641	1600	2100	1541	1400	71	311	1661	1610	2167	1577	1350
Technical Sales	22	40	1644	1696	2025	1600	1250	33	107	1668	1773	2083	1600	1250
ALL OTHER OCCUPATIONS														
Communications.Occupations	+	6	+	1369				2	33	1660	1710	*	*	*
Engineers (Engrg Degree Required)	353	1310	2317	2317	2741	2333	1931	828	4443	2302	2292	2700	2324	1930
Farm & Natural Resources Management	3	8	1252	1355	*	*	*	5	22	1547	1627	*	*	*
Health-Related Occupations	1	5	1416	1318	*	*	*	1	19	1416	1526	*	*	*
Insurance & Real Estate Occupations	5	15	1753	1748	*	*	*	8	35	1633	1709	*	*	*
Production Occupations	7	21	2020	2043	*	*	*	9	70	2149	1994	*	*	*
Researchers—Nonscientific	1	7	3135	1699	*	*	*	3	21	2345	1703	*	*	*
Researchers—Scientific	6	16	1966	1859	*	*	*	24	62	2036	2015	2591	2100	1250
Social Workers & Recreational Workers	1	17	1570	1357	*	*	*	2	25	1468	1367	*	*	*
Transportation & Distribution Occupations	+	9	+	1767				4	24	2032	1770	*	*	*
Totals	719	2967						1879	9533					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported
† The 90th and 50th percentiles are close in value because of a clustering of offers

SWPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	24	49	$2343	$2150	$2500	$2417	$1958	95	194	$2269	$2110	$2500	$2300	$2000
MBA (Nontechnical Undergraduate)	6	68	2332	2326	*	*	*	57	224	2334	2224	2500	2333	2125
MBA (Technical Undergraduate)	1	10	2250	2419	*	*	*	5	33	2262	2467	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	23	+	2180				2	42	2605	2261	*	*	*
Administration (incl. Public, Hospital, etc.)	+	1	+	2666				+	2	+	2208			
Industrial Mgmt. (incl. Industrial Admin.)	+	1	+	1750				+	4	+	2310			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	4	+	1217				2	14	1488	1426	*	*	*
Social Sciences	1	7	1375	1636	*	*	*	1	15	1375	1591	*	*	*
ENGINEERING														
Chemical	13	18	2733	2721	*	*	*	17	32	2710	2659	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	13	+	2494				7	44	2557	2433	*	*	*
Electrical (incl. Computer Engrg.)	14	73	2767	2819	*	*	*	24	162	2798	2810	3000	2847	2583
Industrial	2	6	2474	2762	*	*	*	2	12	2474	2718	*	*	*
Mechanical	10	26	2839	2767	*	*	*	18	83	2825	2721	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	9	+	2664				+	15	+	2634			
Nuclear (incl. Engrg. Physics)	+	3	+	3078				+	3	+	3078			
SCIENCES														
Chemistry	1	6	2175	2125	*	*	*	1	9	2175	2218	*	*	*
Computer Science	+	28	+	2847				13	80	2638	2708	*	*	*
Geology & Related Geological Sciences	3	8	2763	2378	*	*	*	6	19	2764	2389	*	*	*
Mathematics	+	1	+	2400				1	9	2138	2436	*	*	*
Totals	75	354						251	996					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86 NUMBER OF OFFERS Regional	National	AVERAGE $ OFFERS Regional	National	PERCENTILES[2] 90th	50th	10th	CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86 NUMBER OF OFFERS Regional	National	AVERAGE $ OFFERS Regional	National	PERCENTILES[2] 90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	6	15	$2458	$2459	*	*	*	17	60	$2410	$2383	*	*	*
MBA - Tech Undergraduate	+	3	+	3333				4	11	2352	2643	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	4	16	2200	2384	*	*	*	4	36	2200	2392	*	*	*
MBA - Tech Undergraduate	2	5	2925	2756	*	*	*	3	11	2867	2777	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	1	2	2741	2621	*	*	*	1	12	2741	2333	*	*	*
MBA - Tech Undergraduate	+	2	+	3251				+	2	+	3251			
Totals	13	43						29	132					

DOCTORAL DEGREE CANDIDATES

	Interim Regional	National	Average $ Regional	National	90th	50th	10th	Cumulative Regional	National	Average $ Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	7	$3700	$3641	*	*	*	1	37	$3700	$3532	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3	2350	3225	*	*	*	2	4	2258	2960	*	*	*
Electrical (incl. Computer Engrg.)	3	11	4154	3835	*	*	*	3	30	4154	3742	*	*	*
Mechanical	+	1	+	2625				+	11	+	3486			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	3	+	3167				+	14	+	3479			
SCIENCES														
Chemistry	+	15	+	3108				+	38	+	3049			
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	1	+	2491				+	2	+	2671			
Physics	+	7	+	3451				+	28	+	3505			
Totals	5	48						6	164					

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[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

FEBRUARY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1944 144 2000 1875		1628 4			
BUSINESS ADMINISTRATION &	1646 2	1833 2	1571 20 1750 1458			
MANAGEMENT INFO SYSTEMS	2029 8	1790 3	2039 3	1841 2		
MARKETING & DISTRIBUTION		1000 1	1566 21 1700 1416		1590 10	
ECONOMICS		1375 1				
HUMANITIES			1667 2			
SOCIAL SCIENCES			1356 3			

FEBRUARY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2285 12		
CHEMICAL		1875 1				
ELECTRICAL(INCL COMP ENG)	2125 1		2417 2	2286 36 2516 2080		2100 1
CIVIL			2000 1			1982 36 2150 1800
GEOLOGICAL						
INDUSTRIAL	2042 1			2302 5	2363 2	2200 1

FEBRUARY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2238 21 2425 1931	2067 4	2100 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2161 3		2024 7

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1786 6	1458 6			
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE			1875 1	2325 2		
MATHEMATICS						
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	2083 1		1800 1			
BUSINESS ADMINISTRATION &		1250 1	1416 1			
MANAGEMENT INFO SYSTEMS		2000 1				
MARKETING & DISTRIBUTION		1561 2	1613 8		1596 2	1000 1
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

FEBRUARY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2422 12		2481 4	2500 1		
ELECTRICAL(INCL COMP ENG)	2658 2	2311 8	2356 48 2574 2000	2666 1		
CIVIL			2325 1	2450 1		
GEOLOGICAL						
INDUSTRIAL			2200 4	2425 2		2080 1

FEBRUARY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2652 2	2275 1	2303 21 2458 2175	2275 1	2440 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY		2000 1	2259 1			2285 1

FEBRUARY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM, FAB METAL
AGRICULTURAL	1958 3			1865 8	1800 1	
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	1833 1					
COMPUTER SCIENCE			2282 3			
MATHEMATICS						
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM		RESEARCH,CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1842	22			1800	1						
	1931											
	1725											
BUSINESS ADMINISTRATION &	2075	3					1337	1				
MANAGEMENT INFO SYSTEMS	2141	14			2049	6						
MARKETING & DISTRIBUTION					1791	2			900	1		
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES									1338	2		

FEBRUARY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2727 9					
ELECTRICAL(INCL COMP ENG)	2445 7	2421 2	2315 9	1898 8		
CIVIL	2603 3			1930 1	1967 27 2103 1800	
GEOLOGICAL						
INDUSTRIAL	2308 1		2212 3	2009 2		

FEBRUARY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2576	11			2417	5	1684	3				
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM	2808 2900 2600	39										
ENGINEERING TECHNOLOGY												

FEBRUARY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL		1400 1		1252 3	1208 1	1250 1
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2215 5			1917 1		
MATHEMATICS				1485 1		
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2292 2	2271 2				
MBA--TECH		2250 1				

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      BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   01/11/86 THROUGH 02/07/86
    ---------------------------------------------------------------------------------------------------------------
    AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    FEBRUARY 1986   SWPA REGIONAL INTERIM REPORT
    ---------------------------------------------------------------------------------------------------------------
 CURRICULUM                 CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
 -----------------------------------------------------------------------------------------------------------------
 MBA--NON-TECH            /             /             /             /             /             /             /
                          /             /             /             /             /             /             /
                          /             /             /             /             /             /             /

 -----------------------------------------------------------------------------------------------------------------
 MBA--TECH                /             /             /             /             /             /             /
                          /             /             /             /             /             /             /
                          /             /             /             /             /             /             /

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   01/11/86 THROUGH 02/07/86
   ------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    FEBRUARY 1986   SWPA REGIONAL INTERIM REPORT
   ------------------------------------------------------------------------------------------------------------
CURRICULUM                   PETROLEUM      RESEARCH,CON   UILTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
---------------------------------------------------------------------------------------------------------------
MBA--NON-TECH              / 2435      2  /            /            /            /            /            /
                           /              /            /            /            /            /            /
                           /              /            /            /            /            /            /

---------------------------------------------------------------------------------------------------------------
MBA--TECH                  /              /            /            /            /            /            /
                           /              /            /            /            /            /            /
                           /              /            /            /            /            /            /

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A3940-17-U

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
East Texas State University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	80	682	$1917	$1759	$2000[†]	$1958[†]	$1750	647	3268	$1907	$1767	$2000[†]	$1950[†]	$1750
Business Administration & Management	12	119	1694	1592	*	*	*	89	574	1658	1628	2100	1542	1337
Management Information Systems	14	62	2016	1887	*	*	*	79	284	2027	1895	2250	2050	1695
Marketing & Distribution	11	79	1488	1572	*	*	*	130	577	1604	1587	2000	1577	1265
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	6	34	1430	1568	*	*	*	13	116	1666	1625	*	*	*
Humanities	8	37	1298	1463	*	*	*	12	126	1399	1464	*	*	*
Social Sciences	5	32	1433	1480	*	*	*	13	174	1467	1460	*	*	*
ENGINEERING														
Aerospace & Aeronautical	11	40	2321	2216	*	*	*	41	215	2244	2274	2510	2291	1950
Chemical	76	174	2517	2496	2616	2533	2333	144	579	2507	2459	2616	2500	2250
Civil (incl Construction, Sanitary, & Transportation Engrg)	58	123	1997	2020	2150	1990	1878	179	507	2017	2007	2250	1990	1833
Electrical (incl Computer Engrg)	182	655	2360	2367	2540	2400	2100	467	2510	2308	2317	2540	2367	1930
Geological	+	2	+	2563				+	12	+	2105			
Industrial	30	111	2149	2242	2380	2250	1559	66	421	2160	2248	2380	2221	1600
Mechanical	80	319	2406	2357	2625	2454	2220	270	1391	2322	2307	2570	2360	2050
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	15	+	2337				1	81	2400	2319	*	*	*
Mining & Mineral	+	2	+	1641				+	3	+	1844			
Nuclear (incl Engrg Physics)	+	3	+	2369				+	38	+	2277			
Petroleum	48	54	2750	2776	2900[†]	2830[†]	2350	138	168	2735	2762	2900[†]	2832[†]	2350
Engineering Technology	20	49	2107	2200	2350	2204	1733	80	219	2172	2184	2356	2200	2000
SCIENCES														
Agricultural Sciences	2	10	1588	1588	*	*	*	32	78	1652	1580	2025	1630	1200
Allied Health Professions	+	2	+	1659				1	11	2000	1644	*	*	*
Biological Sciences	+	4	+	1212				+	16	+	1617			
Chemistry	2	12	2133	1918	*	*	*	12	43	2069	1959	*	*	*
Computer Science	19	244	2168	2220	*	*	*	117	887	2152	2181	2416	2140	1850
Mathematics	+	28	+	2095				3	95	1656	2017	*	*	*
Other Physical & Earth Sciences	5	14	2333	2080	*	*	*	14	46	2129	1909	*	*	*
Totals	669	2906						2548	12439					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

SWPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	78	673	1920	1760	$2000[†]	$1958[†]	$1750	639	3229	$1915	$1768	$2000[†]	$1958[†]	$1767
Business Administration	6	40	1379	1555	*	*	*	30	176	1614	1614	2100	1583	1200
Financial Analysts	1	22	1833	1716	*	*	*	13	78	1886	1761	*	*	*
Management Trainee	25	146	1766	1695	2550	1650	1483	115	745	1679	1621	2166	1583	1350
Personnel & Labor Relations	+	5	+	1547				5	39	1525	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	34	127	$2202	$2107	2500	2321	1858	133	535	2110	2073	2425	2100	1833
Computer Scientists (incl Systems Analysts)	42	218	2268	2239	2475	2362	1975	108	650	2227	2190	2475	2250	1916
Mathematicians/Statisticians	1	16	2330	2001	*	*	*	4	57	1825	1899	*	*	*
MARKETING & SALES														
Advertising/Marketing	1	27	1000	1556	*	*	*	30	126	1732	1647	2000	1800	1500
Retail/Wholesale Sales	15	64	1799	1656	*	*	*	86	375	1685	1618	2167	1600	1350
Technical Sales	1	19	1542	1746	*	*	*	34	126	1664	1769	2083	1592	1250
ALL OTHER OCCUPATIONS														
Communications Occupations	4	20	1341	1546	*	*	*	6	53	1447	1648	*	*	*
Engineers (Engrg Degree Required)	444	1455	2366	2348	2675	2400	1969	1272	5898	2324	2306	2691	2350	1933
Farm & Natural Resources Management	1	4	1200	1709	*	*	*	6	26	1489	1640	*	*	*
Health-Related Occupations	+	3	+	1361				1	22	1416	1503	*	*	*
Insurance & Real Estate Occupations	2	17	1648	1608	*	*	*	10	52	1636	1676	*	*	*
Production Occupations	6	14	2121	1904	*	*	*	15	84	2138	1979	*	*	*
Researchers--Nonscientific	+	3	+	1681				3	24	2345	1701	*	*	*
Researchers—Scientific	8	26	2380	2188	*	*	*	32	68	2122	2066	2666	2100	1800
Social Workers & Recreational Workers	+	3	+	1075				2	28	1468	1336	*	*	*
Transportation & Distribution Occupations	+	4	+	1579				4	28	2032	1742	*	*	*
Totals	669	2906						2548	12439					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported
[†] The 90th and 50th percentiles are close in value because of a clustering of offers

SWPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	61	99	$2292	$2215	$2458	$2250	$2167	156	293	$2278	$2146	$2500	$2250	$2083
MBA (Nontechnical Undergraduate)	2	62	2918	2327	*	*	*	59	286	2354	2247	2500	2333	2085
MBA (Technical Undergraduate)	3	14	2726	2771	*	*	*	8	47	2436	2557	*	*	*
MS-Business (incl Mgmt , Mktg , Finance, etc)	+	1	+	3025				2	43	2605	2279	*	*	*
Administration (incl Public, Hospital, etc)	+	3	+	1979				+	5	+	2071			
Industrial Mgmt (incl Industrial Admin)	+	5	+	2350				+	9	+	2332			
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	2	1435	1384	*	*	*	3	16	1470	1421	*	*	*
Social Sciences	+	2	+	1499				1	17	1375	1580	*	*	*
ENGINEERING														
Chemical	5	19	2677	2681	*	*	*	22	51	2703	2667	2804	2709	2583
Civil (incl Construction, Sanitary, & Transportation Engrg)	5	19	2307	2477	*	*	*	12	63	2453	2446	*	*	*
Electrical (incl Computer Engrg)	22	85	2754	2840	2991	2721	2583	46	247	2777	2821	3000	2793	2583
Industrial	2	11	2413	2667	*	*	*	4	23	2443	2694	*	*	*
Mechanical	16	50	2599	2664	*	*	*	34	133	2719	2699	3050	2707	2165
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	7	+	2773				+	22	+	2678			
Nuclear (incl Engrg Physics)	+	1	+	2590				+	4	+	2956			
SCIENCES														
Chemistry	+	+	+	+				1	9	2175	2218	*	*	*
Computer Science	1	61	2700	2759	*	*	*	14	141	2642	2730	*	*	*
Geology & Related Geological Sciences	6	7	2775	2783	*	*	*	12	26	2770	2495	*	*	*
Mathematics	+	10	+	2865				1	19	2138	2662	*	*	*
Totals	124	458						375	1454					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	7	25	$2368	$2430	*	*	*	24	85	$2397	$2397	$2916	$2400	$1833
MBA - Tech Undergraduate	+	4	+	2738				4	15	2352	2668	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	1	27	2500	3011	*	*	*	5	63	2260	2657	*	*	*
MBA - Tech Undergraduate	1	7	2875	3059	*	*	*	4	18	2869	2887	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	+	28	+	2686				1	40	2741	2580	*	*	*
MBA - Tech Undergraduate	+	4	+	3144				+	6	+	3180			
Totals	9	95						38	227					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	7	+	$3408				1	44	$3700	$3512	*	*	*
Civil (incl Construction, Sanitary & Transportation Engrg)	+	1	+	3765				2	5	2258	3121	*	*	*
Electrical (incl Computer Engrg)	1	5	$3358	3930	*	*	*	4	35	3955	3769	*	*	*
Mechanical	5	7	3578	3526	*	*	*	5	18	3578	3501	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	+	6	+	3614				+	20	+	3519			
SCIENCES														
Chemistry	1	8	2048	2859	*	*	*	1	46	2048	3016	*	*	*
Mathematics (incl Oprs Research, Statistics, & Acturarial Science)	1	2	3000	3709	*	*	*	1	4	3000	3190	*	*	*
Physics	+	2	+	3215				+	30	+	3485			
Totals	8	38						14	202					

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[1] Years of previous full time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

MARCH 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1943 2000 1833	68	1625	2								
BUSINESS ADMINISTRATION &					1493	5			1500	2		
MANAGEMENT INFO SYSTEMS	1984	2			2000	1						
MARKETING & DISTRIBUTION					1512	8						
ECONOMICS			1473	2	1833	1						
HUMANITIES					1248	7						
SOCIAL SCIENCES			1650	2	1289	3						

MARCH 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2321 11		
CHEMICAL						
ELECTRICAL(INCL COMP ENG)		1800 2	2169 4	2422 14	2299 2	1906 1
CIVIL			2033 3			2021 23 2150 1900
GEOLOGICAL						
INDUSTRIAL			2250 1	2249 7		2200 2

MARCH 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2317 7	2306 6	2391 4
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2183 6	2350 1	1939 3

MARCH 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2111 3			2181 5		
MATHEMATICS						
OTHER PHYSICAL & EARTH						

MARCH 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING						
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS			1633 3			
MARKETING & DISTRIBUTION		1542 1		1737 1		
ECONOMICS			1300 2			
HUMANITIES	1650 1					
SOCIAL SCIENCES						

MARCH 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2480 31 2555 2400		2547 4	2417 2		
ELECTRICAL(INCL COMP ENG)	2467 3		2378 76 2500 2200		2309 2	
CIVIL			2200 1			
GEOLOGICAL						
INDUSTRIAL			2194 6	2350 2		

MARCH 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2341 6		2383 27 2550 2225		2275 2	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2250 2				2650 1	
ENGINEERING TECHNOLOGY	2000 1		2237 6	2208 1		1500 1

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1975 1					
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	2133 2					
COMPUTER SCIENCE	2833 1					
MATHEMATICS						
OTHER PHYSICAL & EARTH						

MARCH 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1792 8	1838 2				
BUSINESS ADMINISTRATION &	2006 4				1833 1	
MANAGEMENT INFO SYSTEMS	2012 5		2433 3			
MARKETING & DISTRIBUTION	1000 1					
ECONOMICS						1200 1
HUMANITIES						
SOCIAL SCIENCES						

MARCH 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2557 2675 2450	38	2250	1								
ELECTRICAL(INCL COMP ENG)	2436 2541 2300	34	2418	13	2343 2500 2125	23	1969	6	1969	1	2250	1
CIVIL	2420	1	1960	4	2250	1			1940 1990 1878	25		
GEOLOGICAL												
INDUSTRIAL	2500	1	2300	1	2333	4	1678	6				

MARCH 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2534 24 2666 2350		2517 3		1560 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2775 44 2900 2423	2750 1				
ENGINEERING TECHNOLOGY					1750 1	

MARCH 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL				1200 1		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2178 3		2500 1	2014 6		
MATHEMATICS						
OTHER PHYSICAL & EARTH	2393 4			2095 1		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH		3750 1		2085 1		
MBA--TECH			2560 1			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM		CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH						
MBA--TECH	2809 2					

A3940-1:7

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1986

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
East Texas State University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 3   April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	133	839	$1951	$1775	$2042†	$2000†	$1833	780	4107	$1915	$1769	$2020†	$1958†	$1767
Business Administration & Management	20	217	1660	1648	2000	1583	1199	109	791	1659	1633	2100	1583	1333
Management Information Systems	13	66	1981	1969	*	*	*	92	350	2020	1909	2250	2083	1675
Marketing & Distribution	30	172	1608	1615	1800	1584	1417	160	749	1605	1594	1940	1580	1292
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	+	106	+	1966				13	222	1666	1788	*	*	*
Humanities	+	62	+	1638				12	188	1399	1521	*	*	*
Social Sciences	1	91	1558	1758	*	*	*	14	265	1474	1562	*	*	*
ENGINEERING														
Aerospace & Aeronautical	1	54	2395	2356	*	*	*	42	269	2247	2290	2510	2294	1950
Chemical	17	252	2519	2452	*	*	*	161	831	2508	2457	2625	2500	2300
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	13	107	1996	1994	*	*	*	192	614	2015	2005	2200	1995	1833
Electrical (incl. Computer Engrg.)	31	794	2286	2393	2540	2329	1833	498	3304	2307	2335	2540	2367	1930
Geological	+	+	+	+				+	12	+	2105			
Industrial	7	138	2209	2277	*	*	*	73	559	2164	2255	2380	2250	1680
Mechanical	32	430	2236	2313	2608	2395	1764	302	1821	2313	2308	2570	2364	1950
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	37	2500	2357	*	*	*	2	118	2450	2331	*	*	*
Mining & Mineral	+	+	+	+				+	3	+	1844			
Nuclear (incl. Engrg. Physics)	1	12	2000	2261	*	*	*	1	50	2000	2273	*	*	*
Petroleum	18	24	2802	2843	*	*	*	156	192	2743	2772	2900†	2834†	2400
Engineering Technology	2	91	2013	2276	*	*	*	82	310	2168	2211	2356	2200	1833
SCIENCES														
Agricultural Sciences	1	9	1100	1623	*	*	*	33	87	1635	1584	2025	1559	1200
Allied Health Professions	+	27	+	1771				1	38	2000	1734	*	*	*
Biological Sciences	+	9	+	1480				+	25	+	1568			
Chemistry	+	22	+	1927				12	65	2069	1948	*	*	*
Computer Science	35	403	2215	2261	2410	2208	1840	152	1290	2167	2206	2410	2177	1850
Mathematics	2	79	2333	2151	*	*	*	5	174	1927	2078	*	*	*
Other Physical & Earth Sciences	1	6	2875	2054	*	*	*	15	52	2179	1925	*	*	*
Totals	359	4047						2907	16486					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	132	833	$1956	$1771	$2042†	$2000†	$1833	771	4062	$1922	$1769	$2041	$1958	$1792
Business Administration	7	49	1694	1634	*	*	*	37	225	1629	1618	2125	1583	1200
Financial Analysts	+	71	+	2041				13	149	1886	1895	*	*	*
Management Trainee	18	252	1558	1753	*	*	*	133	997	1663	1654	2120	1542	1337
Personnel & Labor Relations	3	11	1533	1543	*	*	*	8	50	1528	1586	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	20	185	2152	2169	2325	2187	2000	153	720	2115	2098	2425	2116	1833
Computer Scientists (incl Systems Analysts)	27	320	2259	2281	2450	2272	2000	135	970	2233	2220	2458	2250	1917
Mathematicians/Statisticians	2	49	2333	2037	*	*	*	6	106	1994	1963	*	*	*
MARKETING & SALES														
Advertising/Marketing	13	79	1559	1761	*	*	*	43	205	1680	1691	1960	1700	1500
Retail/Wholesale Sales	11	111	1529	1576	*	*	*	97	486	1668	1608	2167	1600	1265
Technical Sales	6	58	2058	1797	*	*	*	40	184	1723	1778	2083	1625	1400
ALL OTHER OCCUPATIONS														
Communications Occupations	+	20	+	1619				6	73	1447	1640	*	*	*
Engineers (Engrg Degree Required)	104	1822	2361	2354	2835	2458	1764	1376	7720	2327	2317	2700	2350	1931
Farm & Natural Resources Management	+	7	+	1699				6	33	1489	1652	*	*	*
Health-Related Occupations	+	28	+	1747				1	50	1416	1640	*	*	*
Insurance & Real Estate Occupations	+	17	+	1640				10	69	1636	1667	*	*	*
Production Occupations	6	40	2227	2048	*	*	*	21	124	2163	2001	2485	2250	1760
Researchers—Nonscientific	+	34	+	2173				3	58	2345	1978	*	*	*
Researchers—Scientific	8	42	2348	2135	*	*	*	40	130	2167	2088	2666	2100	1800
Social Workers & Recreational Workers	+	10	+	1246				2	38	1468	1312	*	*	*
Transportation & Distribution Occupations	2	9	1969	1814	*	*	*	6	37	2011	1760	*	*	*
Totals	359	4047						2907	16486					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported
† The 90th and 50th percentiles are close because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	16	35	$2299	$2178	*	*	*	172	328	$2280	$2149	$2500	$2250	$2083
MBA (Nontechnical Undergraduate)	18	193	2310	2687	*	*	*	77	479	2344	2424	2500	2333	2085
MBA (Technical Undergraduate)	10	53	2767	2711	*	*	*	18	100	2620	2639	*	*	*
MS-Business (incl Mgmt , Mktg , Finance, etc)	+	15	+	2538				2	58	2605	2346	*	*	*
Administration (incl Public, Hospital, etc)	+	1	+	2000				+	6	+	2059			
Industrial Mgmt (incl Industrial Admin)	+	3	+	2497				+	12	+	2373			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	6	+	1643				3	22	1470	1481	*	*	*
Social Sciences	+	7	+	1744				1	24	1375	1628	*	*	*
ENGINEERING														
Chemical	2	43	2500	2687	*	*	*	24	94	2686	2676	2804	2700	2583
Civil (incl Construction, Sanitary, & Transportation Engrg)	1	12	2750	2404	*	*	*	13	75	2476	2439	*	*	*
Electrical (incl Computer Engrg)	4	71	2901	2896	*	*	*	50	318	2787	2838	3000	2793	2583
Industrial	+	8	+	2560				4	31	2443	2659	*	*	*
Mechanical	3	43	2793	2752	*	*	*	37	176	2725	2712	3050	2708	2165
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	10	+	2744				+	32	+	2699			
Nuclear (incl Engrg Physics)	+	1	+	2752				+	5	+	2915			
SCIENCES														
Chemistry	+	6	+	2524				1	15	2175	2340	*	*	*
Computer Science	3	54	2408	2832	*	*	*	17	195	2601	2758	*	*	*
Geology & Related Geological Sciences	2	8	2728	2617	*	*	*	14	34	2764	2524	*	*	*
Mathematics	+	5	+	2696				1	24	2138	2669	*	*	*
Totals	59	574						434	2028					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	5	85	$3090	$2862	*	*	*	29	170	$2517	$2630	$2945	$2416	$1833
MBA - Tech Undergraduate	8	14	2657	2826	*	*	*	12	29	2555	2744	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	159	+	3195				5	222	2260	3043	*	*	*
MBA - Tech Undergraduate	+	41	+	3127				4	59	2869	3054	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	+	128	+	3273				1	168	2741	3108	*	*	*
MBA - Tech Undergraduate	+	39	+	3084				+	45	+	3097			
Totals	13	466						51	693					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	2	25	$3498	$3445	*	*	*	3	69	$3565	$3488	*	*	*
Civil (incl Construction, Sanitary & Transportation Engrg.)	+	2	+	2104				2	7	2258	2831	*	*	*
Electrical (incl Computer Engrg.)	+	11	+	4044				4	46	3955	3834	*	*	*
Mechanical	+	2	+	3106				5	20	3578	3462	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	5	+	3645				+	25	+	3545			
SCIENCES														
Chemistry	+	28	+	3255				1	74	2048	3107	*	*	*
Mathematics (incl Oprs. Research, Statistics, & Acturarial Science)	+	5	+	3383				1	9	3000	3297	*	*	*
Physics	+	9	+	3809				+	39	+	3560			
Totals	2	87						16	289					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1972 113 2042 1916	1865 5	2000 1			
BUSINESS ADMINISTRATION &		1667 2	1481 10			1700 1
MANAGEMENT INFO SYSTEMS			1911 4			
MARKETING & DISTRIBUTION		1583 2	1519 12			
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2395 1		
CHEMICAL				2318 1		
ELECTRICAL(INCL COMP ENG)			2373 3	2383 5		2413 2
CIVIL			2000 1			
GEOLOGICAL						
INDUSTRIAL				2275 1	2367 3	

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2308 6	2517 2	
METALLURGICAL					2500 1	
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						1733 1

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1100 1				
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE			2083 1	2267 3	2433 3	2083 1
MATHEMATICS				2333 2		
OTHER PHYSICAL & EARTH						

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING		1458 1	1800 3			
BUSINESS ADMINISTRATION &	1833 1		3250 1		1700 1	
MANAGEMENT INFO SYSTEMS				1675 1		
MARKETING & DISTRIBUTION	1800 2	1553 4	1250 1	1824 6		1900 1
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES		1558 1				

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2503 8					
ELECTRICAL(INCL COMP ENG)		2225 1	2353 5			
CIVIL			2083 1			
GEOLOGICAL						
INDUSTRIAL			2203 2			

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2083 2		2464 3	2550 2		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2400 4	2249 6	2475 2			
MATHEMATICS						
OTHER PHYSICAL & EARTH						

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1907 7	2000 1		1485 1	1731 1	
BUSINESS ADMINISTRATION &	2125 1			1483 3		
MANAGEMENT INFO SYSTEMS	2135 5		2282 2	1199 1		
MARKETING & DISTRIBUTION	1533 1					1416 1
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2560 8					
ELECTRICAL(INCL COMP ENG)	2410 3	2403 3	2380 2	1933 6	2235 1	
CIVIL	2000 1	2291 1	2000 1		1947 8	
GEOLOGICAL						
INDUSTRIAL				1680 1		

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2491 9			1723 6	1930 1	1333 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						2000 1
PETROLEUM	2802 18					
ENGINEERING TECHNOLOGY	2292 1					

APRIL 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2237 10			1787 4	1691 1	
MATHEMATICS						
OTHER PHYSICAL & EARTH	2875 1					

```
        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   03/08/86 THROUGH 04/11/86
   -----------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    APRIL 1986   SWPA REGIONAL  INTERIM REPORT
   -----------------------------------------------------------------------------------------------------------------------
CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
--------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             / 2302     8   / 2375     5   / 2333     1   / 2450     1   /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

--------------------------------------------------------------------------------------------------------------------------
MBA--TECH                 / 2525     4   / 3833     1   /              / 2500     1   /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   03/08/86 THROUGH 04/11/86
    ----------------------------------------------------------------------------------------------------------
    AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    APRIL 1986   SWPA REGIONAL INTERIM REPORT
    ----------------------------------------------------------------------------------------------------------
CURRICULUM                    CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
--------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH                /             / 2050       1 /             /             /             /             /
                             /             /              /             /             /             /             /
                             /             /              /             /             /             /             /
--------------------------------------------------------------------------------------------------------------------
MBA--TECH                    /             /              / 2708      1 /             /             /             /
                             /             /              /             /             /             /             /
                             /             /              /             /             /             /             /
--------------------------------------------------------------------------------------------------------------------
```

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH		2200 1			2250 1	
MBA--TECH	2844 3					

A3940-1.7

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1986

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
East Texas State University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 12 through May 9) and cumulatively (September 1 through May 9). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS
Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	52	1020	$1905	$1766	$2000[†]	$1958[†]	$1688	832	5127	$1914	$1768	$2017[†]	$1958[†]	$1750
Business Administration & Management	19	461	1476	1622	*	*	*	128	1252	1632	1629	2083	1542	1300
Management Information Systems	5	101	1634	1905	*	*	*	97	451	2000	1908	2250	2050	1600
Marketing & Distribution	47	539	1503	1605	1750	1500	1242	207	1288	1582	1598	1916	1542	1250
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	2	179	1938	1826	*	*	*	15	401	1702	1805	*	*	*
Humanities	3	121	1380	1570	*	*	*	15	309	1395	1540	*	*	*
Social Sciences	+	151	+	1656				14	416	1474	1596	*	*	*
ENGINEERING														
Aerospace & Aeronautical	9	117	2323	2341	*	*	*	51	386	2260	2305	2510	2300	2000
Chemical	14	214	2387	2425	*	*	*	175	1045	2498	2450	2625	2500	2250
Civil (incl Construction, Sanitary, & Transportation Engrg)	7	277	1985	2017	*	*	*	199	891	2014	2009	2250	2000	1829
Electrical (incl Computer Engrg)	43	1437	2376	2390	2508	2400	2283	541	4741	2312	2352	2535	2375	1931
Geological	+	12	+	1828				+	24	+	1966			
Industrial	15	202	2200	2285	*	*	*	88	761	2170	2263	2400	2233	1750
Mechanical	55	693	2366	2355	2517	2400	2165	357	2514	2321	2321	2570	2375	2000
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	49	+	2327				2	167	2450	2330	*	*	*
Mining & Mineral	+	7	+	2205				+	10	+	2097			
Nuclear (incl Engrg Physics)	+	19	+	2322				1	69	2000	2287	*	*	*
Petroleum	17	54	2727	2694	*	*	*	173	246	2741	2755	2900[†]	2833[†]	2350
Engineering Technology	25	90	2168	2177	2370	2200	1690	107	400	2168	2204	2366	2200	1800
SCIENCES														
Agricultural Sciences	+	20	+	1516				33	107	1635	1572	2025	1559	1200
Allied Health Professions	+	6	+	1681				1	44	2000	1727	*	*	*
Biological Sciences	2	15	1422	1558	*	*	*	2	40	1422	1564	*	*	*
Chemistry	+	33	+	1999				12	98	2069	1965	*	*	*
Computer Science	47	555	2050	2217	2420	2080	1504	199	1845	2139	2209	2416	2166	1833
Mathematics	5	102	1921	2051	*	*	*	10	276	1924	2068	*	*	*
Other Physical & Earth Sciences	+	28	+	2309				15	80	2179	2060	*	*	*
Totals	367	6502						3274	22988					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

SWPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	52	1000	$1905	$1759	$2000†	$1958†	$1688	823	5062	$1921	$1767	$2041	$1958	$1790
Business Administration	8	102	1522	1623	*	*	*	45	327	1610	1620	2100	1583	1200
Financial Analysts	3	126	1953	1952	*	*	*	16	275	1899	1921	*	*	*
Management Trainee	37	717	1527	1635	2000	1500	1167	170	1714	1633	1646	2100	1541	1333
Personnel & Labor Relations	3	22	1232	1584	*	*	*	11	72	1447	1585	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	24	261	2099	2160	2333	2118	1808	177	981	2113	2114	2425	2116	1833
Computer Scientists (incl Systems Analysts)	21	307	2072	2238	2333	2042	1900	156	1277	2211	2224	2458	2206	1916
Mathematicians/Statisticians	+	69	+	2054				6	175	1994	1999	*	*	*
MARKETING & SALES														
Advertising/Marketing	11	109	1481	1718	*	*	*	54	314	1639	1700	1917	1633	1333
Retail/Wholesale Sales	10	339	1537	1653	*	*	*	107	825	1655	1627	2167	1600	1265
Technical Sales	3	79	1500	1906	*	*	*	43	263	1708	1816	2083	1600	1333
ALL OTHER OCCUPATIONS														
Communications Occupations	1	20	940	1757	*	*	*	7	93	1375	1665	*	*	*
Engineers (Engrg Degree Required)	187	3110	2342	2340	2583	2375	2000	1563	10830	2329	2324	2700	2354	1933
Farm & Natural Resources Management	+	12	+	1524				6	45	1489	1618	*	*	*
Health-Related Occupations	+	3	+	1831				1	53	1416	1651	*	*	*
Insurance & Real Estate Occupations	4	70	1584	1586	*	*	*	14	139	1621	1626	*	*	*
Production Occupations	+	42	+	2048				21	166	2163	2013	2485	2250	1760
Researchers—Nonscientific	1	32	1333	1972	*	*	*	4	90	2092	1976	*	*	*
Researchers—Scientific	2	52	1422	2129	*	*	*	42	182	2132	2100	2666	2100	1575
Social Workers & Recreational Workers	+	10	+	1137				2	48	1468	1276	*	*	*
Transportation & Distribution Occupations	+	20	+	1774				6	57	2011	1765	*	*	*
Totals	367	6502						3274	22988					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are the same in value because of a clustering of offers

SWPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	14	37	$2226	$2054	*	*	*	186	365	$2276	$2140	$2500	$2250	$2083
MBA (Nontechnical Undergraduate)	20	278	2277	2721	$2500	$2313	$2000	97	757	2330	2533	2500	2333	2042
MBA (Technical Undergraduate)	1	54	1917	2748	*	*	*	19	154	2583	2677	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	28	2200	2602	*	*	*	3	86	2470	2429	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	2000				+	9	+	2039			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2682				+	16	+	2451			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				3	24	1470	1504	*	*	*
Social Sciences	2	4	2022	1726	*	*	*	3	28	1806	1642	*	*	*
ENGINEERING														
Chemical	1	17	2250	2664	*	*	*	25	111	2668	2674	2804	2692	2450
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	16	2170	2284	*	*	*	14	91	2454	2412	*	*	*
Electrical (incl. Computer Engrg.)	2	106	2769	2820	*	*	*	52	424	2786	2833	3000	2784	2583
Industrial	+	7	+	2710				4	38	2443	2669	*	*	*
Mechanical	+	26	+	2790				37	202	2725	2722	3050	2708	2165
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	13	+	2765				+	45	+	2718			
Nuclear (incl. Engrg. Physics)	+	2	+	2625				+	7	+	2832			
SCIENCES														
Chemistry	+	5	+	2117				1	20	2175	2285	*	*	*
Computer Science	6	82	2468	2845	*	*	*	23	277	2566	2784	3000	2525	2250
Geology & Related Geological Sciences	+	5	+	2715				14	39	2764	2548	*	*	*
Mathematics	1	10	2500	2471	*	*	*	2	34	2319	2611	*	*	*
Totals	49	699						483	2727					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

SWPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	116	+	$3033				29	286	$2517	$2793	$2945	$2416	$1833
MBA - Tech Undergraduate	+	27	+	3002				12	56	2555	2868	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	214	+	3119				5	436	2260	3080	*	*	*
MBA - Tech Undergraduate	+	88	+	3284				4	147	2869	3192	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	1	146	$2333	3217	*	*	*	2	314	2537	3159	*	*	*
MBA - Tech Undergraduate	+	54	+	3306				+	99	+	3211			
Totals	1	645						52	1338					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	14	$3100	$3599	*	*	*	4	83	$3449	$3507	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	+	+	+				2	7	2258	2831	*	*	*
Electrical (incl Computer Engrg ,	+	19	+	4058				4	65	3955	3900	*	*	*
Mechanical	+	3	+	3227				5	23	3578	3431	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	+	3	+	3405				+	28	+	3530			
SCIENCES														
Chemistry	1	19	3150	3187	*	*	*	2	93	2599	3123	*	*	*
Mathematics (incl Oprs Research, Statistics & Acturarial Science)	+	10	+	3308				1	19	3000	3303	*	*	*
Physics	+	8	+	3144				+	47	+	3489			
Totals	2	76						18	365					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1919 47 2000 1688	1500 1	1917 1	1860 1		
BUSINESS ADMINISTRATION &		1488 4	1390 12			
MANAGEMENT INFO SYSTEMS	1933 1		1377 3			
MARKETING & DISTRIBUTION		1570 8	1477 24 1750 1200			
ECONOMICS		1938 2				
HUMANITIES			1380 3			
SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2345 8		
CHEMICAL				2033 1	2500 1	
ELECTRICAL(INCL COMP ENG)	1958 1	2333 1	2333 1	2399 3		
CIVIL						
GEOLOGICAL						
INDUSTRIAL				2116 5	2267 3	

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2413 12	2400 3	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM		3383 1				
ENGINEERING TECHNOLOGY		1690 2	1835 1	2228 9		

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	\					
COMPUTER SCIENCE	1917 1	1875 1	1932 15	2146 12	1850 1	
MATHEMATICS				2320 1		
OTHER PHYSICAL & EARTH						

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 04/12/86 THROUGH 05/09/86   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING						
BUSINESS ADMINISTRATION &	1850 1		1900 1	1667 1		
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION	1639 5	1292 2	1250 2	1672 3	1600 1	
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2313 6		2400 1			
ELECTRICAL(INCL COMP ENG)			2441 27 2535 2337			
CIVIL						2333 1
GEOLOGICAL						
INDUSTRIAL	2375 1	2240 1	2250 4	2000 1		

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM. FAB METAL
MECHANICAL	2403 3		2321 17	2384 7		2345 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2200 1					
ENGINEERING TECHNOLOGY	1458 1	2250 1	2138 7	2250 1		

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2039 6	2156 4	2333 3		
MATHEMATICS		1500 1	1892 2	2000 1		
OTHER PHYSICAL & EARTH						

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1769 1		1833 1			
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS			2103 1			
MARKETING & DISTRIBUTION		1333 1				1417 1
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL							2142	1				
CHEMICAL	2559	4					2370	1				
ELECTRICAL(INCL COMP ENG)					2267	8	2140	2				
CIVIL			2042	1	2103	1	1745	2	1963	2		
GEOLOGICAL												
INDUSTRIAL												

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 3

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2501 6		2397 3	2032 3		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2706 13			2000 1	3600 1	
ENGINEERING TECHNOLOGY	2667 3					

MAY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL		1575 1				1268 1
CHEMISTRY						
COMPUTER SCIENCE	2167 1		2383 1	2058 1	1504 1	
MATHEMATICS						
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2396 4	2293 9	2250 2			
MBA--TECH				1917 1		

```
     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   04/12/86 THROUGH 05/09/86
   ---------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MAY 1986   SWPA REGIONAL INTERIM REPORT
   ---------------------------------------------------------------------------------------------------------------
CURRICULUM                    CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL    FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH               / 2292       1 / 2067      3 /             /             /             /             /
                            /              /             /             /             /             /             /
                            /              /             /             /             /             /             /
------------------------------------------------------------------------------------------------------------------
MBA--TECH                   /              /             /             /             /             /             /
                            /              /             /             /             /             /             /
                            /              /             /             /             /             /             /
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH			2337 1			
MBA--TECH						

A3.40-1.7-U

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1986

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
East Texas State University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 10 through June 13) and cumulatively (September 1 through June 13). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	247	1448	$1955	$1770	$2083	$1975	$1800	1079	6575	$1923	$1768	$2041	$1958	$1767
Business Administration & Management	37	682	1619	1655	2000	1541	1200	165	1934	1629	1638	2000	1541	1300
Management Information Systems	27	156	1890	1889	2420	1917	1398	124	607	1976	1903	2250	2021	1500
Marketing & Distribution	75	547	1501	1623	1750	1500	1200	282	1835	1560	1606	1900	1500	1250
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	6	342	2007	1939	*	*	*	21	743	1789	1867	2417	1750	1300
Humanities	6	351	1496	1668	*	*	*	21	660	1424	1608	1700	1400	1126
Social Sciences	8	381	1450	1741	*	*	*	22	797	1465	1665	1958	1529	1025
ENGINEERING														
Aerospace & Aeronautical	41	185	2308	2334	2658	2357	1931	92	571	2282	2315	2522	2322	1933
Chemical	77	377	2461	2402	2667	2500	2000	252	1422	2487	2438	2625	2500	2210
Civil (incl Construction, Sanitary, & Transportation Engrg)	54	408	1981	2015	2150	1969	1792	253	1299	2007	2011	2200	1970	1800
Electrical (incl Computer Engrg)	273	2222	2386	2389	2600	2400	2175	814	6963	2337	2364	2550	2385	2000
Geological	1	18	2325	1772	*	*	*	1	42	2325	1883	*	*	*
Industrial	49	332	2283	2235	2500	2250	2000	137	1093	2211	2254	2500	2250	1916
Mechanical	123	1038	2334	2323	2585	2375	2075	480	3552	2325	2322	2575	2375	2000
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	26	+	2272				2	193	2450	2322	*	*	*
Mining & Mineral	+	4	+	2328				+	14	+	2163			
Nuclear (incl Engrg Physics)	2	13	2425	2420	*	*	*	3	82	2283	2308	*	*	*
Petroleum	86	87	2737	2737	2925	2825	2400	259	333	2740	2750	2900	2825	2400
Engineering Technology	71	208	2133	2142	2375	2167	1833	178	608	2154	2183	2375	2167	1800
SCIENCES														
Agricultural Sciences	18	54	1702	1648	*	*	*	51	161	1659	1597	2200	1650	1200
Allied Health Professions	+	21	+	1651				1	65	2000	1702	*	*	*
Biological Sciences	+	33	+	1620				2	73	1422	1589	*	*	*
Chemistry	2	51	1925	1913	*	*	*	14	149	2049	1948	*	*	*
Computer Science	54	799	2177	2231	2542	2271	1670	253	2644	2147	2216	2450	2183	1833
Mathematics	2	137	2113	1973	*	*	*	12	413	1955	2037	*	*	*
Other Physical & Earth Sciences	5	57	2391	2156	*	*	*	20	137	2232	2100	2700	2225	2000
Totals	1264	9977						4538	32965					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SWPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	240	1432	$1962	$1771	$2083	$1975	$1844	1063	6494	$1930	$1768	$2042	$1958	$1792
Business Administration	13	171	1564	1638	*	*	*	58	498	1600	1626	2042	1583	1200
Financial Analysts	7	297	2026	2131	*	*	*	23	572	1938	2030	2417	1900	1500
Management Trainee	89	950	1580	1662	1950	1500	1250	259	2664	1615	1652	2100	1500	1300
Personnel & Labor Relations	1	40	1398	1706	*	*	*	12	112	1443	1629	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	37	461	2120	2102	2467	2100	1670	214	1442	2114	2110	2425	2115	1833
Computer Scientists (incl. Systems Analysts)	31	555	2244	2294	2425	2291	1975	187	1832	2217	2245	2458	2248	1917
Mathematicians/Statisticians	2	84	2054	1956	*	*	*	8	259	2009	1985	*	*	*
MARKETING & SALES														
Advertising/Marketing	16	219	1516	1698	*	*	*	70	533	1611	1699	1860	1592	1333
Retail/Wholesale Sales	20	368	1678	1665	1833	1659	1397	127	1193	1659	1639	2167	1625	1300
Technical Sales	11	117	1949	1908	*	*	*	54	380	1757	1845	2275	1659	1250
ALL OTHER OCCUPATIONS														
Communications Occupations	3	54	1654	1585	*	*	*	10	147	1458	1636	*	*	*
Engineers (Engrg. Degree Required)	754	4681	2361	2328	2708	2395	1965	2317	15511	2339	2325	2700	2375	1950
Farm & Natural Resources Management	2	19	1208	1728	*	*	*	8	64	1419	1651	*	*	*
Health-Related Occupations	+	23	+	1527				1	76	1416	1613	*	*	*
Insurance & Real Estate Occupations	7	128	1648	1643	*	*	*	21	257	1630	1635	2000	1578	1417
Production Occupations	19	93	2145	2022	*	*	*	40	259	2155	2017	2600	2229	1666
Researchers—Nonscientific	1	133	2083	1776	*	*	*	5	223	2090	1856	*	*	*
Researchers—Scientific	7	91	2121	1957	*	*	*	49	273	2130	2052	2666	2100	1500
Social Workers & Recreational Workers	1	23	1025	1141	*	*	*	3	71	1320	1232	*	*	*
Transportation & Distribution Occupations	3	38	2029	1885	*	*	*	9	95	2017	1813	*	*	*
Totals	1264	9977						4538	32965					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	26	99	$2236	$2105	$2417	$2234	$2000	212	464	$2271	$2132	$2500	$2250	$2083
MBA (Nontechnical Undergraduate)	34	408	2288	2521	2810	2283	1708	131	1165	2319	2529	2500	2333	2000
MBA (Technical Undergraduate)	3	87	2472	2738	*	*	*	22	241	2568	2699	3000	2458	2200
MS-Business (incl Mgmt, Mktg, Finance, etc)	2	24	2146	2005	*	*	*	5	110	2340	2337	*	*	*
Administration (incl Public, Hospital, etc)	2	17	1720	2035	*	*	*	2	26	1720	2037	*	*	*
Industrial Mgmt. (incl Industrial Admin)	1	7	2500	2550	*	*	*	1	23	2500	2481	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	11	+	1886				3	35	1470	1624	*	*	*
Social Sciences	+	12	+	2016				3	40	1806	1754	*	*	*
ENGINEERING														
Chemical	1	27	2925	2691	*	*	*	26	138	2678	2678	2808	2700	2450
Civil (incl Construction, Sanitary, & Transportation Engrg)	9	37	2482	2338	*	*	*	23	128	2465	2391	2867	2417	2150
Electrical (incl Computer Engrg)	19	228	3011	2884	*	*	*	71	652	2846	2851	3000	2800	2605
Industrial	7	25	2739	2765	*	*	*	11	63	2632	2707	*	*	*
Mechanical	14	85	2753	2784	*	*	*	51	287	2732	2740	3000	2708	2450
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	10	+	2744				+	55	+	2722			
Nuclear (incl Engrg Physics)	1	4	3000	3108	*	*	*	1	11	3000	2933	*	*	*
SCIENCES														
Chemistry	+	8	+	2453				1	28	2175	2333	*	*	*
Computer Science	3	96	2717	2758	*	*	*	26	373	2584	2777	3000	2559	2250
Geology & Related Geological Sciences	9	17	2821	2529	*	*	*	23	56	2786	2542	2925	2775†	2725†
Mathematics	2	24	2409	2459	*	*	*	4	58	2364	2548	*	*	*
Totals	133	1226						616	3953					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading
† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	4	197	$2281	$2878	*	*	*	33	483	$2488	$2828	$2925	$2400	$2100
MBA - Tech Undergraduate	+	44	+	2912				12	100	2555	2888	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	3	217	1930	2936	*	*	*	8	653	2136	3032	*	*	*
MBA - Tech Undergraduate	+	90	+	3110				4	237	2869	3161	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	7	167	2855	3119	*	*	*	9	481	2784	3145	*	*	*
MBA - Tech Undergraduate	3	81	3225	3193	*	*	*	3	180	3225	3203	*	*	*
Totals	17	796						69	2134					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	3	35	$3815	$3676	*	*	*	7	118	$3606	$3557	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	4	+	3000				2	11	2258	2892	*	*	*
Electrical (incl Computer Engrg)	4	35	3921	3744	*	*	*	8	100	3938	3845	*	*	*
Mechanical	+	20	+	3439				5	43	3578	3435	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	+	6	+	3240				+	34	+	3479			
SCIENCES														
Chemistry	+	44	+	3090				2	137	2599	3113	*	*	*
Mathematics (incl Oprs Research, Statistics, & Acturarial Science)	+	8	+	3266				1	27	3000	3292	*	*	*
Physics	+	8	+	3749				+	55	+	3527			
Totals	7	160						25	525					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

JULY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1986   SWPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   05/10/86 THROUGH 06/13/86   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1980 2083 1916	211	1791	5	1674	6			2000	1		
BUSINESS ADMINISTRATION &			1470	3	1540 1750 1397	23			1950	2	1200	1
MANAGEMENT INFO SYSTEMS			1776	6	1796	12						
MARKETING & DISTRIBUTION			1451	3	1447 1667 1200	54			2250	1		
ECONOMICS			2403	3	1611	3						
HUMANITIES					1496	6						
SOCIAL SCIENCES	1958	1	1500	1	1424	5						

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JULY 1986 SWPA INTERIM REPORT
        AVERAGE MONTHLY SALARY OFFERS     JULY 1986     SWPA REGIONAL INTERIM REPORT
        -----------------------------
        BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   05/10/86 THROUGH 06/13/86         PART 1 - PAGE  2
        ------------------------

CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
---------------------------------------------------------------------------------------------------------------------
AEROSPACE & AERONAUTICAL  /              /              /              / 2374     26  /              / 2144      1  /
                          /              /              /              / 2666         /              /              /
                          /              /              /              / 1933         /              /              /

---------------------------------------------------------------------------------------------------------------------
CHEMICAL                  /              / 1666      1  /              /              / 2400      1  / 2400      1  /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

---------------------------------------------------------------------------------------------------------------------
ELECTRICAL(INCL COMP ENG) /              /              / 2532      4  / 2412     70  / 2083      1  / 1870      2  /
                          /              /              /              / 2583         /              /              /
                          /              /              /              / 2250         /              /              /

---------------------------------------------------------------------------------------------------------------------
CIVIL                     /              /              / 2000      1  /              / 1575      1  / 2056     20  /
                          /              /              /              /              /              / 2200         /
                          /              /              /              /              /              / 1800         /

---------------------------------------------------------------------------------------------------------------------
GEOLOGICAL                /              /              /              /              /              / 2325      1  /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

---------------------------------------------------------------------------------------------------------------------
INDUSTRIAL                / 2083      2  /              / 2292      1  / 2251     13  / 2108      3  /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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AVERAGE MONTHLY SALARY OFFERS   JULY 1986   SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MECHANICAL	2042	2	2333	1			2360 2500 2250	26	2225	5	2308	3
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM					2800	1					2400	1
ENGINEERING TECHNOLOGY			2067	5	2375	1	2208 2375 2060	26	2121	4	1900	1

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1308 2	1368 3		1675 1	
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		1916 1	2222 7	2154 11		2529 2
MATHEMATICS						
OTHER PHYSICAL & EARTH				2380 1		

JULY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING	1887 5	1871 2				1625 1
BUSINESS ADMINISTRATION &			1938 2	1763 3	1525 2	
MANAGEMENT INFO SYSTEMS						1700 1
MARKETING & DISTRIBUTION	1782 4		1433 2	1664 9		1187 1
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

JULY 1986 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL			2259 11			
CHEMICAL	2426 30 2600 2083		2392 3	2458 1	2434 2	2375 1
ELECTRICAL(INCL COMP ENG)	2399 7	2377 36 2500 2200	2409 87 2600 2250	2572 6		
CIVIL						
GEOLOGICAL						
INDUSTRIAL	2425 1	2336 4	2166 8	2265 5		

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2466 9	2386 8	2330 14	2260 8	2013 2	2200 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2436 3	1800 1				2800 1
ENGINEERING TECHNOLOGY	2292 2	2154 6	2170 14	1780 3	1667 1	

JULY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL				1893 10		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2243 6	2319 10			
MATHEMATICS			2200 1			
OTHER PHYSICAL & EARTH			2375 1			

JULY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1902 12		1382 2	1817 1	1844 1	
BUSINESS ADMINISTRATION &						2750 1
MANAGEMENT INFO SYSTEMS	2180 7	1875 1				
MARKETING & DISTRIBUTION		1666 1				
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						1025 1

JULY 1986 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL		2186 2		1559 1		
CHEMICAL	2572 33 2767 2370	2251 2		2004 2		
ELECTRICAL(INCL COMP ENG)	2502 16	2467 6	2402 20 2500 2300	2016 18		
CIVIL	2500 1	1950 1	2142 2	1572 3	1954 25 2000 1800	
GEOLOGICAL						
INDUSTRIAL	2537 5	2250 1	2493 5	2000 1		

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2509 25	2278 5	2296 5	1669 4	2202 4	2000 1
	2667					
	2250					
METALLURGICAL						
MINING & MINERAL						
NUCLEAR			2425 2			
PETROLEUM	2775 78			1800 1		
	2925					
	2500					
ENGINEERING TECHNOLOGY	2375 1	2186 2	1946 4		1500 1	

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL	1416 1	1900 1				
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY	1925 2					
COMPUTER SCIENCE	2305 8		2025 2	1863 4	1500 1	1616 2
MATHEMATICS				2025 1		
OTHER PHYSICAL & EARTH	2475 2	2250 1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	1831 3	2229 6	2025 5			
MBA--TECH	2250 1	2333 1	2833 1			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	2875 2	2150 1	2500 2	2175 2		
MBA--TECH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SWPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA--NON-TECH	2564	7	2333	2	2147	3					2500	1
MBA--TECH												

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JULY 1986 SWPA CUMULATIVE REPORT
          AVERAGE MONTHLY SALARY OFFERS     JULY 1986     SWPA REGIONAL CUMULATIVE REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          CUMULATIVE    PERIOD   09/01/85 THROUGH 06/13/86        PART 1 - PAGE  1
          ------------------------

 CURRICULUM                 ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
 ------------------------------------------------------------------------------------------------------------------
 ACCOUNTING                 / 1944    923  / 1731     20  / 1680     16  / 1860      1  / 2000      1  /              /
                            / 2042         / 1917         /              /              /              /              /
                            / 1833         / 1500         /              /              /              /              /
 ------------------------------------------------------------------------------------------------------------------
 BUSINESS ADMINISTRATION &  / 1646      2  / 1633     26  / 1538     92  / 1680      1  / 1725      4  / 1689      3  /
                            /              / 2083         / 1800         /              /              /              /
                            /              / 1200         / 1333         /              /              /              /
 ------------------------------------------------------------------------------------------------------------------
 MANAGEMENT INFO SYSTEMS    / 1994     13  / 1781      9  / 1822     28  / 1936      3  / 2100      1  /              /
                            /              /              / 2325         /              /              /              /
                            /              /              / 1300         /              /              /              /
 ------------------------------------------------------------------------------------------------------------------
 MARKETING & DISTRIBUTION   /              / 1506     14  / 1530    164  /              / 1620     12  /              /
                            /              /              / 1833         /              /              /              /
                            /              /              / 1265         /              /              /              /
 ------------------------------------------------------------------------------------------------------------------
 ECONOMICS                  /              / 1947     13  / 1693      5  /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
 ------------------------------------------------------------------------------------------------------------------
 HUMANITIES                 /              /              / 1399     18  /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
 ------------------------------------------------------------------------------------------------------------------
 SOCIAL SCIENCES            / 1958      1  / 1600      3  / 1444     14  /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
 ------------------------------------------------------------------------------------------------------------------
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JULY 1986 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2328 66 2550 2075		2144 1
CHEMICAL		1771 2		2176 2	2450 2	2400 1
ELECTRICAL(INCL COMP ENG)	2111 3	1978 3	2358 17	2360 169 2560 2133	2264 4	2186 8
CIVIL			2014 7		1933 2	2012 102 2150 1800
GEOLOGICAL						2325 1
INDUSTRIAL	2042 4		2271 2	2249 35 2361 2083	2268 11	2200 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MECHANICAL	2042	2	2153	3	1993	1	2319 2500 2125	108	2257 2575 1666	31	2245	11
METALLURGICAL									2500	1		
MINING & MINERAL												
NUCLEAR												
PETROLEUM			2692	2	2800	2					2400	1
ENGINEERING TECHNOLOGY			1860	9	2105	2	2217 2333 2070	65	2206	7	1981	15

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1604 9	1428 9		1675 1	
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY			1800 1			
COMPUTER SCIENCE	2037 7	1875 3	2041 38 2550 1500	2174 53 2467 1892	2113 5	2285 4
MATHEMATICS				2192 4		
OTHER PHYSICAL & EARTH				2308 3		

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 SWPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
ACCOUNTING	1920	6	1723	5	1730	7					1625	1
BUSINESS ADMINISTRATION &	1789	3	1250	1	2088	5	1739	4	1583	3		
MANAGEMENT INFO SYSTEMS			1898	7	1783	4	1675	1			1700	1
MARKETING & DISTRIBUTION	1709	13	1521	19	1529	15	1721 1833 1550	21	1498	4	1501	4
ECONOMICS					1300	2						
HUMANITIES	1650	1										
SOCIAL SCIENCES			1558	1								

JULY 1986 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL			2239 19			
CHEMICAL	2442 98 2570 2150	2250 1	2433 16	2482 9	2414 3	2375 1
ELECTRICAL(INCL COMP ENG)	2445 15	2362 45 2500 2175	2375 289 2535 2200	2603 9	2331 3	
CIVIL			2203 3	2450 1		2333 1
GEOLOGICAL						
INDUSTRIAL	2183 3	2241 6	2186 25 2380 2026	2288 10	2166 1	2080 1

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER

JULY 1986 SWPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
MECHANICAL	2403 2558 2170	30	2374	9	2335 2500 2125	98	2357 2550 2150	21	2286	9	2273	2
METALLURGICAL	2400	1										
MINING & MINERAL												
NUCLEAR												
PETROLEUM	2335	6	1800	1	2700	1			2650	1	2800	1
ENGINEERING TECHNOLOGY	2010	4	2147	8	2160 2366 2000	38	1960	5	1667	1	1893	2

JULY 1986 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 SWPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1963 4			1881 18	1800 1	
ALLIED HEALTH PROFESSIONS			2000 1			
BIOLOGICAL						
CHEMISTRY	2155 6					
COMPUTER SCIENCE	2487 5	2162 26 2325 2000	2255 34 2500 1850	2333 3	2375 1	
MATHEMATICS		1600 2	1994 3	2000 1		
OTHER PHYSICAL & EARTH	1960 5		2375 1			

JULY 1986 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1864 2000 1725	82	1892	3	1672	7	1595	3	1662	4		
BUSINESS ADMINISTRATION &	2026	10			1645	4	1446	4	1835	2	2750	1
MANAGEMENT INFO SYSTEMS	2125 2250 2000	42	1838	2	2188	12	1199	1				
MARKETING & DISTRIBUTION	1730	7	1500	2	1906	4			900	1	1417	2
ECONOMICS											1200	1
HUMANITIES									1533	2		
SOCIAL SCIENCES									1338	2	1025	1

JULY 1986 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL		2186 2		1809 4		
CHEMICAL	2577 111 2700 2450	2251 3		2126 3		
ELECTRICAL(INCL COMP ENG)	2459 67 2600 2292	2441 29 2625 2100	2364 79 2500 2217	1919 64 2376 1559	1944 9	2250 1
CIVIL	2469 10	2069 9	1992 13	1755 8	1958 97 2100 1800	
GEOLOGICAL						
INDUSTRIAL	2512 8	2275 2	2356 13	1757 13		

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JULY 1986 SWPA CUMULATIVE REPORT
          AVERAGE MONTHLY SALARY OFFERS     JULY 1986     SWPA REGIONAL CUMULATIVE REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          CUMULATIVE    PERIOD   09/01/85 THROUGH 06/13/86        PART 3 - PAGE  3
          ------------------------

  CURRICULUM                  PETROLEUM      RESEARCH.CON   UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
  -------------------------------------------------------------------------------------------------------------------------
  MECHANICAL                / 2500    94   / 2279     5   / 2388    22   / 1794    26   / 2050     6   / 1667     2   /
                            / 2675         /              / 2500         / 2095         /              /              /
                            / 2250         /              / 2190         / 1559         /              /              /

  -------------------------------------------------------------------------------------------------------------------------
  METALLURGICAL             /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -------------------------------------------------------------------------------------------------------------------------
  MINING & MINERAL          /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -------------------------------------------------------------------------------------------------------------------------
  NUCLEAR                   /              /              / 2425     2   /              /              / 2000     1   /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -------------------------------------------------------------------------------------------------------------------------
  PETROLEUM                 / 2759   239   / 2750     1   / 2700     1   / 1900     2   / 3600     1   /              /
                            / 2900         /              /              /              /              /              /
                            / 2500         /              /              /              /              /              /

  -------------------------------------------------------------------------------------------------------------------------
  ENGINEERING TECHNOLOGY    / 2669     9   / 2186     2   / 2036     7   /              / 1998     4   /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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JULY 1986 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL	1416	1	1650	2			1239	4	1208	1	1250	1
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL			1575	1							1268	1
CHEMISTRY	1992	6	2000	1								
COMPUTER SCIENCE	2229 2392 2100	45			2214	6	1929	17	1565	3	1688	3
MATHEMATICS							1755	2				
OTHER PHYSICAL & EARTH	2355	9	2250	1			2095	1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SWPA REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2279 41 2500 2125	2353 40 2500 2000	2159 12	2268 2		
MBA--TECH	2433 6	2687 4	2651 3	2111 3		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SWPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER	PRIM,FAB METAL
MBA--NON-TECH	2681	3	2080	5	2500	2	2186	3		
MBA--TECH					2708	1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 SWPA REGIONAL CUMULATIVE REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2528 14	2289 3	2195 4		2250 1	2500 1
MBA--TECH	2830 5					

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1986

WESTERN REGION (WCPA)

- Arizona State University
- California Institute of Technology
- California Polytechnic State University - San Luis Obispo
- California State Polytechnic University - Pomona
- California State University - Chico
- California State University - Fresno
- California State University - Long Beach
- California State University - Sacramento
- University of California - Los Angeles
- University of Idaho
- University of Nevada - Reno
- Oregon State University
- University of Oregon
- Portland State University
- San Diego State University
- San Jose State University
- University of Southern California
- University of Southern California - Graduate School of Business Administration
- Stanford University
- Washington State University
- University of Washington
- Western Washington University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	24	826	$1701	$1789	$1953	$1651	$1568	345	2586	$1677	$1769	$1825	$1675	$1520
Business Administration & Management	8	122	1633	1671	*	*	*	83	455	1620	1637	2002	1583	1200
Management Information Systems	1	64	2500	1981	*	*	*	21	272	1974	1897	2333	2050	1600
Marketing & Distribution	22	179	1686	1585	1940	1679	1450	95	498	1603	1589	1870	1600	1333
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	2	29	1183	1675	*	*	*	7	82	1466	1649	*	*	*
Humanities	1	26	1250	1469	*	*	*	9	89	1438	1465	*	*	*
Social Sciences	49	83	1409	1405	[illegible]	1450	1000	64	142	1456	1456	1875	1500	1000
ENGINEERING														
Aerospace & Aeronautical	+	32	+	2334				17	175	2249	2287	*	*	*
Chemical	3	137	2299	2463	*	*	*	16	405	2273	2443	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	122	2083	2032	*	*	*	16	384	2134	2003	*	*	*
Electrical (incl. Computer Engrg.)	19	579	2280	2313	*	*	*	182	1855	2232	2299	2526	2318	1569
Geological	+	3	+	2000				+	10	+	2013			
Industrial	+	94	+	2241				14	310	2253	2250	*	*	*
Mechanical	7	308	2157	2313	*	*	*	60	1072	2188	2292	2458	2250	1833
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	15	+	2364				5	66	2178	2315	*	*	*
Mining & Mineral	+	1	+	2250				+	1	+	2250			
Nuclear (incl. Engrg. Physics)	+	8	+	2326				+	35	+	2269			
Petroleum	+	41	+	2809				+	114	+	2755			
Engineering Technology	1	37	2037	2182	*	*	*	19	170	2223	2180	*	*	*
SCIENCES														
Agricultural Sciences	+	35	+	1667				5	68	1603	1579	*	*	*
Allied Health Professions	+	1	+	1225				2	9	1517	1641	*	*	*
Biological Sciences	+	1	+	1583				2	12	1796	1751	*	*	*
Chemistry	1	9	1820	1873	*	*	*	3	31	1879	1975	*	*	*
Computer Science	15	187	2218	2196	*	*	*	107	643	2192	2166	2541	2250	1800
Mathematics	1	23	1583	2114	*	*	*	11	67	2111	1984	*	*	*
Other Physical & Earth Sciences	+	5	+	1607				2	32	1725	1834	*	*	*
Totals	155	2967						1085	9533					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	23	817	$1706	$1793	$1953	$1666	$1583	346	2556	$1682	$1770	$1825	$1677	$1520
Business Administration	9	45	1756	1567	*	*	*	41	136	1731	1632	2253	1750	1250
Financial Analysts	+	22	+	1805				8	56	1611	1779	*	*	*
Management Trainee	38	223	1458	1636	1833	1521	866	98	599	1501	1603	1833	1500	1000
Personnel & Labor Relations	+	9	+	1443				6	34	1669	1606	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	12	122	2287	2092	*	*	*	74	408	2152	2063	2400	2239	1800
Computer Scientists (incl Systems Analysts)	4	147	2052	2186	*	*	*	46	432	2168	2166	2547	2167	1860
Mathematicians/Statisticians	+	14	+	2119				2	41	2275	1859	*	*	*
MARKETING & SALES														
Advertising/Marketing	3	25	1650	1675	*	*	*	10	99	1706	1672	*	*	*
Retail/Wholesale Sales	11	89	1545	1600	*	*	*	64	311	1563	1610	1850	1610	1194
Technical Sales	3	40	1951	1696	*	*	*	10	107	1682	1773	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	3	6	1539	1369	*	*	*	8	33	1581	1710	*	*	*
Engineers (Engrg Degree Required)	28	1310	2240	2317	2625	2338	1560	328	4443	2230	2292	2517	2300	1850
Farm & Natural Resources Management	+	8	+	1355				2	22	1675	1627	*	*	*
Health-Related Occupations	1	5	1485	1318	*	*	*	2	19	1534	1526	*	*	*
Insurance & Real Estate Occupations	3	15	1824	1748	*	*	*	5	35	1698	1709	*	*	*
Production Occupations	+	21	+	2043				8	70	1743	1994	*	*	*
Researchers—Nonscientific	2	7	1580	1699	*	*	*	5	21	1719	1703	*	*	*
Researchers—Scientific	1	16	1820	1859	*	*	*	5	62	1761	2015	*	*	*
Social Workers & Recreational Workers	14	17	1362	1357	*	*	*	16	25	1390	1367	*	*	*
Transportation & Distribution Occupations	+	9	+	1767				1	24	1666	1770	*	*	*
Totals	155	2967						1085	9533					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 1 February 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	49	+	$2150				7	194	$1864	$2110	*	*	*
MBA (Nontechnical Undergraduate)	1	68	$1917	2326	*	*	*	4	224	2146	2224	*	*	*
MBA (Technical Undergraduate)	+	10	+	2419				+	33	+	2467			
MS-Business (incl Mgmt, Mktg, Finance, etc)	1	23	1875	2180	*	*	*	2	42	2521	2261	*	*	*
Administration (incl Public, Hospital, etc)	+	1	+	2666				+	2	+	2208			
Industrial Mgmt. (incl Industrial Admin)	+	1	+	1750				+	4	+	2310			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	4	+	1217				+	14	+	1426			
Social Sciences	2	7	1475	1636	*	*	*	2	15	1475	1591	*	*	*
ENGINEERING														
Chemical	+	18	+	2721				+	32	+	2659			
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	13	+	2494				+	44	+	2433			
Electrical (incl Computer Engrg)	1	73	3117	2819	*	*	*	1	162	3117	2810	*	*	*
Industrial	+	6	+	2762				+	12	+	2718			
Mechanical	4	26	2826	2767	*	*	*	4	83	2826	2721	*	*	*
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	9	+	2664				2	15	2521	2634	*	*	*
Nuclear (incl Engrg Physics)	+	3	+	3078				+	3	+	3078			
SCIENCES														
Chemistry	+	6	+	2125				+	9	+	2218			
Computer Science	+	28	+	2847				5	80	2042	2708	*	*	*
Geology & Related Geological Sciences	+	8	+	2378				+	19	+	2389			
Mathematics	+	1	+	2400				1	9	1817	2436	*	*	*
Totals	9	354						28	996					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	15	+	$2459				9	60	$2269	$2383	*	*	*
MBA - Tech Undergraduate	+	3	+	3333				+	11	+	2643			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	16	+	2384				+	36	+	2392			
MBA - Tech Undergraduate	+	5	+	2756				+	11	+	2777			
Over 4 years														
MBA - Nontech Undergraduate	+	2	+	2621				+	12	+	2333			
MBA - Tech Undergraduate	+	2	+	3251				+	2	+	3251			
Totals	+	43						9	132					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	7	+	$3641				+	37	+	$3532			
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	3	+	3225				+	4	+	2960			
Electrical (incl Computer Engrg)	+	11	+	3835				+	30	+	3742			
Mechanical	+	1	+	2625				2	11	$3542	3486	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg , /Science & Ceramics)[3]	+	3	+	3167				+	14	+	3479			
SCIENCES														
Chemistry	1	15	$3666	3108	*	*	*	6	38	3279	3049	*	*	*
Mathematics (incl Oprs Research, Statistics, & Acturarial Science)	1	1	2491	2491	*	*	*	2	2	2671	2671	*	*	*
Physics	1	7	3650	3451	*	*	*	11	28	3566	3505	*	*	*
Totals	3	48						21	164					

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[1] Years of previous full-time nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

FEBRUARY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1678	18	2000	1					1666	1		
BUSINESS ADMINISTRATION &			1833	1	1483	5						
MANAGEMENT INFO SYSTEMS					2500	1						
MARKETING & DISTRIBUTION			1450	1	1636	10					1920	1
ECONOMICS					866	1						
HUMANITIES					1250	1						
SOCIAL SCIENCES			1590	2	1386 1587 850	28	1666	1				

FEBRUARY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL						
CHEMICAL		2292 1				
ELECTRICAL(INCL COMP ENG)				2386 2		2625 2
CIVIL						2083 1
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/11/86 THROUGH 02/07/86   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL				2417 3	2325 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY					2037 1	

FEBRUARY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY				1820 1		
COMPUTER SCIENCE		1830 2		2294 5		
MATHEMATICS	1583 1					
OTHER PHYSICAL & EARTH						

FEBRUARY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING					1732 1	
BUSINESS ADMINISTRATION &			1908 2			
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION	1723 4	1697 2	2000 1	1650 1		1500 1
ECONOMICS				1500 1		
HUMANITIES						
SOCIAL SCIENCES				1400 2	2000 1	

FEBRUARY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL					2251 1	
ELECTRICAL(INCL COMP ENG)			2217 10			
CIVIL						
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL			1500 1		2355 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

FEBRUARY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2420 1	2275 2	2167 1			
MATHEMATICS						
OTHER PHYSICAL & EARTH						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1953 1	1630 2		
BUSINESS ADMINISTRATION &						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			1930 1			
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES			1200 1	1033 2	1537 3	1414 9

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL			2353 1			
ELECTRICAL(INCL COMP ENG)	2380 1		2402 1	2114 3		
CIVIL						
GEOLOGICAL						
INDUSTRIAL						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL		1666 1				
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

FEBRUARY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2383 2	2720 1			1520 1	
MATHEMATICS						
OTHER PHYSICAL & EARTH						

```
    BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   01/11/86 THROUGH 02/07/86
---------------------------------------------------------------------------------------------------------------
    AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1986   WCPA REGIONAL INTERIM REPORT
---------------------------------------------------------------------------------------------------------------
CURRICULUM                      ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH                 /            /            / 1917      1  /            /            /            /
                              /            /            /              /            /            /            /
                              /            /            /              /            /            /            /
------------------------------------------------------------------------------------------------------------------------
MBA--TECH                     /            /            /              /            /            /            /
                              /            /            /              /            /            /            /
                              /            /            /              /            /            /            /
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL	
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

```
     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   01/11/86 THROUGH 02/07/86
   ----------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    FEBRUARY 1986   WCPA REGIONAL INTERIM REPORT
   ----------------------------------------------------------------------------------------------------------------
CURRICULUM                 PETROLEUM     RESEARCH,CON   UILTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
-------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH            /            /             /            /             /            /             /
                         /            /             /            /             /            /             /
                         /            /             /            /             /            /             /

-------------------------------------------------------------------------------------------------------------------
MBA--TECH                /            /             /            /             /            /             /
                         /            /             /            /             /            /             /
                         /            /             /            /             /            /             /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	133	682	$1731	$1759	$1833	$1750	$1583	478	3268	$1692	$1767	$1833	$1708	$1526
Business Administration & Management	27	119	1480	1592	1820	1458	1166	110	574	1586	1628	2000	1572	1166
Management Information Systems	3	62	1919	1887	*	*	*	24	284	1967	1895	2333	2025	1600
Marketing & Distribution	22	79	1605	1572	2000	1518	1300	117	577	1603	1587	1920	1563	1333
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	4	34	1655	1568	*	*	*	11	116	1534	1625	*	*	*
Humanities	1	37	1500	1463	*	*	*	10	126	1444	1464	*	*	*
Social Sciences	7	32	1518	1480	*	*	*	71	174	1462	1460	1875	1500	1000
ENGINEERING														
Aerospace & Aeronautical	4	40	2021	2216	*	*	*	21	215	2205	2274	2418	2200	2015
Chemical	1	174	2500	2496	*	*	*	17	579	2286	2459	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	9	123	2328	2020	*	*	*	25	507	2204	2007	2523	2200	1900
Electrical (incl. Computer Engrg.)	67	655	2260	2367	2602	2292	1931	249	2510	2239	2317	2578	2300	1756
Geological	+	2	+	2563				+	12	+	2105			
Industrial	4	111	2056	2242	*	*	*	18	421	2209	2248	*	*	*
Mechanical	40	319	2279	2357	2508	2325	1931	100	1391	2224	2307	2500	2300	1850
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	15	2300	2337	*	*	*	6	81	2199	2319	*	*	*
Mining & Mineral	+	2	+	1641				+	3	+	1844			
Nuclear (incl. Engrg. Physics)	+	3	+	2369				+	38	+	2277			
Petroleum	1	54	2700	2776	*	*	*	1	168	2700	2762	*	*	*
Engineering Technology	6	49	2328	2200	*	*	*	25	219	2248	2184	2417	2275	2000
SCIENCES														
Agricultural Sciences	+	10	+	1588				5	78	1603	1580	*	*	*
Allied Health Professions	2	2	1659	1659	*	*	*	4	11	1588	1644	*	*	*
Biological Sciences	+	4	+	1212				2	16	1796	1617	*	*	*
Chemistry	1	12	1500	1918	*	*	*	4	43	1785	1959	*	*	*
Computer Science	40	244	2169	2220	2500	2263	1561	147	887	2186	2181	2501	2250	1750
Mathematics	1	28	2050	2095	*	*	*	12	95	2106	2017	*	*	*
Other Physical & Earth Sciences	+	14	+	2080				2	46	1225	1909	*	*	*
Totals	374	2906						1459	12439					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 2 March 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	132	673	$1726	$1760	$1833	$1750	$1583	478	3229	$1694	$1768	$1833	$1708	$1526
Business Administration	17	40	1734	1555	*	*	*	58	176	1732	1614	2253	1753	1300
Financial Analysts	3	22	1722	1716	*	*	*	11	78	1641	1761	*	*	*
Management Trainee	22	146	1434	1695	1958	1335	1166	120	745	1489	1621	1833	1500	1100
Personnel & Labor Relations	+	5	+	1547				6	39	1669	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	23	127	2097	2107	2375	2200	1561	97	535	2139	2073	2400	2233	1708
Computer Scientists (incl. Systems Analysts)	18	218	2240	2239	*	*	*	64	650	2188	2190	2501	2200	1860
Mathematicians/Statisticians	2	16	2626	2001	*	*	*	4	57	2450	1899	*	*	*
MARKETING & SALES														
Advertising/Marketing	3	27	1367	1556	*	*	*	13	126	1628	1647	*	*	*
Retail/Wholesale Sales	11	64	1544	1656	*	*	*	75	375	1560	1618	1850	1600	1167
Technical Sales	3	19	1725	1746	*	*	*	13	126	1692	1769	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	2	20	1475	1546	*	*	*	10	53	1560	1648	*	*	*
Engineers (Engrg. Degree Required)	134	1455	2251	2348	2513	2292	1931	462	5898	2236	2306	2513	2299	1916
Farm & Natural Resources Management	+	4	+	1709				2	26	1675	1640	*	*	*
Health-Related Occupations	1	3	1833	1361	*	*	*	3	22	1634	1503	*	*	*
Insurance & Real Estate Occupations	1	17	1423	1608	*	*	*	6	52	1653	1676	*	*	*
Production Occupations	1	14	1500	1904	*	*	*	9	84	1716	1979	*	*	*
Researchers—Nonscientific	+	3	+	1681				5	24	1719	1701	*	*	*
Researchers—Scientific	+	26	+	2188				5	88	1761	2066	*	*	*
Social Workers & Recreational Workers	+	3	+	1075				16	28	1390	1336	*	*	*
Transportation & Distribution Occupations	1	4	1417	1579	*	*	*	2	28	1542	1742	*	*	*
Totals	374	2906						1459	12439					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	99	+	$2215				7	293	$1864	$2146	*	*	*
MBA (Nontechnical Undergraduate)	+	62	+	2327				4	286	2146	2247	*	*	*
MBA (Technical Undergraduate)	+	14	+	2771				+	47	+	2557			
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	1	+	3025				2	43	2521	2279	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	1979				+	5	+	2071			
Industrial Mgmt. (incl. Industrial Admin.)	+	5	+	2350				+	9	+	2332			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1384				+	16	+	1421			
Social Sciences	+	2	+	1499				2	17	1475	1580	*	*	*
ENGINEERING														
Chemical	+	19	+	2681				+	51	+	2667			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	19	+	2477				+	63	+	2446			
Electrical (incl. Computer Engrg.)	3	85	$3041	2840	*	*	*	4	247	3060	2821	*	*	*
Industrial	+	11	+	2667				+	23	+	2694			
Mechanical	3	50	2446	2664	*	*	*	7	133	2663	2699	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)²	+	7	+	2773				2	22	2521	2678	*	*	*
Nuclear (incl. Engrg. Physics)	+	1	+	2590				+	4	+	2956			
SCIENCES														
Chemistry	+	+	+	+				+	9	+	2218			
Computer Science	1	61	2900	2759	*	*	*	6	141	2185	2730	*	*	*
Geology & Related Geological Sciences	+	7	+	2783				+	26	+	2495			
Mathematics	4	10	3083	2865	*	*	*	5	19	2830	2662	*	*	*
Totals	11	458						39	1454					

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¹ Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
² Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA · Nontech Undergraduate	1	25	$2375	$2430	*	*	*	10	85	$2279	$2397	*	*	*
MBA · Tech Undergraduate	+	4	+	2738				+	15	+	2668			
Over 2 to 4 years														
MBA · Nontech Undergraduate	+	27	+	3011				+	63	+	2657			
MBA · Tech Undergraduate	+	7	+	3059				+	18	+	2887			
Over 4 years														
MBA · Nontech Undergraduate	+	28	+	2686				+	40	+	2580			
MBA · Tech Undergraduate	+	4	+	3144				+	6	+	3180			
Totals	1	95						10	227					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	7	+	$3408				+	44	+	$3512			
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	1	+	3765				+	5	+	3121			
Electrical (incl Computer Engrg)	1	5	$3700	3930	*	*	*	1	35	$3700	3769	*	*	*
Mechanical	+	7	+	3526				2	18	3542	3501	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg , Science & Ceramics)[3]	+	6	+	3614				+	20	+	3519			
SCIENCES														
Chemistry	+	8	+	2859				6	46	3279	3016	*	*	*
Mathematics (incl Oprs Research, Statistics, & Acturarial Science)	+	2	+	3709				2	4	2671	3190	*	*	*
Physics	1	2	3380	3215	*	*	*	12	30	3551	3485	*	*	*
Totals	2	38						23	202					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

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MARCH 1986 WCPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS       FEBRUARY 1986  WCPA REGIONAL  INTERIM REPORT
          ------ ---------------------
          BY CURRICULUM & EMPLOYER            INTERIM    PERIOD   02/08/86 THROUGH 03/07/86          PART 1 - PAGE  1
          ------------------------

  CURRICULUM                      ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG     AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
  ---------------------------------------------------------------------------------------------------------------------
  ACCOUNTING                    / 1711    121  / 1730      1  / 2500      1  / 1776      1  /              /              /
                                / 1800         /              /              /              /              /              /
                                / 1583         /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  BUSINESS ADMINISTRATION &     /              / 1281      4  / 1374     12  / 1818      6  /              /              /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  MANAGEMENT INFO SYSTEMS       /              / 1708      1  /              /              /              /              /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  MARKETING & DISTRIBUTION      /              /              / 1595     13  / 2000      1  /              /              /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  ECONOMICS                     /              / 2500      1  / 1373      3  /              /              /              /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  HUMANITIES                    /              /              / 1500      1  /              /              /              /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  SOCIAL SCIENCES               /              / 2080      1  / 1296      4  / 1863      1  /              /              /
                                /              /              /              /              /              /              /
                                /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
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MARCH 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/09/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2021 4		
CHEMICAL						
ELECTRICAL(INCL COMP ENG)				2351 23 2625 2200		2333 1
CIVIL				2292 2		2190 2
GEOLOGICAL						
INDUSTRIAL				2295 1	2550 1	

MARCH 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL				2290 14	2321 2	2438 2
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2312 3		

MARCH 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY			1500 1			
COMPUTER SCIENCE		1561 1	1500 1	2297 10	2279 3	
MATHEMATICS					2050 1	
OTHER PHYSICAL & EARTH						

MARCH 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING		2255 1	1458 1			
BUSINESS ADMINISTRATION &	1791 1	1820 1	1000 1	1500 1		
MANAGEMENT INFO SYSTEMS		1975 1				
MARKETING & DISTRIBUTION		1495 1	1363 2	1518 2	1775 3	
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						

MARCH 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL						
ELECTRICAL(INCL COMP ENG)		2479 2	2406 15			
CIVIL						
GEOLOGICAL						
INDUSTRIAL						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2438 2	2450 1	2143 3			
METALLURGICAL						2300 1
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2250 1		2450 1	

MARCH 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2243 9	2384 4			
MATHEMATICS						
OTHER PHYSICAL & EARTH						

MARCH 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 02/08/86 THROUGH 03/07/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM	RESEARCH, CON	UTILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	2250 4			1486 2	1520 1	
BUSINESS ADMINISTRATION &				1337 1		
MANAGEMENT INFO SYSTEMS	2075 1					
MARKETING & DISTRIBUTION						
ECONOMICS						
HUMANITIES						
SOCIAL SCIENCES						1500 1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2500	1										
ELECTRICAL(INCL COMP ENG)	2302	5			2233	6	1876	14	2800	1		
CIVIL					2379	3			2425	2		
GEOLOGICAL												
INDUSTRIAL							1930	1	1450	1		

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2528 8		2383 2	1807 6		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2700 1					
ENGINEERING TECHNOLOGY			2333 1			

MARCH 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS				1485 1	1833 1	
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2237 5	2750 1	2000 1	1710 2	2066 1	1375 2
MATHEMATICS						
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM		ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL	
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM		PETROLEUM	RESEARCH, CON	UTILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

A3940-1.8

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1986

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	33	839	$1612	$1775	$1750	$1608	$1460	511	4107	$1687	$1769	$1825	$1700	$1500
Business Administration & Management	22	217	1563	1648	1960	1500	1291	132	791	1582	1633	2000	1542	1166
Management Information Systems	2	66	2140	1969	*	*	*	26	350	1980	1909	2333	2025	1600
Marketing & Distribution	6	172	1614	1615	*	*	*	123	749	1604	1594	1920	1583	1333
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	8	106	1687	1966	*	*	*	19	222	1599	1788	*	*	*
Humanities	5	62	1497	1638	*	*	*	15	188	1462	1521	*	*	*
Social Sciences	2	91	1300	1758	*	*	*	73	265	1458	1562	1875	1500	1000
ENGINEERING														
Aerospace & Aeronautical	2	54	2428	2356	*	*	*	23	269	2225	2290	2427	2253	2015
Chemical	7	252	2616	2452	*	*	*	24	831	2383	2457	2533	2426	2100
Civil (incl. Construction, Sanitary & Transportation Engrg.)	5	107	2106	1994	*	*	*	30	614	2187	2005	2500	2200	1900
Electrical (incl. Computer Engrg.)	39	794	2366	2393	2683	2350	2200	288	3304	2257	2335	2578	2320	1850
Geological	+	+	+	+				+	12	+	2105			
Industrial	+	138	+	2277				18	559	2209	2255	*	*	*
Mechanical	9	430	2521	2313	*	*	*	109	1821	2249	2308	2514	2300	1850
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	37	+	2357				6	118	2199	2331	*	*	*
Mining & Mineral	+	+	+	+				+	3	+	1844			
Nuclear (incl. Engrg. Physics)	+	12	+	2261				+	50	+	2273			
Petroleum	+	24	+	2843				1	192	2700	2772	*	*	*
Engineering Technology	5	91	2266	2276	*	*	*	30	310	2251	2211	2400	2292	2010
SCIENCES														
Agricultural Sciences	+	9	+	1623				5	87	1603	1584	*	*	*
Allied Health Professions	+	27	+	1771				4	38	1588	1734	*	*	*
Biological Sciences	2	9	1160	1480	*	*	*	4	25	1478	1568	*	*	*
Chemistry	+	22	+	1927				4	65	1785	1948	*	*	*
Computer Science	16	403	2192	2261	*	*	*	163	1290	2186	2206	2501	2250	1733
Mathematics	+	79	+	2151				12	174	2106	2078	*	*	*
Other Physical & Earth Sciences	2	6	2400	2054	*	*	*	4	52	1813	1925	*	*	*
Totals	165	4047						1624	16486					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	43	833	$1607	$1771	$1750	$1625	$1458	521	4062	$1687	$1769	$1825	$1700	$1500
Business Administration	3	49	1556	1634	*	*	*	61	225	1723	1618	2083	1750	1300
Financial Analysts	3	71	1670	2041	*	*	*	14	149	1648	1895	*	*	*
Management Trainee	12	252	1637	1753	*	*	*	132	997	1502	1654	1930	1500	1100
Personnel & Labor Relations	1	11	2200	1543	*	*	*	7	50	1745	1586	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	11	185	1961	2169	*	*	*	108	720	2121	2098	2400	2227	1600
Computer Scientists (incl Systems Analysts)	8	320	2423	2281	*	*	*	72	970	2214	2220	2501	2221	1900
Mathematicians/Statisticians	1	49	1458	2037	*	*	*	5	106	2252	1963	*	*	*
MARKETING & SALES														
Advertising/Marketing	3	79	1628	1761	*	*	*	16	205	1628	1691	*	*	*
Retail/Wholesale Sales	9	111	1527	1576	*	*	*	84	486	1556	1608	1850	1583	1194
Technical Sales	1	58	1542	1797	*	*	*	14	184	1681	1778	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	+	20	+	1619				10	73	1560	1640	*	*	*
Engineers (Engrg Degree Required)	67	1822	2400	2354	2683	2375	2167	529	7720	2257	2317	2533	2300	1917
Farm & Natural Resources Management	1	7	1200	1699	*	*	*	3	33	1517	1652	*	*	*
Health-Related Occupations	1	28	1120	1747	*	*	*	4	50	1505	1640	*	*	*
Insurance & Real Estate Occupations	+	17	+	1640				6	69	1653	1667	*	*	*
Production Occupations	+	40	+	2048				9	124	1716	2001	*	*	*
Researchers—Nonscientific	+	34	+	2173				5	58	1719	1978	*	*	*
Researchers—Scientific	1	42	1000	2135	*	*	*	6	130	1634	2088	*	*	*
Social Workers & Recreational Workers	+	10	+	1246				16	38	1390	1312	*	*	*
Transportation & Distribution Occupations	+	9	+	1814				2	37	1542	1760	*	*	*
Totals	165	4047						1624	16486					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 3 April 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	35	+	$2178				7	328	$1864	$2149	*	*	*
MBA (Nontechnical Undergraduate)	1	193	$2083	2687	*	*	*	5	479	2133	2424	*	*	*
MBA (Technical Undergraduate)	+	53	+	2711				+	100	+	2639			
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	15	+	2538				2	58	2521	2346	*	*	*
Administration (incl. Public, Hospital, etc.)	+	1	+	2000				+	6	+	2059			
Industrial Mgmt. (incl. Industrial Admin.)	+	3	+	2497				+	12	+	2373			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	6	+	1643				+	22	+	1481			
Social Sciences	1	7	2200	1744	*	*	*	3	24	1717	1628	*	*	*
ENGINEERING														
Chemical	2	43	2850	2687	*	*	*	2	94	2850	2676	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	12	2241	2404	*	*	*	1	75	2241	2439	*	*	*
Electrical (incl. Computer Engrg.)	3	71	2850	2896	*	*	*	7	318	2970	2838	*	*	*
Industrial	+	8	+	2560				+	31	+	2659			
Mechanical	1	43	2755	2752	*	*	*	8	176	2674	2712	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	10	+	2744				2	32	2521	2699	*	*	*
Nuclear (incl. Engrg. Physics)	+	1	+	2752				+	5	+	2915			
SCIENCES														
Chemistry	+	6	+	2524				+	15	+	2340			
Computer Science	+	54	+	2832				6	195	2185	2758	*	*	*
Geology & Related Geological Sciences	+	8	+	2617				+	34	+	2524			
Mathematics	1	5	2438	2696	*	*	*	6	24	2765	2669	*	*	*
Totals	10	574						49	2028					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/8/86 THROUGH 4/11/86							CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	1	85	$3000	$2862	*	*	*	11	170	$2345	$2630	*	*	*
MBA - Tech Undergraduate	+	14	+	2826				+	29	+	2744			
Over 2 to 4 years														
MBA - Nontech Undergraduate	2	159	3083	3195	*	*	*	2	222	3083	3043	*	*	*
MBA - Tech Undergraduate	2	41	2899	3127	*	*	*	2	59	2899	3054	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	6	128	3105	3273	*	*	*	6	168	3105	3108	*	*	*
MBA - Tech Undergraduate	1	39	4357	3084	*	*	*	1	45	4357	3097	*	*	*
Totals	12	466						22	693					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	6	25	$3444	$3445	*	*	*	6	69	$3444	$3488	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	2104				+	7	+	2831			
Electrical (incl. Computer Engrg.)	7	11	4023	4044	*	*	*	8	46	3983	3834	*	*	*
Mechanical	+	2	+	3106				2	20	3542	3462	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	5	+	3645				+	25	+	3545			
SCIENCES														
Chemistry	4	28	3246	3255	*	*	*	10	74	3266	3107	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	1	5	3333	3383	*	*	*	3	9	2892	3297	*	*	*
Physics	9	9	3809	3809	*	*	*	21	39	3661	3560	$4000	$3750	$3250
Totals	27	87						50	289					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 03/08/86 THROUGH 04/11/86   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1641 24 1750 1460	1500 1	1300 1		1500 1	
BUSINESS ADMINISTRATION &	1504 2	1490 4	1446 8	1940 2		
MANAGEMENT INFO SYSTEMS				2280 1		
MARKETING & DISTRIBUTION			1600 1			
ECONOMICS	1715 6		1605 2			
HUMANITIES			1396 3			
SOCIAL SCIENCES		1350 1	1250 1			

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2428 2		
CHEMICAL						
ELECTRICAL(INCL COMP ENG)				2390 9	2321 16	
CIVIL						2275 2
GEOLOGICAL						
INDUSTRIAL						

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　　APRIL 1986　　WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM　　PERIOD　　03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2608 3		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2350 2		2010 1

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL		1120 1				
CHEMISTRY						
COMPUTER SCIENCE		1561 1	1575 2	2333 8		
MATHEMATICS						
OTHER PHYSICAL & EARTH				3800 1		

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
ACCOUNTING			1617 3			
BUSINESS ADMINISTRATION &			1710 1		1550 2	
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			1650 2		1500 1	
ECONOMICS						
HUMANITIES		1500 1				
SOCIAL SCIENCES						

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 03/08/86 THROUGH 04/11/86   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2636 6			2500 1		
ELECTRICAL(INCL COMP ENG)	2500 2	2650 3	2213 2			
CIVIL						
GEOLOGICAL						
INDUSTRIAL						

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2550 1		2546 3			2375 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2311 2			

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 2 - PAGE 4

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2009 2				
MATHEMATICS						
OTHER PHYSICAL & EARTH						

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 03/08/86 THROUGH 04/11/86   PART 3 - PAGE 1

CURRICULUM	PETROLEUM		RESEARCH.CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1500	1					1500	1	1679	1		
BUSINESS ADMINISTRATION &					2080	2			1000	1		
MANAGEMENT INFO SYSTEMS					2000	1						
MARKETING & DISTRIBUTION	2083	1							1200	1		
ECONOMICS												
HUMANITIES			1800	1								
SOCIAL SCIENCES												

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 03/08/86 THROUGH 04/11/86   PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL						
ELECTRICAL(INCL COMP ENG)		2286 5	2350 1	2500 1		
CIVIL		2109 2		1764 1		
GEOLOGICAL						
INDUSTRIAL						

AVERAGE MONTHLY SALARY OFFERS APRIL 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 03/08/86 THROUGH 04/11/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL			2300 1			
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

APRIL 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   APRIL 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   03/08/86 THROUGH 04/11/86   PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL				1200 1		
CHEMISTRY						
COMPUTER SCIENCE	2243 2		3200 1			
MATHEMATICS						
OTHER PHYSICAL & EARTH		1000 1				

```
        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   03/08/86 THROUGH 04/11/86
   ----------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    APRIL 1986   WCPA REGIONAL INTERIM REPORT
   ----------------------------------------------------------------------------------------------------------------------
CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
-------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             / 2083    1   /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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MBA--TECH                 /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   03/08/86 THROUGH 04/11/86
   ---------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    APRIL 1986   WCPA REGIONAL INTERIM REPORT
   ---------------------------------------------------------------------------------------------------------------------
CURRICULUM                  CHEMCLS-DRUG   COMP-BUS MACH  ELECTRICAL     FOOD-BEVERAGE  GLASS-PAPER    PRIM.FAB METAL
------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH              /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

------------------------------------------------------------------------------------------------------------------------
MBA--TECH                  /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   03/08/86 THROUGH 04/11/86
   -----------------------------------------------------------------------------------------------------------------------

   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    APRIL 1986   WCPA REGIONAL INTERIM REPORT
   -----------------------------------------------------------------------------------------------------------------------

CURRICULUM                  PETROLEUM      RESEARCH.CON   UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
--------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH             /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

--------------------------------------------------------------------------------------------------------------------------
MBA--TECH                 /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1986

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 12 through May 9) and cumulatively (September 1 through May 9). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	101	1020	$1687	$1766	$1800	$1725	$1500	612	5127	$1687	$1768	$1825	$1708	$1500
Business Administration & Management	90	461	1536	1622	1800	1500	1300	222	1252	1563	1629	1975	1500	1200
Management Information Systems	17	101	1922	1905	*	*	*	43	451	1957	1908	2375	2000	1500
Marketing & Distribution	51	839	1678	1605	2246	1600	1167	174	1288	1626	1598	2000	1583	1250
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	8	179	1444	1826	*	*	*	27	401	1553	1805	1800	1542	1199
Humanities	16	121	1455	1570	*	*	*	31	309	1458	1540	1750	1500	1200
Social Sciences	22	151	1429	1656	1750	1500	1000	95	416	1451	1596	1863	1500	1000
ENGINEERING														
Aerospace & Aeronautical	10	117	2366	2341	*	*	*	33	386	2268	2305	2500	2292	2015
Chemical	12	214	2346	2425	*	*	*	36	1045	2370	2450	2533	2425	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	36	277	2145	2017	2500	2100	1833	66	891	2164	2009	2500	2101	1871
Electrical (incl. Computer Engrg.)	71	1437	2471	2390	2800	2500	2275	359	4741	2299	2352	2625	2333	1917
Geological	+	12	+	1828				+	24	+	1966			
Industrial	2	202	1727	2285	*	*	*	20	761	2161	2263	2500	2250	1500
Mechanical	25	693	2405	2355	2640	2475	2000	134	2514	2278	2321	2550	2328	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	49	+	2327				6	167	2199	2330	*	*	*
Mining & Mineral	+	7	+	2205				+	10	+	2097			
Nuclear (incl. Engrg. Physics)	+	19	+	2322				+	69	+	2287			
Petroleum	+	54	+	2694				1	246	2700	2755	*	*	*
Engineering Technology	11	90	2341	2177	*	*	*	41	400	2275	2204	2450	2291	2010
SCIENCES														
Agricultural Sciences	1	20	1700	1516	*	*	*	6	107	1620	1572	*	*	*
Allied Health Professions	3	6	1475	1681	*	*	*	7	44	1539	1727	*	*	*
Biological Sciences	2	15	1925	1558	*	*	*	6	40	1627	1564	*	*	*
Chemistry	2	33	2164	1999	*	*	*	6	98	1911	1965	*	*	*
Computer Science	37	555	2251	2217	2600	2297	1800	200	1845	2198	2209	2516	2252	1740
Mathematics	9	102	2194	2051	*	*	*	21	276	2144	2068	2500	2233	1583
Other Physical & Earth Sciences	6	28	2626	2309	*	*	*	10	80	2301	2060	*	*	*
Totals	532	6502						2156	22988					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	101	1000	$1682	$1759	$1800	$1708	$1500	622	5062	$1686	$1767	$1800	$1708	$1500
Business Administration	20	102	1502	1623	2000	1458	1000	81	327	1669	1620	2083	1667	1200
Financial Analysts	5	126	1948	1952	*	*	*	19	275	1727	1921	*	*	*
Management Trainee	101	717	1542	1635	1800	1500	1333	233	1714	1519	1646	1833	1500	1250
Personnel & Labor Relations	4	22	1611	1584	*	*	*	11	72	1696	1585	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	18	261	2206	2160	*	*	*	126	981	2133	2114	2450	2237	1666
Computer Scientists (incl. Systems Analysts)	25	307	2229	2238	2516	2250	1800	97	1277	2218	2224	2516	2240	1860
Mathematicians/Statisticians	7	69	2310	2054	*	*	*	12	175	2286	1999	*	*	*
MARKETING & SALES														
Advertising/Marketing	14	109	1562	1718	*	*	*	30	314	1597	1700	2083	1580	1200
Retail/Wholesale Sales	29	339	1647	1653	2000	1625	1250	113	825	1580	1627	1850	1600	1200
Technical Sales	3	79	1614	1906	*	*	*	17	263	1669	1816	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	3	20	2117	1757	*	*	*	13	93	1688	1665	*	*	*
Engineers (Engrg. Degree Required)	170	3110	2359	2340	2695	2381	2000	699	10830	2282	2324	2578	2324	1930
Farm & Natural Resources Management	3	12	1612	1524	*	*	*	6	45	1564	1618	*	*	*
Health-Related Occupations	+	3	+	1831				4	53	1505	1651	*	*	*
Insurance & Real Estate Occupations	10	70	1566	1586	*	*	*	16	139	1598	1626	*	*	*
Production Occupations	4	42	1745	2048	*	*	*	13	166	1725	2013	*	*	*
Researchers—Nonscientific	2	32	1283	1972	*	*	*	7	90	1594	1976	*	*	*
Researchers—Scientific	7	52	2350	2129	*	*	*	13	182	2020	2100	*	*	*
Social Workers & Recreational Workers	4	10	1175	1137	*	*	*	20	48	1347	1276	1667	1325	1100
Transportation & Distribution Occupations	2	20	1800	1774	*	*	*	4	57	1671	1765	*	*	*
Totals	532	6502						2156	22988					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 4 May 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	4	37	$2198	$2054	*	*	*	11	365	$1986	$2140	*	*	*
MBA (Nontechnical Undergraduate)	3	278	2177	2721	*	*	*	8	757	2150	2533	*	*	*
MBA (Technical Undergraduate)	2	54	2225	2748	*	*	*	2	154	2225	2677	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc)	4	28	2930	2602	*	*	*	6	86	2794	2429	*	*	*
Administration (incl Public, Hospital, etc)	+	3	+	2000				+	9	+	2039			
Industrial Mgmt. (incl Industrial Admin)	+	4	+	2682				+	16	+	2451			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				+	24	+	1504			
Social Sciences	+	4	+	1726				3	28	1717	1642	*	*	*
ENGINEERING														
Chemical	1	17	2750	2664	*	*	*	3	111	2817	2674	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	1	16	2700	2284	*	*	*	2	91	2471	2412	*	*	*
Electrical (incl Computer Engrg)	16	106	2939	2820	*	*	*	23	424	2948	2833	$3150	$3000	$2667
Industrial	+	7	+	2710				+	38	+	2669			
Mechanical	7	26	2842	2790	*	*	*	15	202	2753	2722	*	*	*
Metallurgical (incl Metallurgy & Ceramic Engrg)[2]	+	13	+	2765				2	45	2521	2718	*	*	*
Nuclear (incl Engrg Physics)	+	2	+	2625				+	7	+	2832			
SCIENCES														
Chemistry	+	5	+	2117				+	20	+	2285			
Computer Science	5	82	3033	2845	*	*	*	11	277	2570	2784	*	*	*
Geology & Related Geological Sciences	1	5	2850	2715	*	*	*	1	39	2850	2548	*	*	*
Mathematics	+	10	+	2471				6	34	2765	2611	*	*	*
Totals	44	699						93	2727					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/12/86 THROUGH 5/9/86							CUMULATIVE PERIOD 9/1/85 THROUGH 5/9/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	3	116	$2367	$3033	*	*	*	14	286	$2350	$2793	*	*	*
MBA - Tech Undergraduate	+	27	+	3002				+	56	+	2868			
Over 2 to 4 years														
MBA - Nontech Undergraduate	2	214	2817	3119	*	*	*	4	436	2950	3080	*	*	*
MBA - Tech Undergraduate	+	88	+	3284				2	147	2899	3192	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	2	146	3208	3217	*	*	*	8	314	3131	3159	*	*	*
MBA - Tech Undergraduate	1	54	3514	3306	*	*	*	2	99	3936	3211	*	*	*
Totals	8	645						30	1338					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	3	14	$3736	$3599	*	*	*	9	83	$3542	$3507	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				+	7	+	2831			
Electrical (incl. Computer Engrg.)	9	19	4083	4058	*	*	*	17	65	4036	3900	*	*	*
Mechanical	+	3	+	3227				2	23	3542	3431	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	3	+	3405				+	28	+	3530			
SCIENCES														
Chemistry	1	19	3500	3187	*	*	*	11	93	3287	3123	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	2	10	3688	3308	*	*	*	5	19	3210	3303	*	*	*
Physics	3	8	2944	3144	*	*	*	24	47	3572	3489	$4000	$3667	$3000
Totals	18	76						68	365					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1696 81 1792 1500	1673 5	1548 5			1500 1
BUSINESS ADMINISTRATION &		1662 12	1477 61 1592 1333	1750 1	1500 1	
MANAGEMENT INFO SYSTEMS		1600 1	1569 5	2340 2		
MARKETING & DISTRIBUTION		2333 1	1472 21 1733 1208	2246 1		
ECONOMICS		1473 4	1489 3			
HUMANITIES		1389 2	1495 11			
SOCIAL SCIENCES		1545 5	1258 8			2000 1

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2324 9		
CHEMICAL				2436 3		
ELECTRICAL(INCL COMP ENG)			2600 1	2468 20 2685 2333	2667 1	2349 2
CIVIL				1907 1	1800 1	2151 21 2450 1989
GEOLOGICAL						
INDUSTRIAL						

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL				2413 7	2388 2	2100 2
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2378 4		2250 3

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL			1700 1			
ALLIED HEALTH PROFESSIONS			1475 3			
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		1400 1	2362 6	2377 6		2773 1
MATHEMATICS			1350 1	2236 3		
OTHER PHYSICAL & EARTH				2557 2		

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1585	1			1850	3	1600	3				
BUSINESS ADMINISTRATION &			1521	2	1700	1	2047	5				
MANAGEMENT INFO SYSTEMS			1942	5								
MARKETING & DISTRIBUTION	1884	5	1669	7	1552	3	2066	9	1528	3		
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES	1583	1	1600	1	1650	1						

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL		2750 1				
CHEMICAL	2370 4			1153 1		
ELECTRICAL(INCL COMP ENG)		2566 10	2431 19			
CIVIL					2500 1	
GEOLOGICAL						
INDUSTRIAL				1154 1		2300 1

AVERAGE MONTHLY SALARY OFFERS MAY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MECHANICAL	2300 1	2344 2	2500 2			
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2371 3			

MAY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY					1960 1	
COMPUTER SCIENCE		2237 7	2225 6			
MATHEMATICS		2550 2	2197 3			
OTHER PHYSICAL & EARTH		2666 1				

AVERAGE MONTHLY SALARY OFFERS MAY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1725 2					
BUSINESS ADMINISTRATION &		1400 1	1200 1	1629 2	1450 2	1238 1
MANAGEMENT INFO SYSTEMS	2111 3					2500 1
MARKETING & DISTRIBUTION						1167 1
ECONOMICS				1199 1		
HUMANITIES					1358 1	1350 2
SOCIAL SCIENCES				1576 2	1208 1	1226 2

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 2

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL						
CHEMICAL	2488 2			2617 2		
ELECTRICAL(INCL COMP ENG)	2554 2	2675 1	2301 6	2385 7	2988 2	
CIVIL		2200 1	2241 2	1931 1	2153 8	
GEOLOGICAL						
INDUSTRIAL						

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   04/12/86 THROUGH 05/09/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2572 2	2500 1	2738 2	2065 3	2967 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY	2375 1					

MAY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 04/12/86 THROUGH 05/09/86 PART 3 - PAGE 4

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL				2600 1	1250 1	
CHEMISTRY				2367 1		
COMPUTER SCIENCE			2252 8		1834 2	
MATHEMATICS						
OTHER PHYSICAL & EARTH		2658 3				

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      BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   04/12/86 THROUGH 05/09/86
   --------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MAY 1986   WCPA REGIONAL INTERIM REPORT
   --------------------------------------------------------------------------------------------------------------
CURRICULUM                 ACCTG-PUBLIC  BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
-----------------------------------------------------------------------------------------------------------------
MBA--NON-TECH            /            / 2580     1  /            /            /            /            /
                         /            /             /            /            /            /            /
                         /            /             /            /            /            /            /

-----------------------------------------------------------------------------------------------------------------
MBA--TECH                /            /             /            /            /            /            /
                         /            /             /            /            /            /            /
                         /            /             /            /            /            /            /

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM. FAB METAL
MBA--NON-TECH			2250 1			
MBA--TECH		2700 1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/12/86 THROUGH 05/09/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH						1700 1
MBA--TECH					1750 1	

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1986

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 10 through June 13) and cumulatively (September 1 through June 13). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	211	1448	$1688	$1770	$1900	$1708	$1500	823	6575	$1687	$1768	$1833	$1708	$1500
Business Administration & Management	78	682	1629	1655	2040	1539	1300	300	1934	1580	1638	2000	1500	1250
Management Information Systems	16	156	1811	1889	*	*	*	59	607	1917	1903	2375	1975	1500
Marketing & Distribution	93	547	1640	1623	2008	1583	1300	267	1835	1631	1606	2000	1583	1250
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	16	342	1539	1939	*	*	*	43	743	1548	1867	1750	1583	1200
Humanities	15	351	1449	1668	*	*	*	46	660	1455	1608	1800	1500	1199
Social Sciences	30	381	1523	1741	1833	1478	1125	125	797	1468	1665	1863	1500	1000
ENGINEERING														
Aerospace & Aeronautical	9	185	2183	2334	*	*	*	42	571	2249	2315	2500	2292	2015
Chemical	16	377	2396	2402	*	*	*	52	1422	2378	2438	2550	2425	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	34	408	2233	2015	2680	2271	1764	100	1299	2187	2011	2523	2174	1833
Electrical (incl. Computer Engrg.)	195	2222	2377	2389	2608	2400	2000	554	6963	2326	2364	2625	2355	1930
Geological	+	18	+	1772				+	42	+	1883			
Industrial	28	332	2168	2235	2500	2175	1830	48	1093	2165	2254	2500	2225	1583
Mechanical	100	1038	2330	2323	2550	2337	2100	234	3552	2300	2322	2550	2333	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	26	+	2272				6	193	2199	2322	*	*	*
Mining & Mineral	+	4	+	2328				+	14	+	2163			
Nuclear (incl. Engrg. Physics)	+	13	+	2420				+	82	+	2308			
Petroleum	+	87	+	2737				1	333	2700	2750	*	*	*
Engineering Technology	4	208	2322	2142	*	*	*	45	608	2279	2183	2450	2292	2010
SCIENCES														
Agricultural Sciences	9	54	1588	1648	*	*	*	15	161	1601	1597	*	*	*
Allied Health Professions	3	21	1530	1651	*	*	*	10	65	1537	1702	*	*	*
Biological Sciences	1	33	1304	1620	*	*	*	7	73	1581	1589	*	*	*
Chemistry	1	51	1320	1913	*	*	*	7	149	1826	1948	*	*	*
Computer Science	84	799	2206	2231	2500	2266	1900	284	2644	2200	2216	2500	2260	1750
Mathematics	16	137	2157	1973	*	*	*	37	413	2149	2037	2496	2280	1583
Other Physical & Earth Sciences	6	57	2046	2156	*	*	*	16	137	2205	2100	*	*	*
Totals	965	9977						3121	32965					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	212	1432	$1679	$1771	$1875	$1700	$1485	834	6494	$1684	$1768	$1833	$1708	$1500
Business Administration	41	171	1736	1638	2100	1776	1400	122	498	1691	1626	2100	1700	1200
Financial Analysts	13	297	1695	2131	*	*	*	32	572	1714	2030	2375	1729	1166
Management Trainee	82	950	1586	1662	1960	1561	1292	315	2664	1537	1652	1900	1500	1250
Personnel & Labor Relations	7	40	1525	1706	*	*	*	16	112	1630	1629	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	39	461	2090	2102	2391	2160	1561	165	1442	2123	2110	2445	2212	1592
Computer Scientists (incl. Systems Analysts)	35	555	2176	2294	2500	2250	1750	132	1832	2207	2245	2508	2245	1833
Mathematicians/Statisticians	4	84	2073	1956	*	*	*	16	259	2233	1985	*	*	*
MARKETING & SALES														
Advertising/Marketing	19	219	1557	1698	*	*	*	49	533	1582	1699	2083	1560	1165
Retail/Wholesale Sales	55	368	1599	1665	1833	1500	1250	168	1193	1586	1639	1850	1583	1200
Technical Sales	10	117	1504	1908	*	*	*	27	380	1608	1845	2040	1500	1225
ALL OTHER OCCUPATIONS														
Communications Occupations	2	54	1583	1585	*	*	*	15	147	1674	1636	*	*	*
Engineers (Engrg. Degree Required)	412	4681	2332	2328	2583	2345	2000	1111	15511	2300	2325	2583	2333	1930
Farm & Natural Resources Management	2	19	1695	1728	*	*	*	8	64	1597	1651	*	*	*
Health-Related Occupations	1	23	1304	1527	*	*	*	5	76	1465	1613	*	*	*
Insurance & Real Estate Occupations	15	128	1773	1643	*	*	*	31	267	1683	1635	2292	1600	1308
Production Occupations	11	93	1844	2022	*	*	*	24	259	1780	2017	2475	1715	1199
Researchers—Nonscientific	3	133	1300	1776	*	*	*	10	223	1506	1856	*	*	*
Researchers—Scientific	2	91	1493	1957	*	*	*	15	273	1949	2052	*	*	*
Social Workers & Recreational Workers	+	23	+	1141				20	71	1347	1232	1667	1325	1100
Transportation & Distribution Occupations	+	38	+	1885				4	95	1671	1813	*	*	*
Totals	965	9977						3121	32965					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 5 July 1986

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	99	$3208	$2105	*	*	*	12	464	$2088	$2132	*	*	*
MBA (Nontechnical Undergraduate)	28	408	2312	2521	$2917	$2325	$1700	36	1165	2276	2529	$2917	$2229	$1700
MBA (Technical Undergraduate)	1	87	2580	2738	*	*	*	3	241	2343	2699	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	5	24	1980	2005	*	*	*	11	110	2424	2337	*	*	*
Administration (incl. Public, Hospital, etc.)	+	17	+	2035				+	26	+	2037			
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2550				+	23	+	2481			
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	11	2300	1886	*	*	*	1	35	2300	1624	*	*	*
Social Sciences	4	12	2037	2016	*	*	*	7	40	1900	1754	*	*	*
ENGINEERING														
Chemical	6	27	2561	2691	*	*	*	9	138	2646	2678	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	37	2838	2338	*	*	*	5	128	2691	2391	*	*	*
Electrical (incl. Computer Engrg.)	26	228	2682	2884	3000	2680	2365	49	652	2807	2851	3000	2833	2525
Industrial	+	25	+	2765				+	63	+	2707			
Mechanical	5	85	2822	2784	*	*	*	20	287	2770	2740	3000	2764	2617
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	10	+	2744				2	55	2521	2722	*	*	*
Nuclear (incl. Engrg. Physics)	+	4	+	3108				+	11	+	2933			
SCIENCES														
Chemistry	+	8	+	2453				+	28	+	2333			
Computer Science	13	96	2505	2758	*	*	*	24	373	2535	2777	3041	2562	1917
Geology & Related Geological Sciences	1	17	2775	2529	*	*	*	2	56	2813	2542	*	*	*
Mathematics	3	24	2716	2459	*	*	*	9	58	2748	2548	*	*	*
Totals	97	1226						190	3953					

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[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/10/86 THROUGH 6/13/86							CUMULATIVE PERIOD 9/1/85 THROUGH 6/13/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	6	197	$2526	$2878	*	*	*	20	483	$2403	$2828	$3000	$2342	$2000
MBA - Tech Undergraduate	1	44	2300	2912	*	*	*	1	100	2300	2888	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	217	+	2936				4	653	2950	3032	*	*	*
MBA - Tech Undergraduate	1	90	2500	3110	*	*	*	3	237	2766	3161	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	1	167	3416	3119	*	*	*	9	481	3163	3145	*	*	*
MBA - Tech Undergraduate	2	81	2667	3193	*	*	*	4	180	3301	3203	*	*	*
Totals	11	796						41	2134					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	35	$3767	$3676	*	*	*	10	118	$3564	$3557	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	4	3500	3000	*	*	*	1	11	3500	2892	*	*	*
Electrical (incl. Computer Engrg.)	4	35	3913	3744	*	*	*	21	100	4012	3845	$4366	$4083	$3700
Mechanical	3	20	3698	3439	*	*	*	5	43	3635	3435	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	6	+	3240				+	34	+	3479			
SCIENCES														
Chemistry	4	44	3108	3090	*	*	*	15	137	3239	3113	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	1	8	4500	3266	*	*	*	6	27	3425	3292	*	*	*
Physics	3	8	3847	3749	*	*	*	27	55	3602	3527	4000	3750	3000
Totals	17	160						85	525					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

[3] Previously reported under SCIENCES heading

JULY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   05/10/86 THROUGH 06/13/86   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1695 1875 1500	154	1658	11	1626	11	1750	3	1800	1	1643	5
BUSINESS ADMINISTRATION &	1583	3	1422	14	1527 1960 1256	27	1937	6	1365	1	1817	3
MANAGEMENT INFO SYSTEMS			1714	5	1696	2	2500	1	2230	2	1250	1
MARKETING & DISTRIBUTION	1583	1	1931	6	1557 1800 1200	38	2008	4			1692	2
ECONOMICS			1544	4	1523	7	1700	1	1345	2	1500	1
HUMANITIES					1476	13						
SOCIAL SCIENCES	1000	1	1792	2	1529	18						

JULY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AEROSPACE & AERONAUTICAL							2227	8				
CHEMICAL			2041	1					2335	1	2325	1
ELECTRICAL(INCL COMP ENG)			2375	1	2315	3	2362 2513 2166	61	2350	19	2617	3
CIVIL			2500	1			2331	6			1980	11
GEOLOGICAL												
INDUSTRIAL	1583	2			2314	1	2145	10				

AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL		2292 1		2320 52 2500 2120	2280 5	2300 4
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2304 3		

JULY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1986   WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL		1583 2	1656 3			
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	1758 5	1826 3	2196 2	2268 15	2273 3	2400 1
MATHEMATICS	1583 1			2257 3	2309 8	
OTHER PHYSICAL & EARTH			1333 1	2372 2	2280 1	

JULY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS　　JULY 1986　　WCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER　　INTERIM　　PERIOD 05/10/86 THROUGH 06/13/86　　PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING			1896	2	1867	4	1900	1	1600	1		
BUSINESS ADMINISTRATION &	1600	1	1765	4	1800	5	1813	5	1667	2		
MANAGEMENT INFO SYSTEMS					1600	3						
MARKETING & DISTRIBUTION	1733	2	1592	14	1675	5	1868	5	1406	7		
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES			1500	1	1810	3			1263	2		

JULY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AEROSPACE & AERONAUTICAL						
CHEMICAL	2250 1	2458 1	2766 3	2500 3	2509 2	
ELECTRICAL(INCL COMP ENG)	2507 3	2373 16	2408 43 2583 2250	2500 1		
CIVIL			2400 1	2208 1		
GEOLOGICAL						
INDUSTRIAL		2169 4	2085 4	2478 5		

JULY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
MECHANICAL	2436 6	2482 5	2335 8	2500 1	2450 2	2375 3
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY			2375 1			

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1200 1			1832 2		
ALLIED HEALTH PROFESSIONS				1695 2		
BIOLOGICAL				1304 1		
CHEMISTRY						
COMPUTER SCIENCE		2352 20 2680 2000	2141 16			
MATHEMATICS			2076 2			
OTHER PHYSICAL & EARTH			2250 1			

JULY 1986 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 05/10/86 THROUGH 06/13/86 PART 3 - PAGE 1

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1704	6			1932	2	1390	3	1575	5	1450	2
BUSINESS ADMINISTRATION &			1820	1	2066	4	1250	1	1340	1		
MANAGEMENT INFO SYSTEMS	2000	1			2000	1						
MARKETING & DISTRIBUTION	2083	1	1500	2	1869	2	1391	3			2500	1
ECONOMICS							1900	1				
HUMANITIES			800	1							1750	1
SOCIAL SCIENCES									1500	1	1320	2

JULY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				1833 1		
CHEMICAL	2308 2					1500 1
ELECTRICAL(INCL COMP ENG)	2564 11	2406 6	2563 13	2006 15		
CIVIL	2435 2		2680 4	2076 3	2245 5	
GEOLOGICAL						
INDUSTRIAL		2425 1		1931 1		

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2447 5		2582 3	1931 4	1575 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

JULY 1986 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/10/86 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL		1300 1				
ALLIED HEALTH PROFESSIONS				1199 1		
BIOLOGICAL						
CHEMISTRY		1320 1				
COMPUTER SCIENCE	2247 14	2500 1	2208 3			1500 1
MATHEMATICS		2333 1		1199 1		
OTHER PHYSICAL & EARTH					1666 1	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	1986 5	2426 7	2844 4	1800 1		
MBA--TECH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH		2483 4	2450 2	2000 1		
MBA--TECH			2580 1			

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/10/86 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 WCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH			2200 1		1867 3	
MBA--TECH						

JULY 1986 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1689 1825 1525	659	1680 1825 1500	21	1650 2167 1250	29	1800	8	1655	3	1619	6
BUSINESS ADMINISTRATION &	1552	5	1498 1750 1200	42	1460 1700 1200	145	1909 2260 1680	25	1433	2	1843	4
MANAGEMENT INFO SYSTEMS			1651	10	1721	9	2227	13	1903	3	1250	1
MARKETING & DISTRIBUTION	1583	1	1801	11	1537 1800 1208	119	1920	8			1768	3
ECONOMICS	1715	6	1632	10	1455	18	1750	2	1345	2	1500	1
HUMANITIES			1389	2	1455 1667 1200	33						
SOCIAL SCIENCES	1000	1	1629	11	1435 1600 1000	69	1789	4			2000	1

JULY 1986 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2247 40 2460 2015		
CHEMICAL		2167 2		2432 5	2335 1	2358 2
ELECTRICAL(INCL COMP ENG)		2375 1	2387 4	2376 177 2626 2167	2348 40 2508 2220	2516 10
CIVIL		2500 1		2273 10	1800 1	2092 42 2417 1833
GEOLOGICAL						
INDUSTRIAL	1583 2		2314 1	2175 15	2550 1	2500 1

JULY 1986 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MECHANICAL		2292 1		2347 96	2301 14	2281 9
				2500		
				2200		
METALLURGICAL				2150 2		
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2284 25	2227 2	2305 6
				2383		
				2167		

JULY 1986 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86 PART 1 - PAGE 4

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL			1583	2	1667	4						
ALLIED HEALTH PROFESSIONS					1469	4						
BIOLOGICAL	1791	1	1120	1								
CHEMISTRY					1500	1	2069	2				
COMPUTER SCIENCE	1757	6	1815	11	2101	13	2236 2500 2000	84	2237	7	2587	2
MATHEMATICS	1583	2			1350	1	2230	12	2280	9		
OTHER PHYSICAL & EARTH					1333	1	2732	5	2280	1		

JULY 1986 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1585	1	2015	3	1760	12	1689	6	1666	2		
BUSINESS ADMINISTRATION &	1689	4	1745	14	1763	14	1832	13	1608	4		
MANAGEMENT INFO SYSTEMS			1947	6	1689	4						
MARKETING & DISTRIBUTION	1756	16	1611 1850 1416	27	1596	17	1835 2250 1500	26	1572	18	1584	2
ECONOMICS							1500	1				
HUMANITIES	1500	1	1500	1	1800	1						
SOCIAL SCIENCES	1583	1	1550	2	1789	6	1400	2	1508	3		

JULY 1986 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
AEROSPACE & AERONAUTICAL			2750	1								
CHEMICAL	2497	12	2458	1	2637	5	2231	5	2423	3		
ELECTRICAL(INCL COMP ENG)	2504	5	2449 2700 2325	35	2371 2550 2200	125	1866	2			2500	1
CIVIL					2400	1	2208	1	2418	2		
GEOLOGICAL												
INDUSTRIAL			2202	5	2221	6	2292	7	2213	4	1900	2

JULY 1986 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1986 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2431	11	2434	9	2279 2550 1833	27	2023	3	2418	3	2270	5
METALLURGICAL					2333	2					2300	1
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY			2400	1	2205	8			2450	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
AGRICULTURAL	1684 2			1703 5		
ALLIED HEALTH PROFESSIONS				1695 2		
BIOLOGICAL	1800 1			1304 1		
CHEMISTRY					1960 1	
COMPUTER SCIENCE	2420 1	2290 51 2500 2000	2215 35 2600 1917			
MATHEMATICS		2200 5	2200 6			
OTHER PHYSICAL & EARTH		2666 1	2250 1			

JULY 1986 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
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JULY 1986 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

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CURRICULUM	PETROLEUM	RESEARCH.CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1804 23 2000 1600		1892 4	1481 12	1600 32 1731 1520	1450 2
BUSINESS ADMINISTRATION &	1929 6	1440 3	1947 8	1461 4	1481 5	1502 2
MANAGEMENT INFO SYSTEMS	2119 7	1811 3	2000 2			2500 1
MARKETING & DISTRIBUTION	2097 5	1500 2	1764 5	1343 4	1200 1	1834 2
ECONOMICS				1528 3		
HUMANITIES		1300 2		1199 1	1358 1	1550 4
SOCIAL SCIENCES			1200 1	1305 4	1464 5	1332 15

AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AEROSPACE & AERONAUTICAL				1833 1		
CHEMICAL	2373 9		2353 1	2198 4	2100 1	1500 1
ELECTRICAL(INCL COMP ENG)	2484 19	2429 13	2407 37 2988 2120	1950 82 2333 1559	2925 3	
CIVIL	2457 3	2154 4	2456 12	1976 6	2182 17	
GEOLOGICAL						
INDUSTRIAL		2425 1		1931 2	1450 1	

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2512 17	2083 2	2487 10	1874 25 2000 1559	2271 2	
METALLURGICAL				1926 1		
MINING & MINERAL						
NUCLEAR						
PETROLEUM	2700 1					
ENGINEERING TECHNOLOGY	2375 1		2333 1			

AVERAGE MONTHLY SALARY OFFERS JULY 1986 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

CURRICULUM	PETROLEUM		RESEARCH,CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL			1150	2								
ALLIED HEALTH PROFESSIONS							1422	3	1833	1		
BIOLOGICAL							1900	2	1250	1		
CHEMISTRY			1320	1			2367	1			1500	1
COMPUTER SCIENCE	2259 2430 2091	40	2280	8	2299	14	1955	4	1771	5	1417	3
MATHEMATICS			2333	1			1199	1				
OTHER PHYSICAL & EARTH			2045	5			1200	1	1666	1		

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     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     CUMULATIVE     PERIOD  09/01/85 THROUGH 06/13/86
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   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY 1986   WCPA REGIONAL CUMULATIVE REPORT
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CURRICULUM                ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
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MBA--NON-TECH            / 1955      7  / 2396      9  / 2658      5  / 1800      1  /              /              /
                         /              /              /              /              /              /              /
                         /              /              /              /              /              /              /
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MBA--TECH                /              /              /              /              /              /              /
                         /              /              /              /              /              /              /
                         /              /              /              /              /              /              /
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 WCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MBA--NON-TECH	3000	1	2483	4	2383	3	2000	1				
MBA--TECH			2700	1	2580	1						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/85 THROUGH 06/13/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1986 WCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	PETROLEUM	RESEARCH,CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH			2200 1		1867 3	1700 1
MBA--TECH					1750 1	